BOOK REVIEWS Life & Times Pages 4.5

40p

Colonel says government failed to protect army spy who risked life for his country

### Hero British agent 'saved 200 lives'

ish army agents being run uiside paramilitary groups in Northern Ireland was laid bare yesterday in a hearing which led to the govern-ment being accused of failing to protect from prosecution a man

who had risked his life in its service. In a dramatic and assured performance, a British army colonel, giving evidence in mitigation in the case of Brian Nelson, told the court of the agent's perilous and shadowy schizophrenic existence in the underworld of the troubles.

The colonel said Mr Nelson met his army handlers about once a week though locations and methods were constantly varied to pro-tect him from being compromised. Between 1987 and 1990 Mr Nelson's information filled about 730 top secret reports, detailing threats to the lives of 217 people. Of the 217, only five subsequently died, according to the colonel. The coloThe trial of Brian Nelson, already controversial after allegations of plea bargaining, yesterday heard how the British Army runs its intelligence network in Northern Ireland, Edward Gorman reports.

nel said Mr Nelson, the British Army's top agent inside the Loyalist paramilitary Ulster Defence Association, was a "hero" who continuously risked his life to thwart terrorist assassinations. Mr Nelson, who will be sentenced lat-er, pleaded guilty last week to 20 terrorist charges including five conspiracies to murder. Two murder charges against him were

dropped. After the colonel had described how the security services ran Mr Nelson's clandestine life, his defence lawyer, Desmond Boal, OC. said the government was guilty of dishonesty at the highest level.Mr Boal said existing Home Office guidelines on agent running which stipulated that agents must not commit criminal acts, were unrealistic in a Northern Ireland context. He said if they were followed to the letter, then it would not be possible to run army agents in Northern

He said that Mr Nelson had been invited to commit criminal acts by those in authority and seduced into thinking that, so long as he did not involve himself in murders, he would not be prosecuted. Mr Boal added: "There appears to be something awry, something lacking, in a system which allows this man to work for the community in the way he did and which allows him to stand in the dock facing your Lordship's

decision."He appealed to Lord Justice Basil Kelly for dramatic leniency in what he called a "wholly exceptional case". The colonel's identity was not disclosed, but he said he had been in command of army intelligence in Northern Ireland between 1986 and 1989. He was dressed in a blue blazer with a silk handkerchief in his top pocket. a blue shirt and a green-and-blue striped tie. He spoke with a trace of

a Scottish accent. Insisting that Mr Nelson was "a very courageous man", the colonel declared: "There are a number of people in this country who owe their lives to him, including a number of well-known personalities, including some who have ties." He also claimed that no real guidelines had been laid down regarding the infiltration of paramilitaries in Northern

The colonel sold the court: "From the Home Office guidelines I am aware of, they are more appropriare for dealing with the criminal fraternity in the east end of London, rather than the terrorist fraternity in Northern Ireland."He went on: "It annoys me that the system is not able to recognise the difficulties of an agent in Northern Ireland — as a result, Brian Nelson is a victim of the system. Whatever he might have done, he would not have done it if I had not been reponsible for his recruitment . . .

He described Mr Nelson, who listened intently to his former boss from the dock, as a man who worked for honorable motives and whose intelligence was always reli-

son's reports or the information gleaned from them, were regularly discussed with the general officer commanding, with senior police officers, sometimes including the chief constable of the Royal Ulster Constabulary, and with the Northem Ireland secretary.

While he had made "occasional errors of judgment," Mr Nelson had saved the lives of scores of people, including Gerry Adams, president of Sinn Fein, and had continued his work despite a fierce interrogation of him by his Loyalist colleagues, during which he was repeatedly givend electric shocks using a cattle prod.

Mr Nelson, aged 44, of West Circular Road, north Belfast, was originally arrested by detectives working for John Stevens, formerly deputy chief constable of Cambridgeshire, during his investi-

Continued on page 2, col 5





Accountancy Times, a new weekly page in Business News, is introduced by

Andrew Likierman with a lesson for Britain from France, plus Robert Bruce on the pressure to change the profession's ways

Page 27

LIFE & TIMES

ON HOLD



Hippolyte Girardot stars in Hors la vie, a powerful account of a French photographer taken hostage in Beirut Life & Times,

IN WRITING

Page 1



What did you do in the Great War? Eric Griffiths reviews the letters of **Marcel Proust** 1911-1917, the period of A la recherche Life & Times.

Page 5

### Yeltsin will ask Major to make Trident cuts

BY DAVID WATTS AND MARY DEJEVSKY

PRESIDENT Yeltsin and John Major will today discuss the targeting of Russian nuclear missiles on British cities in the light of sweeping arms cuts proposed by both superpowers in the past 36 hours. The Russian leader is experted to press Britain to join the arms reduction race by modifying its own

Trident project.
Mr. Yelisin yesierday announced a 10 point arms cut programme in response to President Bush's State of the Union address, which called for the elimination of land-

Wife-killer

A man who strangled his wife in front of their three children to stop her incessant nagging walked free from the Central Criminal Court in London yesterday after a jury had cleared him

Judge Denison gave Bisla Rajunder Singh, aged 44. of Erith. Kent, a sus-pended sentence for manslaughter so that he could maintain a family life with his children..... Page 3

Happy to pay Most parents who could afford it would be prepared to pay more than £1,000 a year towards their children's higher education. according to a poli pub-lished by university vice-chancellors Page 2

Solicitor loses

A solicitor who said she was publicly humiliated after being dismissed yesterday lost a High Court claim for slander damages. She faces a costs bill estimated at £100,000 Page 3

Likud decides

Israel yesterday appeared to be heading for a June election when the ruling Likud party and the opposition Labour party agreed to go to the polls that month. The 23rd is the favourite date \_\_\_\_ Page 10

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Births, marriages.	*
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based multiple-warhead missiles. The two leaders are to meet at Camp David on Saturday to discuss the cuts and Mr Yeltsin's earlier offer totarget his missiles away from American cities.

asked in a BBC interview similar offer to Mr Major today, but while he said the issue would be discussed, he made no promises. Pressed on whether such a move was linked to Britain's adoption of the Trident system, he said the issue was complicated. and called on Britain, France and China to look at the Russian initiative and consider modifying their pro-grammes. He did not want to continue regarding Britain as

a potential enemy.

The government also came under pressure from both opposition parties yesterday to reduce the Trident project Gerald Kaufman, the shadow foreign secretary, said the prime minister wanted to triple the number of warheads on nuclear submarines in this country while Mr Bush wanted to cut America's by a third. Paddy Ashdown, the Liberal Democrat leader, made the same point, adding: "There is a real danger that this gov-ernment will look totally out

of tune. Britain is planning to re-place Polaris, with its 192 warheads, with four Trident

submarines capable of carrying 512 warheads. Three of the new boats are being built and a fourth is due to be ordered soon. Mr Major and his ministers insisted vesterday that they would not be

project, even though the decision on how many warheads were needed was made at least a decade ago. "We have made very sub

persuaded to scale down the

stantial reductions both in Last night, Mr Yeltsin was our nuclear capacity and in our conventional capacity, Mr Major said in a radio interview last night. "But you have to set that against the sum total of nuclear and conventional capacity that we have compared, for example, with the Soviet Union and the United States: It is a very tiny proportion of the nuclear capacity they have, about onefifteenth even after they have taken into account the cuts

they propose."

Tom King and Douglas

Hurd had earlier insisted that the Trident submarines constituted the minimum deterrent. Mr King said that London had never been part of the superpower nuclear build-up and therefore, "the build-down is not something that we're in either". Comparing the British nuclear force with that of the Commonwealth of Independent States was like setting Will Carling's 15-man team against a 300strong force with 10,000 re-

serves in the stands. The defence secretary will, however, today offer Marshal Yevgeni Shaposhnikov, commander of the Commonwealth of Independent States' joint forces British help in transporting, dismantling and destroying nuclear weap-Continued on page 18, col 3

> Bush blitz, page Leading article and diary, page15

### Lloyd's 'lost £750m'

By Jonathan Prynn

LLOYD'S of London insurance market losses could reach £750 million for 1991. according to Chatset, the independent analysts. The figure adds to record losses seen in the previous two accounting years at Lloyd's.

The only optimistic note provided by Chatset was the hope that "improvement may be seen in the next two years".

The £750 million figure does not take into account four of the biggest catastrophes of the year: Typhoon Mireille, a severe hailstorm in Calgary. Canada, the fires in Oakland, California, and Hurricane Bob in America. The 1991 projections were rejected by underwriters.

Further losses, page 19

### Vanguard of change: Boris Yeltsin welcomes James Baker, American Secretary of State, in Moscow yesterday **Ministers** weaken on

home rule BY JILL SHERMAN

SENIOR ministers yesterday opened the door to reconsidering home rule in Scotland after an opinion poll which showed that half the Scottish people want independence. Although Downing Street made clear that the prime minister favoured maintaining the union. Tory MPs were privately admitting that the party would have to consider devolution if it did badly

**POLITICAL CORRESPONDENT** 

in Scotland in the general election. Ian Lang, the Scottish secretary, appeared to soften the government's stand on home rule. Labour, which is committed to a Scottish parliament. took the first steps towards proportional representation in Scotland by endorsing an

Parliament, page 6

### 74,000 families get repossession orders

BY RACHEL KELLY, PROPERTY CORRESPONDENT

MORE than 74,000 families in England and Wales received coun repossession orders for their homes last year. a 35 per cent increase on the previous year, statistics released by the Lord Chancellor's department showed yesterday. The Building Societies Association, however, believes that the figure for actual repossessions will be even higher, as up to 36.000 give up their homes before receiving court orders.

Adrian Coles, head of external relations at the association said: "These figures from the Lord Chancellor's department are not comparable with our own figures. They do not reflect the actual number of repossessions, which we anticipate will be about 80,000 last year.

"If you look at the figures quaterly, you notice a downturn in the fourth quarter. I think this is significant and more optimistic than taking the figures as a whole." The association will release its fig-

ures on February 13, Michael Harloe, professor of sociology at Essex University and a housing specialist. said the association had estimated that 60 per cent of those facing court orders were likely to have their homes repossessed, but they were only the tip of the iceberg. "One has also to remember people who just walk

away and give up." Those facing court orders are chiefly in the South and Southeast, with the London borough of Croydon topping the list with 2,306. Portsmouth was the worst-hit provincial town, with 1,211.

Towns where no homeowners faced court orders included Hyde, Manchester; Bletchley. Northamptonshire; the City of London, and Beverley, Humberside.

### Administrators withdraw the Mirror from sale

additional member system.

BY NEIL BENNETT, BANKING CORRESPONDENT

MIRROR Group Newspapers, the publisher of the Daily Mirror, has been withdrawn from sale by administrators to the late Robert Maxwell's private companies while MGN and its accountants solve uncertainties surrounding

its financial position. Arthur Andersen, the administrator of the private companies, which own a 51 per cent stake in MGN. said in a statement last night that it "saw no reason to sell the shares rapidly and they are not

currently being offered for sale". Kevin Maxwell was yesterday told by the Court of Appeal to answer questions from liquidators about the millions of pounds missing from Maxwell company

ension funds. He is now due to be interviewed by Robson Rhodes, the pro-visional liquidator of Bishopsgate investment Management. Andersen has decided to withdraw

MGN from sale after it became clear that the group would not fetch a high price while its finances remained in doubt. The group is trying to recover £100 million removed from the company before Robert Maxwell's death, while its pension fund has suffered a loss of more than £350 million.

The statement, from John Talbot, a partner in Arthur Andersen, said that it had received many approaches about the MGN shares, but that it was "cooperating with the board of MGN and will give consideration to the timing of any sale of the shares when comprehensive information is available from the

The decision to delay the sale has been igreed to by the Maxwell companies' banks, led by National Westminster. The banks now own most of the stake and hope that a sale will reduce the companies' debts of £1.3 billion. MGN's additional liabilities have al-

ready deterred several potential buyers, including Pearson, publisher of the Financial Times, and a consortium led by Mercury Asset Management. The Andersen decision is, however, a blow to the management buy-out team

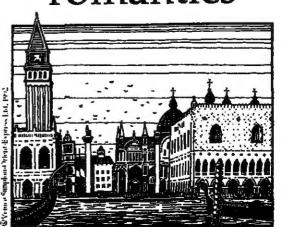
led by Sir Peter Parker. former chairman

Continued on page 18, col 1 Administration cost, page 23 Law report, page 30



Maxwell: on his way to court defeat yesterday

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### Well-off parents are 'happy to pay extra' for higher education

By JOHN O'LEARY, HIGHER EDUCATION CORRESPONDENT

MOST parents who could porate funds. afford it would be prepared to pay more than £1,000 a year towards their children's higher education, according to a poll published by university vice-chancellors.

Although only 40 per cent of people interviewed by Mori were prepared to pay extra fees to help to cover university costs, a majority of those earning more than £15,500 said that they would do so. Some would contribute up to £5,000 a year.

The results were published as the author of a prestigious report called for young people to stay in education until the age of 21. Sir Christopher Ball, whose last report influenced the government's ex-pansion plans for higher education, proposed a phased increase in the age at which formal education should end when he presented the results of a two-year enquiry into post-16 education and training. He proposed that, within ten years, everyone should remain in full or part-time education until 18, rising to 21 within 20 years.

Mori's findings, which were immediately contested by lecturers and professors. will put the universities on a collision course with the government. Both the prime minister and Kenneth Clarke, education secretary. have told the vice-charcellors because of the potential damage to the expansion of higher

Vice-chancellors and poly-technic directors have identified higher fees as the only realistic source of funding for the extra staff, equipment and buildings necessary to educate a third of all schoolleavers, as the government wants. They fear that standards will fall if they have to rely on state support and cor-

THE FALLING VALUE

OF STUDENT GRANTS

1978/9 80/1 82/3 84/5 88/7 88/9 90/1 79/80 81/2 83/4 85/8 87/8 89/90

The Association of University Teachers seized on the high proportion of "don't knows". more than a third of those interviewed, as evidence of confusion on the subject. The Conference of University Professors, while welcoming the research, expressed caution about the findings on fees. Professor Brook Benjamin. chairman, said: "A great many families could not afford £1,000 a year for higher education."

Although almost threequarters of those interviewed thought that the government should spend more on each student, only half expected all the extra costs of expansion to be met from the public purse. Of the 4,000 people in the survey, 44 per cent thought that students should go to their local universities and live at home. Only one person in nine thought that univer sity research was a waste of time. However, the most common priority was for better

Sir Christopher, a former warden of Keble College, Ox-

ford, who chaired the national advisory body responsible for polytechnics and colleges, argued in his report. Profitable learning, that financial incentives were essential to increasing participation and raising attainment. He says the investment would be justified because learning paid off for the individual and the nation.

عامدًا من لذمل

In a ten-point plan, he ad-vocates more ambitious long-term targets, financial incentives to reward success. legislation to prevent employers hiring teenagers without providing acceptable training, and tax changes for companies and individuals. He also calls for the establishment of a National Foundation for Learning to encourage good practice in edu-cation, and a unified government department of education and training.

Public attitudes towards univer sities (CVCP, 29 Tavistock Sq. London WC1H 9EZ: £16) Profitable learning (8 John Adam Street, London WC2N 6EZ; free)

increase in the drop-out rate,

which has not yet happened.

high before Christmas to pro-

voke the biggest wave of sit-

ins for almost 20 years.

dents' union is putting

£30,000 into a series of initia-

tives from next month, in-

cluding selling cut wice food.

to help members facing hard-

Warwick University stu-

Feelings ran sufficiently

### Students offered cut-price food

INCORRECT claims that students are dropping out of courses because of growing debt have distracted attention from genuine cases of hardship on British campuses (John O'Leary writes).

The withdrawal of welfare benefits together with a shortage of vacation work brought matters to a head last summer, when Citizens' Advice Bureaux saw large numbers of students in financial difficulty and some student unions ran soup kitchens.

ship. Another unnamed university reported 60 per cent of its students in debt by the middle of October. Although government loans have increased this RETAIL ear, the grant remains frozen and some students have also lost hundreds of pounds in housing benefit. The value GRANT PLUS

of the grant has fallen by over 20 per cent in ten years. Demand for student loans has soared, with the number of applications standing at 142.654 yesternay, compared with 85,347 on the same day last year.

Although the vice-chancel-lors now admit that drop-out rates have decreased this year, the National Union of Students maintains that this is a temporary respite and says debt will grow unless the government provides more



Scene of devastation: police survey vehicles in a road accident and explosion after which six people were being held under the Prevention of Terrorism Act last night. The accident, in Berkshire,

left a car with Irish registration damaged and another wrecked by an explosion (Stewart Tendler writes). The six were held yesterday in a series of arrests after the accident, which took place on

Tuesday night at Ufton Nervet, about ten miles west of Reading. The area includes a number of government sites including the Aldermaston scientific site and a Wren training school. According

not motivated by money and

his pay was not related to his

performance which, the colo-

nel said, was no way to run

Mr Nelson was motivated

partly by a desire to atone for previous misdemeanors and

partly to help bring down the

UDA, the colonel said. But

his biggest motivation was his

loyalty to the Army and his

iesire to play his part in the

intelligence team running him. "He wanted to be a

member of the team," the

colonel said. "His loyalty was

to the army, the security

The colonel said Mr Nelson had detailed threats to the

lives of 217 people, and only only five subsequently died. One was shot dead by the SAS in Gibrahar, one died of

natural causes and three were

shot by Loyalists. "In my view he was a prolific provider of

information," the colonel

said. "Although there were

occasions when murders did take place, he was not privy to

Inevitably, as the five guilty

pleas to conspiracy to murder attested, he would occasional-

ly get the balance wrong, the

colonel argued. "It is no sur-prise," the colonel explained,

...that he did not get it right all the time. He was bound to

make mistakes and undoubt-

edly he did. There were times

when be did not pass on

information quickly enough."

The colonel said many

1987 Mr Nelson's informa-

Sinn Fein, was thwarted.

Mr Nelson lived in a state

fearing that he would be com-

promised. He had to keep his

August, 1988, he came under suspicion within the UDA,

but despite being repeatedly electrocated, did not break

The court adjourned. Mr

Nelson is to be sentenced

under interrogation. -

information in advance."

tem, not to the UDA."

after a Nassan car with Dublin number plates collided with a Saab 900 Kurbo, understood to be registered in Middlesex. The Saab

#### Army agent saved lives, Rover to offer jobs for life

BY KEVIN EASON MOTORING CORRESPONDENT

ROVER is poised to become the first British car-maker to guarantee its 35,000 workers jobs for life under a new deal which adopts Japanese-style employment agreements.

Unions and management at the company were last night negotiating final details of the deal after weeks of consultation at the company's key plants in the Midlands. Rover is offering to stop all compulsory redundancies, ending the traditionally uncertainty of the motor inductry in Britain.

George Simpson, Rover chairman, wants the company to offer a "cradle to grave" career structure which offers security and the opportunity of advancement.

The company also wants to end clocking on. handing responsibility for hitting productivity and efficiency targets to assembly line staff.

In return, unions have been asked to abandon traditional

demarcation lines and allow assembly workers to move into teams which run their own divisions within the factory. Both sides were optimistic last night that a deal could be agreed. Nissan at Washington

Tyne & Wear, already operates a similar agreement but it started from scratch on a greenfield site in 1986 and with 3,000 workers recruited from other industries in the region. Rover has 50 years of en-

trenched labour practices to overome and a workforce which is on average much older than that at Nissan. However, the new manu-

facturing bases run by Japa-nese manufacturers, Nissan, Honda and Toyota, are foreing rapid changes at Rover and other British-based car Analysis say Nissan will be able to produce 75 cars per worker this year at Washing-

ton compared with 14 at Rover and just eight at Ford's British plants. Mr Simpson has set Rover a target of raising productivity by 30 per cent in three years. He says that job cuts can be achieved by natural wastage, early retirement or voluntary redundancy. colonel tells court

Continued from page 1 gation into collusion between the security forces and Loyalist paramilitaries. Senior army officers were said to have been appalled when they found he had been detained.

Last week he pleaded guilty to 20 terrorist charges including five counts of conspiracy to murder, possession of intelligence documents and possessionof a sub-

machinegun. Two counts of murder were unexpectedly dropped, provoking daims that a plea bargain deal had been struck to ensure that details of army agent running in Northern Ireland did not emerge at length in open

unteered considerable information on Mr Nelson's behalf and criticised the lack of guidelines of running such an agent. The colonel told Bellast crown court that in January, 1987, he had identified an intelligence gap in the UDA and after examining old files on Mr Nelson, then

working as a foreman for a

decided to re-recruit him. Mr Nelson was then flown back to Heathrow and it was

agreed that he would infiltrate the intelligence arm of the Ulster Defence Association, an organisation with which he had previously been associated. He is reported to have become the UDA's chief intelligence officer responsible for gathering intelligence and carrying out surveillance on republican targets. Mr



Nelson: his loyalty was to the army, not UDA

### Labour's slim-line voice for capital

BY DOUGLAS BROOM LOCAL GOVERNMENT CORRESPONDENT

LABOUR yesterday promised a new "voice for London" in the shape of a slimmed down version of the Greater London Council elected by proportional representation if it wins the general election.

With only 30 seats, 54 fewer than its predecessor which was abolished by the present government in 1986, the new Greater London Authority would take charge of transport, strategic planning, the arts, the police and the fire

Up to half of the seats would be reserved for women and the members of the new authority would be elected on the basis of the number of votes cast for their parties across the capital as a whole. Last night, the Conservatives condemned the scheme. Michael Portillo, the local

government minister, called

it an albatross around the

neck of London. "No matter

how much Labour protests to the contrary the difference between the GLC and the proposed GLA is that the new body will have control of the police on top of everything else in which the GLC inter-

Labour intends that the

new body would be funded

mainly by government grant and it would have no powers to add to council tax or rates bilis levied on individuals. In place of the sprawling bureaucracy which characterised the GLC the new body would be run by a small team of professional staff headed by a chief executive and seven directors. They would buy in services from outside bodies and would have the power to invite industrialists, businessmen and other specialists to join them to work on specific projects.

Leading article, page 15

Graduate in maths wins Times law award Neison, a former soldier in the Black Watch, was paid approximately £200 a week, the colonel said, but he was

By Frances GIBS

NICHOLAS Shea, a mathematics graduate from Oxford University, was presented with the first prize of £3,000 last night in The Times Law Awards compeniion spon-sored by the City law light

The prize, including a two week placement at Fresh-fields was presented by Lord Mackay of Clashiern, the Lord Chancellor, for Mr Shea's essay on the competi-tion title. The future of the environment will legislation or self-regulation protect it best?. Wir Sheat is one of a growing number of non-law graduates who want to enter graduates wno warn to con-the law. He is taking a conversion course at City University. The winners of the top

three prizes this year were non-law graduates.
The E2,000 second prize went to Craig McGuire, and the E1,000 third prize to Colin Corbally. The three runnersup, each receiving £100, were Henry Bewley, Sarah Wheeler, and Lindsay Crois-

dale-Appleby.

A full report of the awards will appear in Law Times on

#### Watson leaves intensive care

Michael Watson, the boxer who received severe brain injuries during a title fight against Chris Eubank four months ago, has been moved out of intensive care.

Watson, aged 26, who has come out of a come but people owed their lives to Mr Nelson, including some who had been complaining that remains unable to communicate, has been moved to the he was not going to be prose-cuted to the full. In May rehabilitation centre of St Bartholomew's hospital, London. He will undergo therapy tion ensured that an attack on at the unit, in Homerton, east London, while remaining under the care of Peter Hamlyn, the neurosurgeon Mr Hamlyn has said that he Gerry Adams, president of of continuous danger, always expects the boxer, who is now eathing without a ventilaclandestine role secret from even his closest family. In for, to have permanent neurological damage.

Death verdicts

Verdicts of accidental death were returned at an inquest in Carno, Powys, on two pilots killed in a mid-air crash 350ft killed in a mid-air crash 350ft above the village. Robert Coper, aged 46, was photographing houses when his single engine. Cessna was sliced in two by an RAF Jaguar jet piloted by Wing Commander John Mardon aged 40. His co-pilot on the low-level training flight ejected to safety. ed to safety.

Fog deaths

Four people died in road crashes yesterday as log shrouded much of Scotland and north England. In the worst accident a school has driver was killed and ten children injured when the vehicle collided with another bus and a car at Ballingry. Fife. Three people died in separate crashes in Humberside

CORRECTION On January 21, the Times diary described James kilfedder as "Protestant MP for Down North" He is correctly described as the Popular Unionist MP for that constil uency, and we apologise for

### ENDSTHIS SATURDAY

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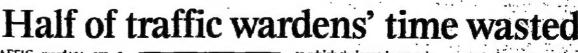
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scarce resource being squandered because of the failure of local authorities and the police to maximise their full potential, according to an audit commission report.

The 5.000 traffic wardens in England and Wales, who play an increasingly vital role keeping traffic moving on urban streets, costs £50 million a year. However, little attention has ever been paid to their effectiveness or improving their value for money, the renor said

Almost half a warden's time is spent unproductively walking between parking enforcement zones, while the average warden has 30 days' sick leave a vear — more than twice the level for police officers and almost four times

Traffic wardens may not be giving value for money, Michael Dynes · reports

the level in industry. The report said that careless parking can cause congestion and accidents to other road users out of all proportion to the benefits to individual offenders.

However, the 5.7 million recorded parking offences in 1990 were likely to be merely a fraction of the total. Few authorities had any idea of the levels of evasion in their area because few had both-

ered to find out. Moreover, most authorities had no idea of the extent

to which their roads are subject to restricted or controlled parking regulations. "They operate incrementally, adding new restrictions as the need arises, but barely removing older ones which may have outlived their use-

fulness," the report said. The effects of low morale among traffic wardens and poorly considered out parking policies had been greatly exacerbated by the casual attitude of motorists towards the parking regulations.

Persistent; flagrant breaches of yellow lines do not even have a bearing on qualification to hold a driving licence. Many drivers perpetrate them casually and regard the penalties as an occupational hazard. "There seem to be no victims to

cant moral dimensions, littlethanks to be had from the rest of society, and potentially a lot of resentment from the offenders," the report

Under the 1991 Road Traific Act, wardens will concentrate on policing the proposed 300 mile red route network, which should lead to improved enforcement However, improved man-agement of traffic wardens will also be necessary, the report said. "If it is worth the police spending £50 milliona year on traffic wardens it is worth managing them well." Fine Lines: Improving The Traffic Warden Service (Stationery

Leading article, page 15

free stran

ggil

تعلَّدًا منه المناصل

### **Husband** set free after strangling nagging wife

A MAN who strangled his wife in front of their three children to stop her incessant nagging walked free from the Central Criminal Court in London vesterday after a jury had cleared him of murder. Judge Denison gave Bisla

Rajinder Singh, aged 44, of Erith, Kent, a suspended sentence for manslaughter in order that he could maintain a family life with his children. who would suffer if their father went to jail. Rajinder Singh, a shopkeeper, had denied murdering his wife, Abnash, also 44, at their home last May, but admitted manslaughter on the grounds of provocation. He was sentenced to 18 months in prison, suspended for a year.

The judge told him: "You have suffered through no fault of your own a terrible existence for a very long time. You bore it better probably than most people would have



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wins Time

ight alland

A CONTRACTOR

Land Control

Rajinder Singh: stream of abuse from his wife.



Raneeta Singh: tried to stop the killing

done until, finally, your selfcontrol snapped and you did what you always admitted doing. I do not see that sending you to prison is going to do you any good and, far more importantly, is going to do your children any good. In fact, it would do them positive

Michael Stuart-Moore,

QC. for the prosecution, told the court that the couple had an arranged marriage in 1973 and it had been unhappy from the start. For years, Abnash Singh terrorised her family with insults and bullying, he said. "She was, in truth, a very domineering lady who rather wanted to rule the roost over the family and to lay down the law at home. In doing so, she had a sharp and persistent tongue." Rajinder Singh had stran-

gled his wife after she shouted and swore at him for two hours. He first grasped her around the neck with his hands and then used a cord. His son Harnek, aged 15, encouraged him, struck his mother in the face, threw chopped chillies over her, put an onion in her mouth, ordering her to eat it, and shouted: 'Let's see what you can do now, bitch. You can't hit us anv more."

His sister Raneeta, aged 16, tried to stop her father and pleaded: "She is not worth going to prison for. We have already been in prison here for 15 years." The killing was also seen by the couple's six-year-old son.

Mr Stuart-Moore said that in the days before the killing Rajinder Singh had been subjected to a constant stream of abuse. On the day in question, his wife "was shouting in Punjabi and English, using cutting, hurtful phrases. It was a stream of foul abuse," he said.

After the killing, Rajinder

Singh called the police and an ambulance and later told detectives: "I did not mean to hurt her. I just wanted to shut

The court was told that charges against the son were not being proceeded with.

### Hunt ban would 'hit 33,000 jobs'

By Michael Hornsby, agriculture correspondent

A BAN on hunting would destroy or endanger 33,000 jobs, it was claimed yesterday. The Campaign for Hunting. which is backed by the Masters of Foxhounds Association, the British Field Sports Society and the National Hunting Club, said the effect of a ban on the rural economy would be devastating.

The campaign was launched last month after a public outery over an incident in which followers of the ▼ Quorn were filmed digging out a fox that had gone to ground and releasing it to the hounds. According to hunt rules, the fox should have been shot humanely or allowed to run away.

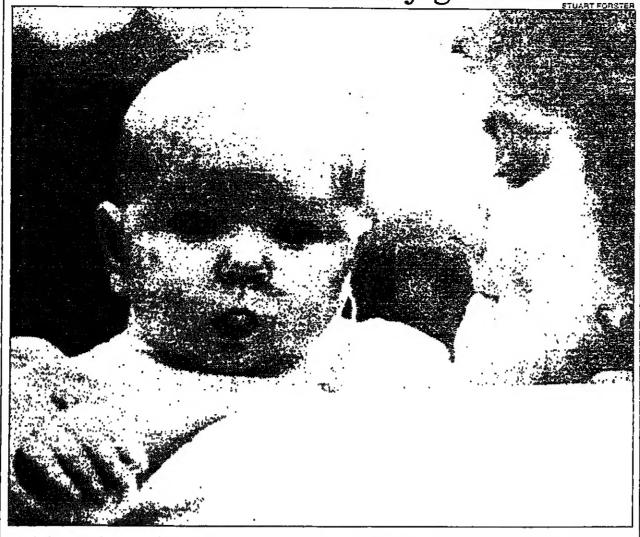
On February 14, MPs are to be given a free vote on a private member's bill introduced by Kevin McNamara. a Labour frontbencher, that would make it a criminal offence to cause unnecessary suffering to a wild mammal and would outlaw such pursuits as fox-hunting, staghunting and hare-coursing. The bill needs the support of at least 100 MPs to succeed.

Colin Cullimore, former head of the Dewhurst chain of high street burchers, who is running the pro-hunting campaign, said: "This bill is unacceptable in a democracy and is the thin end of a very dangerous wedge. It would set a serious precedent were Parliament to legislate on something such as this. An issue of personal liberty is at

stake." According to research by the campaign, about 9,500 full-time professional hunt officials, terriermen, fence builders and kennel and stable staff depend directly on hunting. Another 23,500 jobs in associated trades and professions, including those of farriers, feed merchants, saddlers, and vets, could be

affected by a ban. Glossy brochures released yesterday make much of hunting's contribution to the conservation of hedgerows. stone walls and copses. The literature also claims that without hunting 20,000 foxhounds, harriers, beagles and basset and mink hounds could have to be destroyed.

### Holes-in-the-heart baby goes home



Ordeal over: Becky Cunningham, aged five months, who confounded surgeons by surviving two major operations after being born with five holes in her heart, preparing to go home with her mother Susan Cunningham yesterday. Her father David was also there to take Becky from Killingbeck Hospital in

Leeds to their home at Bridlington. East Yorkshire, where her brothers David and Robert gave her a warm welcome. Mr Cunningham, aged 34. said: "When she was born we did not know that her little heart was having to work twice as hard to make things work." Mrs Cunningham, aged 24.

said: "We can never express properly our thanks to the surgeons and nurses." Becky's parents made daily 120-mile round trips to the hospital throughout her illness and recently a 40-mile trip to Scarborough hospital, where Becky was recuperating before

### 'Frog-marched' solicitor loses slander claim

A SOLICITOR who said she was publicly humiliated after being dismissed yesterday lost a High Court claim for slander damages. She faces a costs bill estimated at

Mr Justice Drake was told during the hearing that Argles & Court, a Kent-based legal firm, behaved like toads towards Laura Watson. She had been "frog-marched" from the premises. At the end of two and a half days of evidence in support of her claim that she was publicly humiliated, the judge accepted legal argument by the law firm that her dismissal in November 1989 was an "occasion of qualified privilege" within the practice and was not made public.

Because Mrs Watson, aged 39, of St Mary's Platt, Kent, had not claimed the firm's behaviour was motivated by malice, her action had to fail. The law says that events covered by qualified privilege cannot be made subject to a defamation action unless matice is invoiced.

The judge told the jury: You will not be asked to give a verdict in this case because I have ruled that on legal grounds Mrs Waison does not have a case to go on." Mrs Watson and her husband Tony, a British Rail manager. were not in court.

The jury had been told by counsel for Mrs Watson of events surrounding her dismissal. She had been frogmarched off the premises by panners who had esconed her a quarter of a mile to where her company car was parked. They then waited while she handed over the

Rohin de Wilde, her counsel, said Mrs Watson's dismissal followed a partnership dispute which began when Trevor Carney, a senior partner, resigned or, as some thought, was effectively de-posed. His resignation was followed by the departure of ten of the remaining 22 partners, together with their assisianis and staff. Mrs Watson felt she was dismissed because she supported Mr

Carney. Argles & Coun said its actions were justified and cor-rect in the circumstances. The firm claimed that Mrs Watson denigrated other members of the partnership and attempted to seduce others to leave with her. Her timekeeping was poor.

Edward Garnier, the firm's counsel, said outside court that the collapse of the action before the defence case was opened meant it stood accused and had no opportunity to answer back. If the action had proceeded, it would have been vigorously defended and much that had been said in court would have been denied.

Michael Cutler, the firm's senior litigation partner, said: "We are delighted at the

### case family become homeless

BY PETER DAVENPORT

ing them shelter.

Kirklees council in Huddersfield, West Yorkshire, said yesterday, however, that it had no plans to provide the family with further assistance. A spokesman said that Mrs Maginess had made herself and the children intentionally homeless by "acquiescing" to her husband's behaviour.

county court in September.

The council said that the order had come after a year of harassment that included the playing of loud music, abuse, racial insults and threats.

did not like a particular black man. Unfortunately for me and my family he happened to live with a white woman who works for the council."

## Race abuse

A FAMILY of four evicted from their council house after neighbours accused the father of racial harassment are due to be made homeless today when their statutory period of bed-and-breakfast accommodation ends. Robert Maginess, aged 3

his wife Janet, 34, and their children, Michael, 16, and Fiona, 13, are believed to be the first family in the country to find themselves being turned onto the streets for alleged racial harassment. In previous cases, although families may have lost their homes the local council has taken responsibility for find-

The initial complaint against the family was made by a next-door neighbour, Elizabeth Driscoll, a housing officer working with Labour-controlled Kirklees. Miss Driscoll, aged 30, and her Afro-Caribbean boy friend now her husband — Keith Patrice, claimed they were racially harassed by Mr Maginess and an order to evict the family from their home in Paddock, Huddersfield, was made at the local

Mr Maginess said yester-day: "I am not a racist but I

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SUNDAY ....

### Noise officers seize stereo

to seize a stereo system from a teenage girl whose loud music was making her neighbours' life a misery.

Liverpool council's envi-ronmental health officers entered Chantelle Mawdsley's flat with a court order empowering them to take the stereo after complaints from nearby residents. It is believed to be the first time in the country that the provisions relating to nuisance in the Environmental Pro-tection Act 1990 have been put into practice.

Trevor Adams, a solicitor specialising in environmental law at the City of London law firm Ashurst Morris Crisp, said yesterday that the act had codified into statute all the common law and judge-made provisions relating to nuisance. "It also rationalised the provi-

of residents plagued by a neighbour's loud music, Frances Gibb reports sions enabling environmen-

New legislation has come to the rescue

tal health officers or aggrieved persons to bring proceedings."

Liverpool councillors are now to discuss moving the girl, aged 16, from the flat in the West Derby district of the city. The teenager was at the centre of controversy last year when it was re-vealed that she was being housed in a £70-a-night room at a five-star hotel in the city.

Miss Mawdsley, who was in the care of the social services, was sent to the hotel after the care home she was in closed down. She was moved into the West Derby flat just before Christmas

but almost immediately she upset residents who com-plained about her playing oud music at all hours. Letters were sent to the council leader. Harry Rimmer, demanding action. Dawn Booth, the social

services chairman, said: "The council offered Chantelle a set of headphones or a device which would cut out the music at a certain volume but she refused. We have got to consider the wishes of the other people living in the area. It may be better if Chantelle was moved to an area which did not have so many elderly residents. We will look into

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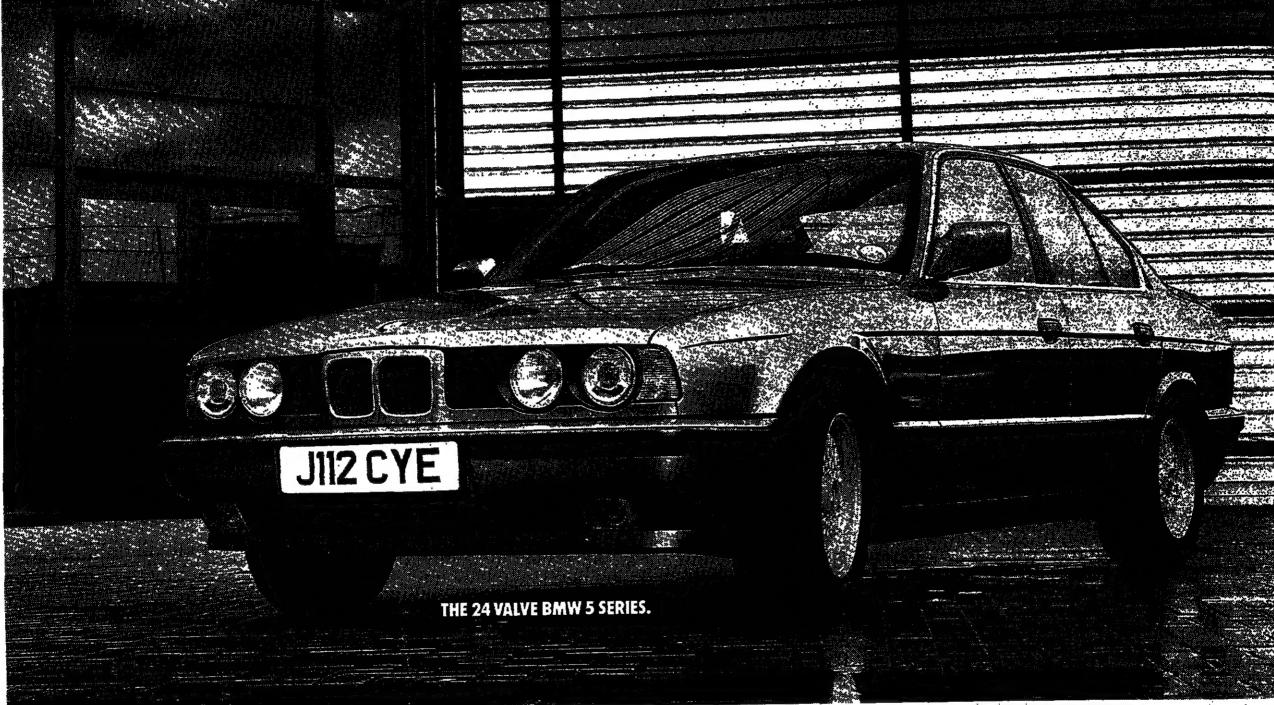
Both the 2.0 and 2.5 litre, six cylinder engines in the BMW 5 Series now sport 24 valves.

The result? Not only greatly improved performance but a saving in costs that, in the current business climate, may feel equally dramatic.12.8% more power, yet service costs calculated to be 23% lower over three years.

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The new direct ignition system and longlife maintenance-free spark plugs add further to the exceptional efficiency of the 520i and 525i. (As does the service interval indicator, which can increase times between services by as much as 40%.)

For once, the instincts of the heart can be justified by a decision from the head.

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### OUTPUT UR OVERHEADS DOWN. **COULD THIS BE** THE BUSINESSMAN'S DREAM?

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### Customs officers learn how to put on a welcoming face



Shephard: honesty is expected from public

BY HARVEY ELLIOTT TRAVEL CORRESPONDENT

MORE than 5,500 customs officers are to be sent to an internal "charm school" to teach them to be more courteous to travellers, while still protecting Britain from drugs, pornography, rabies

The charm course, which will be incorporated into the officers' regular training, is part of a "traveller's charter" launched yesterday by Gillian Shephard, the Treasury minister responsible for Customs and Excise. The charter

behaviour for customs officers but tells travellers: "In return, we need you to be honest with us." Mrs Shephard said: "In

future, no one will be kept waiting in the red channel for more than ten minutes without getting a full explanation of what is causing the hold-up, customs officers will wear name badges so that they are no longer anony-mous, they will help to repack your case if it has to be opened and they will receive training in the need to be courteous and helpful."

explaining how passengers can complain if customs officers abuse their positions, and how to obtain compensation if property is damaged during a search, are being circulated at air and sea

"Passengers have the right

to compensation if their property is damaged by Cus-toms today," Mrs Shephard said. "The problem is that they often do not know about it and we are now trying to make that clear. This charter is not only a better deal for the busy business traveller,

The charter is intended to draw a careful line between being helpful to passengers and maintaining a strong defence against illegal imports. Last year Customs intercepted a record amount of drugs, but several hundreds of passengers were stopped. subjected to searches and had valuable purchases smashed in what were often fruitless exercises.

Customs leaders, however, believe that moves to present a better face to travellers could be upset by the Euro-

tance to British plans to raise goods that can be brought into Britain from outside the European Community before VAT and duty become payable. Britain wants to raise the limit from £32 to £250. claiming that most travellers coming back from the United States, for example, spend more than £32 and should therefore, legally. use the red channel or run

asked to pay VAT on all their "If we followed the letter of

the risk of being stopped and

chaos." Sir Brian Unwin, chairman of Customs and Excise, said yesterday. "We have told our officers to use their discretion in this. but what we really need is a much higher limit on the value of goods which can be brought into the country legally."

Mrs Shephard said yesterday that she would press for the allowance to be raised. The £32 limit was "absurdly low", she said. "It is not o our choosing and we will continue to pursue the need for a change vigorously."

### Keyboard strain secretary wins case

A secretary dismissed from her job after developing repet-itive strain injury (RSI), a muscle disorder, has been paid E5,500 compensation for unfair dismissal (Paul Wilkinson writes).

The case, believed to be the first in which an industrial tribunal has approved an award for a dismissed RS1 sufferer, could set a prece-dent. This week, the Financial Times improved severance pay terms for nine journalists dismissed after

developing the condition.

Yesterday, at a London tribunal, Denise Burgess, aged
29, accepted a settlement from Autoglass, of Bedford Mrs Burgess, of Chiswick, west London, a former Autoglass "employee of the month", was dismissed from her £12,000-a-year job after three years with the company.

RSI is caused by excessive use of certain muscles and tendons in repetitive tasks, and affects hands and arms. Cases have increased significantly since introduction of electronic keyboards. Mrs Burgess said: "When it was at its worst. I could not comb my hair or brush my teeth."

#### Fast-food staff on hoax charge

Three workers at a McDonald's fast-food restaurant in Newcastle upon Tyne appeared in court yesterday accused of launching a bomb scare at a rival Burger King diner 100 yards away.

Helen Calderwood, aged 19, Lance Green, 20, and Patima Herron, 24, all of Newcastle, are accused of making a hoax call and conspiring to make a hoax bomb call. Newcastle upon Tyne magistrates adjourned the case until February 27.

#### Court strip

Goldie Ford, who streaked at a football match at Sheffield Wednesday's ground on Jan-uary 12, yesterday stripped to just lingerie before Sheffield magistrates when admitting invading the pitch. She was fined £50. Ford, aged 34. of Leeds, who described herself as a brothel manager, said she had been protesting at income tax on what was deemed illegal work.

#### July wedding



Lady Helen Windsor, above. daughter of the Duke and Duchess of Kent, will marry her art dealer fiance. Tim Taylor, at St George's Chapel. Windsor, on July 18, it was confirmed yesterday. A chapel spokesman said that it was not yet clear who would conduct the service.

#### Doctor cleared

Paul Crone, aged 37, a hospital doctor in London, has been cleared at Knightsbridge crown court of having the drug crack. A jury was told that crack was found on him after police saw him being given a package in Notting Hill, west London. The New Zealand-born doctor said he had been "fitted

#### Pet charge

David Culley, aged 57, kept 38 pets in squalid conditions, magistrates were told. Culley. of Swindon, Wiltshire, al-ready banned from keeping pets, admitted causing suffering to a snake, rats, and gerbils. He was conditionally discharged for two years.

#### House deal

The £700,000 home at Hampstead, north London, of Peter Julien, repossessed after social security officials refused to keep paying £1.784 a week towards the mortgage. has been sold for £455,000, the estate agent, Keith Cardale Groves, said. The Town and Country building society had sought £495.000.

An international sea search was launched after faulty equipment on a boat left in a car park at Brixham, Devon, gave off a distress call that was picked up by a satellite and relayed to a French ground station.

### Two-tier children's homes called for

By JEREMY LAURANCE

home should be developed in Wales as part of a reorganisation of residential care, according to a review ordered in the light of the

"pindown" enquiry.
The needs of children with serious behaviour problems and of those in care because of their circumstances - such as the death of a parent could not be met by the same home, the Welsh Office re-

port said yesterday.

The proposals, by the Welsh Social Services Inspectorate, follow an enquiry into homes in Wales ordered by the Welsh Office after the critical report on the use in Staffordshire homes of the pindown disciplinary regime. They reflect growing concern over the abuse and neglect discovered in children's homes in recent years The Association of Direc-

Jail judge dormitory bullying

BY RICHARD FORD

BULLYING and intimidation among inmates in a prison opened five years ago is condemned in a report today. It calls for the conversion of dormitories into individual cubicles to control intimidatory behaviour and create more privacy.

Managers are criticised for blaming security for the stagnation within the prison and the staff are accused of lethargy which prevents a sense of purpose developing in running the jail. The chief inspector of pris-

on's report says that Lindholme in south Yorkshire was in need of great improvement. Managers in the jail were most concerned at the appalling dormitories in which 761 prisoners lived,

the report says.

The dormitories were ideal environments for promoting intimidatory behaviour between inmates. There was a constant flow of inmates requesting protection. Managers were constantly engaged in persuading inmates to return to normal location or arranging transfers to other prisons," Judge Tumim, the chief inspector, who visited the jail last February, says.

Staff told the inspectors that inmates were disillusioned and that staff spent

The prison is a converted former RAF station which the Home Office opened to rethen there have been two serious disturbances caused by the large number of young offenders serving short

The report criticises the exaggerated and restrictive attitude to security which it says pervades the prison. Telephones for immates had been installed only at the personal initiative of the new governor. Seven roll calls daily was unnecessary, the report says.

Kenneth Baker, the home secretary, said that the government's policy was to phase out dormitories and converting them to cubicles would

begin this year. The new governor had started to reduce the emphasis on policing prisoners but Mr Baker rejected a recommendation to remove security wire at the base of of the jail's perimeter fence:

HM Prison Lindholme (Home Office: £1.50)

SOCIAL SERVICES CORRESPONDENT TWO types of children's tors of Social Services, however er, gave a warning that the proposals could bring back divisions eliminated 20 years ago with the abolition of appreved schools. There was a risk of stigmatising some children as delinquent. The report found no evi-

dence that a regime such as pindown, in which children were kept in isolation dressed only in pyjamas or underclothes, existed in Welsh children's homes. Management of children with difficult behaviour, however, was "poorly achieved" because there mands on staff. Specialist homes should be set up to deal exclusively with such children so that staff would not be distracted from their task by urgent and un-planned admissions of child-

ren with differing needs. Launching the report, Nicholas Bennett, the Welsh social services minister, said: There is much good work being done, especially in the condemns homes are being asked to do impossible combination of the work they undertake to make it more manageable."

He added: "If a child is put in care through no fault of their own — because of a bereavement for example and they find they are with someone with very severe emotional and social problems that must be upsetting and is not helpful."

Since 1980 the number of children in Welsh homes has fallen 63 per cent to 585. reflecting the present fashion for placing children with foster families. The report said that the function of children's homes had therefore come to be seen as "marginal and imspecific". Many staff saw the homes as dumping grounds, short-term options "when all else fails", or a place to put children "while we decide what to do".

The implication must be that the children's home experience must be a damaging one and must be kept to a minimum," the report said.
"We do not accept that that is supported by the facts."

Bob Lewis, secretary of the Association of Directors of Social Services, said that there was a danger of labelling youngsters as delinquents, like those sent to approved schools 20 years ago. "We are going to create the same boundaries with self-prophesying descriptions of the children — I must be bad because I'm here'."

Mr Bennett said: "I hope we can do everything we can to make sure that children are not stigmatised at all. We will make sure care is low-key and there is a low profile approach. People should be able to walk along the street and not be able to tell which building is a children's home."



Pint-sized theatre: the actor Roy Marsden, left, with Charles Bates and Julia Cambridge in a pub's bottle store in Wandsworth, south London, which they plan to con-

Crusade on

baby brain

damage

BY THOMSON PRENTICE

MEDICAL CORRESPONDENT

A £100 MILLION campaign

to help eliminate brain dam-

age in children world-wide by

the end of the century was

launched vesterday. The cam-

paign by the Little Founda-

tion, a British charity, intends

to fund international re-

search into the causes and

prevention of brain damage

in developing babies.
About 29,000 such infants

are born in Britain every year.

Of these smore than 14,000

have epitepsy. 9,000 have mental defects and 2,000

have cerebral palsy. The

numbers are rising because

better maternity care enables

more babies to survive. Cases

of cerebral palsy in the new-

Neurology, is setting up 12 international groups, each of

about 15 medical scientists,

which will meet during this

year to plan research projects.

More than 100,000 child-

ren in Britain suffer epilepsy

but many have mild seizures

that their parents and teach-

ers fail to recognise, the Nat-

ional Society for Epilepsy said

yesterday. The firs, known as

absences, cause temporary

loss of consciousness with

children staring or fluttering

their eyelids, and could occur

A new information pack-

age is available from the soc-

iety at Chesham Lane, Chal-font St Peter, Buckingham-shire, SL9 ORJ, price £14.99.

hundreds of times a day.

(Simon Tait writes). The building was designed as a bioscope theatre in 1890 but has been used for the past 60 years as a store for the adjoining pub. Mr Marsden, who played P.D.James's detective supported by Young's brewery.

Adam Dalgliesh on television, will launch an appeal tomorrow to raise funds for the conversion, which is expected to cost about £600,000. The scheme is being

offering it to Mr Marsden and his partners at a peppercorn rent. Support has also come from David Mellor, chief secretary to the Treasury and the local MP.

Oxford is

wary of

tourism

BY MATTHEW D'ANCONA

OXFORD's academic and

architectural heritage attracted 1.5 million visitors to the

city in the 12 months from July 1990. However, more

than half the residents think

that the number of tourists is

unacceptably high, according

to a survey published

Interviews with 4,300 visi-

tors by Oxford Polytechnic

are created for every 10,000

visitors, at a time when the

city's manufacturing industry

is in decline.
Interviews with 400 resi-

dents, however, showed that

56 per cent of local people

thought there were too many

tourists and complained of

overcrowding, congestion, noise and litter offsetting the

Professor John Glasson of

Oxford Polytechnic said:

More dispersal of visitors is

particular groups of visitors.

We also suggested that there

should be more co-ordination

of the various agencies in-

volved in tourism and more

mittee, said that Oxford must

find ways of striking the bal-

ance between the needs of

On the streets of Oxford

residents and visitors.

Valerie Ricketts, vice chairman of the city council's em-

spreading of its benefits."

needed and more targeting of

### Early vote on women priests By Ruth Gledhill Religion correspondent

bishops agreed yesterday to resist any attempt to delay legislation for women priests being to brought to a vote."

The House of Bishops. made up of 53 of the Church's 76 bishops, agreed to forestall any delays or amendments to the legislation which the General Synod is to vote on in November. It also made a strong commitment to oppose an alternative structure of bishops for those unable to accept women

A spokesman said after the meeting at Church House in London that alternative proposals drawn up by Cost of

SENIOR Church of England . Conscience, which represents priests opposed to women priests, would be unacceptable to the Church.

The House of Bishops has the power to alter the legislation. The Archbishop of Canterbury. Dr George Carey. is in favour of women priests. The first indication of how the synod will vote is expected next month when it debates the results of voting in the 44 dioceses which showed a majority in favour of women priests.

Of the clergy, 2,242 voted in favour and 1,126 against. and of the laity, 2,306 were in favour and 1,085 against. The synod, elected in 1990, is thought to be divided roughly along the two-thirds majority needed in both houses. A strong statement from Dr Carey could influence the few undecided members to vote in favour.

If the synod votes in favour in November, the first women could be ordained priests by Christmas next year. The synod will also debate the nature of Christian marriage. Canon Michael Walker. of Bury St Edmunds, will call on bishops "to give moral guidance to the nation" in the light of the increased number of couples who live together before marriage or decide never to

#### researchers showed that 54 per cent visited a college of the university and almost a third called in on the Black Horse bookshop in Broad Street. Most visitors were white-collar workers and did not bring their children. In spite of the Gulf conflict and the tourism recession, 11 per cent of Oxford's visitors were Americans. Germans, French and Australians were not far behind. Each person spent an average £19 per day and the survey estimates that 80 jobs



lots of scientific and medical instruments, tools and other apparatus to be auctioned at Christie's in South Kensington, west London, on March 3

### Fishermen net a victory for ancient tradition

THE tradition of haaf-net Scottish fishermen have won a legal fishing, which has been practised since the days of right to continue their precarious the Vikings in the treacher-ous waters of the Solway Firth, was saved by the Court of Session. Scotland's netting methods in use since Viking times, Kerry Gill reports they sacked Annan a few supreme civil court,

years later, it was re-issued by James VI in 1612. yesterday. Haaf-netting, which was A property company, Salar Properties (UK), which introduced in the 10th century, involves men from Annan, Dumfries and Galloowns the fishing on part of the Annan and operates way, wading into the water to catch salmon and trout timeshare angling, last year with a large net suspended challenged the right and said that the fishermen from a wooden frame. Their damaged its business by right to continue using this taking salmon that would fishing method was protectotherwise be caught by its ed by James V of Scotland by royal charter in 1538.

customers. Annan and Eskdale dis-Although the charter was burnt by the English when trict council, which grants licences to the netsmen, disputed the company's claim. The council, as the successor of the Royal Burgh of Annan, is entitled to grant certain salmon fishing

rights granted under the charter. The property company asked the court to declare the haaf net a "fixed engine" which would mean the practice was not privileged under the royal charter. The company said that haaf-net-

ting had been unlawful

to legislate for salmon fish-ing in the Solway Firth, but it was agreed that it had been openly carried on with-In court. Lord Coulsfield ruled that haaf nets were

not "fixed engines" under the terms of the 19th centulegislation. The Annan fishermen insisted that they were constantly on the move, often wading into the sea up to their chests. Lord Coulsfield said that a

distinction was drawn between the Solway and other Scottish rivers, largely because of the border with England. Even when "fixed engines" were outlawed on the Solway, care was taken

to preserve established rights and practices. The judge said: "The intention of the 1877 legislation to preserve ancient and established rights of fishing cannot be disregarded or treated as superseded or "It seems to me clear haaf

nets are not fixed engines within the meaning of the 1877 Act and are therefore not rendered unlawful by it. The method of fishing by the use of haaf nets has been continuously and openly pursued without any litigation or prosecution since 1877." Lord Coulsfield dismissed Salar's petition and allowed the fishermen to

continue their tradition.

yesterday, tourists said that the university and its myth continued to exercise irresistible charm, with Christ Church and Magdalen College apparently the most popular attractions. Judith Chandler, from North Carolina, said she was

> in the Stares," she said. Ian Eddy, aged 11, from Penzance in Cornwall, said he was on his second visit. "Oxford's brilliant it'll be a great place to go to college."

paying a whirlwind visit

history here unlike anything

There's obviously so much

False alarm

### Tories waver over Scottish home rule

By JILL SHERMAN POLITICAL CORRESPONDENT

THE government yesterday appeared to soften its opposition to Scottish devolution as ministers started digesting an opinion poll showing that 50 per cent of Scots want independence from the rest of the United Kingdom.

Senior ministers made it plain that the Conservatives would light the coming election on a staunchly unionist ticket, but conceded that if the Tories suffered another drubbing they would be forced to reconsider their attitude towards home rule. The opinion poll was seized on by the opposition parties as vindication for their own policies for a Scottish national assembly.

Downing Street made it clear that John Major was in favour of the union and pointed to an interview in January where the prime minister said the union between England and Scotland had served both

countries well. Tom King, the defence sec-retary, said it would be a tragedy for Scotland if it became independent. "I believe

shall certainly strive to keep it," he said on BBC television. Several Tory MPs are privately admitting that some steps towards devolution will have to be considered if the Conservatives do badly in Scotland in the general election.

Ian Lang, the Scottish secretary, seemed to leave the door open for a fresh look at the home rule issue. "I think we would take stock of the situation after the election in the light of the result both north and south of the border," he said. Mr Lang pointed out that 85 per cent of the Scottish people voted for par-ties which supported the union at the last election.

Earlier Labour's national executive took the first steps towards proportional representation by adopting a new voting system for its proposed Scottish parliament, which it is committed to setting up in the first year of forming a government.

The NEC endorsed recommendations by Professor Raymond Plant of Southampton University that mem-

chosen by the additional member system rather than first past the post. Electors would have two votes, one for a candidate and one for a party. Individual constituency results would be topped up by members chosen from a list in proportion to election results based on geographical regions in Scotland. The national executive also agreed to aim for equal male/female

The NEC voted 24 to 2 to approve the new electoral system, although Dennis Skin-ner, the MP for Bolsover, said that PR could affect the chances of getting an overall Labour majority. Nell Kinnock pointed out that the steps in Scotland did not form a precedent for regional assemblies in England or for

Westminster.

During heated exchanges in the Commons, George Foulkes, the Labour MP for Carrick, Cumnock and Doon Valley, accused the Speaker "and his English friends" of acting in collusion with the Scottish Nationalists for the breakup of the UK.



Tory diagnosis: Huw Bevan Griffith, right. the nephew of Aneurin Bevan, the Labour founder of the NHS, telling a press conference yesterday that his uncle would have supported Conservative reforms of the health service. The election phoney war took on an other-worldly quality as William Waldegrave, the health secretary, looked on approvingly (Nicholas Wood writes). Mr Griffith, a consultant neurosurgeon in Bristol, said that his uncle

would have been appalled to find that his finest achievement had been reduced to such a fossilised state. Robin Cook, Labour's chief health spokesman, was unimpressed by Tory claims that Bevan's famously independent mind was still kick-ing over the traces beyond the grave. "If William Waldegrave really believes that the spirit of Nye Bevan supports his changes to the NHS, then there is a wheel missing from his ouija board," he said.

### Election chiefs calculate the Ashdown factor

Election planners in both the main parties expect Paddy Ashdown and his Liberal Democrats to pick up support between now and polling day. But there is no agreement between Labour and Tory campaigners. who both insist that it is the other who will suffer...

A strong showing by the Liberal/SDP Alliance in 1983 and 1987, taking 26 and 23 per cent of the vote, split the anti-Conservative vote and helped Margaret Thatcher to decisive majorities. Tories in marginals where Labour is in second place therefore welcome the idea of a moderate Liberal Democrat advance.

More historically minded Tories note that in 1964. Labour gained only 0.3 per cent more of the vote than when it had lost the 1959 election. But a 5.3 per cent rise in the Liberal vote put Harold Wilson into power. In February 1974 Lab-

our's share of the vote was 6 per cent lower than when the party lost power in 1970 - but the Liberal share was up. 11.8. per cent, and Edward Heath was defeated. In a tight contest this time a few Liberal Democrat gains from the Tories in the South might not help Labour to win the election, but they could precipitate a

hung parliament. The extra exposure of a campaign does not auto-matically bring benefits. Comparing the Liberal or Alliance vote at general elec-tions with the party's stand-ing in the polls three months before each of the months before each of the last six contests shows that they were up a mere 0.1 per cent in 1970, up 1 per cent in February 1974, down 2 per cent in October, 1974, up 6 per cent in 1979, down 2 per cent in 1983 and level pegging in 1987.

Scepties say the Liberal Democrats will find it harder to pick up votes when the main parties have moved closer to the centre. Seats "gained" according to past local government re-sults have been rapidly lost And they note that wheat the national election was held on the same day as the locals in 1979, the Liberals polled better for councils than in the national comest.

will suffer? On the surface, Tories are more at risk. No Labour candidates have not Liberal Democrat breath on their necks, while there are 20 Tory seats vulnerable to a 5 per cent swing since 1987 to the Liberal Democrats. Mr Ashdown's army



reach such figures, and that could be more of a problem for Labour.

In September, when the Tories led the national polls by 2-5 points, the Liberal Democrats had 16 or 17 per cent. By the time Labour-had moved into a 6-7 point lead in October the Libera Democrats were down to 12 per cent. With the Tories averaging a two-point lead over the last four polls, the Liberal Democrats have been averaging 15 per cent.

In the last 47 polls the Tory cent. Labour nes been as low as 35 per cent and as high as 46, the Liberal Democrats as low as 12 per cent with a high of 19.5 per cent. The evidence suggest that Labour's vote is softer and that the party does well when the Liberal Demo-crats fade from view, and

less well when they prosper. The likelihood must be that the election will increase that tendency. All the polls still register a swing against the Conservatives since 1987. Come an election proper, the disenchanted will notice that in 228 of the 375 constituencies the Tories won last time it was not Labour but the Alliance in second place Tactical voting will come into play.

Brita

pres

At the Eastbourne by election, nearly half of Labour's previous support went over to the Liberal Democrats, despite Labour's high standing in national polls. Polls tell us that 30 per cent of electors are ready to vote Liberal Democrar if they believe the party has a chance of winning in their constituency. And a higher proportion are Labour supporters than

Robert Waller of Harris has pointed out that while Labour is making little ad-vance in Tory-Labour marginals, it is stacking up support in seats it already holds and in those where it. came third last time.

If the government's critics identify the Liberal Democrats as their best hope of turning out the Tories in most of those 228 constituencies, and if the polls start picking up the evidence that they are doing so, the softer edges of Lab-our's vote could crumble. Neil Kinnock needs to go into that campaign with a clear lead if Mr Ashdown is. not to prove his undoing.

# But if there is a Liberal Democrat advance who has a long way to go to home affairs committee have

### Voters with finger on the button

By Sheila Gunn POLITICAL CORRESPONDENT

LONG lines of office workers shuffling piles of ballot papers under the gaze of jittery candidates could become a thing of the past.
MPs on the Commons

decided that the 120-year-old voting system needs revamp-ing and suggest, as a start, testing an American-made automatic vote-counting machine ar a by election. If successful, they do not rule out a move to electronic

voting with electors pressing a button on a computer terminal rather than putting an X against the name of their preferred candidate. Such reforms could revolutionise general elections of the future, with results announced within minutes of

the polls closing.

The appeal, the MPs believe, of modernising the vosing system would be tremendous savings in nime and money. However, election night could lose much of its tension as results flash through one by one from all over the United Kingdom.

The committee found that many countries had moved into the computer age. Electronic counting is used in Germany's Lander, federal and European parliament elections, and in Portugal's national elections. Computers are used in Denmark and Spain to work out the result by proportional representation. In the United States, 31 states use an automaticcounting system.

House of Commons home affairs committee 3rd report electoral counting methods (Stationery Office £8.75)



### Safe plugs bill wins backing

A backbencher's bill requiring manufacturers to fit plugs before electrical appliances are sold was introduced in the Commons with cross-party support. Al-though the bill has no chance of becoming law, the government is expected to announce today that moul-

ded plugs must be fined.

Introducing the bill. Ken Hargreaves, Tory MP for Hyndburn, said that about 2,000 people were intured by faulty plugs and 28 people were killed last year. Aithough current regulations said that 13 amp plugs had to be of an approved type, they could still be wrongly wired.

### Fox fortunes

About 100,000 foxes are killed every year, but only 12,500 are killed by hunts, David Maclean, an agriculture minister, said in a written reply. The British fox population varies from 500,000 to 250,000

### New calendar

All higher education institutions are to have a common financial year, running from August I m July 31, Alan Howarth. an education minister.

Parliament today Commons (2.30): Ouestions: Northern freland; prime minister. Revenue support grant orders for England and for Wales: Lords (3): Local Government Finance Bill, committee, fifth day



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### Weapons cuts herald 'Bush blitz' for re-election

workers will get slightly fatter pay cheques next month as a result. of President Bush's State of the Union speech.

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promise, made through a White House order to the tax men to withhold less pay as advances for future tax liabilities, but constituted the main news for The Washington Post from the speech billed as "defining" the Republican election campaign.

There was a generally dull

reaction to the president's much-touted address yesterday. Aithough a telephone poll by USA Today reported 38 per cent of respondents more likely than before to vote for the president in November, less than half thought that the proposals would help end the recession.

The South Dakota Union called it "perhaps the best speech of his presidency" by a man who seemed no longer "a frightened candidate". But the bulk of the press, few of whose journalists have any deep fondness for the president, judged it "pedestrian"; "without definition" and "shrinking in vision as it

moved along".
The president's campaign and fund-raisers throughout

A poll shows more people likely to support President Bush's return to the White House after his State of the Union address, Peter Stothard reports

that the speech was only the as enthusiastic in his negoti Office. An important health care speech is coming in the next few weeks, worried sup-porters were told, and a "Bush blitz" is beginning in New Hampshire to make sure that the nation's first presidential poll is not a poke in the president's eye.

It was tough night for Mr Bush, who looked more com-manding than of late but whose words lacked fire. His speech contained nuclear arms cuts on a scale that 18 months ago would have won. him a Nobel peace prize and a telephone call from the Pope. But Americans were little impressed by the cancel-lation of the Midgetman missile programme, the restriction of the B2 bomber

force to 20 planes, the "no new Peacekeeper or advanced cruise missiles" promise, and the striking notion that, for the first time since 1945, America will have no nuclear warheads in production. If

start of the campaign to re-ating response as he seemed turn Mr Bush to the Oval to be yesterday, the Americans will also eliminate all its MX Peacekeeper missiles, cut its submarine-launched force by a third, and put only one warhead on the Minuteman missile - resulting in a total American deterrence that could be less than a third of its current strength. But the interest of Mr Bush's audience, both in Congress and the nation, was in the switch from military spending to spending on job creation. Central to Mr Bush's claim

to re-election is that he, unlike his Democrat rivals, knows where to stop the race for nuclear arms reductions. Announcing new savings of \$50 billion (£28 billion) over five years, he said: "These cuts are deep and you must know my resolve: this deep and no deeper."

It was a bold statement, but to the congressional leaders. and even some of the military leaders sitting in their dress uniforms on Capitol Hill, it seemed a hollow one. The

PROPOSED WARHEAD CUTS Will halt development Scrap 50 MX missiles Convert 500 Minuteman III missiles to single warhead Scrap Middetman No figures given but has 5,424 warheads 1,500 warheads of 2,504 Delivery systems on 6 submarines dismantled Submarines on patrol cut by 50% Warheads reduced by one third of 6,464 Production of new warheads halted 20 82 bombers

address began well. Mr Bush made his now inevitable joke about vomiting in Tokyo. thereby assuring that no opponent can ever use the incident against him better than he uses it against himself. "The Cold War didn't end," he then said, "it was won."

He praised the American tax-

payer's part in that victory, saying that they who "bore the brunt of the burden deserve a hunk of the glory".

But for today's working Americans, whose representatives were interviewed in their living rooms by television reporters before and after the speech, a "hunk" of past glory was not enough. The prominence given to the withholding tax adjustment" was symbolic of how little a president can actually do at home on his own sole

He could, and did, put a temporary halt on new federal business regulations and advance the spending of already agreed highway construction funds. But the rest of his proposals require congressional support - and to many it seemed that the president was beginning a war against Democrats, not against their own pressing

Mr Bush put forward a familiar list of short-term and iong-term plans, ranging from cutting red tape on busi-ness to revolutionising American education. He wants to cut the tax on capital gains from 28 per cent to 15.4 per cent, to adapt America's health care system rather than scrap it, and to give new tax allowances for real estate developers and businesses.

He tried to mix appeals to his opponents' better nature with threats to "fight" them if they did not pass his "growth plan" by March 20. But in election years, Democrats do not have better natures towards Republican presidents. The fight has already begun.

The Democrat presidential candidates were quick to strike. "Voodoo economics continued," commented Paul Tsongas. "I still don't think he gets it," said Bill Clinton. The most insincere speech in history," said the California outsider, Larry Agran. As for the president's immediate opponent, the Republican primary challenger Patrick Buchanan, "if George Bush

wants to join us in running

against his record, he is wel-

come to do so". • World role: America must keep troops deployed around peacekeepers despite the new drive to slash military spending, Richard Cheney, the defence secretary, said Mr Chency noted that the end of the Cold War and the collapse of the Soviet Union had brought about "truly phenomenal" changes in the

world security picture. "But it's important for us to remember that future peace and stability in the world will continue to depend in large measure upon the willingness of the United States to deploy forces overseas in Europe, the Pacific and the Middle East and to retain high-quality forces." (Reuter)

> Yeltsin pressure, page 1 Bold steps, page 19

### Peking to reduce military

Hong Kong: Deng Xiao-ping has ordered the Chi-nese People's Liberation Army to be reduced by one-third as a result of the easing of world tension, the China-watching Mir-ror Monthly said here

yesterday. It said the 87-year-old retired leader had said that the three-millionstrong army should be cut by a million. Mr Deng had told Jiang Zemin, the Communist party chief, and President Yang Shangkun before leaving Peking for the south that leaders of important military zones should be transferred to other zones from

time to time.
"Every military zone has to get familiar with the situation of other military zones. But leaders of military zones should not bring along a group of their own proteges when they are posted to other

Mr Deng first ordered the army to reduce its size in 1985. One million soldiers have since been demobilised. (AFP)

### Britain under pressure to rethink defence

American arms cuts have forced the British government into defending policies which may no longer be sure vote-winners. Michael Evans writes

PRESIDENT Bush's latest nuclear arms proposals have come at a bad time for the British government, to the extent that ministers find themselves having so defend a deterrence strategy that was once a guaranteed vote

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Opinion polls have shown over the years that the electorate supports the retention of an independent deterrent. Indeed, the public's strong backing for nuclear weapons finally persuaded Labour to drop its urillateral disarmament policy.

In the changed international climate since the end of the Cold War, however, Labour's policy of keeping Trident but reducing the number of warneads to a maximum of three for each missile may now appear more attractive to voters as the gen-eral election approaches. Un-der the government's plans, Britain's inventory of strategic warheads is to rise from 192 on 64 Polaris missiles to a maximum of 512 on 64 Trident missiles.

Labour's policy is to deploy only 192 Trident warheads, the same as for Polaris. Even this total would be reduced to 144 if Labour wins the election and cancels the fourth Trident ballistic missile submarine. In an intense debate in the Commons yesterday, the Liberal Democrats ar-



no question of flexibility King:

gued that Trident's firepower should be reduced to 64 warneads, the same level as

Earlier, John Major welcomed the interlocking initiatives taken by President Bush and President Yeltsin. He described the American move as "important and imaginative" and was said by officials to be "very pleased" with Russia's swift and "positive" response to the Bush initiative.

Three of the submarines are now under construction at Barrow-in-Furness, and the fourth is to be ordered soon, possibly next month. The government will now have to convince voters that a strategy based on four submarines, each armed with a maximum of 128 warheads is

still appropriate.
The message from Tom King, the defence secretary. yesterday was clear: the gov, ernment is not prepared to be flexible about its deterrence policy even though the decision on warhead numbers was made at least ten years ago. Areas of flexibilityare, however, already under discussion at the Ministry of Defence which could lead to changes in strategy

... First, although the plan is to arm each Trident missile with up to eight independently targetable warheads, there are several options for varying the warhead load. Some missiles, for example, could have the maximum eight, others could have three or four, some even just single warheads

The result is that the average warhead package for each patrolling submarine could vary considerably. In periods of relatively peaceful international relations, a Trident boat could carry significantly fewer than the maximum 128 warheads. Only in periods of potential nuclear conflict might Trident go to sea with the full complement of warheads.

President Bush has the same option with America's Trident systems. But he has now translated that military option into political policy by announcing that the number of war heads on Trident boats is to be reduced by a third. The British government, it appears, is not prepared to follow suit.

Second, the option to vary the number of warheads car-ried by each Trident missile has now become the focus of an intense debate in the defence ministry over whether the RAF's ageing WE177 free-fall nuclear bombs should be replaced with a actical air-to-surface missile. The argument put forward

by the Royal Navy is that Trident will be such an adaptable system that it will be able to take on both the strategic and sub-strategic roles. For example, were Britain to be faced with nuclear blackmail by a Third World power such as Iraq, the government would be able to deter an attack by threatening to launch one Trident missile armed with a single warhead.

The argument has won some support in the ministry. if only because it would save taxpayers at least £2 billion. the cost of developing a tactical missile with a range of about 350 miles for the RAF. But senior advisers at the ministry are being cautious about advocating such a strategy to ministers. Launching a single Trident missile as a sub-strategic system against Baghdad, for instance, could lead-to appalling miscalcula-tion by other nuclear powers.

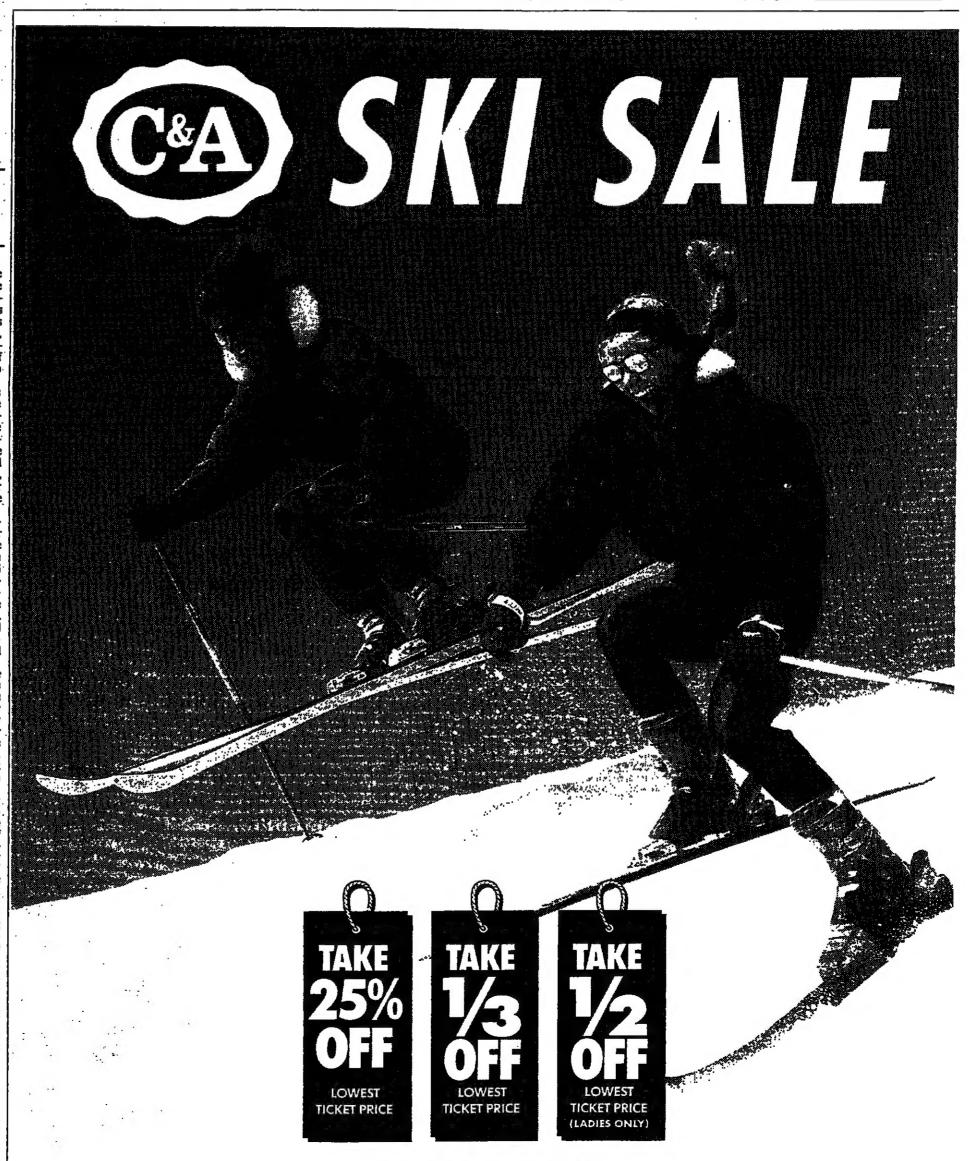
Having the whole of Britain's deterrent capability contained in one system could also undermine its credibility. A Third World nuclear power might gamble that a British government would not dare to launch a Trident missile in a non-global conflict.

Leading article, page 15

Cadisle, Fast Ham, Hounslow, Lewisham,

Peole, Rotherham, Sunderland, Taunton,

Torquay, Wakefield, Walsall, Wembley.



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NUMBER

A UNITED Nations troubleshooter completed a delicate mission to Yugoslavia yesterday with talks in Belgrade after evidently failing to persuade the leader of a Serb enclave in Croatia to accept deployment of 10,000 "blue beret" peacekeepers.

Marrack Goulding, a Briton, was returning to New York after talks in the Serbian capital to report to Boutros Boutros Ghali, the UN secretary-general, before a meeting of the security council on Yugoslavia expected to be held tomorrow.

Mr Goulding indicated after talks with Croat leaders in Zagreb on Tuesday that the key obstacle to the peace plan's implementation remains opposition by Milan Babic, leader of the self-proclaimed independent Serbian region of Krajina. There are differences in interpretation which must be resolved before the UN plan is imple-

### UN envoy Gamsakhurdia loses another stronghold

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FROM REUTER IN MOSCOW

ZVIAD Gamsakhurdia, the ousted Georgian president, was quoted yesterday as saying he would continue his fight to win back power. But the ruling military council. which drove him out of his parliament three weeks ago. said it had taken control of Zugdidi, one of the two last bastions of his support.

Tass news agency published an interview with Mr Gamsakhurdia at a secret location in his home area of western Georgia. Mr Gamsakhurdia, elected by a landslide last May, fled to Armenia three weeks ago after losing a power struggle with the military council. He returned to west Georgia later, but his precise where-abouts have been unknown

for the past week. "I intend to continue my struggle." Mr Gamsakhurdia said. "It is not true that I have been ousted. I have been elected by the people and did not abdicate my post." He called the military council a

junta and impostors. Another Tass report quoted the military council as saying its troops captured Zugdidi yesterday morning, one out of two towns loyal to Mr Gamsakhurdia. Government forces seized the Black Sea port of Poti on Tuesday after a day of fighting in which at least six people were killed. National guardsmen and

Mkhedrioni (Knights) militia, the two main forces making up the military council, took Zugdidi after a brief exchange of fire with Gamsakhurdia loyalists in which three people were wounded. Tass said. Mr Gamsakhurdia can now rely on support only in the port of Sukhumi. Tass said it was unable to get independent confirma-

tion of the fall of Zugdidi as communications with the town were cut. Indiko Kobaliya, mayor of Zugdidi, told Tass on Tuesday that armed groups loyal to Mr Gamsakhurdia intended to defend the town to the end.



Mother's grief: an Armenian woman mourns her son, killed during an Azerbaijani air raid. Fighting between the two republics escalated when Armenian rebels brought down a helicopter on Tuesday, killing 40 civilians and bringing accusations of Armenian state terrorism

### Russia prepares for a 'two-speed' commonwealth

Moscow: A leading Russian official yesterday predicted a 'iwo-speed" commonwealth. with some former Soviet republics forming a single economic area while others. including Ukraine, keep their one-time partners at arm's length (Bruce Clark writes). Vladimir Mashits, head of Russia's new agency for links

with other republics, said his

government would enter agreements for close economic co-operation — of the kind already made with Belorussia and Kazakhstan - on three conditions: continued use of the rouble; willingness to manage foreign trade and stop wildcat commodity exports: and adherence to a new central banking system. curbing the current practice

under which every republic issues roubles.
"Anybody who is not prepared to go along with these conditions will have to accept

different economic arrangements." Mr Mashits said. adding that Ukraine, Moldavia and the Baltic states had already opted out by preparing to issue their own currencies. The only former Soviet

territory that looked certain to join the single economic area was Kirghizia, although others were free to do so, he added. His stance underlined the Yeltsin administration's increasing toughness in deal-

ing with fellow republics. Mr Mashits criticised the Ukrainian government for setting coal prices eight times higher than the current Rus-

might raise oil prices in retaliation. These price rises could trigger hyperinflation.

He also censured the Baltic states for demanding hard currency for the use of their ports. He said Russia's most reliable economic partner among the former republics was the oil-producing state of Azerbaijan.

5 Minutes.

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The time it takes a Microsoft Windows user to learn to use a new Windows application. Because they all work the same way, learning new ones is simple.

### Socialist chief gets cross over croissants

An embattled Mitterrand has begun lashing out at all and sundry, writes Philip Jacobson

WITH France's Socialist government lurching from problem to problem as its electoral support evapo-rates, there is fresh evidence that President Mitterrand is feeling the

In an extraordinary outburst to journalists, he shed his usual icy self-control to rail against "the co-lossal hypocrisy" of pol-itical opponents seeking to link the party to damaging scandals about campaign finances. Over breakfast at the Elysee the other day. M Mitterrand erupted when asked about the various affaires that have contributed to his falling popularity among voters.

The Socialists are the most honest of all the parties, the least malign by a long way," he said. The murky world of business and commerce had always given its support to his opponents and now the party was once more the target of "the big lie".

To judge by the account in Le Monde, the breakfast had begun with M Mitterrand in somewhat abstracted mood, grumbling about his poor standing in the polls, praising Edith Cresson, whose ratings are



Mitterrand: are deserting him

even worse, for doing a good job as prime minis-ter. His mood changed abruptly when a journalist asked what the president had to say about the recent raid by an investigating magistrate on Socialist party headquarters in which documents had been seized.

"Whenever the financial authorities move against the Socialists, everything gets found." M Mitterrand said. By contrast, he added, any move against the Gaullist RPR (the biggest opposition faction was always met by a party official who would explain to the public and media that, because the law forbids tax investigations that go back more than three years, "we have burnt all the papers".

The tone as much as the content of M Mitterrand's remarks suprised Le Monde, which described him un homme ulcère, lashing out furiously at perceived enemies.

### **Poland** fears spring of unrest

Warsaw: Poland's economic difficulties and growing paralysis of state institutions have led to a breakdown in security that could spark a wave of strikes and protests by spring, to the advantage of former communist forces, according to an interior minis-try report (Patricia Koza

It attributed the breakdown to "lack of discipline" among civil servants, outdated laws and the corruption of many government officials. The economy's burdens include indebted state-owned enterprises, a large budget deficit, imports overtaking domestic products, and the smuggling of weapons. drugs, cars, electronic equip-

Diary, page 14

### Water pressure

Brussels: The European Commission has warned the Italian government to tighten drinking water standards in the north of the country or face court action for breaking the European Community's rules concerning water cleanliness. (Reuter)

#### Munich buried

Bonn: A "good neighbour treaty" to replace the notorious 1938 Munich agreement between Germany and Czechoslovakia has been approved by the German cabinet and is to be signed by Helmut Kohl, the chancellor. in Prague next month.

#### KGB spy ring

Rome: American and Italian investigators have uncovered an industrial spy ring and the prime minister's office said they have identified 20 members. According to the news-paper La Repubblica, it was set up by the KGB in traly's defence industries. (AP)

#### Chilean haven

Berlin: The Russian government is preparing to let Erich Honecker, the former East German leader whom Germany wants to extradite. leave for Chile, a television station said. Herr Honecker. aged 79, is in the Chilean embassy in Moscow. (AFP)

Turkey warned Nicosia: Iran warned Turkey of the "wrath of Muslims" after Turkish television showed a film which Iran says insults Ayatollah Kho-meini. Mehdi Karrubi, the parliamentary speaker, told Turkish leaders to "watch their actions". (Reuter)

### Basque arrests

Bilbao: Spanish civil guards detained 15 suspected Eta guerrillas in the Basque province of Vizcaya. Eta has shot six people dead this month. three of them in Barcelona. More arrests were possible in the continuing operation, local officials said. (Reuter)

#### Doctor's anger

Oslo: Jens Moe, a doctor. reported Gro Harlem Brundtland, the Norwegian prime minister, to the police. demanding that she be prose cuted for letting people die while waiting for hospital treatment in the health service. (Reuter)



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For God's sake, care. And with your help we'll soldier on.



Poland fears spring of unres

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Middle East peace negotiations

### Palestinians press for exiles in talks team

PALESTINIANS made another unsuccessful attempt to broaden their representation at the Middle East peace talks yesterday and said that there could be no progress until the issue was resolved.

Hanan Ashrawi, their spokeswoman, said that the Russian and American sponsors had failed to respond to her delegation's plea for admission to the second and final day of deliberations yesterday, during which participants formed working

The Moscow negotiations have been marred from the outset by a dispute over whether Palestinian representation should be confined to residents of the occupied territories, as Israel insists, or broadened to encompass the

Mrs Ashrawi said: "No progress in talks on the Middle East is possible without the full representation of the Palestinian nation." She said that her compatriots had felt

encouraged to appeal to the Russians and Americans after both countries indicated on Tuesday that wider Palestinian representation might be acceptable later.

in a memorandum to James Baker, the American Secretary of State, and Andrei Kozyrev, the Russian foreign minister, the Palestinians had also suggested the status of Jerusalem and human rights as topics for the

groups. The groups will meet in Belgium, Canada and elsewhere in April and May, officials said. Diplomats said that they expected the same formula would be adopted to deal with arms control, economic development, the environment, water resources and

The environment was likely to be discussed in Tokyo, water resources in Austria or Turkey, and arms control possibly in Washington. One group would meet in Canada at the end of April or early

May, an Israeli official said. An Arab diplomat said the economic development working group would meet in Brussels on May 11-12.

After a separate meeting with Mr Kozyrev, Kamal Abu Jaber, the Jordanian foreign minister, hailed Russia's emergence as a diplomatic force in the Middle East. He declined to comment on Palestinian complaints that Russia's position was little different from that of Washington.

Gianni De Michelis, the Italian foreign minister, censured Israel for obstructing the peace process by announcing new settlements in the occupied territories. But he saw Israel and Egypt as potential partners in efforts to build closer relations between southern Europe and North

• Delhi: India and Israel have decided to establish full diplomatic relations with embassies in Tel Aviv and Delhi, the Indian foreign ministry said yesterday. (Reuter)

### Region strives to calm troubled waters

OF ALL the issues to be raised for discussion at the third round of the faltering Middle East peace process in Moscow, none is more explosive than the parched region's dwindling water

On that at least, Arab and Israeli experts agree. On both sides of the Arab-Jewish divide, warnings on the dangers have been voiced, but they often have gone unheeded in a debate in which land and oil are often seen as more crucial.

Yesterday delegates from the Gulf states and Israel held an unprecedented meeting pledging to confer again on water-sharing in April or May, an Israeli official said. Austria and Tur-key said that they would be willing to host the meeting. which America wants to take place in Turkey. Israel had tried to rule out discussion of the West Bank water question in the Moscow

Elias Salameh, professor of water resources at the University of Jordan, said: Some time between 1995 and 2005, there is a high probability that Israel, Jordan and the [occupied] West Bank will face such progressively worsening water shortages that there will be conflict."

The struggle for the control of water resources has sinister global implications in an area awash with weapons, Christopher Walker writes



A report from the Wash-ington-based Centre for Strategic and International Studies summed up the difficulties for delegates to the talks, whose hopes of progress have been severely limited by the boycott of Syria and Lebanon, both vital players in the water question. "Before the 21st century," the institute predicted, "the struggle over limited and threatened water resources could sunder already fragile ties among regional states and lead to unprecedented upheaval."
Water is the hardy perennial of the Middle East im-

eclipsed as interest focuses on more fashionable questions such as the Palestinians and control over oil.

passe which tends to be

According to American sources, that is one reason why James Baker, the Sec-

that it play an important role on the multilateral agenda. "He knows, as we all know, that without a solution, it could soon wreck any other type of regional peace agreement," an American official said.

At the heart of the problem is the geographical fact that the great rivers of the region — the Euphrates, Ti-gris and Nile — rise in non-Arab countries, while those rivers on which Israel relies. the Jordan and the Yarmuk have their sources in Arab

countries.

Tension arising from water has been aggravated by the way in which Israel has exploited the resources of the West Bank since it was occupied in 1967. Independent observers are con-vinced that it and the occupled Golan Heights are being retained in part for their hydrological value. It is estimated that about

83 per cent of the so-called "mountainous aquifer" un-der the West Bank is being utilised by Israelis, either in the pre-1967 Jewish state or in the territories. The imbalance is displayed at its most provocative when Jewish settlements with large, full swimming pools at be-side Palestinian villages with water shortages. The

Litani river in south Lein-

non into northern Gallee. The struggle for controllor water is also a prime source of friction between Muslim countries in the Middle East where the widesprend availability of arms renders all regional problems of in-tential world concern.

Syria and Turkey, Turkey and Iraq, Syrin and Iraq, Syria and Jordan, Egypt and Sudan, and Egypt and Ethiopia all have differences related to the need to share water resources. These have been exacerbated by rapid growth in

Last year, Turkey demon strated that it could turned the taps to Syria and Ban downstream on the Eupline tes when it reduced the fide to fill the reservoir behind the new Ataturk dans is falling and Gulf states ha no desalinate sea water at great expense in order to supply the needs of growing

like a robber to assail any agreement that might be reached on the other questions in the peace process. It will not go away.

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### Israel braced for election in June

FROM RICHARD BRESTON IN JERUSALEM

rounds of talks, is expected to be confirmed by Labour leaders roday. Liloud, which is currently heading a minority government, is then expected to present an early election bill before the Knesset and

run the country until polling.
The latest polls indicate the
two main parties are current ly neck and neck and will probably win the same number of seats they currently occupy in the 120-member. Knesset, making yet another government nece sary. According to current predictions, Yitzhak Shamir, the prime minister, is likely at this stage to be returned to power at the head of a coalition with right-wing and reli-

gious parties. Likud intends to fight the election on the premise that it can deliver peace with Israel's Arab neighbours and the Palestinians, while maintaining sovereignty over the occupied territories, increasing Jewish settlements and safeguarding the country's security needs.

The Labour party is expected to concentrate on the poor state of Israel's economy. Rising inflation and growing unemployment have resulted in a drastic reduction in the number of Soviet Jews wishing to emigrate to the Jewish state. Labour's chances of success may well-depend on the outcome of a bitter leadership battle due to be settled next month between Shimon Peres, the party's chairman. and his number two, Yitzhak

ISRAEL vesterday appeared to be heading for an early summer election when the conduct peace negotiation ruling Likud party and the opposition Labour party occupied territoxies and when agreed to go to the poils in the vest bank and Granty negotiators after two party negotiators after two propositions of talks, is expected to otage the neace process. otage the peace process. The senters vowed to

up the construction of settlements in the occured territories in a move intered to undermine current not anions to grant self-ru to Palestinians in the West ink and Gaza Surp. A spoke an for the senters council, are senting some 110,000 ws. said plans had been awn up for the creation of 4hew settlements, which ha already been approved the group of Jewish settle who have been occupying alestinian homes in Ar Jerusalem, have an unced that they expect soorb take over several addition properties in the Silwan ea. adjacent to the old city, well as to begin constructs on a complex of 200 fit in the Arab. predominantly neighbourhood.



### Fahd to take first democratic step

FROM CHRISTOPHER WAKER IN CAIRO

SAUDI Arabia, after years of tion om an injunction of the procrastination, has chosen next month, the first anniversary of the liberation of Kuwait, as the date when the long-awaited law establishing the kingdom's first representative assembly will be published.

The setting of a timetable for the small but important step towards democracy was seen as reflecting growing internal and international pressure on the Saudi absolute monarchy to move towards modernising its feudal form of government.

The announcement was also viewed in Western circles as a shrewd attempt by King Fahd to ward off any campaign for a broader form of democracy that could be fuelled by the run-up to the general election in neighbouring Kuwait, planned for

Although the assembly, or majlis al-shura, would be appointed rather than elected. the move to fulfil a promise originally made as far back as 1962 is expected to meet stiff. opposition from Islamic conservatives who have campaigned to mullify any Western influences resulting from the Gulf war.
The idea derives its inspira-

Kom - "in your affairs, condit among yourselves" but he conservatives have lor been suspicious of it and he it might be implementedDuring the heady days of th oil boom, public feeling o the issue was overtaken taporarily by the country's narch towards modernisa-on and social and material rogress.
Liberals and conservatives

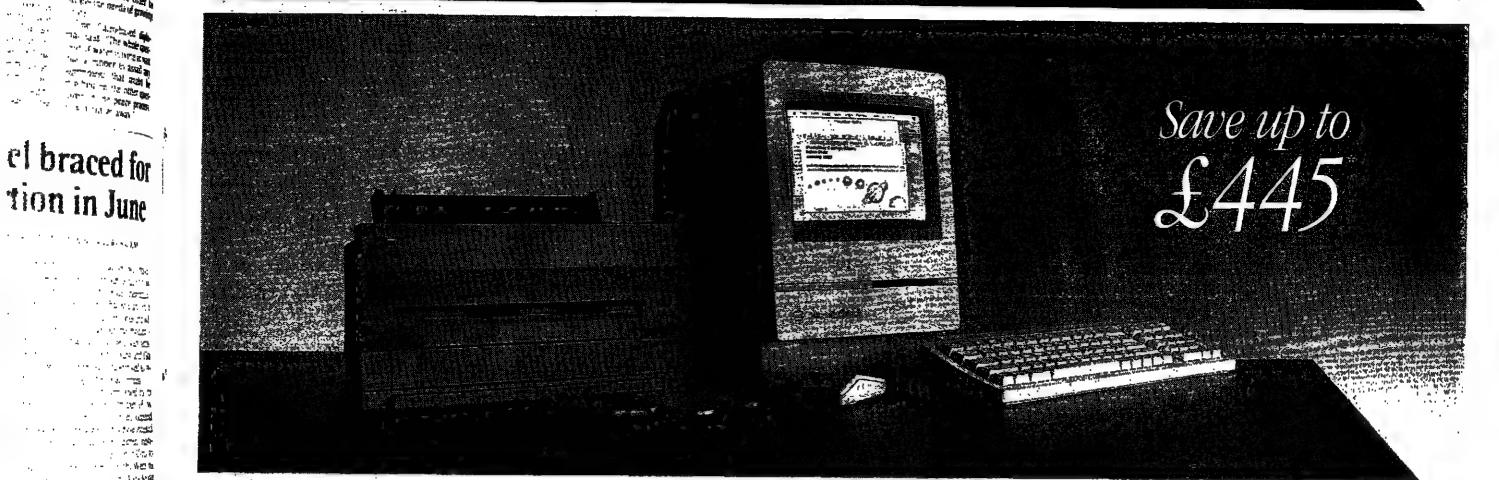
lave been circulating petiion since fighting ended in in attempt to press their poit of view. One drawn up by le conservatives demanded final say on approving merbers of the assembly who wij share decision-making with the king.
a related sign of progress

reecting discontent among ydnger and more liberal numbers of the royal family. with has 5,000 members. the king added: "We will with God's help, to dvelop some of the old laws cope with the country's emprehensive renaissance thin the framework of the flamic tenets and in the light our religion." There was no nmediate explanation of his emarks or in what way the ountry's legal framework

tion in June

THE TIMES THURSDAY JANUARY 30 1992







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### Clinton seeks sympathy in the puritan heartland

From Martin Fletcher in Portsmouth, New Hampshire

نملدًا من للمل

BILL Clinton flew into conservative, puritanical New Hampshire yesterday to see if the voters of the Granite State had hearts of stone.

It was the Arkansas governor's first visit since being engulfed in allegations of marital infidelity. He came knowing that if New Hampshire turned against him in the nation's first primary next month his presidential bid would crumble, but the early indications were that he had the backing to stay the course.

Mr Clinton's state headquarters claimed that it had taken 400 calls since Gennifer Flowers, an Arkansas nightclub singer, went public on Monday with claims to have been his lover for 12 years. All but eight had been supportive. The would-be president was busy troubleshooting on other fronts yesterday with complaints from Mario Cuomo, the New York State Governor, and the Country and Western singer

Mr Cuomo was outraged at comments Mr Clinton made in a taped phone call with Ms Clinton remained the Demo-

Tammy Wynette: anger at Mrs Clinton's words

Flowers. He called Mr Cuomo an "aggressive, mean son of a bitch" who acts like a mafioso". Mr Clinton admits he made the comments but said he did not mean any

Tammy Wynette was angry at Mr Clinton's wife, Hillary. who showed her support for her husband in the face of the adultery allegations by saying she was not "some little woman standing by my man like Tammy Wynette", a ref-

erence to Wynette's most famous song. Wynette's husband, George Richey, said she hit the roof and refused to accept a privately offered apology. My wife and her fans were insulted in public. She wants Mrs Clinton to apologise in a similar forum," he said. Opinion poils showed Mr

cratic frontrunner in New Hampshire and had actually increased his support despite his troubles. WMUR, the state's main television station, gave him 30 per cent, five points ahead of Paul Tsongas, the former Massachusetts senator, and six points up on two weeks ago. Mr Clinton has also picked up important endorsements from Joseph Grandmaison, the former New Hampshire Democratic chairman, Norman d'Amours, the state's former US congressman, and Madeleine Kunin, until re-

cently the popular governor

of neighbouring Vermont.

Mr Clinton's problem is that the media continue to focus on his private conduct, making it almost impossible

to get his political message across. In Houston on Tuesday night, after delivering his response to President Bush's State of the Union speech, Mr Clinton made a rare protest when the first three questions from journalists were about Ms Flowers's tapes of her purported conversations with

"People are sick and tired of your obsessive preoccupation with a failed set-up, and I have nothing else to say about it." he snapped.

President Bush, the other politician fighting for his political life in New Hampshire. appeared to receive little immediate boost in this economically depressed state from his State of the Union address. The Manchester Union Leader, New Hampshire's only statewide newspaper, yesterday carried a front page report of the speech but devot-ed its editorial page to praise of a rival recovery plan - that of Patrick Buchanan, Mr Bush's challenger.

Stand by your man, Life & Times, page I



On the record: Imelda Marcos is fingerprinted after her arrest on charges of illegally depositing \$356 million in Swiss bank accounts during the 1970s

### Arrested Marcos 'in shock'

FROM ABBY TAN IN MANILA

A TEARFUL Imeida Marcos was briefly arrested, finger-printed and then released on bail yesterday on charges that she had illegally opened Swiss bank accounts.

The former first lady of the Philippines, now a presiden-tial candidate, said that government persecution made her more determined than ever to win the May election. This is unbelievable. I am in a state of shock." She said of the ten-member arrest team: "I think this is overkill."

Police officers arrested her as she stepped out of her \$2,000 (£1,100) a night suite at the Philippine Plaza Hotel, her home for the past three months. Police cars, with sirens walling, took her to a declared her innocence, and criticised the government of President Aquino for three hours before she was taken to a court where she posted \$1,130 (£627) bail.

As Mrs Marcos was being arrested, Mrs Aquino was attending the summit of the Association of South East Asian Nations in Singapore She returned to Manila as

Mrs Marcos was released. The arrest warrant was is sued after she failed to post bail on three counts of violaring Philippine currency laws when she opened secret Swiss bank accounts in the 1970s. The accounts contained \$356 million which the Philippine government is daiming.

### Algiers police kill two Muslims

astesi

thicken

offered

Algiers: Two people were killed yesierday when police opened fire to disperse hundreds of Muslim demonstrators, according to the national news agency APS and the fundamentalist Islamic Salvation Front (FIS). They were the first faralities during a series of such clashes which have enupted since the army took power two weeks

ago. The dead were said to be an elderly woman and a 12-yearold boy who died from a bullet wound in the head. Seven people were wounded and police arrested 23 people when a crowd of 300 went on the rampage in the fundamentalist quarter Bah Djarah after two imams were arrested shortly before midday prayers. (AFP)

#### Skiers killed

Klagenfurt Four people were killed and about ten were injured when a cable of a ski lift at the southern Austrian centre of Sonnenalpe Nassfeld came off a pulley, plunging them to the ground. Police said all the victims were Slovenes. (AP)

#### Gibraltar pact

Gibraltar: Joe Bossano, the chief minister of Gibraltar, and Patricio Gonzalez, mayor of neighbouring Algeciras, signed an agreement to form a joint economic co-ordination council. The pact contradicts Madrid policy on relations with the colony.

### Drugs bonfire

Islamabad: Pakistan is planning what it believes will be the world's biggest bonfire of Hegal drugs. Rana Chandar Singh, the narcotics control minister, will burn 3.23 tonnes of heroin and 39 on Saturday. (Renter)

#### Zaire rethink

Kimhasa: Nguza Karl-I-Bond, the Zairean prime minister, wants a national round table" with restricted numbers instead of the conference on the country's future, suspended ten days ago, which he said had raised fears of tribal war. (AFP)

an government sacked 140 doctors and medical technicians on strike for better pay and conditions at the main hospital here. It said that they had put lives at risk "contrary to professional ethics an rules". (Reuter)

#### Sex scandal

Peking: Pan Weiming, a senior Communist party offcial once entrusted spreading party propaganda, has been jailed for four years for his part in a sex scanda involving at least women, the Shanghai Evening News said. (Reuter)

### Rich kick up fuss over chorus line

FROM JAMES BONE IN NEW YORK

wo of America's richest families have seemly row over the world's most famous troupe of dancing girls.
The multimillionaire Pritzkers of Chicago and Rockefellers of New York are at odds over the Rockettes, a chorus line of 50 leggy dancers, founded in 1925, whose annual Radio City Music Hall Christmas Spectacular is

The dispute is more than a society row at stake are millions, possibly tens of millions, of dollars. The Pritzkers, whose business empire includes Hyatt hotels, agreed in October 1989 to help the Rockefellers to launch an "Easter Extravaganza" modelied on the popular Christmas show. Radio City, where the dancers perform, is part of the Rockefeller Centre complex in Manhattan. But the Rockefellers found

a New York institution.

themselves short of cash. A Pritzker family company and a group of inves-tors agreed to put up \$5 million. (£2.7. million) to enter into a 14-year partnership with the Rockefeller Group's Radio City. In return, the Pritzkers were to receive a share of the profits from the Easter Extravaganza at sion to take Rockette

shows on tour and sell

souvenirs. The Pritzkers deal. The returns from the Easter Extravaganza were estimated at \$130 million over the 14 years. But the cosy arrangement was suddenly disrupted by the arrival of a stranger from Japan. Four days after the Pritzkers signed the contract, Rockefeller Group announced that Mitsubishi had bought a controlling interest including Radio City. With Japanese money behind them, the Rockefellers no longer needed the Pritzkers' help. The partnership had, in the words of one senior Rockefeller executive, become "an embarrassment".

he Pritzkers say the Rockefeller Group now 80 per cent owned by Mitsubishi - are trying pressure tactics to force them to abandon the Radio City partnership. The Chicago family claims that the Rockefel ler Group had "padded" the show's budget with undocumented overtime and costume expenses and refused to let the dancers out on tour. The Pritzkers also claim the Rockefeller - Group has withheld all but \$79,000 of the \$522,000 profit to which they say they are entitled from the 1991 Easter show. The legal battle has become a clash of the titans.



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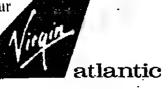
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Are we being watched? The West's television programme makers and advertisers should soon get some answers from Bussia. Melinda Wittstock writes

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Bruce Macdonald, director laters of BBDO in Moscow. Single Companies of the advertise if they could not

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The Russian Media Monipersuade commonwealth sta-tions to create an "advertising sions for childrens, business

Lathip has found that nat-sional telepision in the repub-lies is the primary source of news, and, entertainment. an with 78 per cent of people wiewing it an a regular basis.

While THE per cent of the peoplation mores in to West. Cardiff: Preparativonies is: em output, 22 per cent of somio Willet Franchis a strateurs watch it.

checking and proposed accounts a new survey comes as Western Gwent hospitalistic benefit a broadcasters—are, beginning are structurally another because has be promote their output to



Wheel of fartune: John Grantham, a helicopter pilot, with a supermarket trolley wheel device he invented. Essential weekend relaxation was the mother of his invention (Bill Frost writes). Plagued for years by his Saturday morning duty, he decided that it was not beyond the wit of man to design attolley wheel that would go in

the direction in which the pusher intended. The invention yesterday won him a prize from the Honeywell/Sunday Times Innovation Awards committee and a hicrative deal with British Castors. The trolley steering unit has a locking device in the front wheels. When the trolley is laden, the front wheels are fixed in the

to be a co-ordinated effort to

spread their ideology. Offi-cially, police and internal sec-

urity officials insist that the

resurgent right remains a lu-natic fringe in Hungary and

poses no real threat. Their

mimbers are indeed small

and they are kept under close

surveillance, according to the National Security Office.

Privately, however, those

involved with investigations

concede that the problem

might be underestimated. Anti-semitic literature was openly on sale in Budapest

last week at a meeting of the

right-wing Holy Crown Soci-

ety. One police officer says: "Social misery creates fertile

ground for extremist ideas to

take hold, especially among

the young skinheads who are

between 14 and 17 years old.

forward position. This ensures th trolley will not run away with you and toppie over, spilling everything in the car park," Mr Grantham said. "The steering unit can also be used on airport and railway higgage chariots. This could make me a multi-millionaire." The man from British Castors nodded in agreement.

### Minnelli divorced

More than a year after Liza Misselli filed for divorce, her 12-year third marriage to Mark Gero, the theatrical producer, has been dissolved by a New York judge. Ms Minnelli, daughter of Judy Garland and Vincente Minnelli, the film director, had charged her husband with desertion.

Barbra Streisand has been nominated by the Directors Guild of America to receive director of a feature film for The Prince of Tides, in which she also starred with Nick Nolte. Britain's Ridley Scott is nominated for Thelma and Louise. Josathan Demme, the director of Silence of the Lambs, is in line for the award as well.

King Husain of Jordan, aged 56, was admitted to hospital yesterday for what was described as minor surgery on his right leg. The purpose of the surgery is not known.

The tourism committee of Nottingham is to present Kevin Costner with the keys to Nottingham Castle after

considering granting the ac-tor the freedom of Sherwood

Wang Yannan, the hotelier daughter of Zhao Ziyang, the deposed Chinese prime minister, is in Hong Kong on business, according to a spokeswoman for the Sheraton hotel group. Miss Wang holds a managerial position at the Great Wall hotel in Peking which was to have been transferred to Sheraton's regional sales office in the colony before the prodemocracy riots in Tiananmen Square in 1989.

'Big" Willie Dixon, the blues singer-songwriter whose songs were performed by the Rolling Stones, the Doors, Jimi Hendrix and Elvis Presley, died yesterday of heart failure at the St Joseph medical centre in Burbank, California. He was 76. The entertainer's health had been deteriorating since last June.

Dewi Sukarno says she will file a countersuit against Victoria Osmena, a New York socialite, who alleges that the widow of Indonesia's first president attacked her with a of Thieves, attracted thousands of visitors to the city.

The county council is also earlier this month.

### Skinhead gangs lead wave of race attacks in Hungary

FROM ERNEST BECK IN BUDAPEST

SABRI, a shy Yemeni student at Budapest's technological university, gently brushes the hair away from his forehead and points to the scars and bruises above his eye. "This is where the skinheads kicked me with their boots," he says. That is all he remembers before being knocked uncon-scious outside a cinema. The attack was part of a rising tide of racist violence in

Hungary in the past 12 months in which between 60 and 80 Arab. African and Asian students have been viclously assaulted by skinhead gangs, according to the Marin Luther King organisation. a group set up in Budapest last agar to combat racism.

Phicispate of ugly assaults and the arrest here two weeks seo of an armed nec-Nazi group have confirmed fears that the wave of right-wing extremism sweeping Europe has reached Hungary.-Lieutenant Ivan Krupa, who heads a Budapest police unit investigating race-related crimes, says there are about 450 "hardcore" skinheads and up to 1,000 sympathisers

commit stations, and ride on for a lone victim. Then they saint and curse the person and begin to beat him, some-times with a baseball bat."

Skinhead violence has sur-

faced periodically in Hungary since 1969, but was kept in heck by the communist authorities. Since the return to democracy two years ago, there have been attacks on Cuban guest workers, and kkinhead rock groups have appeared mouthing fascist lyrics and calls to kill gypeies.

Tensions boiled over this month after a Hungarian youth was killed in an underground; station, during a, brawl with a Wigerian. The incident provoked public outrage and what police are calling "revenge attacks" against blacks. Candles and flowers still mark the spot where the youth died. Many foreign students now carry mace and do not go out at night.

Another worrying develop-ment, police sources say, is evidence linking neo-Nazi groups in Austria and Ger-

### **Promiscuous Swedish adders** cast doubt on female virtue

A COLONY of Swedish adders has thrown into question Charles Darwin's established principle that females are naturally monogamous and unwilling accomplices to male promiscuity.

Darwin believed that, while it was always in the interests of males to copulate as often as possible in order to increase their chances of posterity, females gained no benefit after the first occasion. Further couplings were quite literally a waste of time for females that had already been impregnated. The theory provided a scientific basis for Victorian views about sexuality, with men characterised as naturally polygamous and

monogamous. The Swedish adders appear not to have read much Darwin. In the three-week

A study of snakes has undermined one of Darwin's key theories, Nigel Hawkes writes

mating season, the typical female adder mated with four males, and some with as

many as eight. For ten years, Swedish, American and Australian researchers watched the colony, living in grassy meadows in southern Sweden, even inducing the females of the species to swallow miniature radio transmitters the better to follow their activities.

The researchers, who publish the results of their study in Nature magazine, conadvantage from multiple matings because it allows the sperm from several males to compete for the privilege of fertilising the egg. In this way, the female does not have to make difficult choices about which male is bestfitted to give her strong and healthy young. She simply leaves the sperm to sort that out for themselves

The method seems to work. The observations show that the females who copulated most often had a higher proportion of live-born young than their less-wanton sisters. A second advantage may be that, in a small community such as the one studied by the researchers, multiple copulation reduces the tendency to-

wards inbreeding. Nor is the effect limited to adders. The authors, from the and Kentucky, suggest that it may apply to other species in which females enjoy many pariners.



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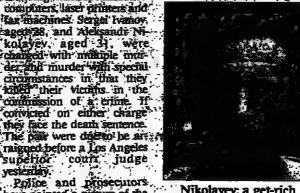
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Parise of companies and companies which specialised in companies, laser primers and companies. Laser primers and companies. the way to wealth lay in crime. But, according to Marcia Clark, the prosecutor, some thing west terribly wrong



Nikolayev: a get-rich

According to court papers. police received a call from neighbours of Andrei Kuznetsov, who owned a house in an exclusive area of Los Angeles. complaining that a car engine had been running for some time in front of the

. The officers were met at the door-by Mr Ivanov, whose clothing, they say, was drenched in blood. He pulled a pistol which they wrestled from him. Police searched the house and discovered the bodies of Kuznersov and Vladimir Litvinenko, whose fingers and thumbs had been hacked off. They also found Nikolayev hiding in the house. They arrested him in connection with the murders. Police say all four men lived

# MPs help N.E.A. to fight the cold.

This writter the Prints Minister, the Leaders of the Labour Party and Liberal Democrats plus 50 MPs troir throughout the UK found time in their. busy schedules to support the important work of Neighbourhood... Energy Action. N.E.A. has now successfully helped one million law-income households to reduce their fuel bills and make their homes warmer...

So how can N.E.A. help you?

It's easy .. you quality for N.E.A.'s insulation, through throofing and energy advice services if you are receiving income Support. Family Credit. or Housing or Community Charge benefit.

N.E.A. trains British Gas showroom staff to provide the Dest advice to Gas customers on the efficient

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### Exploring tights burst on to market

pair of tights, authorizated fortons, the traditional Japa by movement, hadding the nest beds, have been given the scient treatment as part of the company's Shinring to the shinring to the

STOCKINGS sporting mile annel now to bring their defions of time control of ti which most of the capsules

Kanebo's spokesman said tests indicated that the fragrances did not transfer to other garments in the wash - a comfort for some, but bad news for anyone hoping to pep up their old socks on the cheap with the aromas of a Japanese woodland.

has developed an alloy which will emit fragrances and is being made into fashion accessories such as necklaces. The special metal is made from molybdenum or nickel, iron or chrome, which is powdered and baked at 1,200C, causing the creation of millions of surface. These can be filled with the perfume, which is then released during the

Electronics companies such as Sanyo and Seiko are also using the alloy in everything from vacuum cleaners and electric shavers to air purifiers and alarm clocks. opening up the possibility of being awakened by a piercing buzz tempered by the aroma of coffee, two pieces of toast and a slice of smoky

### Japan's cult of racial purity

### Joanna Pitman, in Tokyo, breaks a code behind a wave of racist slurs

s a foreign resident in Japan I am obliged to carry an alien's card with me at all times, showing my fingerprints, a photograph and other details. Whistle-blowing policemen occasionally demand to see it late at night, but white Westerners generally have an easier time than

To many foreign visitors, racism seems endemic in Japan. Many Japanese never refer to themselves as Asians, regarding Asians as inferior beings who, if allowed to immigrate to Japan, will only sulfy its racial purity. The National Police Agency recently issued an internal manual advising police officers that Pakistanis have "a unique body stink" and "lie in the name of Allah". It instructed them always to wash their hands after detaining Pakistani suspects because, it said, they suffer from contagious skin diseases.

In 1986, the then prime minister, Mr Nakasone, sparked an uproar in America when he declared that the United States was a less intelligent society than Japan because of its black Hispanic were intended for and passed virtually without comment at home until the inevitable consternation erupted overseas. Last week's speech by the country's most senior parlia

mentary speaker, Mr Yoshio Sakdescribing American workers as lazy and illiterate was also meant only for domestic consumption. His remarks were made to a sympathetic audience of constituency supporters and the favoured inner circle of journalists who accompany him everywhere. Many of those who heard him probably agreed with him, and this is presumably why Mr Sakurauchi elt comfortable enough to express his inner feelings, or honne.

Foreign minister Watanabe: blacks won't pay up

In everyday life, the Japanese are always very careful to minimise embarrassment, and to do so modes of speaking: honne, expressing genuine beliefs, and tatemae, expressing the façade or the way things are expected to be. Honne is the strict truth, generally reserved for discussion in a cosy gathering of like-minded allies. Tatemae is used when it is expedient or less embarrassing to say what the listener wishes to hear. a kind of socially approved deceit.

Mr Sakurauchi's crime, in Japanese eyes, lay not in his opinion, but in the folly of blurting It out in too public a forum. "He should never have let his true feelings be known," was their common refrain. That Mr Sakurauchi's temark was racist, however, does not seem to matter in Japan, where flagrantly racist opinions are expressed at the highest levels. The present foreign minister, Michio Watanabe, told a Japanese audience in 1988 that black Americans often run away from their debts. In 1990, the then justice minister Seiroku Kajiyama, compared foreign prostitutes

arriving in Tokyo to blacks mov-ing into white areas in the United States. Despite being criticised in the international press, not one of these spokesmen has lost status or influence at home for they were simply articulating what their fellow Japanese have always been taught: that they should be proud to be part of a unique, dynamic and harmonious race.

The concept of Japanese uniqueness based on a supposed racial and has long been a central tenet of the nation's political ideology. Mr Nakasone, one of its keenest proponents in recent years, has used it to boost ethnic pride and to encourage nationalism and group-centred ethics. Ignoring the million Japanese-born Koreans (who are required to adopt Japanese names), the tens of thousands of Ainu (Japan's indigenous race), the three million burakumin (the underprivileged descendants of

and millions of naturalised Japa-nese, Mr Nakasone teaches his countrymen that they should be uniquely homogeneous society, and should realise how fortunate they are not to have to accommodate people from other, less able races on Japanese soil.

Confusion of honne tatemae not only leads to embarrassing incidents such

as Mr Sakurauchi's remarks about Americans, it leads also to misunderstandings about trade eements. Japan's politicians like to use tatemae to fend off awkward demands from foreign heads of state and to make promises that they have no power to fulfil. It is the bureaucrats and more powerful industrialists who devise and direct the nation's policies, while politicians spend most of their time and efforts gathering and distributing money in order to win re-election.

Japan, nevertheless, likes to present itself as a typical Western the politicians who are always dispatched to meet visiting foreign dignatories. They smile and nod and apparently speak volumes of well-received tatemae. But once the foreigners have departed, the politicians are reminded of their relative impotence, and the promises they have made are often quietly shelved.

George Bush, who visited Japan earlier this month, left under the impression that he had won "specific commitments ... to increase American exports to Japan In specific sectors". A week later, the prime minister, Kiichi Miyazawa, was obliged to state that these commitments were not firm pledges, but merely targets. While linguistic signals do exist

to hint that tatemae may be in use, they are extremely subtle and fiendishly difficult for foreigners to detect. Foreign governments which quietly rage at Japanese politicians' polite ditherings over international affairs would do well to master them.

### Young Daniel Moynihan should not have a right to a seat in Parliament, argues John Grigg

ittle Daniel Moynihan, who may or may not be Little Lord Moynihan, has as good a moral right as anybody else to inherit a peerage with the prospect of an automatic seat in parliament: that is to say, no moral right at all. Whatever may be decided about the title, one must hope that there will be no political privilege attached to it by the time

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More ethnic variety is badly needed in both Houses of Parliament, and a legislator with origins in the red light quarter of Manila could be of considerable interest, if his other qualifications were adequate. But there is no reason to suppose Daniel's will be; birth is just a lottery. Besides, his mother seems to want to make him "a proper Englishman" by sending him to an English public school, which may be guaranteed to remove most of the advantage of is bizarre background.

The Moynihan case draws attention afresh to the nonsensical basis of our second chamber, althought at least it can be said for Daniel Moynihan that he has not Accident of birth

yet had the chance to prove his unfitness to sit in parliament. which is more than can be said for some others. Lord Blandford, for instance, will have the right to sit there if, by surviving his father, he exchanges his courtesy title for a substantive peerage as Duke of Mariborough. And Lord Kagan still sits there, despite having once been detained at Her Majesty's

The holders of lesser dignities which carry no political privilege, are likely to be stripped of them if they misbehave. The former Sir Jack Lyons is a conspicuous recent example. But peers, who have not only titles but seats in parliament, and whose possession of both may derive from nothing more than the accident of birth, enjoy a virtual

The House of Lords is based on hereditary right and/or life tenure, both principles which happen to



A future English gentleman:

Moynihan and his mother be valid for a constitutional monarchy and are therefore too often assumed by the lazy-minded to be equally valid for a legislative assembly. But the two functions are quite different. The monarchy is unique, and the arguments for its hereditary character stand on their own, requiring no buttress in hereditary House of Parliament.

The Queen has no voice or vote in the making of laws, as peers have, nor does she qualify to serve

in government, as peers do. She has, of course, the right to be informed and to offer her views in private, but her role in the political process is a formality. Peers are free to be active politicians, and are by custom allowed a ration of ministerial posts. The royal assent to a Bill is a formality; its passage through the Lords is not.

A seat in the Lords confers substantial power and opportunity. as well as prestige. Membership should not, therefore, be haphazard, nor should it be permanent. At present anybody who inherits a UK or Scottish peerage (though not an Irish one) has the right to sit in Parliament for life. Anybody appointed to a "life peerage" has the same unlimited tenure, though not the right to-transmit to heirs. "Life peerages" have in one respect made a bad system worse, by aggravating the

All hereditary peers should, in principle, be like Irish peers. holding titles without any preferential political rights. And no member of the House of Lords should six there for life. Members should be elected or appointed for a fixed term.

A 21-year-old Lord Moynihan would certainly bring youth to the chamber, but he might well bring linle else. And he might be there for: 60 years or more. This is a preposterous way to recruit members for a parliamentary chamber in any country, let alone a democratic country. Political talent may run in families, as, say, cricketing ratent often does. But it should not be taken for grunted. Who, as Nancy Astor asked, would think of having an hereditary cricket team? - a question the prime minister might ponder should he ever turn

his mind to constitutional reform, Daniel Moynihan may never give his mother the satisfaction of hearing him speak in the House of Lords, but he will have done the state some service if he helps to demonstrate the utter absurdity of

### Weaving an epic fantasy

he centenary of J.R.R. Tolkien's birth a few weeks ago has predictably stirred yet again much heated discussion of his masterpiece The Lord of the Rings. and of the influence those three volumes have had. For my part, the discussion led me to read it again, but if I am asked why I should add my pennyworth to the latest debate, seeing that many hundreds of thousands of words have been spilt again in the wake of the many previous millions. I shall stake a tiny claim: I am not sure, but I think I was the first person to go into print, in the form of a review, on the book.

I took home the review copy of volume one and went to bed early with it. I finished it at dawn, and I had not blinked once, let alone yawned. Next day, I wrote my review, and it was published at once.

Tolkien has been accused of many literary crimes, to almost all of which he can justly plead Not Guilty, but the most unfair claim is that he began a genre which has spawned countless imitations. shelved in bookshops under the title "Fantasy". Well. The Lord of the Rings is certainly fantasy, but apart from the fact that he could hardly suppress the work of scores of authors who thought they were paying homage to the master, his work seemed to me then, and still does now, to have an ingredient which instantly and conclusively sets him off from all his rivals, his nursuers, his imitators, and above all those who hate him. I must be careful not to ascribe

to Toikien an overt didacticism: there is enough nonsense talked about the book's concealed meaning to accommodate even somebody called Michael Moorcock. who says the book is a "pernicious confirmation of the values of a morally bankrupt middle class", and I can beat even that with a lener in The Guardian from a gentleman who denounced the book because it was really an attack on the Soviet Union in general and that nice Mr Brezhnev in particular. Yet it should be obvious that a book which in all fills more than a thousand pages, plus another hundred devoted to six massive appendices all as fictional as the book itself, must be about something; no amount of effort could spin that much pure



### Bernard Levin pays tribute to the creator of hobbits

fantasy and keep the reader grip-ped. It is not just that we want to know who wins, and how; it is truly that we want to know why as well. And of course, why is the most

powerful of such questions. But first, I must pay homage to the fecundity - the multiple fecundities - of Tolkien's imagination. (Now there would be a task to win the Wheatley Medal for Indexing!) Take the cast, though it will take some taking; there must be over a hundred figures in the Dramatis Personae and they each have their own characteristics. Try a few. chosen at random: Eomer. Frodo, Gandalf, Faramir, Saruman, Beregond, Gollum, Gimli, Ringwraith, Samwise, Balrog, Sauron, Theoden, Aragorn, Grond, Nazgui. Mithrandir, the catalogue looks random, but already Tolkien is sowing the seed - I believe that a reader coming fresh to the book could sort out those names into the

powers of evil and of good. Of course, a work as subtle and as crammed as this does not just sew name-tags on the characters; there are figures who play a double game, even some who turn traitor: there are cowards as well as heroes. Yet there is always meaning in the complexities that Tolkien builds in. (I have just realised that "Tolkien" sounds just like another character in the book, and for a moment, so powerful is the spell he weaves outside the book, around the reader. I thought he was one.)

in form, the book is an inverted quest: the Fellowship sets out not to find the Ring, but to lose it, for it is the Ring that rules all the power in the universe, and it must be destroyed if evil is not to win the day. It follows, then, that the book is an account of the journey to the fire which alone can

consume the Ring.
It is inevitable that, in such an allegory, all kinds of "solution" will fill readers minds. Tolkien is far too wise to offer a "key", but the truth is that there is no great difficulty in getting the point. It has very considerable affinities with The Mahabharata, not least the simplicity of its difficulties. There was a clue to be followed when the book caught fire in the

United States: it was very notice-able that it became a kind of bible for American university students. Why? Well, remind yourself of the date of publication and of the book's take off; the second half of the Fifties. In those prelapsarian days, when the Vietnam war was unheard of, the young people of America could cling to a glorious innocence, the last moment in their history of which that was true, and a book-that elevated courage, nobility, faith, honour, persistence, leadership and success without taint was grappled to their souls with hoops of steel. (In Britain, it had yet another significant resonance: the ultimate heroes are the ordinary, little, musting beobjer)

owever you try to define evil, you should have no difficulty in defining in the optimism in The Lord of the Rings, nor can you miss the reason for it. What is the most extraordinary truth about the human race? It is that, for all the abominations human beings can be charged with, there is, and always has been, and assuredly always will be, a gigantic majority of good people over bad. If you say that that is merely coincidence, I shall say that it cannot possibly be. And Tolkien which anybody could do, but built words leng.

It is not a coincidence, either, that there are many battles in The Lord of the Rings, and that the culminating battle is the one on which the whole edifice is balanced. For though Tolkien knows that the atoms of goodness greatly outnumber those of badness, he also knows how powerful evil is, and how difficult it is to conquer, and above all how to bear the knowledge that however many battles between good and evil are won by good, evil can never be finally destroyed. Strictly speaking then, Tolkien should have finished with the words "To be continued". But I am glad he did not, and that he finished this encompassing masterpiece by giving the last words to the simplest and most ordinary figure in the entire epic. Sam Gamgee, who brings down the curtain with the words "Well. I'm back".

### ...and moreover CRAIG BROWN

awdling is an area of life rarely acknowledged in the news, yet wide-spread in the real world. Newspapers say who's doing what to whom when and where; the possibility of dawdling simply doesn't exist. There are no headlines screaming "Lamont takes forty winks" or "Mitterrand dithers over which restaurant for lunch" or "Michael Grade leafs through backnumber of Punch, grows bored. makes coffee".

I have yet to see a newspaper profile of an individual or an institution which takes into account the power of lethargy. However sluggish a company, however sleepy a person, the impression given by newspaper reports will be one of great vigour and foresight.

Not long ago, I was criticised by the literary pages of The Sunday Times for suggesting in print that the American writer Harold Brodkey was jolly lazy. The accepted newspaper line is that a writer who takes over 25 years to complete a novel must have worked very, very hard indeed. But how many months. years, even decades, old Brodkey must have spent mooching around doing nothing in particular, vaguely plotting whether to have a piece of toast, and then whether to have Marmite or iam on it, or wondering what was on TV. or toying with the idea of reading another page of The New York Times. Yet it is taboo to suggest that Brodkey spent time dawdling over his 30-or-so pages a year. in newspaper profiles, activity is all. Dawdling

full of what they called the "glamorous, fast-moving and highly competitive" world of glossy women's magazines. Now, I spent two years in the mid-80s working on Tatler magazine, and I know that it was quite extraordinarily matter-offact. slow-moving and uncom-petitive; we all had a whale of a time doing virtually nothing. I admit that some of us thought it unfair that we should be forced to show up by 10.15 am. but others argued that at least it gave us two hours to arrange lunch, plus a clear half hour to get to the restaurant, order the first drink, and so on.

Or course, we did a little bit of work, most of it for other organisations. Even our editor, the late Mark Boxer, spent a couple of hours moonlighting in the afternoon drawing his cartoons for The Daily Telegraph. While the fashion department would be chatting about how to transport Lady so and so in a Crimplene tutu up Mount Sinai. Jonathan Meades, now restaurant critic of The Times, would be hunched over a desk writing his idiosyncratic short stories, generally about coprophilia and transsexuals in Bournemouth, Poole

and surrounding areas. I was in charge of a picture section full of hundred-word stories about titled folk. I soon discovered that it saved a lot of effort to make these stories up. With the aid of composite photographs, I wrote a piece on

how Mark Thatcher's halfbrother (from Denis Thatcher's first marriage) was now the under-manager of the Berni Inn at Watford. The next day, three Fleet Street newspapers sent photographers and reporters to the Berni Inn at Watford, desperate to buy up the story of this fictitious figure. On another occasion. I ran a profile in a series on famous families claiming that Beryl Reid and Barbara Cartland were sisters. Oddly enough, each sent a letter claiming her reputation had been damaged through association with the other. Another letter of complaint came from Margaret. Duchess of Argyll, who was distressed by the reference by Martin Cropper to her pet dog Alphonse as having "bugger's grips". In the next issue, we were pleased to print an apology to Alphonse. After lunch, we spent what

remained of the afternoon thinking up punning headlines for the few pieces that had somehow-or-other come in. "Hey. Bog Spender!" (about wealthy Irish gamblers) came relatively easily, but we took a fortnight dawdling over a pun to place above a fashion shoot in Peru. Peru the Looking Glass? No. Peru Bare? No. Peru Deaf. Eh. You know - Prue Leith? No. Eventually. "How was it for Peru?" was chosen, the punning process having taken two days longer than the entire trip to South America and back. And now I must sign off, to get back to some glamorous, fast-moving and highly competitive sleep.

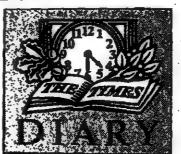
#### Robinson crusade

AS Charles Haughey fights for his political life roday, the corridors of the Dail are alive with rumours that a member of the British royal family will be invited to make an official visit to Dublin. This would be the first time since Irish independence in 1921.

Mary Robinson, the Irish president, provoked the speculation when it emerged that she will be at the England v Ireland rugby match at Twickenham on Saturday. It will be her fourth visit to Britain since she was inaugurated in December 1990. A further visit is planned to Scotland in a lew months time, and Robinson has also announced she wants to visit Northern Ireland. This is in sharp contrast to the practice of her forerunner. President Hillery, who never got beyond the VIP lounge at Heathrow Airport en route to other destinations.

Before Robinson can issue an invitation to a member of the royal family (it is thought she hopes Prince Charles will visit), she will have to obtain permission from the Irish government. Indeed officially she requires permission merely to leave the country. Haughey, however, would never agree to a royal visit. Even if he stands down in the next week, his successor as leader of Fianna Fail is unlikely to risk provoking such a row. But if Haughey forces an election rather than resigning. and Fine Gael wins, a royal visit

would be a distinct possibility. Conor Cruise O'Brien says that the mood in Dublin is now less nationalistic than for many years. "A tiny but noisy minority would cause a rumpus," he says. "I think Mary Robinson would like a noval visit but I'm not sure that she



 Tucked away in Boris Yeltsin's in London today is a large sword. Not that the Russian president is anticipating any trouble. The ceremonial weapon is required so that Yeltsin can honour Paul Cook, founder of the British Science and Technology Trust, which has sent to the former Soviet Union drugs worth millions of pounds. In a ceremony at the Russian embassy, he will use the sword to tap Cook on both shoulders, making him an honorary Russian envoy.

#### No end of conferring

THERE are now only 49 press conference days to go before the election. That is if John Major goes to the country on April 9. If he opes for May 7, as some fear, there will be a further 20.

Labour has committed itself to holding a press conference on every weekday from now until the poll. Sometimes they will have two a day. "Oh yes, the gloves are off," says a Walworth Road spokesman. The way everyone is fighting for their portfolios, it could be twice a That could mean more than

100 Labour press conferences in the coming weeks. Conservative Central Office affects to rise above the fray: "We have been averaging two a week,

and I think that will remain the plan until the campaign proper."
But the Tories will host at least one a day during the three-week campaign. That could add another 40 or so, similar to the schedule of the Liberal Democrats. The minor parties, such as the Greens, will also, of course, be having their say. Expect about 200 attempts to

#### **Pontificating**

NEXT time the need arises, the puff of white smoke which signals that a new pope has been chosen may come not from the Sistine Chapel but a five-star hotel.

People have waited for this sign for more than 500 years, but inside the secret conclave, the cardinals are far from serene. There are a lot of old men, a lot of prostate problems, and only

> Lovely chance to spend a penny



one lavatory between ten," explains Cardinal Oddi, who is leading the campaign for the vote tobe switched to the comfort of a luxury hotel. ,

As controversy raged in the Italian media this week, Oddi disclosed that the late Cardinal Siri, a papal near miss, had taken up smoking because of the queues for the loo. During the election of Pope Paul VI, some of the older cardinals were on the point of passing out because of the suffocating hear, so guards were ordered to open the sealed windows.

Oddi is determined to avoid a repetition of the election for the current pope. After being locked inside the chapel in the Vatican Palace for two days, some of the electors threatened to walk out if a decision was not reached within a further 48 hours. - .

British Rail's Network South-East and London Underground have written to warn potential objectors to the £1.7 billion Crossrail scheme for the capital that there was not much time to protest. The letter arrived yesterday. Petitions have to be submitted to Parliament by today.

#### Red Cross honours

THE chairman of the BBC, Marmaduke. Hussey, was expecting simply a jolly lunch with the British Red Cross Society yesterday. Instead, he was presented with a telegram and documents held by the International Red Cross relating to his capture and wound-

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ing in the Battle of Anzio in 1944. I had just stood up to make a speech when the presentation was made. I found it very moving. and difficult to go on," says Hussey, whose leg was amoutated as a result of the injuries he sustained. The Red Cross not only sent special food parcels to him, it also assisted with his repatriation for life-saving surgery, the journey home beginning on his 21st birthday. Hussey, who had never seen the documents before says These documents bring back vivid memories. I owed my life to the Red Cross



#### WHITHER TRIDENT?

The British government has reacted to the flurry of nuclear disarmament by Russia and America with lofty disdain. Britain's need for an independent strategic nuclear force is regarded as self-evident so self-evident that for once Tories, Labour and the Liberal Democrats are all agreed on it. They disagreed when the Cold War suggested such a deterrent was required. Now that war is over and America and Russia are announcing deep cuts in nuclear arsenals. British politicians have suddenly concluded that an arsenal is a vital national need. Such is the strength of this consensus that defence has almost vanished as a subject of electoral

The government argues that, since Britain's nuclear missiles are already the minimum necessary for ensuring the country's future security, the arsenal cannot credibly be reduced further. While Labour disagrees about nuclear capability, for instance the number of warheads, it accepts the logic of the government's case for Polaris and the already ordered Trident submarines. Both parties seem confused about the, purpose of this deterrent. Trident was ordered to reinforce the American response to an identifiable Soviet threat, largely to cement America into Nato and give Britain a separate capacity should the unthinkable happen and America "decouple" from Europe. But John Major admitted yesterday, The greatest danger we face is not the existence of deterrent forces but the danger of proliferation of nuclear weapons into the hands of other powers in unstable regions of the world."

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This is a huge shift in the perceived threat to Britain's security. It reopens, or should reopen, a new debate on Britain's role in policing distant conflicts rather than defending its shores; on the importance of alliances. especially Nato, to that policing; on the role of the Americans in this new world order; and on whether Britain's Trident submarines are a plausible contribution to that order. Seldom has defence thinking had to change so drastically in response to world events. If the specifically nuclear threat to British security comes from countries such as Libya or Iraq or Pakistan or even Ukraine. strategists might conclude that the onlybelievable deterrent is that deployed to considerable success in the South Atlantic and the Gulf: a well-trained, well-led army and air force equipped with sophisticated conventional weapons and the very best

Even were a nuclear deterrent to be considered part of such a deployment - for cal or ractical nuclear weapons in the hands of some madman — a sub-strategic nuclear weapon would surely be more appropriate than Trident's intercontinental ballistic missiles. In none of the engagements in which Britain or America has been involved since the second world war has their status as nuclear powers appeared to exert any deterrent influence on their opponents. The role of nuclear arsenals appears to have been to stabilise the superpower confrontation, not cure the world of conventional wars in which the use of nuclear weapons is so unthinkable as to make their possession valueless. Korea, Vietnam, Lebanon, the Falklands and Iraq stand witness.

The case put for retaining Trident is, pace Mr Major, that Russia and other former Soviet republics still retain intercontinental missiles and who knows what new instability may not emerge from the ruins of the Soviet Union? Trident is an insurance against the unforeseen, even if the unforeseen is even less foreseeable than it was until recently. Trident is a relatively cheap insurance since the bulk of capital spending is past or firmly committed. The running costs are low and its independence of American control is assured. Whether four submarines are needed, as the government insists, or whether Labour can make do with three is a secondary question.

This case may be persuasive for the immediate future. The defence secretary; Tom King, was less convincing yesterday in protesting that since Britain was not part of the great nuclear build-up, "the build-down to more sensible levels is something we are not involved in either." Trident represents a substantial expansion in the range and firepower of Polaris with a maximum potential of 512 warheads compared with 192 now. Mr King says that greater firepower is required to guarantee success against increasingly sophisticated missile defences. This is hard to sustain when the missile defences against which Trident is targeted are still Russia's and when America is itself seeking a reduction in the number of warheads carried on its multi-warhead systems. Labour and the Liberal Democrats have a case for the number of warheads to be deployed on Trident being no more than on

But even this case for retaining Trident needs to be thoroughly examined, not least in an election campaign. Britain's politicians are now espousing a defence policy that assumes either a revival in the global aggression of Russia and its potential allies or a collapse in the willingness of the Americans to police Third World conflicts which constitute a threat so substantial to British security and interests as to make British use of ballistic nuclear missiles plausible. Either or both may conceivably than they have yet been given. The electorate may suspect that ministers and their shadows are merely going along with the defence establishment as a line of least resistance.

### **CAPITAL IDEAS**

The government of London is a mess. Ever since Margaret Thatcher abolished the Greater London Council in 1986 out of a mixture of personal spite towards its then leader, Ken Livingstone, and antagonism to the council's natural Labour majority, the city has become scruffier; more anonymous and less democratic. Central government now directly controls more of what goes on in London than in any other part of the country bar Northern Treland. Londoners may not grieve for the GLC but they persist in wanting some London-wide representative. body. Their desire is probably not far from the plan published by Labour yesterday.

The first prerequisite is that such a body. must be elected. That rules out the Conservarives' feeble suggestion of a group of ministerial appointees. But what London must not get is another bureaucratic monster. Labour's first suggestions for reform, launched in a policy document last May, looked suspiciously like the old GLC monster with new fur. The proposed Greater London Authority (GLA) was even to take charge of the capital's health care. Though there was sensibly no call for a new metropolitan authority for education, the GLA was still expected to "monitor" the boroughs' services and interfere in virtually every aspect of borough activity.

In the new document, much of the flab has gone. There is no mention of health. education or housing and much talk of "streamlining", "subsidiarity" and keeping staff to the minimum. "Direct employment will be the least common option", Labour claims. Experts will be bought in and staff will often be seconded, from business and industry as well as from the boroughs.

The proposed authority will have no taxraising powers, relying entirely on a mixture of central government grant and the transfer of money from the existing functional boards, for instance the ambulance and fire services. So the GLA will be only as potent as a Labour (or indeed Tory) Treasury lets it be. It may have new powers over London Transport - as yet unprivatised by the Tories' timid transport department - and over strategic planning in the capital. Such powers could hardly be worse exercised than as now by Whitehall civil servants. Green belt protection, the siting of an Olympic village, the planning of bus routes, the protection of historic buildings are all legitimate regulatory activities of a metropolitan authority.

Somewhere here is clearly room for compromise between the parties. Labour hints at direct election by proportional representation, an odd idea since it would almost certainly ensure the Liberal Democrats a monopoly on power by determining the composition of any coalition. But the concept of a new city-wide authority is valid: elected, regulatory, non-taxing, cash-limited and banned from owning land or exceeding fixed employment targets. Its essence would lie not in usurping the powers of the London boroughs but in usurping those of Whitehall. One day it will come, but only as an act of self-denial by central government.

### **PARK AND DERIDE**

Motorists should not park on yellow lines. Illegal parking blocks the flow of traffic, greatest of 20th-century sins. But one illegal parker is another hard-pressed motorist making a quick call. This dual attitude to parking is a trait of all the motoring classes. Thirty years ago, Britain solved this conflict by means of the traffic warden, who personified the law tempered with mercy. discretion and common sense.

The solution has never been much fun for the wardens themselves. Popular newspapers highlight alleged excesses of duty: "Heartless warden swoops on legless woman." Motorists brand them little Hitlers. They are hit, bribed, pleaded at and patronised. Motorists pay large sums to put them in the stocks at village fetes.

Now, evidence emerges that they are not doing their job well either. The Audit Commission today exposes their inefficiency. Productivity varies wildly, with some wardens within a single force handing out 20 nickets a day and others only five. Warden training is minimal. On-street supervision is often non-existent. Morale among wardens

One solution has been to privatise parking control: Contractors are already employed to

clamp and tow away in certain areas. Westminster council has private wardens. But privatisation has its own defects. Because it pays by results, the tendency is to clamp first and ask questions later. The trade attracts few practitioners ready to temper enforcement of the law with good sense.

The wholesale privatisation of parking control may never win public acceptance. The warden will live on. The Audit Commission report contains sensible recommendations for better management. The authorities should set targets for compliance with parking regulations. Wardens' performance in getting motorists to meet those targets should be monitored.

This is fine. But so long as the public fails to appreciate the warden service, the job will not attract good people. Yet the transport department estimated in 1986 that improved compliance with parking regulations would save £200 million in congestion and accident costs in London alone, and reduce journey times by 10 per cent. Hegal parking, in other words, is deeply anti-social. But rather than admit the need for self-discipline. motorists will continue to welcome the warden service as victim of their contradictory responses.

### LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

#### Planning of new towns: the lessons from Milton Keynes

From the Director of the Town and Country Planning Association

Sir, In fulminating against the new towns your leading article on the 25th anniversary of Milton Keynes ("Paradise mislaid", January 24) accuses the new towns of despoiling "millions [sic] of acres of countryside". May I point out that the total development area of the 28 new towns of Great Britain is 255,487 acres (0.45 per cent of its total land area), and contains only 7.5 per cent of all the new housing built in Britain since 1951.

Nor did the new towns lead to "the desertion and dereliction of many of Britain's inner cities", as you allege. A GLC study in the early 1980s showed that in the case of London about 7 per cent only of the population that had moved elsewhere went

to the new or expanded towns.

You further allege that large numbers of people were forced "compulsorily and callously" out of city centres to the new towns. I suggest that they chose and were helped to move because of the prospect of better housing, better employment opportunities, better access to the countryside, and better futures for their children.

You apparently also believe that "the cities of Britain have ample space to meet the demand for housing and commercial development". From the 1991 census fig-ures the Department of the Environment have estimated that 2.8 million new dwellings will be needed in Britain between now and 2011, approximately the number of dwellings in the whole of Greater

There is no way that this need will be met if we only build in the cities and "supplement" the demand by infilling smaller towns and villages. Hundreds of small towns and villages have already been ruined by infilling, and it is now widely recognised, not least by government, that town "cramming" must be avoided.

New towns can relieve the development pressures on existing towns and villages. They help to prevent the continuous urban sprawi you rightly deplore, and it is easier to incorporate the principles of sustainable development, such as energy conservation, when building a town from scratch. Britain has suffered from too few new towns in the postwar period, not too many.

Yours faithfully, DAVID HALL **Town and Country Planning** Association.

17 Cariton House Terrace, SW1. January 24.

Historic buildings

From Mr John Bowers

#### Sunday trading From Mr Terry Clements

Sir, As the owner and occupier of a 17th/18th-century thatched, listed cottage, my experience cannot quantitatively compare with that of folk who live in grander places (letters, January 11 and 23). But

principle is not governed by size.

Those of us who live by choice in houses which are part of our social and architectural heritage are privileged. Not only are we able to enjoy the particular charms of building and setting but we stand in direct succession to those who have lived there in past generations and thus have our own special link with local.

perhaps national, history. Such privilege brings obligations and responsibilities which have nothing to do with our holding the title deeds. If our personal budget priorities do not allow for the inevitably higher maintenance costs of such houses, we should seriously consider moving over and letting others, who are willing, carry the burden.

Looking for government funds to support our favoured position is unlikely to win support at Westminster, nor should we expect it.

Yours faithfully, JOHN BOWERS, Cherry Cottage, Church Lane, Wool, Dorset. January 25.

From Mr G. L. Rogers Sir, Marcus Binney's article, "Love amid the ruins" (January 22), con-

tains an interesting mathematical implication which deserves to be made explicit. If Jeremy's Cottage near Ashton-under-Lyne is one of 37,000 listed buildings at risk and will require — though a small structure — about £20,000 to restore to use, the total sum required by Ms Jennifer Somerville English Heritage could be at least £740 million. Is any government likely to look at such a figure?

Yours sincerely. G. L. ROGERS. Badgers Holt, 3 Vales Road, Budleigh Salterton, Devon. January 22.

From Lady Dunpark Sir, We owners of listed buildings are indebted to Marcus Binney for his consoling assurances on the subject of our heritage.

We would be even more indebted if he could point us in the direction of the "local builder with a ladder" who for "£50 or less" could remedy "clogged gutters, blocked down pipes, slipped tiles or slates".

Yours sincerely, KATHLEEN JOHNSTON, 17 Heriot Row, Edinburgh 3. January 22.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number -(871) 782 5046.

From Sir Geoffrey Jellicoe, RA

Sir, As one of the new-town planners working within the framework of Sir Patrick Abercrombie's remarkable Greater London plan of 1944, I now learn that I "was God, and history was the devil". Nonsense. The three professions of town planners, landscape designers and architects, in the postwar euphoria, worked harmoniously together for a better Britain. Their terms of reference were

provided by the creative minister Arthur Silkin (afterwards Lord Silkin), with copious consultations with sociologists and others. So successful were the early towns that the concept, originally from Labour, was continued by the Tories. Of course there were difficulties

when shifting packed slums to bedding out in strange but healthier environments, but now I doubt if any new-town dweller would wish to return either to his old slum or to a new high-rise flat.

The writer of your leader emphasises "the desecration of the countryside" and would prefer either to pack the centre of cities or swallow land on the fringes. To us our countryside is the most beautiful in the world; we need more and more to be able to live in it, to draw both material and spiritual strength from it. These new settlements were intended to do just

In one respect all thoughtful people will agree with the leader. Just as there was a complete overhaul of the London landscape 45 years ago. so should there be one of the whole of Britain today. And let the voice of the landscape designer be heard once more in the land.

Yours faithfully, GEOFFREY JELLICOE, 14 Highpoint, North Hill, Highgate, No.

From Mr C. R. Barnett Sir. Milton Keynes deserves more than your dismissive "on its own terms it has not failed": by any sensible standard it is a triumph.

Go there, see the rich variety of trees and landscaping (more interesting perhaps than the boring patchwork of fields in the countryside, with hedgerow and coppice destroyed). Join the free-flowing traffic on safe roads and walk or cycle in massive parks. Even on a busy Saturday, stroll around the shops with their wide aisles without threat to life and limb. But most importantly, ask the thousands who moved from the

Milton Keynes planners did not, as you allege, disregard "subtle gradations of extended families": grandparents, uncles and aunts were

welcome and they enthusiastically came to homes which for many were

the realisation of dreams.

The "new-town blues" which you ascribe to the postwar movement (largely an invention of the media) were in reality depression and disaf-fection with life in general, evident wherever people cannot cope with the sometimes harsh realities of life.

With my family I spent 13 happy years (1973-86) living, working, growing and helping develop Milton Keynes. We have moved on, careers enhanced and enriched by the experience. Part of us is still in Milton Keynes and so we say happy birthday and many more to come. Yours faithfully,

CHRIS BARNETT (Director of Health and Housing), Dover District Council,

Honeywood Road, Dover, Kent. From Professor Gordon E. Cherry Sir, To regard the new town building

of the 1960s as solely the product of a professional elite who captured power and resources to achieve their ends is simply fanciful. Planners in the mid 1960s had no more than the influence which society at the time was prepared to give them.

Britain was then heading for a population explosion, with a consequent demand for housing around the conurbations and in South-East England, of a scale which required new growth centres. North Buckinghamshire, in a transportation corridor where development would benefit the local economy, was one of them. It was not a question of rejecting the traditional cities, as you imply, but of saving them by a conscious strategy of population redistribution.

Yours faithfully, GORDON E. CHERRY, 66 Meriden Road. Hampton-in-Arden. Solihuli, West Midlands.

From Mrs Jill Neville

Sir. A colleague and I have just spent some of our lunch break walking around the exhibition celebrating the 25th anniversary of the new 'city" of Milton Keynes.

Why does the media present such a negative view of this splendid city? It is such a good place to be in. Ask us, we work there, live there or nearby. play there and enjoy life there.

Well done to the development corporation: you have made a city that we are proud of and are

privileged to be part of. Yours sincerely. JILL NEVILLE,

19 Bradden Way, Greens Norton, Towcester, Northamptonshire.

rating system, which is largely based

on the building rather than the

business which operates within it.

From Mr Michael Alison, MP for

Sir. Your report fearly editions.

January 23) on the previous day's

parliamentary vote on Sunday trad-

ing was not an accurate description

of what took place. The decisive vote

of 224 in favour of Ray Powell's "type

of shop" reform Bill was achieved

through wide cross-party support.

Sixty-two Conservative MPs, myself

included, voted to introduce this Bill

along with 144 Labour MPs, six

Liberal Democrats, nine members

from the Unionist parties, one Scot-

tish Nationalist and two Plaid

Few other issues attract such all-

party interest and concern. And the

latest vote contrasts sharply with the rejection a year ago of another ten-

minute rule Bill, based on a deregu-

lation proposal inspired by the

represents the first time since the

defeat of the government's Shops Bill

in 1986 that Parliament has had an

opportunity to voice its opinion on

the general direction of Sunday

ing majority in its layour dem-

onstrates that sensible reform is

necessary, desirable and achievable.

trading law reform. The overwhelm-

The vote on Ray Powell's Bill

superstores, by 144 votes to 75.

Yours faithfully. TERRY CLEMENTS.

36 Eaton Rise, W5.

Seiby (Conservative)

Cymru members.

January 27.

Sir, The suggestion by David Weeks,

Conservative leader of Westminster City Council (report, January 27), that shops which open on Sunday should pay extra rates is ill-consid-

Its prime effect, if adopted, would be to hurt the many small businesses which are already legally entitled to trade on Sundays and upon which many of us have to come to rely newsagents, corner shops, small convenience stores, off-licences and the like.

It would do little to curb the activities of the big chains which are at present ignoring the law, although by increasing their costs it would inevitably also increase their prices.

If politicians are so anxious to regulate Sunday opening I suggest that this could best be done by amendments to the planning laws so that a licence would be needed to trade. Applicants could be required to prove that there is a need for their businesses to trade on Sundays and that Sunday opening would not adversely affect the amenities of local residents or cause traffic problems.

Such a system would permit local authorities to control Sunday trading without increasing the costs, and prices, of retailers. It would permit out-of-town superstores with adequate parking and small local shops to continue to trade without penalty. while providing a means of restricting the anti-social activities of citycentre supermarkets.

At the same time it would also preserve the essence of the business

#### Changes at Luxor From Mr Basil Fox and

Sir, We too have recently returned from Luxor and were interested in the comments of your correspondents (letters, January 22, 23) on the changes made there lately.

We saw one of the new housing

developments built for those who are to be moved from the hills below the tombs of the nobles and were impressed by the sympathetic vernacular architecture.

Our Egyptian guide was con-cerned to make it clear that the reason for the move was in part to make room for further excavation and also to prevent theft from tombs of which only the local residents are so far aware.

It seems that the Egyptian government is genuinely motivated to preserve its heritage for the rest of the world to share.

Yours faithfully. BASIL FOX, JENNIFER SOMERVILLE, Bakers Field, Inner Hope, Kingsbridge, Devon. January 25.

#### Yours faithfully, MICHAEL ALISON, House of Commons.

Weighing in

From Mr James Haster

Sir, Card number 1 of a set of cigarette cards entitled "A Day On The Airway", issued by Nicholas Sarony & Co., in 1928, shows a queue of people and is captioned "Weighing In" (letter, January 16). The lady at the head of the queue stands on a weighing machine.

On the back of the card we read As a preliminary, every Imperial Airways passenger is weighed, as the load carried must conform to official regulations. Then the party proceeds in motor cars to Croydon Aerodrome.

The set of 25 cards describes a journey from Croydon to Schipol aerodrome, Amsterdam. Two and a half hours after leaving Croydon, the "party" land in Brussels for lunch. The entire journey is described as a sight-seeing trip from an altitude of two to three thousand feet.

Yours faithfully, JAMES HASLER. 28 Harrowden Road. Wellingborough, Northamptonshire.

> Business letters, page 23 Sports letters, page 30

#### A new vision for South Africa

From the Most Reverend Trevor

Sir, The prime minister, John Major. will preside on Friday over an historic meeting of the Security Council which could chart a new future for the United Nations. This has become possible with the end of the Cold War, following the collapse of the USSR. Nothing but good can come from an enhancement of the authority of the UN in its role in maintaining international peace and

security.

But whilst East-West tensions did so much to weaken the credibility of the UN in the post-war period we must not lose sight of the potential of North-South conflict. Indeed one issue has been central to North-South confrontations within the UN system from its earliest days -

apartheid". With progress now being made towards a new South Africa, I hope that the prime minister will have the vision to recognise the need for the international community to act collectively, through the UN, to ensure a genuine end to apartheid and the adoption of a fully democratic constitution. It would be a great error of judgment if he were to ignore the issue of apartheid when he

addresses the Security Council. Mr Major has a further opportunity to promote progress in South Africa, on his return to London on Saturday, when he meets President de Klerk. It is essential that he makes clear Britain's commitment to a fully democratic constitution and states that we could never accept the right of the white electorate to veto the implementation of agreed constitutional changes. Yet this is implicit in President de Klerk's recent pro-

posais. Sadly, despite whatever is said in private, the signal which will be sent to both black and white South Africans will be very different. I am told that the prime minister has taken the incomprehensible decision to invite Mr de Klerk to join him at Twickenham that afternoon, to watch the international rugby match between England and Ireland.

If one sport symbolises intransigence to change in South Africa it is rugby football. I can think of few possible actions which could so effectively lead white South Africans to believe that Britain is in fact not committed to the democratic transformation of their country, or which will further encourage them to resist change. I hope it is not too late for this invitation to be withdrawn.

Yours sincerely. TREVOR HUDDLESTON,

President. Anti-Apartheid Movement. 13 Mandela Street, NW1. January 28.

#### Poll tax defaulters

From Professor C. Arme

1. Because of the need to make up the deficit caused by community charge defaulters. I am apparently paying more than I should.

2. Six years are being allowed for councils to collect unpaid bills freport, January 24).

3. Will I receive a refund when defaulters have paid their debts and, if so, when, how much and from whom? Yours faithfully,

C. ARME, l Sneyd Avenue, Westlands, Newcastle, Staffordshire. January 27.

#### Toujours la politesse? From Mrs Dorothy Drake

Sir. The answer to Robin Ward's question (letter, January 24) about what he should call the porter, the waiter, the ticket collector and the barman, seems to be (regardless of whether they are male or female) "excuse me".

Yours faithfully, DOROTHY DRAKE, Marchfield, Crossways Road. Grayshort, Hindhead, Surrey.

From Mrs Ann Morris

Sir, When he comes to England. Mr Ward has pas de problème. He calls the porter (what porter?), the waiter. the ticket collector, the barman 'mate". In return, he may expect them to call him the same. Yours faithfully.

ANN MORRÍS. 14 Southwall Road, Deal, Kent.

From Mrs Barbara Cross Sir. Mr Ward is free to address the porter as "porter", the waiter as waiter , etc.

Yours truly, BARBARA CROSS. Long House, Church Lanc. Ropsley, Grantham, Lincolnshire.

From Mr Raiph Gartenberg Sir, If Mr Ward were to address the porter, waiter, ticket collector and barman as Sir. they would. I am sure, respond positively. Yours sincerely. RALPH GARTENBERG,

From Mr D. B. Gurrey Sir. No problem, Squire. Yours faithfully. DONALD GURREY. Cwm Farm. Forden, Welshpool, Powys.

14 Cuckoo Hill Drive.

Pinner, Middlesex.



### **COURT CIRCULAR**

**BUCKINGHAM PALACE** January 29: The Prince Edward this evening attended the 1992 Airline of the Year Awards at the Dorchester Hotel, London W1. and presented the Pegasus Project Award and the Airline of the Year

Mrs Richard Warburton was in attendance

The Princess Royal, President, British Olympic Association, at-tended the King's Lynn and West Norfolk Olympic Appeal Recep-tion at Middleton Towers. King's Lynn, Norfolk, and was received by Her Majesty's Lord-Lieutenant for Norfolk (Mr Timothy

KENSINGTON PALACE January 29: The Prince of Wales. Duke of Cornwall, this morning presided at a meeting of The Prince's Council at 10 Buckingham Gate, London SW 1.

His Royal Highness and The Princess of Wales later gave a hunch for members of The Prince's Council at Kensington

The Princess of Wales visited the St Christopher's Fellowship projects at 21 Cressingham Road and 30 Belmont Hill. Lewisham.

London SE 13. Wing Commander David Bar-ton, RAF, was in attendance. KENSINGTON PALACE January 29: The Duke of

Appointments Latest appointments include: Lord Justice Steyn to be a member of the Privy Council on his appointment as a Lord Justice of

Mr Simon Lane Tuckey, QC. to be a Justice of the High Court, assigned to the Queen's Bench Division. Lord Laing to be President of

Trident, an organisation helping young people, in succession to Sir John Nelson, who has retired. Lord Gregson and Mr R. Kerry Turner to be members of the board of the National Rivers

#### Knighthood for judge

The Queen has approved that a knighthood be conferred upon ment as a Justice of the High Court of Justice.

#### Lord Rix

The life barony conferred upon Sir Brian Rix has been gazetted by the name, style and title of Baron Rix, of Whitehall in the Hornsea in Yorkshire.

Gloucester, Patron, the Silver Jubilee Walkway Trust, this afternoon was present at a luncheon given by Mobil at Mobil Court. 3 Clements Inn. Strand, London

ST JAMES'S PALACE January 29: The Duke of Kent. Chairman of the United Kingdom Trustees of The Duke of Edinburgh's Commonwealth Study Conferences, this evening attended a Dinner in the State Apartments, St James's Palace. Commander Roger Walker,

RN, was in attendance.
The Duchess of Kent, Patron of Queensland Conservatorium of Music, this evening attended a concert by the Percussion Virtuosi at Queensland House, Strand. don WC2.

Mrs Peter Troughton was in

THATCHED HOUSE LODGE January 29: Princess Alexandra, the Royal Star and Garter Home for Disabled Sailors, Soldiers and

Airmen, Richmond, Surrey.
This afternoon Her Royal
Highness opened the London
Water Control Centre of Thames Water at Hampton Coal Wharf Complex, Lower Sunbury Road, Hampton, Middleser, Rear Admiral Sir John Garnier

was in arrendance.

### John Beckett

A thanksgiving service for the life of John Beckett. former Chairman of Woolworth Holdings ple Inow Kingfisher ple) and Chief Executive of British Sugar ple will be held at the Church of St Bartholomew the Great, Smithfield, EC1, on Wednesday. February 19, at 11 am followed by a reception in The Great Hall of S1 Bartholomew's Hospital. All friends and colleagues welcome.

#### Today's royal engagements

The Duke of Kent, as Patron of the London Philharmonic Oritra, will attend a concern at the Festival Hall at 7.30. Princess Alexandra will visit the Florence Nightingale Museum, Gasslot House. 2 Lambeth Palace' Road. SEI, at II.30.

#### Sir Edmund Liggins

A service of thanksgiving is to be held for the life and work of the late Sir Edmund Liggins, Kt, TD, at The Collegiate Church of St ruary 23, 1992, at 3.00pm.



The Princess of Wales talking to Alisha Callender, a member of the steel band of Prendergast School in Catford, south-east London, who provided impromptu music for the Princess when she visited two projects for young people in Lewisham run by the St Christopher's Fellowship

#### Luncheons

للم المن المول

Mr K.E. Parry, Master of the Carmen's Company, presided, as-sisted by Mr E.R. Britt, Senior Warden, and Alderman Sir Peter Levene. Junior Warden, at a luncheon held yesterday at Hab-erdashers' Hall. Sir Robert Reid and Mr A.H. Scott also spoke.

Mr Marmaduke Hussey, Chairman of the Board Governors of the BBC, was host at a luncheon of the British Red Cross held yesterday at the Caledonian Club. During the luncheon the Count-ess of Limerick. Chairman of the British Red Cross, presented Mr Hussey with International Red Cross papers relating to his capture and subsequent imprison-ment at a prisoner of war camp during the second world war. Mr Michael Whidam, Director-General of the British Red Cross, and Mr John Gray, director of public

affairs, also spoke. Consular Corps of London The South African Ambassador

was the guest speaker at a luncheon of the Consular Corps of London held yesterday at the Britannia Hotel, Grosvenor Square. Mr William S. Wilder. president, was host.

### Memorial services

Sir Edward Brown

The Speaker was present at a service of thanksgiving for the life and work of Sir Edward Brown held yesterday in the Crypt Chapel of the Palace of Westminster. Canon Donald Gray officiated.

Dr Terry Brown, son, and Sir Fergus Montgomery, MP, read the lessons, Sir Marcus Fox, MP, age an address, Mr Chris Patten, gave an address. Mr Chris Patten, Chairman of the Conservative Party, attended. Among others

present were:
Lady Brown tridow), Mr and Mrs John
Patierson (son-in-lew and daughter),
Mrs Terry Brown (daughter)-fram),
Miss Casity Brown, Mr lessyn Brown,
Peter Brown, Mr Manthew Fox and Miss
Daniele Fox (grandchildren), Mr Graham Patterson (step-grandson); Lord
Colliford Southon, Cherk of the House of
Commons). Sir John Page. QC. present were:

#### Anniversaries •

BIRTHS: Waiter Savage Landor, writer, Warwick, 1775; Francis Herbert Bradley, philosopher, London, 1846; Franklin D. Roosevelt, 32nd president of the USA 1933-45, New York, 1882. DEATHS: George de La Tour, painter, Luneville, 1652: Charles L. reigned 1625-49, executed, I, reigned 1625-49, executed, Hitler London, 1649; Charles Brad- 1933.

Colonel J & Ayimer and Mr F E Lovy (Conservative industrial Fund), Mr D E Downs (Egyst School for Deaf Children, Margaiet, Mr Tom Eillson imanaging director, Rejuitzed Mensis, Mr and Mrs J K Bramley, David Bromley, Mr Peter FCy, Adt, Dr Das Twing, Mr, Mr Andows Euweth, MF.

### Sir Edward Johnston

A service of thanksgiving for the life and work of Sir Edward Johnston was held yesterday at St Lawrence Jewry-next-Guildhail. The Rev David Burgess officiated and Mrs Sara Richards, daughser, led the prayers.

Miss Anna Johnston, daughter read the lesson and Mr Paul Johnston, son, read When I Set Out for Lyonnesse, a poem by Thomas Hardy. Mr Stewart Lyon gave an address.

### laugh, politician, free-thinker, London, 1891; Orville Wright, pioneer aviator, Dayton, Ohio, 1945; Mahatma Gandhi, assassinated, New Delhi, 1948; Francois Poulenc, composer. Paris, 1963; Stanley Holloway, actor and singer, 1982.

A Nazi government led by Adolf Hitler was formed in Germany.

### **Dinners**

Coningsby Club Connegacy Cins
Mr Peter Lifley, Secretary of State
for Trade and Industry, was the
guest of honour at a dinner given
by the Officers and Committee of
the Coningsby Club last night at
the Carlton Club. Mr Nicholas

Restarding the interest and the control of the

The Baroness Denton of Wakefield, CBE, presided at a dinner heid last night at the Hyatt Carhon Tower. The guest speaker was Lady Wilcox, Chairman of the National Consumer Council.

#### At Home

Society for Mentally Handi-capped Children and Adults (Mencap), Lady Rix, Lord Ren-ton, QC, Mr Leske Wosser, vice chairman, Mr Barrie Davis, tressurer, Mr Joe Steen, resident tial services chairman. Mr Alan Hill, general services commintee chairman, and Mr Fred Heddell, chief executive, held an At Home at Menosp's national head-quarters last night to thank Mrs John Major and other bene-factors and friends for their

# Forthcoming MILY N

The engagement is announced between Richard eidest son of the

and Miss LE Lang
The engagement is announced between David, son of Mr
and Mrs Frank Tennick of

Johannesburg, South Africa, formerly of Zimbabwe, and Frances, daughter of Mr and Mrs lan Lang, of Bridgwater,

The engagement is amounced between Alistate, youngest son of Mr. K. Trow, of Hartlebury, and Mrs. M. Trow, of The Old Vicarage, Tardebigge, and Charlone, daughter of Mr and Mrs. Richard, Slawson, of Hill House, Claimes, Worcestershire.

Major A.J.R. Wylie

The engagement is announced between Alexander John Bryant

Wylde, the Green Howards, elder son of the late Mr J.A. Wylde and of Mrs E.M.B. Wylde of

Weinerden, Suffolk, and Fions Elizabeth Louise, younger daughter of Major General and Mrs C.R. Gray

Marriage

Mr S.D. Winder and Miss C. Jenes.
The marriage took place on January 11, in Great Falls, Virginia, between Simon, son of

Mr and Mrs Christopher Winder,

of, Tunbridge Wells, and Christine, daughter of Mr and

Mrs James Jones, of Yanbu al-

Dereham, Norfolk

Mr D.P.C. Tennick

Somerset.

MrAKB Trew

and Miss C.I. Slavesco.

late Dr and Mrs P.R. Pensy, of
Unoseter, Staffordshire, and
Victoria, only daughter of Mr and
Mrs G.F.D. Eve. of Worthing.

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#### Mr P.W. Claphan and Miss R.S. Bell

The engagement is announced between Philip William, youngest son of Colonei and Mrs Derek Clapham, of Blue House Farm, Mattingley, Basingstoke, and Rosanna Sarah, elder daughter of Mr and Mrs Peter Bell, of Jacques Court, Elham, Canterbury.

#### Mr N.J.M. Cooncy and Miss N.S. Clarke

The engagement is announced between Nicholas, elder son of Mr and Mrs M.C.S. Cooney, of Chobham, Surrey, and Nicola, elder daughter of the Hon Mr Justice M.J.R. Clarke and Mrs. Clarke, of Sydney. Australia.

#### Mr I.R.A. Logan and Miss D.M.B. O'Took

The engagement is announced between lan, only son of Sir Donald and Lady Logan, of South Kensington, London, and Debra, daughter of Mr and Mrs KALR. O'Toole, of Wagga Wagga, NSW, Australia.

#### Mr R. Marsh and Miss H.C. Birkett

The engagement is announced between Roger, youngest son of Mr and Mrs Hugh Marsh, of Loders. Dorset, and Helen Clare, elder daughter of Mr and Mrs. Robert Birkett, of Aldwick Court,

#### and Mist H.L. Clark

Institute of

**Mathematics** 

The following were elected to fellowship of the Institute of Mathematics between July and December 1991. As fellows they

are granted Chartered Mathematician status.

Royal visits

The Prince of Water will visit

The engagement is announce between Hugh, younger son of Mr and Mrs Ivor Martin, of Trent, Sherborne, Dorset, and Harries, elder daughter of Mr. and Mrs Gerald Clark of Vienna,

Smalysh, Saudi Arabia, and Secum. Washington, USA. Birthdays today Sir Herbert Ashworth, former chairman. Nationwide Building Society, 82: Lord Bernstein, 93: Mr Jack Bowman, chief constable, Tayside, 61: Sir Fred Catherwood: MEP, 67: Sir John Clerk of Penicuik, Lord Lieutenant of Midlothian, 75: Mr Phill Collins, rock tinger, drummer and acsor, 41: Miss Christina Foste, book seller, 81: Mr Nick Gaseice, racehorse trainer, 53: Mr Justice Gasehouse, 68: Mr Patrick Heron, painter, 72; Mr Patrick Heron, painter, 72; Mr

Parisk Heren, painter, 72; Mr Christopher Howes, Crown Es-mite Controlssioner, 50; the Earl of Hundredon, 44; Viscount Long, 63; Lord Lowry, 73; Sir Poky, Newres, former colonial nistrator, 83; Professor A.G. Ogston, former president, Trinity College, Oxford, 81; Mr Louis Osman, architect, artist and goldsmith, 78; Mr Hal Prince, theatrical director and producer, 64: Mr John Profumo, president. Toyn-bec Fiell. 77: Miss Vanesse

Oman as a guest of Suban Qaboos bin Said Al Said from February 7-10.

The official visit by the Prince and Princess of Wales to India has been scheduled for Pehruary Resignate actress, 55 Lord a private visit to Nepai until

### L Matthew 26:41 REB

HIRTHS BELL - On January 26th 1992. at The Friarage Hospital. In Carothe and Timothy, a daughter. Charlotte Grace Bemoridge.

a sister for Alexis. 27th 1992, at Heatherwood Hospital, Ascol. to Miles and Sally. a daughter, Polly, sater for Adam and Daulel. CASE-EREEN - On Lanuary

Stater for Adam and Daniel.

CASE-TREM - On January
16th 1992 to Lynda Lemont
and Malcolm Case-Green, a
daughter. Hoste Madeline
Sarah.

CHRISTIE - On January 27th, to
Jean the Smyth) and
Robin, a son, Hugo John
Jama.

CLARK - On January 27th, to
Barbara mée Stomnicka) and
Jan. a daughter. Hesena
Victoria Madeleine.

CLAYTON - On January
27th, at the Humana
Victoria Madeleine.

CLAYTON - On January
27th, at the Humana
Hospital Wellington, to
Dwight and Camille, a son,
Julien Winner.

DIXON - On January
28th, at
St George's, to Clare thee
Powell) and Charles, a son,
William Donald Peter, a
Brother for Frederica and
George,

EADIE - On January
28th, 1992, to Charlotte (nee
Godsa) and Peter, a
daughter. Georgina Emily,
EVERALL - On January
28th, to Anne Perkirs and Mark, a
daughter, Isobel Maria
Constance, a sister for
Freddie, Deo Grettes,

GRANVILLE - On January
25th, at QE2 Hospital,
Welwyn Garden City, to
Debornh une McCordt and
Devid, a son Benlamin Keith,
GRIFFITHS - On January
19th, at SE Peter's, Cherisey,

David, a son Benjamin Keith. GRIFFITHS - On January 19th, at St Peter's, Cherjsey. lo Angela (née Osborne) and Stephen, a son. David John. HEALD - On January 22nd. to Sarah inte Philbricki and Richard. a daughter. Jessica Rose Clementine.

KESLEY - On January 24th 1992, to Susan (nee McLean)

KINSELLA - On January
22nd 1992, to Brigitta inée
van der Leile) and Sieve, a
son. Sean Michael.
LAWSON - On January 19th,
in Aberdeen, to Tricia inée
Constantine) and Kemeth, a
daughler. Alexandra Mary
Edith,
1988 & L.
1988 &

LYNAGH - On January 27th 1992, to Regula (née Wegmann) and Richard, a daughter. Francesca Lucinda, a sister for Charles

and Mark
MARSHALL - On January
21st to Valerie (née Smith)
and Citve, a heautiful
daughter. Leonora
Josephine
MATTHEWS - On January
27th 1992, to Diana rinée
Field) and Stimon, a son.
James, a brother for
Nicholas.
RATTRAY - On January

and Hew
STEWART COX On January
10th 1992, to Jenny and
James, a daughter, Alice
Rhiannon, a sister for
Carmen and Holly
THOMPSON - On January
23rd 1992, to Lucy (née
Otty) and Richard, a
daughter, Abigail Lucy,
WAGNER - On January 25th,
to Carotine inde Futford) and
Mark, twins, Masdrillian
Henry and Frederick Other,
brothers for Zoe
WALDEN - On January 26th

### YORGE - On January 27th, to Janet (née Orimstead) and Jonathan, a son, Rory.

DEATHS

ALDOUS - On January 28th 1992, after a short linear Alan Roy. Captain R.N. of Rendham, Suffolk. Beloved husband of Mary and father to Selly. Funeral Service at St. Michael's Church. Rendham, nr. Saomundham. Suffolk. on Monday February 3rd 1992 at 11 am. Flowers to Church of donations to King George V Fund for Sailars. c/a Moore Bros. 13 Station Road. Framilingham, Woodbridge, Suffolk D13 9EA, please.

Framingham. Woodbridge, Suffolk D13 SEA please.

ALERS HARREY - On January 20th, suddenly but geacefully in her sleep in Molecar. Penelope Alethea Alers Hankey, Sadly missed by her family and all her friends. The funeral has taken place in Spain.

ANDERSON - On January 28th, peacefully after a long libres. Eders Alcyone USally. Wife of the late Sir Duncan Law Anderson. K.B.E., T.D. Family funeral at Wolking St. John's Cremelorium on Tuesday February 4th at 10 am. No flowers, but donations to Azhetimer's Disease Brain Bank, Institute of Psychiatry, de Crespigny Park, Denmark Hilf. London SES SAF. Enquiries to Frederick W. Chitty & Co., its: U09320 842220.

BEDDUES - On January 27th 1992, peacefully in hospital after a short illness, Dorothea Marie Minton, aged 78 years, former Nursing Sister, much level aunt, goodnother and friend. A Service of Thanhaptying will take place at the Church of St. Clement, Sandwich, Kent, on Monday February 3rd at 1.30 pm Family Gowers only but donations, if desired, to The Pilgrim's Hospice. Canterbury Enquiries to J Ditnot Smith and Son, Funeral Directors, (USO4) 812300.

CHILD On January 24th, Trayton P, suddenly at St.

10304) 812300.

CMILD - On January 24th.
Trayton P. suddenly at St.
Peter's Hospital. belowed husband of Mildred 'Bill'.
Cremation on Monday February 10th at Guildford Crematorium at 2.30 pm.
Family flowers only piesse, but donations if desired to the R.S.P.C.A. All donations or enquiries to Ford. Mears & Partners. Frimley. Surrey. tel. (0276) 25563

CUMMING - On January

DAILEY - On January 28th.
Russell. much leved
husband. father and
grandfather. Privale
crenation. No flowers please
but donations. If desired,
may be sent to St Raphae's
Hospice. London Road.
North Cheam. Sutton.
Surrey SM3 90X.

BOLDTHOM - Cu January
26th 1992. suddenly, John
Archibaid KenyonColdinating, Surrey Very
much loved and massed by
his family. Funeral Service
at Guildford Crematorium on
Friday January 31st at
10.30 am.

DEATHS

PABRIES - On January 28th, 1992, basen from us suddenty, Maria Anna indevised van der Merscht, Since 1988 widow of Carel Peter Cornelis Fabtis. Our mother and grandmother, with sinceres grafitude for ail she has done for us. Kaeso, brene, balles, Carotine and Johan (Bellozanne, FR) - Jan Willem, Wien, Mariette and Casrine (Zwolle, M.) - Henrick and Brighte (Den Hang, NL) - Aernout Oleve Maldent). She has been interred graftly at a short interred

iale Francisco.

POPE - On January 27th, peacefully after a short filmess, aged 90. Elsie Dora, wife of the late Dutiley, rauch loved nother of Pamela. Peter, Jack, Douglas and Roland, grandmother and greal-grandmother. Fumered on Wednesday February 5th at 11.30 am. Enfeld Crematorium. RAINES - On Jenuary 28th, pesceluly, Scilla Rosallod Ralken, beloved mother of Simon and Vanesse, daughter of Rosallod Poole and dister of Serena Poole, Funeral at 31 Augustine's Chapel, Mane Hill, Hestings, on Monday February 3rd at 10 am, Family Howers only: donations if destred, to British Heart Poundation, c/o A.C. Towner Limited, Funeral Directors, 2 & 4 Norman Rosed, 51 Lecture 2015 CNH (Tel: O425-436386).

SANCTUARY - On January

SANCTUARY - On January 27th, peacefully in Bristort. Dorset, Arthur George Everard, asped 100 years, beloved machanic of the Radcliffe Infirmary and later of the United Oxford Hoopitals. His body has been donaled to Medical Science. All his request will be

At his request, there will be no Memorial Service.

ST. ALDWYN On Wednesday January 29th 1992, peacefully at Colls St. Aldwyns, Carencester, with hits family, Michael John Hicks Beach. Earl St. Akiwyn G.B.E., T.D., P.C. D.L. aged 79 years, Beloved husband of Disma, devoted and much loved brother of Delia, father of Micky, Peter and David, father-in-law of Glida and grandfalher of Alzianta and Aurura, Privise Funeral Service to be announced later. Donalions it desired to Order of St John or Coln St Aldwyns Church. No Tellies, peace.

For further enguirtee left (081) 949-6568.

NIGHTON - On Jamary 2550, peacefully after long litness at home in Petis Wood. Stephante, aged 40, beloved wife of Jamary and mother of David and Rebecca. A liright spirit so dearity missed. Funeral Service at The Chapel. Royal Naval College: Greenwich, on Thursday February 6th at 2 pm. Family flowers only donations if dealered to South Bromley Hospiscare Any enquiries please to Francis Chappell & Sone, Orpington, tel: 0669-876116. "Our well-beloved is prisoner in the cell of Time no move" (Thomas Hardy).

UNING - Op Jamary 28th 1992, Catherine Julia of Portmahomack, Ross-shire, formerty Numing Stater at Queen Victoria Hospital, East Gruntend, Sussex, Requiren Mass in St Vincent's Church. Tain. on Wednesday February 8th at 10 am. therefirer to Tarabat.

on-one and suspect 17657
6NH (Tel: O424-436386).

#UBSELL - On January 23rd, peacefully in his steep.
Richard Potter Holt, aged 77.
formerly of Abergynolwyn.
Only son of Capitain E.S.
Russell, 1st Herefordshire.
Regiment and Mrs Elizabeth
Holt Russell. Much loved by his coustrs. Funeral Service.
St Mary's Church.
Abergynolwyn.
Thursday January 30th.
Cremation Service.
Chellenham Crematorium.
11.30 am. Friday January
31st. Donations if desired to
SSAFA. Funeral Director.
Mr Doval Gabriel.
Bryshyfryd. Tywyn. 106541
711091

SANCTUARY - On January Mass in St Vincent's Church.

Tain. on wednesday
February 5th at 10 am,
thereefter to Tarbat
Cemetery, Portmahomack.

R.I.P. Family Rowers only
please but donations if
desired in aid of R.N.LB to
D. Thomson 6, Co. Funetal
Directors. London House.

Tain, Ross-shire.

Tain, Ross-shire,
LACEY - On January 29th, at
Beimont Abbey, Hereford,
Dom John Aloyalus Lacey, in
the 90th year of his age, in
the 66th year of his me, in
paace, Requiem Mass will be
held at Beimont Abbey on
Tuesday February 4th 1992
at 11.30 am.

at 11.30 am.

MAIR - On Wednesday
January 29th 1992.
peacefully. Alian. beloved
husband of Oals and dearest
father of Charles and
Andrew. Fuheral private
Service in celebration of
Alian's life at Kirkmichael
Parish Church at 2 pm on
Tuesday February 4th
MATTHEWS - On Innuary ei ST. ALDWYN - On

Parimers. Frimley. Surrey. tel. (0276) 25663
CUMMING - On January 28th 1992, peacefully at The Old Vicarage, Leigh. Dorsel. Eath Streaffeld (Dalay) (nee Pelly). aged 85 years. Beloved widow of Scott. mother of Aliaistair and lan and grandmother of Emma and Frona. Funoral Service at St Michael's Church. East Coker. Somersel. at 12 noon on Salurday February 1st. Family Rowers only. Donallons to The Worldwide Fund for Nature. c/o G.H. Cook & Son. Funeral Directors. 8/11 Bond Street. Yeovil. 1el: 109501 23463. DAILEY - On January 28th. Russell. much loved husband. 1ather and grandfather. Privale crenation. No flowers please but donellons, if desired, in special memorial funds to be established at the Princess Alice Moscice and Charing North Cheam. Sutton. Surrey SM3 9DX.

MAY - On January 26th 1992, peacefully at home following a short illness. Margaret Olivia: Finneral Service at St. Andrew's Church. Belchamp St. Paul. on Tuesday February 4th at 2 pm. Flowers may be sent to H.J. Paintlin Ltd... 60 Withersfield Road, Haverhill, Suffolk or to the Church. MAY - On January 28th 1992, peacefully at home following a short illness.

DEATHS

TAYLOR - On January 28th 1992, at Richmond, Andrew Clifford Samuel, Funeral et South-West Middleset Crematorium, Harworth Road, Houssidow, at 1.30 Thursday Pebruary 6th 1992. Flowers to LV. Balley, 239 Powderstill Lane, Twickenses or download to The Council for the Protection of Rural England.

THIRLEY - On January 27th.
Professor Ketth, suddenly in
London. Will be unity religious
to the New Yele Elizabeth and
family. Funeral Service on
Wednesday February 5th at
1.30 yen at All Saints
Church. Sandershad.
Surrey. No Stowers,
donations if desired to Save
the Children Fund. (071)
703-5400. Memorial Service
to be held later.

VILLEST - Co James 7 255)
1992. at Allonedidd House, peacefully and with great courage. Rosentary, asuch loved and admired widow of Miles and mother of Vol and Candilla. Funeral private. Service of Thanksaylving at St Andrew's Church. Meiton. Thursday February 20th at 12 moon No flowers. Done-lious if desired to Purkinson's Disease Society. c/o E.B. Button & Sous, 24 St Johns Street, Woodshridge.

VINES - On Jamustry 28th, arrexpectedly at home, Joan, aged 82, degrest mother of Susie, Jane and Wizzle, beloved widow of Alan and very special Grangy to her 7 resolubilities. Expensed at S. grandchildren. Funeral at St Peter's Church, Petersham.

for Mo) Gen Sir Lestle Tyler, KBE CB, will be held at The Guards Chapel, Wellington Barracks, London SW1, on Friday March 20th at 12 noon, Tickets are available from RC'. Tower of London, ECSN 4AB.

IN MEMORIAM columba mes, perfecta mea. una est maire suae, electa

INMONSTREMED IND. 213/1053
INDICE IS hereby gloss measured to Section of orth technology, Act 19th, that a mealag of conditions or the above nemed conserver all to their at Genet Thomacon house, 
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BISOLVENCY ACT 1986 EMPREY & WARRIS BUDGETHES PLC

be produced to arbitatings but care.
Dated 21st James y 1982
S.BARBES, Joint Acarbitations Regular

ASHEDOWN (LEADENHALL)
1990 LIMITED
AND IN THE MATTER OF
THE RISCLEPENCY ACT 1985
NODE: IN INVESTIGATION OF
FRANCES JACKSON OF BRIDE NOTION & PARTNEYS, CHOMING HERIO,
FINITED PLANS.

RESOLVENCY ACT 1986 TOURDON STEEL LIMITED (IN RECEIVERSHIP) REGISTERED NO. 2024? REGISTERIES 100., 281847

Notice is hundry given pressent in Section
of of the implement yet 1986, that a meeting of crucities of the shave remed company with hult at Great Donaton House,
history Steve, Buston-Square, London 1991
257 of 100,0 am on 7 Patternay 1980. In
order to be able to vide, details of your
class weet be brighted in Great Thermion,
Great Therefore House, history 59ver,
Senton Square, London 1991 259 not lefer
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AJG WATERS LIBSTED

In Agriculativa Preceiverships
Principal Trading Address: B-68
Million Avenue, Croydon, Surrey
Company Number: 890169
NOTICE 55 HEPESY CIVEN,
pursuant to Section 99 of the
templement Act 1996, that a menting of the creditors of the abovenamed company will be held at
Fittery Court. 66 Crusched FrienLomdon ECSN 2NP on 3 February 1992 at 2:00 pm for the Burary 1992 at 2:00 pm for the Burgrown mentioned in Sections 99 in
101 of the Insolvency Act 1996.
J P Richards of Touche Rose &
Co., Friary Court, 66 Crusched
Fifers, London ECSN 2NP will
provide creditors free of charge
with inferentiate connectable
company's allaint.
Dated 24 Japuatry 1992
BY ORDER OF THE BOARD
R J C LUNT. Director.

ASSEDDATE ILEADENHALL)

LEGAL NOTICES BIERRY ESTATES LINITED

No lettle's passed

STURDY - On January 26th
1992, in hospital. Nigel
Asthony, aged 26 years, son
of Parn and Tony, stepson of
Barbara and Ken. Sedly
missed by gran and granded.
brothers Christopher and
kart, sisters Susan and
Samantha, uncle to Lica.
Emma, Ruth, Joan and
Cassey, Funeral Service on
Saturday February 1st at St
Augustine's Chirrch, Kibburn
Park Rood, NWG, at 11 am
followed by cromation at
Golders Caren Crematorium
at 12 noon. Enquiries to
Leverton & Sona, tel: 60711
387-6075.

LEGAL NOTICES

GONETRICTION LIMITED NOTICE IS HEREELY CEVEN PURMANT TO SECTION 96 OF THE RESIDENCY ACT 1966 that a MEETING of the CREDITORS of the show a provide the CREDITORS of the show marked Company will be held on 3rd February 1992 at 4, Chewharbouse Scherk, London, SCI M 620 at 12.00 noon for the parposes registrones for section 1992 at 12.00 noon for the parposes registrones to Section 99 pay of the heat of Grand Thromaton Homes and the pay of the heat of Grand Thromaton Homes and the Street, Continue Street, London 1987 J. 257 of 1980, design of the heat of t NOTICE IS FURTHER CRIVEN that There often Reper, FPA of 4. Charterhouse Betwee, London, ECIM GEN is appointed to act as the qualified bandwance Practitioner paradal to Section 95 (20,4) of the said Act who will farmed Creditors with said information at they may require. DATED the 21st day of January 1992 BY ORDER OF THE BOARD John Burha, Direction.

John Burbs, Ukrucitit.

NOTICE OF APPOINTMENT OF ADMINISTRATIVE RECEIVERS PRESSAURING LIMITED COMPANY NO. CELTOST?
NOTICE IS HEREBY GIVEN. Journaled to Decision 94 of the Incoverage of Company No. CELTOST?
NOTICE IS HEREBY GIVEN. Journaled to Decision 95 of the Incoverage of Company No. CELTOST?
NOTICE IS HEREBY GIVEN. Journaled to Decision 95 of the Incoverage of Company No. CELTOST OF THE STORE COMPANY 1952 and Abdrew Michael Murcitor ADMINISTRATIVE HERBORY STORE COMPANY 1952 at 15:00 hrs for the purvious mentioned in Sections 99, 100 and 101 of the Incoverage of Research Company.

A Int of names and addresses company.
Receivers under the powers continued in a debenium disease of the company 1992 at 15 but of the National Jose Administrative Receivers ander the powers continued in a debenium disease of the Company.

Interest the Incoverage of the Indian Administrative Receivers ander the powers continued in a debenium disease.

Interest Westmanster Research Company.

Detect the Ezzad day of Jacobsen 1992.

J.C.R. Jacobs and A.M. Mencikies

WINCOMES LIDE REPTER.

NOTICE IS HEREBY CIVEN.

In Impact of the Administrative Research Company.

WINCOMES LIDE REPTER.

NOTICE IS HEREBY CIVEN.

In Impact of the Administrative Research Company.

In Impact of the Administrative Research Company.

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NOTICE IS HEREBY CIVEN.

In Impact of the Administrative Research Company.

WINCOMES LIDE REPTER.

NOTICE IS HEREBY CIVEN.

In Impact of the Administrative Research Company.

In Impact of the Admin

Notice to Creditors of Intention to Decise's Dividend in the Manner of Office Equipment Clore Daily Linded and in the Manner of Office Equipment Clore Daily Linded and in the Matter of The Residence Act 1996 An Infection dividend in the show constar.

Creditory are required to prove the Creditory are required the provents of the Sand Sandard their deliant land of the Sandard of Control of the Sandard of the Sandard within four months of this dails. Dailed S. January 1992

A P Supportsons, Liquidation Street, London Wild Lina 7/ASS/SD

POGERMA E RENEFICIAREES:
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Inter of Unitabeth in Int ley Angela Jackson of Begbie Nor-ton & Partners, Cromwell Heises, Palweed Piece, Gray's Bm. London WCIV 642 was appointed Liquidians of the above moved Company on 16th Jates my 1992 by the members. NOTICE 35 ALSO HEREBY GIVEN that the Creditors of the above-named Charpany, which is better scuttering was and a large

er who then appear to him to always and the Creditors of the always particularly to the term to be supported to him to their fall and the supported to him to their debt of their additions the supported to him to their additions the supported to their subject and their subjec

LEGAL NOTICES

REALM CONTROL

SYSTEMS LIMITED

On Administrative Secretivatials)
Principal Treating Addresse
Selected Way, Crewise, Sussen
Corrupary Number 1972912

NOTICE IS HERRENY GIVEN,
Persissed to Secretive States

NOTICE IS HERRENY GIVEN,
Persissed to Secretive States

NOTICE IS HERRENY GIVEN,
Persissed to Secretive States

Inguit the creditors of the abovement occupanty with the heid at
Privary Court. 66 Credited Prises.

London ELSN 2NP on 5 Pebruary 1982 at 2,50 pm for the purpress mentioned is Section 99 in 101 of the awardward Act 1986.

J P Richards of Tute Secretive Prises

J P Richards of Tute Secretive Secretive

WENCOMENE BAPTEL
NOTHING LTD
Pegginimed hypother: 1077926. 
haters of brainness Advertising Agency. Trade classification: 31. 
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LEGAL NOTICES

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house, 1 Carlord Row, Locks 1 on Westmanny, 1982 February 1982; at 11.05 ath.
Dahas the 2888 day
of January 1992
Booth & Co., Sovereign, Nothe, South Perrade, Leeth LS; 1140; Rec Dolly-Nex23257/MLBS
THE RESOLVENCY RULES 1986
THE RESOLVENCY RULES 1986
THE RESOLVENCY RULES 1986
THE RESOLVENCY RULES 1986
IN Creditors Voluntary
Liquidation
THERESY GIVE NOTICE that 1.
Peter Richard Copp. Liquidation
Insolvency Practitioner, of Stop
Hayward 8 Beiter Street, Lorsdon,
MIN 110A, was sepontated Liquidator of the above natured company of 14 Santary 1992. At debts and claims Should be sunt to go at the above deduces.
All creditors who have not already done so are invited to prove their debts in writing to me, already done so are invited to prove their debts in writing to me, already done so are invited to prove their debts in writing to me, already done so are invited to prove their debts in writing to me, already done so are invited to prove their debts in writing to me, already and their debts will be given.

The Names Hours Al-Fashed lake of 166 Ghoucealer Place.

Washinster. London NW1
TAKE NOTICE that me action has been transmanced assistant you.

In the High Court of Justice.
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#### **OBITUARIES**

Forthcoming marriages

### SALLY MUGABE

Sally Mugabe, the wife of President Mugabe of Zim-babwe and a member of the politbure of the ruling Zanu(PF) party, died of kidney disease in Harare on January 27 aged 59. She was born in the Gold Coast.

UNTIL laid low by illness, Sally Mugabe played an active political and charitable role in Zimbabwe. She earned-the honorific title Comrade Sally" for her visits to the guerrillas in the camps in Mozambique and Tanza nia during the struggle for majority rule. After independence she sat on the ruling party's central committee as secretary for women's affairs.

Born Sarah Francesca

Hayfron in what was then the Gold Coast, she met, ber future husband when he visited the newly independent state of Ghana on a teaching course. She followed him back to Southern Rhodesia in 1961 and, when they married, adopted his Roman Catholic religion, remaining a devout believer for the rest of her life. As Mr Mugabe launched himself into a political career she campaigned energetically by his side.

Her first brush with the racial divisions of southern Africa came when she was on a transit flight in Johannesburg: she was held for several hours by the authorities there because she refused to state her race on a form she was asked to fill in. At a political raily in Salisbury (now Harare) after delivering a speech that watching Rhodesian police considered Inflammatory, she was arrested and iailed. In orison she mounted a civil disobedience campaign by refusing to clean cells and went on a hunger strike.

The State and

7.13

Highdays today

By 1962 Mr Mugabe had fallen foul of the authorities himself and was detained for his political activity. She, too, while pregnant, was put under house arrest but she slipped away. The child was later stillborn.

In 1963 she went to Tanzania and gave birth to a son, Nhamodzenyika ("the country's suffering"), who lived for only three years before dying of cerebral malaria in Ghana. Robert Mugabe was by then

detention period and was refused permission by authorities to attend the funeral. -"I am a mother," she wrote

in her autobiography. could have gone out and grabbed Ian Smith by the throat when I had to write and tell my husband that our child had died... But he taught me to realise that if you spend all your time wanting revenge you stay always in the position that you were before you gained your free-dom." She moved to London, studying and working in a variety of jobs — including a spell as a teacher at the Africa Centre - and spending hours copying in longhand from texts borrowed from the local library to provide her husband with material for his studies in Wha Wha prison in

Independence in 1980 brought the couple to a stable home for the first time, having spent only six years of marriage out of 19 together. From then she acted as Zim-babwe's first lady, bringing a natural grace and West African spontaneity to official

Rhodesia's midlands.

She maintained a relatively low political profile as deputy secretary in the Women's League of the ruling Zimbabwe African National Union (Patriotic Front). Although also a member of the party's politburo she was not easily accepted by most of her colleagues because of her Ghanaian nationality, her inability to speak the Shona vernacular fluently and the fact that she was in her position by virtue of her husband's authority.

This distrust deepened in 1989 when President Mugabe made the error of annulling Women's League elections and putting his wife in charge. He was accused of being manipulated by her. In any event the appointment meant little, as her illness confined her more and more to her bed.

During the last two years she was involved in establishing a campaign to raise money to assist poor and disabled children in Zimbabwe but as her illness worsened she appeared in public only infrequently. Her last public engagement was as hostess to the Commonwealth leaders in his third year of a terr year in Hanare in October.



#### Jean-Louis Rieupeyrout

JEAN-Louis Rieupeyrout, a French academic who specialised in the history of the US West and American Indians, died of cancer on January 25 aged 68. Rieupeyrout's passion for the US Far West came from his love of Western movies. His first book, The Western, or American Cinema "Par Excellence", in 1953, became a handbook for French film buffs.

He later turned to history and became a prolific author. He had just completed his latest book, entitled The Lost Conquistador: The Indian Odyssey of Cabeza de Vaca. which his publisher, Payot, said would appear in March.

### DOM GREGORY MURRAY

Dom Gregory Murray, OSB, organist and com-poser, died at Downside Abbey on January 19 aged 86. He was born in Fulham, London, on February 27, 1905.

DOM Gregory Murray enhanced the music of the Roman Catholic Church, and latterly that of other denominations, almost by stealth. His music is sung every Sunday in thousands of churches throughout the Englishspeaking world: a case of ev-erybody knowing the rune but few knowing the name of the composer. His influence through such simple music as A People's Mass (with sales of over two million copies), his psalm tones, organ music and hymn tunes reached far, although he had more or less withdrawn from public life half a century ago. Anthony Gregory Murray

was educated at Westminster Cathedral Choir School when Sir Richard Terry was Master of the Music, and St Benedict's, Ealing. He was ordained in 1932 for Downside Abbey and spent most of the rest of his life there except for periods at Eating during the war and as parish priest of Hindley, Lancashire, from 1948 to 1952. He was parish priest of St Benedict's, Stratton-on-the-Fosse, from 1952 to 1987, a position he combined with his domestic duties. In 1923 he became a fellow of the Royal College of Organists and read for the historical tripos at Cambridge, gradu-

ating in 1929. Murray was a brilliant organist, regularly giving recitals and broadcasting during the 1930s. The frequency of his live broadcasts



Downside led to the folk tale among musicians that the abbey was permanently hooked up to the BBC. He was particularly noted for his skill at improvising. Those with acute hearing and their wits about them would frequently detect a musical quotation from another work, not

necessarily sacred in nature.

He was an authority on Gregorian Chant, publishing two books on the subject. It was a measure of his honesty that, once he had changed his mind about the rhythmic basis of plainsong, the second more or less contradicted the first. He disowned his Gregorian Rhythm: a Pilgrim's Progress (1934) in the Octo-ber 1957 edition of The Score, later giving his reasons in Gregorian Chant According to the Manuscripts (1963). Two of his hymn tunes were published in the widely esteemed Hymns Ancient & Modern (New Standard).

Outside of music his interests encompassed the gospel of St Matthew, football, cricket tennis and chess. He complained during his last illness that the greatest privation of being sick was his inability to play the latter four, especially football. The sharp wit of his early years had mellowed to a delightful humour which he retained to the end.

His over-riding interest as a musician was to provide music that would enhance the Roman Catholic liturgy

(when the Church of England later took to his music with enthusiasm he was delighted). His reflections on the place of music as a servant of the liturgy are recorded in Music and the Mass (1977). He wrote for the old Latin liturgy, but as a keen vernacularist he seized the opportunities offered by the reforms of the Second Vatican Council and continued composing until a few months before his death. He was always threatening to stop writing, once describing music to his publisher as "a bore and a chore", but he never did and his Chorale Prelude on Marienlied was

published on the day his

death was announced.

#### Ward YOUR admirable obituary of

**APPRECIATIONS** 

General Sir Dudley Ward (December 31) understandably lacked space to cover two key periods of his career, as commandant of the Staff College from 1949 to 1951, and commander Ist British Corps from 1951 to 1953, when he had a vital influence on the future of the Army. Dudley Ward's period at

Gen Sir Dudley

Camberley coincided with the rapid expansion of BAOR to take account of a possible Soviet invasion of the West, perhaps patterned on the North Korean model in mid-1950. Against this background Dudley Ward succeeded in making the training at Camberley completely professional and realistic; there was an abrupt end to happy nostalgic study of the techniques of the second world war. Instead, we were forced to

think in terms of operating against much superior numbers and in an unfavourable air situation; we were given a modern enemy, the Fantasians, whose tactics and methods were those of our Soviet former allies. Above all our exercises were conducted at war pace, with our plans critically and positively analysed. The year 1950 was an immensely stimulating time to be at Camberley; those who were lucky enough to be students or members of the di-

subsequent careers. Ward's arrival in BAOR the following year to command the newly formed 1st Battalion Corps proved an equally salutary breath of fresh air. He concentrated all our training on practical implementation of the defence

recting staff at that time felt

the benefit throughout their

plan for Germany. Since, at that time, we depended on river lines to help stop the Soviets, our exercises naturally centred round this aspect. The Spearhead series of signal exercises and subsequent inter-divisional contests on the Rhine and the Weser were the most realistic training which could have been devised. By the end of the 1952 training season Ward had successfully developed a proper confidence in 1 Corps's

operational ability.

Command of a corps was. in fact, probably Dudley Ward's best level. It was the last time he could afford to be a pure soldier and concerned with functions he completely understood. In all his subsequent appointments, there was a political element, which



was not really his metier, and which he preferred to dele-

As a commander, Dudley Ward was supremely practical and full of commonsense. As a C-in-C he may have lacked the flair of John Harding or the intellect of Hackett but on the divisional and corps level he was at least their equal. If he was not quite a great soldier, he was certainly a great trainer.

### **MAHMOUD RIAD**

Mahmoud Riad, for ten years Egypt's foreign minister and secretary-general of the Arab League from 1972 to 1979, died in Cairo on January 25 aged 75. He was born on January 8, 1917.

MAHMOUD Riad was one of the Arab world's most prominent statesmen over several decades and lived to be, in his. retirement, one of its more influential elder commentators on international affairs. Serving Egypt's last three, dissimilar regimes under presidents Nasser. Sadat and Mubarak, he was primarily a diplomat, an organisation man whose own position on issues was not always apparent. In his last years, he found greater freedom of expression, revealing that he still harboured some nostalgia for Arab nationalism and the Nasser era. He was also strongly sympathetic to the Palestinian cause and disagreed with the peace settlement President Sadat made with Israel. Born into a middle-class family, Riad

enrolled at the military and staff college: in Cairo after completing high school and obtained a doctorate in engineering in 1940, when Egyptian public opinion under King Farouk tended strongly towards Nazi Germany. He saw service in the fighting between Arabs and Jews in 1948-49 and, after the defeat of the Arab armies in the Israeli war of independence, he was chosen to lead the Arab military delegation in the mixed armistice committee, in which capacity he negotiated with the new state of Israel until 1952. He then left the army as a lieutenant-colonel to head the Palestine desk of the foreign ministry.

That was the year of the military coup that toppled the monarchy and replaced it with the regime of Colonel Gamal Abdel Nasser. Riad was sympathetic to the new rulers and his diplomatic career made rapid progress. He was promoted to lead the foreign ministry's Arab affairs department until, in 1955, he was sent to Damascus as ambassador. During the crisis over the invasion of the Suez Canal zone by Israel, Britain and France in



1956 Riad solicited public and diplomatic backing for Egypt among the Syrians and helped to prepare the two countries for their ill-fated amalgamation in the United Arab Republic in

From 1958 to 1962 Riad served as foreign affairs adviser to the president before being sent to New York for a twoyear spell as Egypt's permanent representative at the United Nations. In 1964 he was appointed minister of foreign affairs. Two years later he had a brief spell in the office of the Arab League but he was reinstated as foreign minister in 1967 and shortly afterwards was pro-

moted to deputy prime minister.
In the wake of the Arab defeat in the Six-Day War of June 1967 Riad plaved an active part in the diplomatic activity that led to the drafting by Lord Caradon, then Britain's permanent representative at the UN, of the security council resolution 242. This urged the Arab states to recognise Israel and guarantee its security within the pre-1967 borders in return for Israel vacating all the land it

occupied during the war. He was also instrumental in persuading all but three African states (South Africa, Malawi and Lesotho) to sever diplomatic relations with Israel because of its refusal to withdraw from the Sinai peninsula. At that time Egypt - together with India and Yugoslavia - was one of the leaders of the new non-aligned bloc of nations and Riad succeeded in persuading many countries in the communist and developing worlds to boycott Israel.

Anwar Sadat, who succeeded Nasser as president in 1970, did not have the same regard for Riad. However, he nominated him in 1972 for the secretary-generalship of the League of Arab States. Riad's long experience of inter-Arab rivalry was found useful there. He was able to prevent a number of crises from getting out of hand but he was unable to avert the great division of 1979, when Egypt was expelled from the league for its separate Camp David peace agreements with Israel.

Although Riad had opposed President Sadat's policy, he resigned from his post as secretary-general when the headquar-ters of the league were transferred to Tunis. During his retirement Riad was often consulted by President Mubarak and other Arab leaders for advice on their foreign relations. In addition he wrote a number of books, principal among them being his memoirs, The Struggle for Peace in the Middle East. Prior to the invasion of Kuwait by President Saddam Hussein's forces, Riad warned against the Iraqi leader's ambitions and urged Arab states to join hands with the West to re-enforce the status of Kuwait. But he later criticised the United States for inflicting too much

civilian destruction on Iraq.

Mahmoud Riad's style of living was comparatively modest. In addition to their home in Cairo, he and his wife maintained an apartment in London where they spent about two months of

each year. Riad is survived by his wife and their three sons.

## gate to others.

Lt-Gen Sir Jumes Wilson

#### Yvonne **Bryceland**

MY SISTER Yvonne Bryceland (obituary, January 15) used to chuckle at my theory that the genes that produced her acting flair date back to her great-great grandparents — one of whom was a professional Danish gambler and a founder of the embryo theatre in the Orange Free State - diamond-rush years of the late nineteenth century. Her great-grandmother on her mother's side was an equally theatrical character — a genuine Lady Mary Sindair-Inglis. I have a copy of their marriage certificate to prove it. Alas for delusions of grandeur, however she ran away and wed a

her family. One of the many tributes to Yvonne was paid by Roy Sergeant, head of the drama department of South African Television. "She was," he said, "a great actress and glorious woman.'

farrier, and was disowned by

Few who knew Yvonne well would cavil at this assess-

ment. To me, her closest ally in our family of five children she was the youngest — "Bud" was always special, sunny-natured, independent. Even in the bad years (before she met and married Brian Astbury) when she raised on her own a family of three active girls on a miserly librarian's salary, she would not accept help.

One other primary virtue she exercised all her 66 years was modesty. Even when accolades and awards came in showers, her head was not turned. In her last letter to me in South Africa, a few months ago, she wrote: "I'm dying to know what you and Mandy (my daughter) thought of the film (Road to Mecca). The crits here have been wonderful on the whole, but frankly I care much more about what my family thinks."

Bruce Heilbuth

1922

The concise crossword. the chess problem and the answers to Word-Watching are on page 23 of the new Life and Times

#### JAN 30 ON THIS DAY

### The manner of Captain

Robert Scott's death near the South Pole has always, in the public's mind, unwittingly overshadowed the achievements of Sir Ernest

Shackleton (1874-1922). Following his first voyage with Scott in 1901 he led three expeditions to Antarctica etween 1907 and his death.

#### TRAGEDY OF THE QUEST

#### DEATH OF SIR E. SHACKLETON

Captain Hussey, meteorologist of the Quest Expedition, and a medical man, who brought Sir Ernest Shackleton's body to Montevideo, has sent the following message to the Daily

I regret to inform you that Sir Ernest Shackleton died Sir Ernest Snacketon died suddenly from heart failure on January 5. in the Quest, off South Georgia, where we arri-ved the day before.

At half-past 3 in the morning he called Major Macklin and Immediately afterwards he

collapsed. Major Mackin called Dr McIlroy, but Sir Ernest died in three minutes, before anything could be done. He said nothing before he died. He had never previously complained of any illness, but only that he felt tired ... By the untimely death of Sir

Ernest Shackleton the ranks of British explorers sustain a heavy loss. He had gained fame as a man of the greatest intrepidity, as one who had held the Farthest South record - a record broken later by Amundsen and Scott - and as a leader of men who had few equals. He was also distinguished, and this was the special characteristic of the man, by a combination of those qualities of daring, enthu-siasm, and foresight essential in the leader of any hazardous Thus in his greatest expedition, when he reached to within 100 miles of the South Pole, as in this last journey on the Quest, every essential point of equip-ment, all the plans not purely scientific, he made himself. Shackleton had in this adventure of the Quest set himself to explore one of the least known parts of Antarctica - that which lies south of the southern extremities of Africa and South America. The first

undertaking, with the business capacity of organization - 30

that he was able both to plan and execute his own designs.

public announcement of the expedition was made at the end of last June, but at that time Shackleton had already worked out his plans and had secured the necessary financial backing... On September 17 last, the Quest left St Katherine's Dock, London, amid ringing cheers of thousands of spectators. The

voyage, which was planned to last three years, was hardly begun when, in the Bay of Biscay, heavy weather was en-countered. The shop stood the countered. The shop stood the strain gallantly, but put into Lisbon for slight repairs. Thence, "in perfect order," as Sir E. Shackleton reported, the journey was continued to Madeira and the Cape Verde

The Quest thereafter crossed to Rio de Janeiro, making en route a complete examination of the little known St Paul's Rocks. Rio was reached on November 22, all well. There the vessel was reflued, and on December 18 she cleared for her long voyage to the south, the guns of the Brazilian forts firing a salute in her honour as she passed. The Quest dipped her white ensign in return: the great quest was begun.

The first destination of the ship was South Georgia, a group of islands which lie beyond the Falklands, but north of the Antarctic circle. From South Georgia. the Quest was to sail eastward, past Bouver Island, and then, to-wards the end of this month, the Antarctic ice was to be entered near Enderby Land ...

### The sky at night in February

By MICHAELJ. HENDRIE ASTRONOMY CORRESPONDENT

With errisement

MERCURY starts the month as a. morning star but too near the Sun to be visible. After superior conjunction on the 12th it becomes an evening object, setting an hour and a half after the Sun by the 29th and reaching -1 magnitude it should be visible in twilight low in the western sky through into the middle of

Venus is in the morning sky but the best of the apparation is now over and the planer, which rises an hour and a half before the Sun on the 1st. will rise only 45 minutes before by the 29th. At -3.9 magnitude it will be visible to the naked eye in the south-eastern dawn sky. Venus will then remain close to the Sun throughout much of the year, passing from the morning to the evening-sky in June but not becoming a conspicuous evening star until November. Venus passes close to Uranus and Nepture on the 7th/8th. Mars on the 19th/20th and Sat-um on the 29th but with all four planets being much fainter than Venus and in a bright sky; these: quite close approaches will proba-

bly not be visible even with optical Mars remains close to the Sun until May, rising only an hour before the Sun throughout February, and at 1.3 magnitude not observable with the unsided eye. The waning crescent Moon is nearby on the 1st. hunter is in the constellation

Leo and will be at opposition on the 29th, when it crosses the meridian at 0h. It will be above the horizon from early evening on the 1st and from sunset by the end of the month. At -2.5 magni-nute it will be a conspicuous object, and the only naked eye planet visible in a dark sky this month. Binoculars will show the planet's disc and the four large satellites. The full Moon passes to the south on the 18th.

Saturn was in conjunction with

the Sun on the 29th January and rises no more than an hour before the Sun by the end of February. Uranus and Neptune are in Sagittarius and close together in the sky so they rise and set about the same time throughout the year: They rise I hour before the Sun on the 1st and 2 hours before by the 29th. Uranus is about 5.7 and Neptune 8 magnitude, so both need optical aid.

The Moon: new Moon, 3d 19h; first quarter, 11d 16h; full Moon, 18d 08h; last quarter, 25d Sunset on the 1st is at 16h

45m and on the 29th at 17h 35m

while sunrise is at 07h 40m and 06h 50m on the same dates. Astronomical twilight ends at 18h 45m and 19h 30m early and late in the month and begins at 05h 45m and 04h 55m.

Algol, the variable star in Perseus which fades from 2.1 to 3.4 magnitude every 69 hours, can be seen this month when faint about the following times: 14d 01h and 16d 22h. The monthly charts are drawn

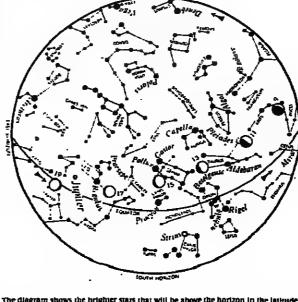
for the 1st of the month at 23h and the notes beneath them indicate that (apart from the Moon s) the aspect of the sky will be the same 2h later the previous month and 2h earlier in the subsequent month. Thus the February chart is applicable to the 1st January at 01h and 1st If it were not for the motion of the Earth around the Sun we

should see the same stars in the same places one rotation of the Earth or 24 hours later. But because the Earth completes an orbit around the Sun in one year or 365 days the Sun appears to move eastwards amongst the stars by about one degree per day and this causes the stars to rise 4 minutes earlier each evening. Over a month this difference adds up to 2 hours. After 12 months the same stars are rising again at the same time in the evening.

Near the equator the lengths of day and night change little with the time of year but larther north large variation. At the latitude of southern England it is dark for 12 hours in early February but as the Sun moves north this reduces to under 4 hours in mid-summer and farther north still it is light all

The time between sunset and darkness or darkness and sunrise and beginning is related to the Sun's depression or distance be-low the observer's horizon, 18 degrees for astronomical twilight, when it is as dark as it will become and no light from the Sun affects the sky. In autumn the daily motion of

the stars westwards and the earlier time of darkness partly cancel out and the stars do not run into daylight quickly. Thus a star like Arcturus, which is in the west at dusk in August, can remain above the horizon in darkness until November. In late winter, however, the opposite happens and we soon lose the winter constellations into advancing evening twilight. For example Orion. which is conspicuous in the south during February evenings, is near the horizon by the time it is dark



The diagram shows the brighter stars that will be above the horizon in the latitude of London at 23h (1) pm) at the beginning. 22h (10 pm) in the middle, and 21h (9 pm) at the end of the month, local mean time, at places away from the Greenwich meridian the Greenwich times at which the diagram applies are later than the above to one hour for each 15 ctc; west of Greenwich and earlier by a tike amount if the place be east. The map should be turned so that the horizon the observer is facing ghown by the works around the circle) is at the bottom, the zenith being at the centre. Greenwich Mean Time, known to astronomers as Universal Time and expressed in 24-hour notation, is used in the accompanying notes unless otherwise stated.

### The Queen asks for quiet anniversary

By Alan Hamilton

being at least, be no fountain in Parliament Square to mark the Queen's 40 years on the throne. Indeed there will be precious little else next week to commemorate a milestone reached by only five previous monarchs. The sovereign herself has requested that any celebration should be in the lowest of keys.

Forty years ago next Thurs-day, Princess Elizabeth was at Sagana Lodge, in the Aberdare mountains of Kenya, when she learnt of her accession. That it is also the anniversary of the death of her father King George VI is the overpowering reason why accession day has never been an occasion of unbridled rejoicing. The Queen would prefer any public show of affection, such as was shown on her jubilee in 1977, to be kept for her golden jubilee in 2002, when she will also celebrate her 75th birthday. Next

### Mirror is withdrawn from sale

Continued from page I of British Rail, which was seen as the leading candidate

to buy MGN. Ernst & Young, the accountancy practice, is preparing a report for the banks on the extent of MGN's losses, although an accurate assessment may take months or even years. MGN itself is suing Robert Maxwell's estate and Kevin and Ian Maxwell for £170 million allegedly removed from the company.

Kevin Maxwell is expected to be interviewed by Robson Rhodes within a week after losing his appeal for a right to silence to avoid self incrimination. The court refused consent for appeal to the House of Lords and refused to delay judgment if he petitions the Lords directly.

Lord Justice Dillon said that the Insolvency Act removed Mr Maxwell's right to silence. The decision will have implications in other cases. The judge rejected an appeal by MGN, which wants

Administration cost. page 23 Law report, page 30

to ask Mr Maxwell about the

whereabouts of funds.

THERE will, for the time Thursday, as on every accession day, royal salutes will be fired at the Tower of London and Hyde Park, and flags may be flown from public buildings. The Queen will be at Sandringham in the middle of her winter break, and her only public engagement of the day will be to visit a hospice in the nearby Norfolk village of Snettisham.

العكدا من لذمل

The main event will be the screening on BBC1 that evening of a 110-minute documentary on her working life, the most revealing film of her to be made since Royal Family in 1969. It will show her as a dedicated and enthusiastic head of state with a surprisingly easy ability to laugh and a sense of humour both ready and sharp. A more searching look at the institution is planned by independent television for the autumn.

Queen Victoria was the last monarch to reach her 40th year in the job, the only others being Henry III, Edward III, Elizabeth I and George III. Scots will know that William the Lion and David II were equally long servers, as was James if his I of Great Britain is added to his VI of Scotland.

Victoria was still in her widow's weeds at Windsor when she reached her 40th anniversary in 1877; the only celebration reported by The Times was the ringing of bells at St George's chapel in the castle, and St John's church in the town. Buckingham Palace said yesterday it knew of no beliringing plans for next week.

Such celebrations are being planned are in the hands of the Royal Anniversary Trust, an independent body headed by Sir George Younger, the former defence secretary and now chairman of the Royal Bank of Scotland. The trust had an inauspicious launch last autumn when it claimed it was honouring the longestserving head of state in the industrialised world. King Baudouin, who has been on the Belgian throne since , had reason not to be particularly amused.

Further controversy has descended on the trust after its decision to commission Andrew Llloyd Webber to write music for a television spectacular to be staged at Earls Court in October, in preference to Dr Malcolm Williamson, master of the Queen's music. It is not yet certain that the Queen will attend.



Regal calm: a portrait of the Queen by Andrew Festing, commissioned by the Royal Military Academy Sandhurst and unveiled yesterday, shows her in the robe and insignia of the Order of the Garter

### Yeltsin presses Major for Trident cuts

Continued from page 1

ons. Today's Anglo-Russian talks will also tackle the question of former Soviet nuclear scientists facing lucrative enricements to work for Third World countries. Mr Yeltsin touched on that in his broadcast at home yesterday, pledging measures "to prevent our experts from spreading weapons of mass destruction".

Mr Yeltsin said that his 10point programme of arms cuts, covering everything from strategic nuclear mis-

WORD WATERING

By Philip Howard

Spherical pasta balls
A married female companion

Answers on Life and Times 23

EVEW-olom beneated

East Anglia North-west England North-east England

AA Roadwatch is charged at 36p per minute (cheap rate) and 48p per minute

Clue: A PS/2 is the

cutting edge (3,3).

Answer: Top Saw.

being terse in speech

745

Joburg' L Palmas Lisbon Locarno London

siles to biological and conventional weapons, had been prepared after "constant interaction with other members of the commonwealth strategic weapons, he said Russia had taken 600 land and sea-based missiles off standby alert: 130 silo launchers for intercontinental ballistic missiles were being destroyed; six nuclear submaries were having their missile launchers dismantled. and a number of missile pro-

grammes had been cancelled.

Mr Yehsin also said that he wanted Russia to work with America on a joint stystem of road. global anti-missile security can Strategic Defence Initia-

tive, or "Star Wars" project. "Nuclear weapons and other means of mass destruction in the world must be eliminated," he said, although he emphasised that he was not talking about unilateral disarmanent. "The United States is taking parallel steps in a gesture of goodwill. It is

move much further along this

On Tuesday, President eliminate 1,500 of 2,000 nuclear warheads on landbased missiles, reduce by a third the number of warhends on sea-based missiles and to convert some bombers to non-nuclear roles.

The day will again see some

Bush blitz, page? Leading article and diary, page 15

#### Political sketch

## Angry old geyser blows his top

expect. The Third Baron Brahazon of Tara, for in-stance, should storm into the chamber. Instead; he just walks: bland and inbane. He was at the dispatch box yesterday to answer a complicated ques-tion from Lord Benson about the financial administration of the EC, which Benson believed to be dodgy. Lord Brabazon was

rather relaxed about EC finances, and most other things, too. Lord Benson, who had read something about it on The Times letters page, persisted. Lord Bruce of Donington came to his aid. Lord B of D seems to be in a perpetual rage. Whatever may be the topic of the day, to Lord Bruce it's the flipping limit. An innocent onlooker, catching his first sight of Lord Bruce boiling over, feels excited to be present just as the last straw breaks the camel's back.

But then Lord Bruce does it again, on the next question. And again, on the next. One imagines him raging at his Teasmade as each new dawn finds him just as it all becomes too much Lord Benson's ques-tion — or, rather, Lord Brabazon's answer — was beyond what human fiesh could bear. It was the laststraw. He exploded.

As with an Icelandic geyer there is a dangerou rumble followed by words shot with intense energy into the air. "... grossly in-adequate to the tasks before it" (or something) spat the old geyser. Forget Mr Angry this was Lord Angry. Lord Brahazon — Lord Bland — macrowed costly

about "three billion ecu". and other noble equiva-lents of the Mister Men pitched in Lord Cockneid. who is rather an expert on the EC and rather disin-clined to hide it, rold their Lordships that member states were to blame for what Lord Snooty called "maifeasance" Lord Bland turned to face Lord Smoothie — "Holme of Cheftenham" — whose question was almost drowned. by paper enunching from Lady Secar — the Baronesi Preposterous. Lord Smoothie's complaint was

about parking charges at Lord Bland said he was not responsible for these, then proceeded to defend them. Lord Smartypants — Marsh — rose with a smirk

The House of Lords is from the crossbenches. "If never quite what you the noble Lord is not responsible, then why is the question on the order paper?" Lord Bland replied that he had wondered about this himself.

Lord Harmar-Nichells who was once a hotelier in Wolverhampton, took Jester's role. All very well, charge 75p for half an hour's parking, but by the time you've got out of the car and walked to the end of the car, the half hour has gone!" During prolonged laughter, three Lord Sleepies and a Baroness Drowsy, whom we shall not name, awoke

sughter turned to angry I mooing after Lord Hatch of Lusby took the floor. The novieman's Dennis Skinner and working man's friend; Lord H is permanently aggrieved on behalf of the oppressed. He sees conspiracy everyshould be the motto be-neath the Lusby coat of arms. Lord Suspicious has espica a plot to export "inmechanical restraint to tyramics abroad An uned-flying gallon through the world of "leg irons", shack-les and gang-chains" fol-lowed, as Lord Suspicious sought a picage to stop this It fell to the minister

Lord Reay, to fail to allay suspicion. Lord Reay counds rather bright, which may be his problem: he can not quite understand what their Lordships are getting at. They baffle him. Stare were already tight controls. stanguered Lord Stumped to Lord Suspicious. Some devices, however, designed for innecent purposes, could be turned to evil ones. Whatever else one has thought of the Earl of Halsbury one has never seen him as suncy. But he rose now to offer an example from the world of linge rie. "A corset," said Lord Sancy, could be "adjusted to become an instrument of torture." Lord Stumped doubted he could add cor-

sets to the proscribed list. From Lord Bruce of Donington came a rumble. The leapt Lord Angry. Some thing snapped Controls, he stormed had befter bemore effective than when gun barrels were exported seat. He was now too angry

MATTHEW PARKIS

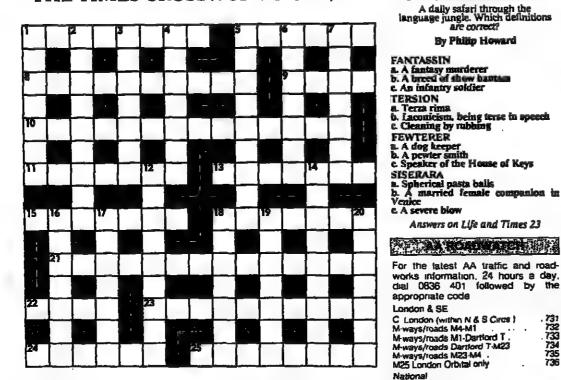
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MARKET

#### THE TIMES CROSSWORD NO 18,828



#### **ACROSS**

- I One who is sure to fail as flat-
- 5 One for each child (6). 8 Chestnuts (chips off) for breakfast? (10).
- 9 Flute of use to the military, if kept in iron case (4). 10 Causing a body to pass through
- light? (14). 11 Horsemen captured leader of
- Assyrian attackers (7). 13 Gambler appearing in court
- endlessly (7).
- 15 Copper applied here to look after lowest parts of Hull, say? (3,4).
- 18 Directions for series of lectures 21 Singles champion out of order? (6-8).
- 22 Reversible slip (4).
- Solution to Puzzle No 18,827 MACHO SKIPJACK

- 23 Give thanks after harvest size up again! (10).
- 24 Muscial interval before carnival is exhausted of vitality (6). 25 This fan is sticking fast (8).

- I Play-off to conclude with a single? (7). 2 "Blithe Spirit" is impractical (4-
- 3 New bunch of keys outside for
- protection (7).
- 4 Members of church assist in finding girl's body (7). 5 I chop it, as ordered, for the ice-cream flavouring (9).
- 6 Tough Rugby enthusiast upset if
- 7 Will a neat hedge do for this? (2-
- 12 Hear score arranged for Nijinsky, for example (9).
- 14 Resort is in place south of the Po 16 Playboy leaving with unearned profit (4-3).
- Day on river or trickling stream
- Conservative drank up and applauded (7). Overthrow at Badminton, per-
- 20 Tip of brass on silver made a successful conductor (7).

The Courise crossword is on Life and Times, 23

### areas of persistent freezing fog. with northern England and southern Scotland most at risk. There should be some improvement during the day, but further patches of thick freezing fog are likely in the evening. However, many parts of the country will have some sunshine during the day and, away from the foggy areas, afternoon temperatures will be up to the seasonal normal. Outlook: little change. Ajacetio Alexidria Alexidria Alexidria Alexidria Alexidria Bangkol Barbati Belgrad Belgrad Bilarritz Borde'x Brussel Budaper B Alres' 1.2 0.03 Cairo Cape Tn Chicago Cologne Cohagn Corfu Dublin Faro Florence Frankfur Funchal Geneva Geneva Gibraltar Helsinlö Hong K Innsbrok Istanbul

bright sunny sunny dull fog bright bright dull sunny tog sunny bright cloud; cloud; cloud; bright tog bright tog bright tog sunny dull loud; cloud; bright tog bright tog bright tog sunny dull loud; cloud; bright dull loud; bright dull loud 0.01 0.01 sunny sunny bright cloudy fog sunny tog sunny tog 0.08

TOURIST RATES

Turkay Lira ... USA \$ \_\_\_\_\_ Rates for small denomination bank notes only an supplied by Barclays Bank PLC Different rates apply to travellers, cheques HIGHEST & LOWEST Tuesday: Highest day temp: Wick, Highland, 11C (52F) Lowest day max: Uniton-on-Ouse, near York, —3C (27F), Highest rain: Cape Wrath, Highland, 0 08in Highest sunshine: Saunton Sanda, Devon, and Skegness, Lincolnahira, 7.0hr

For the latest region by region fore 24 hours a day, dial 0898 500 follows Greater London....... Kent Surrey Sussex. Dorset Hants & IOW Devon & Cormwall.... 702 703 704 Wilts, Gloucs, Avon Soms Berks, Bucks, Oxon..... Beds, Herts & Essex ... Nortolk, Suffolk, Cambs

West Mid & Sth Glam & Gwent ...
Shrops, Herefds & Worcs.
Central Midlands. Lines & Humberside S W Scotland .. W Central Scotland Grampian & E Hightands . N W Scotland hness,Orkney & Shetland N Ireland... Weathercall is charged at 36p per minute (cheap rate) and 48p per minute at all other times.

CALM FOG 9 CALM London 4.45 pm to 7.42 am Bristol 4.55 pm to 7.51 am Edinburgh 4.40 pm to 8.11 am Marcheuter 4.46 pm to 7.57 am Yesterday: Temp: max 6am to 6pm, (39F); min 6pm to 6am, -4C (25F). Rein: to 6pm, nil. Sun: 24hr to 6pm, 6.8 ftr. AM 10.31 10.26 3.27 7.54 3.12 1.16 9.87 8.32 7.30 2.50 2.33 2.33 3.07 11.25 PM 11.66 4.07 8.22 3.53 1.53 10.04 9.05 8.09 8.24 3.11 3.37 58 34 100 30 94 43 53 45 60 70 60 8.47 2.56 1.54 3.13 9.16 3.31 2.27 4.05 1.33 3.47 8.39 8.36 8.43 3.08 4.0 4.8 3.7 7.3 710



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### ery old geyser shis top BUSINESS NEWS 19-25 • LAW REPORT 30

### THE TIMES BUSINESS

THURSDAY JANUARY 30 1992

BUSINESS EDITOR JOHN BELL





launches Accountancy Times: Andrew Likierman writes on the case for an international system of

MELTED AWAY

This year's National Garden Festival is to be held in Ebbw Vale on a site once covered by slag Special Report pages 28-29

**GIVEAWAY** 



Norman-Lamont may or may not be tempted to cut taxes in the Budget. Independent economists look at the possibilities Page 21.

SOARAWAY

Sorting out Rebert .. Maxwell's affairs is proving an expensive business: The Times adds up the costs

STRAIGHTAWAY

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the Late Angel 📾



for 20p on Berisford shares, the day his appointment was revealed Page 21

US dollar 1.8070 (+0:0105) German mark 2.8708 (+0.0027) Exchange index 91.0 (+0.2)

Bank of England official close (4pm)

FT 30 share 1965.8 (+8.0) FT-SE 100 2546.5 (-5.5) New York Dow Jones: 3275.49 (+3.35)\*.

Tokyo Nikkei Avge

21362.26 (-28.26)

London: Bank Base: 10½% 3-month interbank 10<sup>-10</sup>2-10½% 3-month eligible bilas9<sup>12</sup>2-9<sup>13</sup>is<sup>1</sup> US: Prime Rate 5½% Federal Funds 3½%\* 3-month Tressury Bills 3.82-3.80%\* 30-year bonds 104%-1047-is\*

New York: £ \$1,8065° \$ DM1,5900° £ SwF11,4174° \$: FFIS,4175° \$ Yen125,40° \$ Index62,4 SDR 50,78258 £· Index:91,0 · ECU £0.712438 £: ECU1.403630 £: SDR1.276718 London forex market close

30,660 D.

Brent (Feb.) ... \$18.25 bbi (\$18.45) RETAIL PRICES!

RPI: 135.7 December (1987=100) \* Denoces midday trading price

Ten-year bill could be £5.75bn

### Lloyd's loss for 1991 forecast to pass £750m

By Jonathan Prynn

THE 26,500 names at Lloyd's of London last year should brace themselves for further huge losses for 1991, following the record deficits expected to be reported for the previous two years.

The grim prediction from Chatset, the independent firm of Lloyd's analysts, sug-gests hopes of a rapid recovery in the market last year have proved over optimistic: Chatset yesterday forecast that, based on the figures for first three months of 1991, the final loss for the year would be "in the region of £750 million". However, this does not take into account four of the biggest catastrophes of the year, Typhoon Mirelle, a severe ilstorm in Calgary, Canada, the fires in Oakland, California, and Hurricane Bob in America, which all occurred in the final three months.

How much of these cates trophe losses will be borne by Lloyd's is not certain, but Charles Sturge, the co-editor of Charger's Lloyd's League Tables, said about \$450 million of the losses from the typhoon were "floating around the London marker".

The 1991 projections were immediately rejected by underwriters, who have reported strong rising premium rates Archard, the chairman of the Lloyd's underwriting agents association, said: "My analysis from my own syndicates

and from market intelligence

THE Bush administration

has proposed aggressive mea-

promote industrial invest-

ment and restore consumer

confidence as part of the

1993 budget presented to

The headline measures in the budget included a tax cut

of about \$100 a child for

families; a change in with-

holding rules that would in-

ject \$25 billion into the econ-

omy for one year, and a cut in

capital gains tax from 28 to

15.4 per cent. Behind the headlines, however, there

were bolder, though less ex-

pensive, moves targeted at

industrial investment, re-

search and, above all, the

President Bush's most un-

depressed housing market.

expected move was a temporary tax credit — effectively a

tax-free cash handout - of

\$5,000 for all first-time

househayers. The White

House also announced plans

to stimulate housing turnover

by offering a tax break for

homeowners who suffered

losses in selling their homes.

Within certain limits and for

a temporary period, Americans would be able to offset

such capital losses against

their taxable incomes. In ad-

dition, the president pro-

posed the partial reinstate-

Congress yesterday.

is that Chatset's figures for 1991 are completely wrong." He added that the market had turned a corner last year although the improvement was still not as much as he would have liked.

Chatset's latest forecast for the 1989 year of account is a E1.3 billion loss, followed by a deficit in excess of £1 billion, or 10 per cent of the market's capacity, for 1990. Charset estimates that by

1994, when the 1991 result is

announced, Lloyd's will have lost a sum equivalent to the entire accumulated deposits GLOOMY OUTLOOK

of the membership. According to the latest edition of the Lloyd's League Tables review, the market is now "looking across an abyss of dramatic proportions". The only optimistic note provided by Chaiset was the hope that

the next two years". Mr Sturge said that the worst damage had been done Eightles. "With a few exceptions the marine market has attracted a bunch of underwriters who, whatever they write, be it marine, non-mar-ments that I have ever seen."

US budget takes bold

steps to lift economy

ment of rules abolished in

1986, which allowed land-

lords to offset their losses

from investment in rental

housing against income from

To stimulate industrial in-

vestment, the White House

proposed a temporary invest-

ment allowance, which would

allow companies to claim an

extra 15 per cent deprecia-

tion for any capital equip-

ment bought between Febru-

ary and December of this

year. To help with research,

the president has made per-

manent a temporary tax cred-

development, which was due

President Bush also direct-

ed government departments

and agencies to speed up their planned spending and

investments. This initiative

would "put an extra \$10 bil-

lion into the economy in the

next six months". Mr Bush

the cost of its personal tax

cuts, housing incentives and

additional unemployment

benefits would be offset by

savings in defence spending

and additional revenues gen-

erated by lower capital gains

tax and higher economic

growth. American econo-

mists generally believe that

The White House claimed

to expire in June.

for research and

ine, XOL [excess of loss reinsurance], aviation, estate protection or stop-loss, seem only able to incur substantial losses for the names," he said. The marine market losses for 1989 to 1991 are forecast at a total of £2.2 billion.

Chatset also criticised the recent "Rowland task force" report Into Lloyd's for failing to impose a levy on profits made by brokers and managing agencies at a time when names are facing "staggering bills". It suggested that levies of 2 per cent on brokerage and 2 per cent on agency profits should be imposed, producing £200 million a year for the central fund.

Mr Sturge estimated the total bill for names over the next ten years would be around £5.75 billion. This included the £1.5 billion deficlency on open-year syndicates, the current year losses of £2.5 billion to £3.25 billion, the increase in the central fund to £1 billion and a £250 million levy to pay for the stop loss fund recommended by

the Rowland report.

About 400 Lloyd's names from four of the worst affected syndicates were yesterday advised that they could pre-vent their members' agents from drawing down on their deposits lodged at Lloyd's because of legal defects in the draw down procedure. Mich-Heems who organised the seminars. said that the agency agree ments between names and Lloyd's were "the worst docu-

lowering CGT would increase

revenues in the short term as

investors realise accumulated

gains. But there is intense controversy in Washington about what a CGT cut would

do to revenues in the long

According to the official

budget documents published

yesterday, the Bush proposals

would reduce the budget defi-

cit in the present fiscal year, ending Septmeber 30, by

\$1.9 billion to \$399.4 billion.

In fiscal 1993, the new mea-

sures would reduce the deficit

to \$351.9 billion, \$13.5 bil-

lion lower than on un-

changed policies. The admin-

istration said its package would boost gross domestic product growth 0.6 percent-

age point in both 1992 and

1993 to 2.2 per cent and 3

per cent respectively.

The commerce department reported yesterday that

American GDP grew at an

annual rate of only 0.3 per

cent in the fourth quarter -

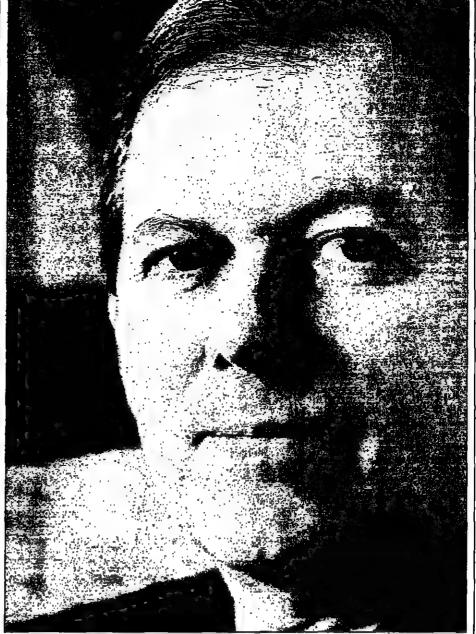
equivalent to only 0.1 per cent

in terms of the quarterly fig-

ures normally used in Britain.

During 1991 as a whole.

term.



### Brent sells up in Le Touquet

BY MARTIN WALLER

Aspinall is buying the casino

in partnership with James

Osborne, his son-in-law, for a

price of £2 million that in-

cludes the assumption of the

outstanding debt. Brent

Walker is left with three fur-

ther assets in France, a hotel,

a golf course and a commer-

The sale of the French and

Spanish developments is a

requirement of the complex

£1.5 billion financial restruc-

cial property.

BRENT Walker, the troubled to a sale of those assets. Mr leisure group, has sold a holiday development outside Le Touquet, northern France, for £16.4 million and a casino in the town for a minimum of £2 million.

Le Touquet was one of the favourite schemes of George Walker, the ousted chairman and founder, and although many of his plans for the site had still to come to fruition when the company's survival was first placed in doubt, the price is somewhat less than some observers had thought Le Touquet was worth.

Brent Walker has applied to its 47 banks for a further one-month extension of temporary facilities, which expire tomorrow, and is hoping to conclude full financial reconstruction, including a debtfor-equity swap, by the end of

The buyer of the Le Touquet site is a French businessman Nicolas Boissonnas. who has other leisure interests and is a scion of the Schlumberger engineering family. The casino is being bought by John Aspinali, the veteran casino operator who in 1990 re-emerged on to the gambling scene when he bought the London club that bears his name from the re-Leisure ceivers of

Investments. Nicholas Ward, Brent Walker managing director, said the two sales meant the repayment of all the group's bank debt in France. They came after an "informal auction" that had produced a number of prospective buyers and a very wide spread of bids for the holiday site, which includes a hotel and golf courses.

GDP contracted 0.7 per cent, the first annual decline since Brent Walker hopes soon to complete the refinancing of its developments in Spain. Green budget, page 21 Comment, page 23 mainly a holiday scheme at Porto Sherry, as a precursor

Sir Alistair Grant, chairman and chief executive of Argyll Group, the Safeway supermarket company, was named 1991 retailer of the year in the County NatWest votes of retailers. institutional analysts and

> responsible for monitoring the retail sector. It is the third successive year that a food retailer has won. reflecting the sector's

stability in the recession. Tony MacNeary, CNW's senior food retailing analyst, said: "Argyll has escaped relatively unscathed from the series of analysts' profit downgradings that characterised the third and

turing now being hammered fourth quarters of 1991. out with the banks. The com-Runners-up were Philip pany is in default on its bank Green, chairman and chief loans in both countries. executive of Amber Day Mr Walker and his wife Holdings, and Ken Jean finally severed their links Morrison, chairman and with Brent Walker last managing director of Wm Morrison Supermarkets.

### Smith's chief bleak on recovery

BY GILLIAN BOWDITCH

SIR Simon Hornby, chairman of WH Smith, said there had been a slight improvement in the group's retail markets, but he was not expecting any significant up-turn in the British economy before the summer, as consumer confidence remained

The group performed rea-sonably at Christmas, compared with other retail groups, Sir Simon said, but did not match expectations. Recorded music picked up at Christmas after a poor auflat Christmas after trading strongly in the autumn. The WH Smiths stores that opened on the two Sundays before Christmas traded profitably.

In the first week of December, sales rose 7 per cent on the same period last year. There were then two poor weeks, when the group worried that Christmas would be a wash-out. Sales in those two weeks rose less than 2 per cent over the same period of 1990 but rose 8 per cent in the final week before Christ-mas, and that rrend has continued into this year.

Pre-tax profits for the six months to end-November rose 43.6 per cent to £50.1 million, because of the drop in the interest charge from £15.6 million to £2.6 million Sales rose 7.1 per cent to £1 billion. Earnings per share rose 23.4 per cent to 13.7p and the interim dividend was increased 7.5 per cent to 4.3p on the A shares and 0.06p to 0.86p on the B shares.

Waterstone's, WH Smith. and the distribution business were the star performers, while Our Price Music and □ Waverley Cameron, the Edinburgh stationery and office equipment group, has been forced into selling its discount stationery retailing subsidiary, A&J Partners, after the group's bankers reduced Waverley's working

Waverley, where James Gulliver stood down as chairman last year, is selling the business to a management-led team for £3.02 million, of which £2.2 million is payable in cash. The business had net assets of £400,000 and net profits of £200,000 for the year to end-March 1991.

capital facilities.

Tempus, page 22

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#### True blue CBI ponders shade of red their conviction that no good will come alent, the CEOC. Sir Brian was last

1982.

By Ross Tieman INDUSTRIAL CORRESPONDENT

THE true blue Confederation of British Industry has balked at showing a red face to the world after being left in an embarrassing bind by John Major's withdrawal from the European Social

Charter at Maastricht Because of its membership of Unice. the European employers' organisation, the CBI finds itself entitled to participate in talks with the European Trades Union Congress over proposals on working conditions that the other 11

European states wish to enact. This goes against the grain for Britain's bosses. The CBI is committed to the principle of subsidiarity, arguing that pay and working conditions are best determined by negotiations between employer and employees at plant level. Hardliners within the CBI are keen to boycott the talks to demonstrate

of them. However, the Labour party's commitment to adopt whatever social deal is agreed has left the CBI in a difficult position. If Britain's employers fail to make their case, they will forgo the opportunity to draw the teeth of proposals which may, ultimately, be im-posed upon them. In addition, the spread of Britain's business interests across continental Europe has left many British companies with a keen financial

interest in the outcome of the talks. The CBI's 400-strong council failed to reach agreement on a strategy yesterday after a split emerged between pragma-tists pushing for involvement in the talks and those determined to hold fast to their principles on the sidelines. The council's indecision will only ren-

ing to address the CBI's Spanish equiv-

night endeavouring to persuade Carlos Ferrer, president of both the CEOC and Unice. of the dangers of pan-European bargaining on such issues. The CBI is convinced that many European employer groups share its doubts over the social chapter, but left it to Sir Brian and his colleagues to argue the case rather than cause political controversy at home. Sir Brian now wants the

Given the divisions among the CBI's own membership on the issue, albeitlargely over tactics, rather than policy, that may prove difficult. A continued improvement of the Conservative party's standing in the polls may well strengthen the hand of isolationists on the CBI's council. But business people are pragmatists at heart. A raily in Labour support might do just as much

to break the impasse - the other way.

CEOC, and other groups, to stand up

der more difficult the job of Sir Brian Corby, the CBI's president. He flew to Madrid after yesterday's council meet-

and be counted.

# Germany's inflation falls to 4%

FROM IAN MURRAY IN BONN

GERMAN year-on-year inflation eased marginally in January to 4 per cent, against 4.2 in December, according to provisional data released by the federal statistics office yesterday. This was marginally lower than expected, a result of lower heating fuel and petrol prices.

The fall coincides with the German cabinet's approval of a cautious economic report for 1992, predicting that the growth rate for the united country will drop from 3.5 per cent last year to at most 2 per cent.

The report claims that even this modest level can only be attained if unions show wage restraint, if the Gatt trade negotiations succeed and if the world economy pulls out of recession in the latter half of the year, allowing German exports to improve.

Jürgen Möllemann, the economics minister, was especially concerned about the current level of wage claims and the consequences of any strikes to back them. He said there was a danger the Bundesbank might raise interest rates yet again if pay settlements and disputes eroded the strength of the mark.

The report calls for pay settlements below last year's average of 6.7 per cent. Ideally the government would like increases in the west to avertray in BONN age no more than 5 per cent.

although it expects workers in

the east will be winning rises

of up to 35 per cent as wage

levels in both parts of the

country begin to even out.

To the government's dismay, key workers in the steel industry vote this week on whether to strike in support of a 10.5 per cent claim. If the steel workers win, others are sure to try to follow. The government is pinning its hopes on the determination of management to limit settle-

ments to under 6 per cent.

The rosiest prospect, according to Herr Möllemain, is provided by the steady improvement in the east's economy since unification. He said the central message of the report was that after ten years of steady growth in the west, the development of the east was poised to start. Although he expected a growth rate of no more than 1.5 per cent in the west this year, restructuring in the east meant 10 per cent growth was likely there.

Even so, the report expects unemployment to rise throughout Germany, by 100,000 to 1.8 million in the west and by 500,000 to 1.4 million in the east. But by the end of the year the government hopes that as many jobs will be being created as lost in the east.

### Killy on the money mountain



Leading light: Jean-Claude Killy, Olympic organiser

Barring uninsured disasters, next month's Winter Olympics are expected to prove a financial winner for the French Savoy region. Catherine Dodds reports

AT Albertville in the Tarentaise area of the French Savoy everything appears to be on schedule for the Winter Olympics from February 8-23 — or at least, that is the impression given on the spot by COJO, the French organising committee dominated by Jean-Claude Killy, its executive chairman and the former skiing champion numed husinessman.

In reality, the purely financial, as opposed to sporting, success of the games still depends on two factors: the absence of any disaster for which COJO has failed to take out insurance through its group of European insurers, which, incidentally, does not include Lloyd's, and the sale of the remaining 100,000 of the 800,000 seats, offered at between Fr60 and Fr1,500, for the opening and closing ceremonies and 110 events.

COJO expects the games to be seen by more than two billion television viewers worldwide. Along with Albertville, the 12 other competition stes count on these games to provide substantial touristic, and therefore employment, spin-offs.

Since the Albertville candidature for the 1992 Winter Olympics succeeded in October 1986, French state largesse has, directly or indirectly, taken care of a substantial part of the games overall cost of Fr11.8 billion. Within the Savoy, this subsi-

dy has taken concrete form in the regional infrastructure of new rail (TGV), secondary road, and motorway links; enlarged hospital facilities; improved water supply; and better postal and telecommunication services.

COJO was left to find Fr3.9

billion. It has put at least Fr9SO million into Olympic sporting installations; and notably Fr213 million into the spectacular bobsleigh and toboggan run at La Plagne. A total of Fr310 million has been spent on an ice hockey rink, ski jumps, and Nordic ski sites at Courchevel, and facilities for slalom, super giant slalom and downhill skiing events at neighbouring Meribel. At Albertville itself, Fr169 million has gone on an "Ice Hall", a speed skating oval, and ceremonies stadium.

COJO's big receipts will come from the sale of TV transmission rights, to the time of Fr1.23 billion — CBS alone is paying \$243 million for exclusive American rights — and from French and foreign sponsors, contracts with official suppliers, and sale of licences, worth all together F1.14 billion.

In this seemingly successful commercialisation of the Albertville Olympics, the main brain is M Killy, already tipped to eventually succeed the Spanish Juan-Antonio Samaranch as president of the International Olympic Committee.

## Seeboard sets up gas retailing business SEEBOARD has become the fourth electricity company in

SEEBOARD has become the fourth electricity company in Britain to set up a gas retailing business for its industrial customers in conjunction with Unificorp, of Kansas City. Southern Gas, 25 per cent owned by the American group and 75 per cent by Seeboard, will supply businesses in the south of England using more than 25,000 therms a year through existing British Gas pipelines from March.

Unificorp, has contracts to take gas from North Sea suppliers. George Squair, Seeboard's chairman, said

Utilicorp has contracts to take gas from North Sea suppliers. George Squair, Seeboard's chairman, said preliminary talks with customers were encouraging, and the business would be expanded as further gas supplies became available and the British gas market was further deregulated to allow more businesses to buy from suppliers other than British Gas.

### Farepak lifts interim

BOB Johnson, the chairman of Farepak, said the mail order and food processing group had had "another successful Christmas season". Despite unveiling marginally higher first-half losses — its second half is more important with most deliveries taking place in November and December — the company is raising the interim dividend from 1.15p to 1.45p. Pre-tax losses edged up from £599,000 to £613.000 in the six months to end-October, on unmover boosted by acquisition to £10.5 million from £3.99 million.

### Kembrey profits fall BOARDROOM changes hindered operations at Kembrey

BOARDROOM changes hindered operations at Kembrey, the manufacturer of electronic components, and pre-tax profits fell from £530,000 to £170,000 in the six months to end-September. David Burnet has been confirmed as the company's fourth-chairman in less than six months. He succeeds David Frith, who was ousted last week by the principal shareholders. Bob Burns and Michael Cleary, after just one month in the job. Mr Cleary becomes chief executive. Redundancies produced an exceptional cost of £172,000. There is again no interim dividend.

### Boilermaker stake

SHARES in Clyde Blowers rose from 222p to 285p after Jim McColl, a Scottish businessman, emerged with a near-30 per cern stake and outlined ambitious plans to expand the boilermaking group. Mr McColl has acquired 299,999 shares at £3 a share and has become chairman and chief executive. The shares were acquired from members of Clyde's founding family with financial support from 31, the venture capital group.

DREY UNIT TRUST MANAGES 

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b at

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out

Rate could fall or allowances increase

### Green budget outlines £2bn tax cuts option

BY COLIN NARBROUGH, ECONOMICS CORRESPONDENT

NORMAN Lamont, the Conservatives long-standing duce taxes by up to 12 billion in the Budget on March 10 and is likely to cut income taxes, according to the Institute for Fiscal Studies in its assessment of his options.

retailing business

mirrey profits fall

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However, the annual so-called "green budger" from the independent think-tank, produced jointly with Goldman Sachs, is undecided on whether income tax will be lowered by a reduction of the basic rate from 25p in the pound, or by an increase in

the IFS, presenting his analysis in London, said cutting the basic rate towards the

BERISFORD International,

the commodities and proper-

ty group which testered on the brink of receivership in

1990 has appointed Alan

Bowkett as group chief

His appointment fills the

gap left by the resignation last

month of Murray Stuart, who

left to become deputy chair-man of Scottish Power. Mr

Bowkett joins Berisford four months after leaving United

Precision Industries, a man-agement buy-in vehicle sold

to the Japanese for £145 mil-

Berisiord's shares rose 3p

to 20p in initial response to

the news that Mr Bowkett

was injecting El.1 million

into the company by paying 19p a share for 6 million new

biggest manufacturer of bear-

ings, was bought by Nippon Seiko KK: Mr Bowker was

among 40 managers who re-

ceived £22 million for their 15

granted options over a further

22.3 million shares which, if

exercised in full, would give

him a 6 per cent stake in the

tions, over 5.25 million

company. One of these op-

shares, only becomes exer-cisable if Berisford's share

price rises above 50p.

Another, over 10 million.

shares currently owned by the

Pritzker family, is exercisable

at 50p. The company said the options had been designed to

ensure that shareholders

would have seen a tripling in

the current share price before

the bulk of the options could

suggests a strong recovery is within the bounds of possibil-

ity. As chairman of UPI, he.

led a £73.5 million buy-in at

Ranks Hovis McDougall in

1987. In early 1990, when

NSK took it over, the Japa-

million of debt.

Mr Bowkett's track record

per cent stake.

ires, when UPI, Britain's

lion in 1990.

goal of 20p was politically attractive, as it was the rate the electorate would

The IFS believes tax cuts could be funded; partially or fully, by increases elsewhere. Preezing the married couple's allowance, or the higher rate income tax threshold, instead of raising them in line with inflation, and restricting the value of allowances to the basic rate, are possible ways for funding. No changes are expected in tax on company tax-free allowances. cars or housing. Although the Andrew Dilnot, director of TFS sees Mr Lamont having scope to take 1p off income tax this year, it foresees difficulty for the Conservatives in

in 1992-93, or 3 per cent of the gross domestic product. Higher borrowing is foreseen under Labour.
Mr Dilnot said worsening government finances and slow economic recovery meant neither Labour nor the Conservatives could achieve all their objectives by 1996-97 without changes in policy. Bowkett given chief executive He estimated that the Conservatives' pledges would cost £32.5 billion, not far short of job at Berisford the £37 billion needed for Labour's programme. He said: "A Conservative government would not be able to hit

a balanced Budget, even if they did not cut taxes. Although Labour might be able to boost spending by £5 billion by the end of the next parliament, it is not expected to have much scope for in-

achieving 20p in the next

parliament.
The deterioration in gov-

ernment finances arising

from recession led Mr

Lamont to raise his forecast

for the 1991-92 public sector

borrowing requirement to £10.5 billion in November. However, he reaffirmed his

commitment to a balanced

Budget over the economic cy-

cle. The IFS projects the bor-

rowing requirement for the

current fiscal year at £11.8 billion, rising to £19.5 billion

creases in the first two years. The IFS argues that it would be better if Mr Lamont cut taxes on business rather than the personal sector. Mr. Dilmot said an attractive way to help business would be to freeze the planned increases in non-domestic rates, which are due to come into effect in

Evan Davis, an IFS analyst, said the uniform business rate was currently too high as a percentage of rent and in relation to the level of services provided by local au-thorities. At present, it raises about £15 billion for the Treanon-domestic rate would cost

the Treasury about £1.5

### Luxuries irrelevant, **Clowes** jury told

BY OUR CITY STAFF

PETER Clowes, the former investment company chief. and his colleagues should not be convicted because of their luxurious lifestyles, a jury at the Central Criminal Court in London was warned

Mr Justice Phillips, on the first day of his summing up on the 104th day of the trial, said the defendants had acquired their luxuries - including fast cars, a vineyard, a yacht and a jewellery company — during the boom years of the Eighties.

"You are concerned with how the defendants got their money, not how they spent it," he emphasised to the jury. Mr Clowes, aged 49, of Wilmslow, Cheshire, Peter Wilmstow, Chesnire, Peter Naylor, aged 35, of Send Barns, Send, Surrey, Guy Von Cramer, aged 30, of Micklethwaite, near Bradford, West Yorkshire, and Christopher Newman, aged 37, of Polstead, Suffolk, variously deny charges of theft and false accounting.

The prosecution has alleged that Mr Clowes, of Barlow Clowes, masterminded a fraud from 1986 to 1988, taking more than £113 million from mainly eldedy in-vestors who believed their cash was safe in government stocks.

Mr Justice Phillips told the jury: "It (the Eighties) was a time when some people were getting very rich and in most

cases getting very rich per-fectly honestly.

"Some, when they got rich, naturally wanted to spend their money on the nice things of life."

Dealing with the contract between Barlow Clowes and its clients, he said it committed Mr Clowes to put money only in government stocks or

briefly on deposit.

Mr Clowes, however, believed his obligations were to ensure that investors received their monthly premiums and had their capital returned on demand. He had employed his "investment strategy" of putting the money into longterm ventures.

The central question was whether the defendants, who were all of previous good character, had acted disho estly, said the judge.
The hearing continues

attempt to establish a increase in Saint Louis' stake

### Sofia fingers do the walking



Managing directories: Hugh Begg, yesterday

By THEODORE TROEV IN SOFIA

THE first Yellow Pages directories in eastern Europe are about to appear: a British-Bulgarian collaboration, is published today in Sofia, and tomorrow, Budapest will fol-

The project is managed in Britain by Hugh Begg, who handled the initial introduction of the Yellow Pages into the UK in 1965.

Eastern Europe has no classified telephone directories, which has made it very difficult to locate manufacturers, suppliers and retailers. But Mr Begg hopes to fill the gap, at least partially. After Sofia and Budapest, he plans to cover several other cities in Bulgaria and Hungary within the next 18 months.

He has been negotiating with the city council of St Petersburg and believes that other leading cities in the Commonwealth of Indepen-dent States will now be inter-ested in the Yellow Pages.

There were plans to cover Prague but Nynex, the American directories company, got in first. "We don't intend to compete with Nynex, but we chances with Bratislava in Slovakia," Mr Begg said. The Sofia directory — the world's first bi-lingual Yellow

Pages - lists 11,000 businesses. In order to make it simple to use but equally use-ful to English-speaking and Bulgarian businessmen, the classifications were put in Bulgarian alphabetical order with the English translation underneath in red, and the Bulgarian index was supplemented with one in English.

### Two join board of News Corp

Two prominent international businessmen have been appointed to the board of The News Corporation, the international media group that owns The Times.

Aatos Erkko is the chair-

man and chief executive of The Sanoma Group, which is Finland's biggest privately owned media group and publishes the country's most prominent newspaper. Mr Erkko is also vice-chairman of Kymmene Corporation and a director of Finnair.

Hamish Maxwell is a director and chairman of the executive committee of Philip Morris Companies, having chairman and chief executive last year. Mr Maxwell is also a director of Bankers Trust New York Corporation and Bankers Trust Company.

Rupert Murdoch, chair-man and chief executive of News Corp, said their counsel would be extremely valuable to the company.

#### County loss

County NatWest faces a book loss of almost £7 million after disposing of its beneficial shareholding in Richmond Oil & Gas, the American natural resources company. County was left with the shares as underwriter of a £31 million rights issue in 1990 that failed when six placees apparently reneged on a commitment to take stock.

#### Joint venture

American Barrick Resources and Newmont Gold have agreed in principle to the joint development of their adjacent gold properties on the Carlin Trend, Nevada.

#### Fleming trust

Robert Fleming today launches the offer for subscription for Fleming Income & Capital Investment Trust

#### **Profits slip** Huntingdon International

Holdings' first-quarter pre-tax profits fell from £4.07 million to £3.58 million.

### Tomkins buys

### Perrier pleads competition

By WOLFGANG MÜNCHAU, EUROPEAN BUSINESS CORRESPONDENT

SOURCE Perrier, the French mineral water and Roquefort cheese company under siege from a FFr13.5 billion hostile takeover bid by Nestlé and Banque Indosuez, yesterday complained to the French competition council that a Nestlé takeover would be anti-competitive.

Perrier also said that an agreement reached between Nestlé and BSN, the French food group, under which Nestle would sell Perner's Volvic mineral water brand to BSN, should be annulled. Jacques Vincent. the chairman of Perrier, which holds just under 50 per criticised the deal as an

"duopoly" in the mineral water industry. Nestlé has consistently denied allegations that the Perrier bid would raise competition issues.

M Vincent, who is also chairman of Exor, Perrier's shareholder, largest controlled by Italy's Agnelli family, said his preferred solution was for Saint Louis, the paper and sugar group, to increase its stake in Perrier from 13.8 per cent at present to around 20 per cent.

Saint Louis forms part of an alliance around Exor. cent of Perrier, and an

alliance absolute control. There is, however, some uncertainty as to whether this association in fact constitutes a formal concert party.

Nestle launched legal action to block the Saint Louis' share purchase earlier this month. Nestle's takeover bid, as

would give this Agnelli-led

well as other recent share purchases in Perrier, are now the subject of a series of investigations by a variety of French authorities, and it seems likely that the battle could in the end be decided by the regulators and the law courts, rather than the

Tomkins is paying £11 million for the 60 per cent it does not own in Guest & Chrimes.

### Drive launched to hire disabled

By Ross Tieman, industrial correspondent

loss making coffee company in which Berisford has a 45 per cent stake and whose debts of \$115 million are cross-guaranteed. Mr Bowkett said his first priority would be to sort out Rayner, so that it could either become a successful part of the group or be sold off. "Once that has been achieved we can move

Since its disastrous foray into the New York property market. Berisford has sold over 40 businesses, including British Sugar, its single big-gest asset: its remaining businesses are in food, agriculture and property. But new acquisitions are expected, once the recovery iscomplete.-

Bowkett: real success

the progress made by Beris-

ford over the last two years.

here, under Murray Stuart,

work in maintaining the via

bility of Benstord and in re-

paying some £1.5 billion of debt." Last month, the com-

party which for months was dependent on the day-to-day

sheet with some £18 million

Only one significant prob-

iem remains - Rayner, the

of cash balances.

forward," he said.

Mr Bowkett has also been support of tis bankers, unramed options over a turnher veiled a debt free balance

"In my opinion the team

nese company not only paid suggests engineering could £145 million for the equity, be the chosen area for expanbut also took over some £60 sion. He would not be drawn, but admitted that the search John Sciater, Berisford's chairman, said: "I think it is for new acquisitions had already begun.
"We are starting work on that now but, initially, I will

terrific to find a chap with real success behind him and who is willing to put almost El.2 million into the completing the remaining minister. Mr Bowken paid tribute to

including some of Britain's largest financial institutions, are to step up recruitment of disabled people and promote The public commitment by achievements.

disabled adults. According to. government figures, only 36 per cent of disabled men and 31 per cent of disabled

proportion of disabled people who are employed is being mounted under the umbrella

The companies have also

promised to develop more constructive attitudes towards the disabled among

Europe, B&Q, Bank of England, Barclays Bank, Boots, British Rail, Brook Street Bureau, Grand Metropolitan, Hampshire TEC, London Electricity, London Weekend Television, Midland Bank, National Westminster Bank. Nationwide Building Society. Rank Xerox (UK), the Post Office, the Royal Bank of Scotland, TSB Group, Wellcome, and the Woolwich

their career development.

women are in work.

Mr Bowkett's background Community initiative.

The Agenda on Disability was launched yesterday at a London presentation attendbe dedicating a lot of time to ed by John Major, the prime

their existing employees and to hold an annual, board-level audit of equal opportunities

their annual reports to sharelater this year.

## TWENTY-ONE companies.

## the companies amounts to a recognition that employers have too often cold-shoul-dered Britain's 6.2 million

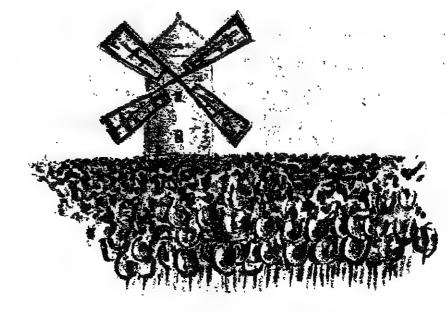
The drive to increase the of the Employers' Forum on Disability, a group which originated with Prince Charles's Business in the

They will publish details in

holders and intend to pool their experiences in a Blueprint of Best Practice, which will be available to other firms The companies committed to the agenda are: Anglia Television, Arco Chemicals

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### Home loan for Tate chief queried

THE normal air of sweetness and light at the well-attended Tate & Lyle annual meeting was soured yesterday by shareholder protests over the purchase, for as much as El million, of a London home for the new managing direc-tor and chief executive-elect, Stephen Brown.

One shareholder attacked directors of the food group, best known for its sugar and sugar substitutes, over the "sweetener" that the meeting was asked to approve. "It's a large amount, and I question the wisdom of the board," she said, to murmurs of agreement.

Neil Shaw, the Tate chair man, said he had himself benefited from a similar deal sor, Lord Jellicoe, in 1980. and required to move from Toronto to London.

Mr Shaw said that such arrangements were "fundamental to the management of a company, in terms of have the option to buy out



Jellicoe: former chief getting the best people to come and run the business." He said they were put in place for "many. many"

employees. A special resolution. passed with a few opposing hands raised, allows Mr Brown and the company to pay up to £1 million for a

market value.

He would subsequently ing markets. The money is an invest-



Shaw: similar deal the company's share at the

Mr Shaw said Mr Brown was moving from Cleveland. Ohio, where housing was very much cheaper, to somewhere in London that was convenient for the company's City headquarters. Tate was therefore "bridging the gap" between the two hous-

good investment. He will have to buy it at the going price. This is general practice in North America and

Europe," he said. Mr Brown defended the arrangement after the meeting. He will sell his current home in Cleveland, worth between \$450,000 and \$500,000 and put the proceeds towards a London home once he has found one. The company will make up the difference. "It certainly won't be a better house than I have at the moment," he said.

Other shareholders were less happy. "I'm in favour of companies paying for people being moved," said Frederick Coombs later. "I feel that it's up to the individual to establish himself afterwards and not for the company to carry

He said he thought the sum of £1 million was excessive, and that something closer to £250,000 would have been more "logical".

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### Varied portfolio protects WH Smith

cash call last May, the did well in America, where only one in its 200-year trading profits rose 26.7 per history, gave a well timed cent to £1.9 million. The boost to pre-tax profits for distribution business in the six months to end- Britain also had a good first November, but even without half with profits up 12.7 per it. the results would have cent to £15.1 million on sales been respectable.

Trading profit in the per-ica rose 5.5 per cent to E53.6 million on sales up 7.1 per cent at £1 billion. The 43.6 per cent rise in pre-tax profinterest charge from £15.6 on sales of £97.9 million, million to £2.6 million. Earn-down 9.3 per cent. ings per share grew 23.4 per cent to 13.7p and the interim dividend, which was not increased in the previous year,

the retail businesses that suffered most in the first half, over the past 12 months, look fairly valued. Those who took up their rights at 300p can give themselves a pat on the back.

Which have risen steadily over the past 12 months, look fairly valued. Those who took up their rights at 300p can give themselves a pat on the back. Smith's portfolio of busi-

Overall retail profits fell 4.6 per cent to £37.5 million on sales up 7.6 per cent at £594 million. The fall in profits was mainly due to the slump in the recorded music market. However, while the recorded music market fell 2 per cent in Britain in the past 12 months, the market for books increased 6.2 per cent and the sell-through video market increased 25 per

up 7.6 per cent at £445

The DIY business presents more of a problem in the longer term. Smith's 50 per cent share of Do It Ali made its to £50.1 million was profits of only £100,000 largely due to the fall in the compared with £3.1 million

The A shares, down Ip at 458p, are trading on 15.1 times earnings assuming pre-tax profits of £115 mil-lion (Goldman Sachs) for the current year. The shares, which have risen steadily

#### Gardiner

THE Gardiner Group, after three rights issues in just two years, could not afford to disappoint investors. Yet that is exactly what has ed and in the most bizarre fashion.

An accounting error led Gardiner to think its year-end profit would be £7.5 million to £8 million. The mistake, related to the consolidation of acquired businesses, was disovered at



Profits boost: Sir Simon Hornby, yesterday

a late stage, but was not communicated to the City and investors, whose expectations were inevitably too high. So, when profits of £6 million were reported for the year to end-October, the shares slumped from 54p to

42p, a 12-month low. The gravity of the error is compounded by the fact that the company tapped its shareholders for £10.6 million in June on the back of a 50 per cent increase in interim profits. By the year end, the increase at the pretax level was just 16.5 per share have fallen 16 per cent

isode has severely confidence in a company that had enjoyed a large amount of goodwill in

Europe and a refusal to chase business by competing on price. Ian Nellist's resigna-tion as finance director illustrates how seriously the com-pany has taken this setback.

Investors should not overlook a cautious statement on trading prospects in Britain, where bad debts cost £400,000 last year and will continue to be a factor this

Profits of E7 million this rear imply a p/c of 10. The liscount to the sector is unlikely to narrow until the company can convince its followers that it is back on the right track.

#### Allied Textile

ALLIED Textile Companies' 12-year growth run has come to an end with pre-tax profits of £13.16 million for the year to end-September compared with an adjusted £13.69 million. The dividend keeps marching ahead, however, this time from a total 12p to

The setback was not because of weaker core activities, as profits from textile operations rose from £8.3 million to £8.5 million, but rather because of the modest £700,000 slip in financial profits carned on the group's

Allied also charged £750,000 above the line for reorganisation moves after a

close 3p firmer at 645p. Per-

sistent worries about com-

panies facing a cut in their

dividends continued to unset-

tle the market. BET, the in-

dustrial services group, which

profit downgradings on

Monday, fell a further 8p to

151p - making a two-day

Similar worries hurt Harri-

sons & Crosfield, the over-

seas trader, which finished 4p

cheaper at 11ip after County

ker, halved its forecast of the

final dividend. County says

that, if the group fails to cut

its dividend for 1991, it could

face a sizable advanced cor-poration tax problem this year resulting in a high tax

charge and an uncovered div-

idend for two years running.

County says that Trafalgar House, up 4p at 135p, Suter, unchanged at 127p, and

Norcros, lp firmer at 125p,

Lourke, which began the

scare last week by cutting its payout, slid another 8 2 p to

115p, shaken by reports that it was about to lose its lucra-

tive Volkswagen/Audi fran-

are also at risk.

loss of 25p.

year when wool values halved, which, in turn, saw turnover case from £115.3 million to £112.2 million.

The year ended with cash balances of £24.2 million. against £25.4 million, and they have since risen to £25.5 million, despite the group having spent £4 million on two acquisitions in France and Belgium recently. Cash halances have also been swelled by the sale of a

Allied now owns 3 per cen on which it is showing profit. Meanwhile, the accounting policy has changed to reflect the unrealised rollup gain on current asset investments through the profit and loss account, which saves having to hunt for a note to the accounts. Allied is not dedicated to holding on to its cash pile just for the sake of it, though John Corrin, chief executive,

arise.

The attention to higher margin products partly explains why textile profits were able to move ahead in a were able to move ahead in a generally tough year for the trade, so if trading conditions improve in 1992, profits should move ahead

This year's outcome could be £13.7 million pre-tax to put the shares at 428p, up 7p, on 13 times prospective earnings, which looks well

Dowty, the aerospace and

Court, the broker, cut its pre-tax profit forecast for the

current year to March by £3 million to £19 million

and for the year after by £6

90.57 91.03

103.30

92.44 92.73 98.86 98.86 98.63 98.72 98.85 99.85 98.78 98.81

90.61 91.07

102-22

92.47 92.74

Volume 6400 0

33902 9514 2846

2965 0

3787 2120

million to £27 million.

Smith blamed difficult

trading conditions and

increased debts.

90.63 91.13

(5.3)

92.57 92.85

102-12 102-26 102-12

103.39

92.57 92.85

### WALLSTREET Early setback for Dow

New York - Blue chips suffered moderate losses in early trading on profit-taking and sell programs. The Dow Jones industrial average slid 13.14 points to 3,259 after falling to 3,255.

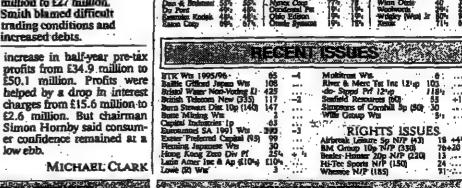
☐ Tokye — Prices ended mixed after a lacklustre day that saw the Nikkei index wander aimlessly up and down. The Nikkei slipped 28.26 points, or 0.13 per cent. to 21,362.26.

Turnover rose to about 180 million shares, compared with 164 million on Tuesday. Rising shares outnumbered falling ones by a small margin, with 469 higher, 408 lower and 218 unchanged.

O Hong Kong — Shares ended moderately lower as early gains were erased by profit-taking. The blue-chip Hang Seng index fell 15.20 points to 4,571.13, while the broad-er Hong Kong index lost 10.04 to 2,984.15.

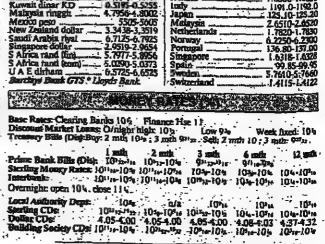
☐ Frankfurt -- Prices dipped by slightly more than half of one percentage point. The Dax index was 10.68 points lower at 1,672.40.





Exchange index compared with 1985 was up at 91.0 (day's range 90.8-91.0).





ECGD: Fixed Rate Sterling Export Finance-Malke-up day: Dec 31, 1991 Agreed rates Jan 26, 1992 to Feb 25, 1992 Scheme I: 11.80%, Schemes II & III: 12.06%, Reference rate Nov 30, 1991 to Dec 31, 1991 Scheme IV & V: 10.812%.

gas: Old \$84.75-85.75 (647.25-48.25) New \$84.50 85.50 (647.00-48.00)

### LMS nets £45m from First Leisure sale

SHARES in London Merchant Securities, the investment holding company, rose 2p to 73p after the news that it had raised £45 million by the sale of part of its holding in Lord Delfont's First Leisure, which ended 6p lower at 296p. Cazenove, the company's broker, placed 15.5 million shares, or 10 per cent of the equity, with various insti-

Medeva, the fast-growing Dharmaceuticals grout was recommended in Tempus this month at 228p. rose 15p to 265p. Bernard Taylor, the chairman, has given a presentation for institutions.

The word is that Medeva intends to be a member of the FT-SE 100 index within two years.

tutions. The sale represents a surplus of £21 million over book value and £37 million above cost.

LMS will retain 23.8 million shares, or 15.24 per cent. worth £70 million. The disposal was made for investment purposes. LMS's stake in First Leisure represented more than half of its stock

market value. The rest of the equity market was left nursing small losses, although dealers said the final picture could have been a lot worse. The FT-SE 100 index finished 5.5 points down at 2,546.5 as turnover reached 549 million shares.

Government securities sported gains of £1s at the longer end with the Government Broker selling further Lucas Industries, the aero-

space and automotive components group, fell op to 112p after a downgrading by UBS Phillips & Drew, the broker, for the current year. Fisons continued to recover

from recent losses in the wake of this week's decision by medical authorities to allow production of Opticrom, its eye treatment, to resume. The shares rose 13p to 382p.

ICI lost another 8p to £12.54 in reaction to this week's announcement from Hanson that it did not intend to follow up last year's acquisition of a near 3 per cent stake in ICI with a full bid. Hanson's shares also remainHARRISONS & CROSFIELD:

STOCK MARKETS

ed a weak market, losing 5p mains the most likely bid at 203p. The speculators target for Hanson. The price believe that Allied-Lyons re-recovered from an early fall to

RISES:	J Waddington ., 177p (-9p)
Citicorp 882p (+18p)	Shell 484p (-8p)
Sowater 730p (+11p)	Lex Service 214p (-9p)
sons	Sevoy Hotel 'A' 635p (-80
fedeva 264p (+14p)	Auto Sec 133o (-8o
/olex	Grand Met 944p (-15p)
owell Duffryn	SA Brewenes 963o (-15o
lews Intl 290p (+9p)	Meyer Int 390p (-10p)
coi TV 755p (+15p)	Rank Org 595p (-14p)
ALLS:	Sedgwick 214p (-12p)
	-
Cariton Comm 549p (-20p) Eurocamp 315½p (-11½p)	Closing PricesPage 25

MAJOR	INDICES
New York (midday)	Brussels
Dow Jones 3275.49 (+3.35)	General 5865.10 (-2
S&P Composite 416.55 (+1.59)	Parts: CAC 508.41 (+4
Tokyo: Nikkei Av'ge . 21362.26 (-28.26)	Zurich: SKA Gen 466.7 (-
Hong Kong:	London:
Hang Seng 4571.13 (-15.20)	FT A All-Share 1217.03 (-2 FT 500 1369.89 (-3
FTSE Euro 100   132.85 (-10.37)	FT Gold Mines 148.9 (-
	FT Fixed interest , 100.68 (+0
Amsterdam: CBS Tendency 121.1 (-0.9)	FT Govt Secs 87.90 (+0
Sydney: AO 1622.1 (-3.8)	SEAQ Volume 549
Frankfert: DAX 1672.40 (-10.68)	USM (Datastrm) . 138.45 (+0
TRADITION	AL OPTIONS
First Dealings Last Dealings	Last Declaration For Settlement
January 20 January 31	April 23 May 5
Call options were taken out on 29/1/92: Johnson, LEP, Lonrho. Lovell, Psion. I	Amber Day, Fisons, GMK, GRE, 1h Page: ADT, Answoods, Birse, Controy

Powerscreen, Par & Call: Anwoods

FT-SE 100 VOLUMES Abbey Natl 641
Alid-Lyons 1,100
Anghan W 1,500
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AB Foods 36
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BBC 1,900
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BBT 2,600
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BBT 3 Sainsbury 2,500
Scot & New 538
Scot Power 3,900
Scars
Serm Trent 1,100
Shell Trans 3,000
Smith Right 2,500
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Tral House 2,400
Unilbever 1,700
Und Birk 514
Vodafone 2,100
Welkoutte 4,759
Wilms Hild 3,600
Willis Crm 123

REPORT: Cocoa futures closed with small gains after a routine afternoon's trading, which lacked the trade selling

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COFFEE (ROBUSTA)
... ung May .......
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... 526-525 Sep ......
... 530 BID Volu Volume 1706 530 BID WHITE SUGAR (FOR)
Oz ... 3(0.5-9).
Dx ... 3(2.0-60.3
261-561-0 Mar ... 262.5-61.1 Spor 256.4 Mar — 264 5-64 0 May . \_ 268.0-67.0 Aug ... \_ 271.5-71.2 MEAT& LIVESTOCK COMMISSION Conta 107.37 -1.96 107.31 +1.84 -8.7 107.73 -2.06 -19.8

LONDON FOX

no fresh news wheat futures traded just 80 lors all day. Barley followed in a similiar pattern trading only 35 loss. 130.60 132.15 112.15 115.60 BARLLEY (dogs L/I) 173.75-73.90 Jan 171.50-71.25 Jul . 168.00 BID Aug 166.00-65.75 HI-PRO SOTA 123.50 POTATO
Open Close
unq 133.6
Its.0 108.6
unq 137.4
Volume 25

SPENT ... GCILLE (3107FQ)
High: 1458 Low: 1452 Close: 1452
1458 1437 1450
1485 1477 1485
1504 1495 1504 FOX MCMI INDEX

LONDON MEAT FUTURES Live Pig (hg) Series Mar Jun. Sep Mar Jun. Sep \_ 215 15 24 25 6 10 12 236 5 12 14 18 19 23 100 64 11 4 13 42 7 10 110 24 55 7 104 13 17 120 118 137 146

THE RESIDENCE AND PROPERTY OF THE PERSON OF

FF-SE 100 Long Gilt Previous open inscrest: \$4224

COMMODITIES

LONDON OIL REPORTS (ICIS-LOR) -London 6.80pm: A rather mixed collection of American stock figures had an adverse effect on seem over the past two days. Raw sugar futures were hovering near the lower end of their current band in quiet trade. With thinly traded pre Oper market. CRUDE OILS (\$/barrel POB) Brent Physical 18.25 -0.20
Brent 15 day (Feb) 18.25 -0.20
Brent 15 day (Mar) 18.05 -0.20
W Texas Intermediate (Mar) 19.05 -0.30
W Texas Intermediate (Apr) 19.05 -0.30 PRODUCTS (S/MT) Offer: 202 (-2 175 (-1

Platinum: \$349.00 (E193.00) Silver: \$4.18 (2.305) Palladium: \$86.75 (48.15)

200 3 37 4 7

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### Bush reverts to Keynesian ways

riv setback for Don

inancial markets and political analysts in America may have shrugged off George Bush's economic recovery plan as insufficiently ambitious to affect the economy or impress the electorate. But the cynicism says less about the Bush plan than about the excessive expectations built up by the White House. To put the measures in perspective, it is worth considering how political and market commentators would react in London if Norman Lamont announced the following in his March Budget a £2,800 cash handout for every first-time buyer who exchanges contracts this year; a 20 per cent increase in child benefits; a new temporary capital allowance expiring on December 31; a change in the tax law to let people who sell their homes at a loss offset these capital losses against PAYE income.

In addition, Mr Bush will add a one off stimulus of \$35 billion to the economy by bringing forward public works programmes, allowing people to dip into their pension savings without tax penalties and changing the rules on PAYE witholding taxes.

Tame, tepid and unambitious are not the words that spring immediately to mind. Yet these were the terms on most lips in Washington and New York yesterday. Even Alan Greenspan, the chairman of the Federal Reserve Board and a staunch Bush ally, dismissed the President's initiative as "not a major" influence on the economic outlook. One of the few exceptions was Richard Medley, a veteran political analyst from Washington who has gone into money management in New York. The Bush package, he noted, had "done a surprisingly good job of targeting the struggling parts of the economy where a little money could go a long way".

Thus, even if President Bush failed to push

through Congress his scheme to halve capital gains tax, yesterday's budget would amount to the most ambitious attempt to kick-start an economic recovery since the heyday of Keynesian demand management in the Sixties. By American election day on November 3, it should be clear whether such methods work - to stimulate economies or win

### **Recycling Chatset**

loyd's names will be feeling even more than usually gloomy today following the latest loss predictions from Chatset, the independent consultant which monitors the London insurance market. Chatset has piled on the agony with a forecast that 1991 results will show losses of £750 million or more, which names may have to

Taking Lloyd's most recent offical loss figures of £510 million for the 1988 underwriting years and adding Chatser's unofficial but nevertheless well-1991 could total an appalling £3.7 billion.

For its official results, Lloyd's will continue to report three years in arrears. But if ever there was a time to break with tradition and give its own estimates of more recent years, then now is that time. For names are badly in need of support, if there is any consolation to be obtained from a reworking of Chatset's numbers by the market's ruling council, which in theory at least should have access to better data.

If such an exercise achieves anything at all, it might dispel the blackest of Chatset's predictions, that names face further losses of £6 billion over the next decade. Simply extrapolating trends can produce all kinds of horrors. Mercifully, all markets, even insurance, are cyclical and Lloyd's will aimost certainly have seen an upswing even before the next decade is half over.

### Maxwell's ill wind blows sweetly through the City

As Neil Bennett discovered, the collapse of the media empire has provided a wealth of work for lawyers and liquidators

on everyone's lips but in the City it is also on their invoices. The winding up of Robert Maxwell's complex media empire is employing more than 400 highly paid professionals, and promises to be one of the most ensive insolvencies in history.

Unlike the collapse of the Bank of Credit and Commerce International, where liquidation fees are being earned by one firm. Touche Ross. the disparate nature of the Maxwell group means that the cake has been shared around. Most accountancy and legal firms in the City are

working on some aspect of the affair. Administration is the costliest form of insolvency. Accountants are instructed by the High Court to try to keep the business running, draw up an accurate picture of its finan-cial position and negotiate a reconstruction with creditors. These tasks are all difficult and time-consuming.

Two big administrations are underway, as well as half a dozen receiverships, a liquidation and a fraud investigation. Fees of £1.5 million a week have topped £10 million since the companies collapsed into administration last month.

The largest team is employed by John Talbot from Arthur Andersen, administrator for the Maxwell private companies. He has 110 staff and partners working to untangle a web of more than 400 companies. Any insolvency of this size would be long and complex, but the adminis-tration of Robert Maxwell Group, Headington Investments and their subsidiaries and associates has an added dimension: a search for up to E750 million of missing assets drained from the public companies and their pension funds and channelled through offshore trusts in an illegal attempt to support the share price of Maxwell Communication Corporation.

Andersen's investigators, assisted by Allen & Overy, the City solicitors, have spent hundreds of hours uncovering how funds moved through the private companies to pay for MCC shares, mounting losses and private debt. The operation has been thorough but furile since most of the money was invested in MCC shares which appear worthless.

Andersen is having little more success in the sale of Maxwell's private businesses. Many of the companies made losses last year. even parts of AGB, the market research group. Many also depend on key people and Mr Talbot wants to sell them quickly to avoid a mass exodus of valuable staff.

Andersen has not revealed the money raised from disposals but some, like The European, are thought to have been sold for nominal sums, which are unlikely to cover

	ACCOUNTANCY FIRM	ROLE	NUMBERS
	Arthur Anderseu	Administrator to private	
		companies	110
	Price Weterhouse	Administrator to MCC	100
P	KPMG Pest Mumick	Adviser to Serious Frank Office	25
	Robson Rhodes	Liquidator of BIM	12
	Ernst & Young	Adviser to burby on MGN	10-20
	Budder Phillips	Received to Marwell estate	10-20
	Tourne Ross	Liquidator of First TOKNO	8
	Consust Thornton	Receiver to Robert Mexica Estes	5-15
		and other property companies	
	Coopers & Lylowind	Tomer group inditor and	
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A			280-310
<b>W</b>		30	
		In total well over 400	
		Radusionals we now wiveing	
		the investigation and	
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		Group 4-istes of between	
//		£ 50 - £ 300 un how, or more	
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the accountants' fees. Disposals include the British operations of AGB and Marten Walsh Shearer, the translation and secretarial services company. Others, including the rest of AGB and Ma'ariv, the Israeli newspaper, should be completed soon. The largest sale, of a 51 per cent stake in Mirror Group Newspapers, will take longer. The operation will raise only a fraction of the private companies' £1.4 billion debts and Andersen's fees will consume at least E10 million.

Price Waterhouse, meanwhile, · has mounted a ma ive operation to reorganise and perhaps refloat MCC. More than 100 PW accountants are working in Britain, America, France and Italy. The task is threefold: to sell the British and European businesses to help reduce the group's £1.3 billion debt, to recover missing funds and to relaunch some of the group.

One PW team is trying to recover assets misappropriated by Mr Maxwell in his final months. These include £260 million in liquid funds, a property portfolio that was sold to Maxwell companies and trusts but never paid for - and most of the group's 56 per cent stake in Berlitz, the language instruction group, which was pledged to banks and stockbrokers as security on loans.

PW still hopes to refloat the Amer-

may prove the trickiest since the accountants will need to persuade bankers to convert a large proportion of their loans into equity. PW is poised to recruit a New York investment bank to draw up plans for a reconstruction. The accountant's actions are being shadowed by Richard Gitlin, the American lawyer appointed as MCC's examiner. All of this creates more expense.

The PW team working on MCC is unlikely to shrink for some time. "As the UK businesses are sold there will be a small fall but this will be countered by a rise in America." a spokesman said. The firm is unlikely to earn less than £15 million.

he third major role falls to Robson Rhodes, provisional liquidator of Bishopspate Investment Management, the Maxwell company pension fund manager. Robson has only 12 staff on the case but is already embroiled in a legal battle to prise information out of Kevin Maxwell. A four-day appeal court hearing is thought to have cost more than £250,000.

Other City accountants have a variety of tasks. Ernst & Young is working for the banks to prepare a report on the finances of Mirror Group Newspapers. The team, led by Nigel Hamilton, is preparing the

ican operations of MCC. This task company, which still has many outside shareholders, for sale. The task includes a search for a missing £100 million and an assessment of pension liabilities. Up to 40 accountants are thought to be on the case.

KPMG Peat Marwick McLimock has been hired by the Serious Fraud Office to help with its five investigations into the Maxwell affair. The firm has seconded 25 staff to work with SFO investigators on papers seized from the Maxwell offices. As in the investigation into BCCI, the office has been forced to ask Parliament for £3 million of extra funds.

The Maxwell affair also promises rich pickings for lawvers. MGN is already suing Kevin Maxwell and his father's estate for £170 million. while Maxwell pensioners threaten action to recover their missing savings. More than a dozen City law firms are acting for various parties. City solicitors charge on average 25 per cent more than accountants, while a top barrister can cost £3,000 for a day in court. Legal fees have already cost creditors more than £5 million; the total will rise steeply.

The costs of the Maxwell and BCCI insolvencies are bound to increase calls for the government to control fees. As so often, the complexities of big insolvencies and the cost of clearing them up will ravage what remains of assets.

### **Coutts** moves with the times

Several hundred customers and staff of Courts & Co. heart the Crown, will tonight gather at the bank's sumptuous headquarters in the Strand, where they will toast Courts' 300th year, and then listen to a concert by John Williams, the guitarist.

For all the grandeur and tradi-tion, however, Coutts is undergoing the greatest upheaval in its long history. The bank has been twinned with the international private banking operations of National Westminster, its parent, and Coutts signs are appearing above bank offices around the world.

In the UK, Coutts has suffered its first ever redundancies, as staff numbers have been reduced by 250 to cut costs. Last month, lan Farnsworth arrived from National Westminster as managing director, the first time an outsider has ever been given the job.

Courts is one of the best known

names in British banking, and is synonymous with wealth and discretion. Founded in 1692, it has been the banker to the royal family since the reign of George 111.

Despite this, and the potential of the growing market for private banking, Coutts' results have been characterised by sluggish growth

and a low return on capital.

Last year, NatWest decided it was time to capitalise on the Coutts brand name. A new Courts & Co Group has been formed, with headquarters in Zurich, to co-ordinate NatWest's private banking business worldwide. NatWest Handelsbank in Zurich and NatWest International Trust in The Bahamas have been renamed Coutts.

The decision to use the Coutts name, and risk debasing it, was only made after careful consideration. Bernard Home, chief executive of NatWest's international business. said: "It is a risk we recognise, but it is something I am not prepared to see happen.

Nevertheless, Coutts has vast scope for expansion. The British bank has 40,000 customers and is gaining a net 2,000 a year. This compares with an estimated 1 million people in Britain who qualify for Courts accounts. A Courts customer normally has income of more than £50,000 a year and assets of at least £250,000,

he key to the upheaval is the changing nature of Counts' customer base. The rich are increasingly international and demand a worldwide presence from their bank in both retail banking and asset management, and they are prepared to pay for it.

Whatever else changes, Courts seems intent on retaining its quirkier traditions. Staff continue to wear frock coats in the office, and guests sign the visitors book with a quill pen. Whether the offices in Zurich or Nassau will ever offer their customers such eccentric charms as part of their banking service remains to be

> **NEIL BENNETT** Banking Correspondent

### THE TIMES CITY DIARY

### Long time,

TINY Rowland, enigmatic

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THE PARTY OF MAINTINGS

chief executive of Lonrho. prides himself on his ability to et in to various parts of Africa at the drop of a hat. Yet word that he has been spotted in Cape Town and Johannesburg in the past couple of days has caused quite a stir among Lonrho observers with long memories. For it is thought to be the first public visit Rowland has made to South Africa since September 1971, when a Lonrho main board director and three directors of its South African subsidiary were arrested there during an enquity into the Inyati copper mine in Rhodesia, as it then was. Charges against Fred Butchdirector, and the three executives, were not proceeded with, but Rowland has never acknowledged visiting the republic since. He may not have been in the Cape just to enjoy the sun, especially in view of last week's shock cut in Lonrho's 1991 final dividend and the 24.2 per cent drop in pre-tax profits, about which everybody wants to know more. And not without coincidence. Cape Town is the home of Old Mutual, the republic's largest life assufance group, and Sanlam. parent company of Gencor with which Lonrho is associared in platinum mining.

#### Minister regrets ....

PETER Lifley, secretary of state for trade and industry. will miss out on a chance to return to his City toots to night when the former partners of Greenwell Montagu

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is it pensionable?"

hold their first reunion since the firm was broken up in the prelude to Big Bang. Tim Wakeley, managing director of Greenwell Stockbrokers and Lawrence Gooderham, a senior gift partner, are delighted that 49 out of 52 partners have agreed to at-tend the bash at the City Club on Old Broad Street. Lilley. who led a top-rated oils team at Greenwell before leaving to pursue his political career, has a prior engagement, but his absence is unlikely to spoil the occasion. "He was a very serious young man," says a former colleague. "He probably knew more about oil companies than the people ratining them."

#### Closing his book

THE retirement, tomorrow. after 43 years in the City of Ken Sinclair, chairman of BZW Securities and former executive partner of de Zoete & Bevan, has prompted a week of almost continual merry-making at the BZW over B&C after a newspaper offices. The highlight was a carried his photograph by dinner on Tuesday for eight mistake. Private contractors

of Sinclair's flercest broker are due to take over the compeniors from the "good old commission-paying days" of the gilt market. Chief on March 1. among them was Bryce Cot-

trell, who, as senior partner of Phillips & Drew led the merger with Union Bank of Switzerland. Andrew Rutherford. former senior partner of Grieveson Grant and George Nissen, formerly of Pember & Boyle and now chairman of IMRO, the investment management regulatory organis-ation. The hunch was all the more colourful for the presence of Neville Wood, a former Messels partner who is clearly enjoying retirement.
"He spends the morning advising overseas clients then goes fishing or golfing," says Pat Phillips, Sinclair's long-standing right-hand man.

Out to grass ONE OF the top brass at Gatwick, Heathrow or Stansted may be in line for the job of running London's royal parks. The manager of one of Britain's busiest airport terminals would be ideal for the role, according to sources close to the environment department, which takes over responsibility for the seven parks soon. The three-year contract offers an annual salary of £40,800 plus bonus and a budget of £25 million. The department's John Gunn, who is not related to John Gunn of British & Commonwealth fame, says an airport executive may be well-suited to the task. "It is

likely to be someone who is

used to dealing with millions

of people," says Gunn, who

was thrust into the spotlight

gardening work in the parks

#### Role model BROKERS who wonder if a

future exists outside the Square Mile need look no further than Simon Chambers, former banker at Samuel Montagu. Four years after leaving the firm for a lengthy tour of South America, he has found success at the helm of Storm, an expanding model agency that acts for Rod Stewart's wife, Rachel Hunter, among others. Chambers' sister, Sarah Dukas, founded the company while he was abroad. "Sarah deals with the models and clients and I take care of the business side," says Chambers, aged 30, who seems on the brink of a bonanza. One of Storm's models, Jane March, is the star of The Lover, a £16 million Anglo-French production, which is raising eyebrows over its steamy scenes. The royalties from the film are bound to please Storm's original backer and 50 per cent shareholder - the already well-off Richard Branson.

Trading down REMEMBER the days when visitors to London could watch the stock exchange floor in action? Well, spare a thought for publicity chiefs at the Tokyo stock exchange which has had its first fall in attendance in eight years. The exchange had 185,357 visitors last year - 6 per cent down on 1990, but well up on the 44 per cent plunge in the market's average value since it peaked in December 1989.

JON ASHWORTH

### Industry's malaise

#### From the Secretary of the Institution of Mechanical Engineers

Sir. Professional engineers, including members of my own institution, are actively represented in both Houses of Parliament (Business Letters, January 20). No one is more aware of the fragmented nature of the engineering profession than engineers

themselves. At a meeting of the presidents of the 40-plus engineering institutions last week, the first steps were taken towards forming a new body to represent engineering. It is our responsibility to seize the iniriative. If engineers moan on the sidelines, that is where they will stay.

Yours sincerely, R.W. MELLOR, FEng, Secretary. Institution of Mechanical Engineers, 1 Birdcage Walk, SW1. January 21.

#### Accountant friend From Mr I. Guiness

Sir. Who needs a BCCI when one can have an accountant friend for only £1.45 million per week? Yours faithfully,

IVAN GUINESS. 24 Ovington Street, SW3.

#### Questions raised by Girobank change main available after this

#### From Mr P. Knottley

Sir. The Alliance & Leicester is promoting a bill in parliament which, when enacted, will enable it to transfer all nersonal account balances from Girobank (which it recently acquired) to the building society.

One wonders whether the facility described by Mr Neil Hutchings (Weekend Money letters, January 25) will re-

### Section 312 limited as a check on cash for outgoing directors

BIISINESS DETO HSC

#### From Mr D.J. Taylor

Sir, Dr Gillibrand (Business Letters, January 23) makes reference to Section 312 of the Companies Act 1985. and suggests that payments to retiring directors could be challenged by shareholders under the provisions of that section. Were such payments truly to be payments by way of compensation for loss of office, that would be an option open to shareholders, but the reason for reliance rarely being placed upon that section in this situation arises out of the fact that, although the words used in Section 312 would seem to cover all payments made to outgoing directors, that is not the case in

A payment is only treated office if the company is under no legal obligation to make it. If therefore, a director leaves in circumstances where, to cite Dr Gillibrand's example, his contract has been terminated by the board, the pay-ment of damages to him. whether under any judgment in his favour or under the terms of a settlement between

transfer - in which those

whose money it is seem to

have no choice - and wheth-

er the other distinctive marks

of the Girobank system will

What is the purpose of it?

survive the change.

PETER KNOTTLEY.

32 Mickleham Gardens

Yours sincerely.

To the extent that the provisions of Section 312 do not achieve the end of protecting shareholders' funds, therefore, that arises less from the acquiescence of shareholders than from the judicial interpretation of what constitutes compensation for loss of

him and the company, would

not amount to compensation

for loss of office, would not be

caught by the provisions of

Section 312 and would not

therefore require sharehold-

ers' approval. Similarly, any

amount provided to be

payable to a director under

his service agreement upon

his ceasing to be an employee

the increasingly common

golden parachute" clause —

would not be treated as

compensation for loss of

office and again therefore,

would not be subject to the

requirement that share-

holders' approval be

Yours faithfully, D.J. TAYLOR. 52 Main Road,

### Prudent Lonrho

#### From Mr Tlm Amies

Sir, Your normally good record for fair and accurate comment seems to have become a little too biased and protective towards the interests of the City in your recent leader (January 23) concerning Lonrho's latest profit and dividend announcement.

Too often profit (or loss) announcements are so well advised in advance to the City that poor figures are said to be "well discounted by the market", and no price movement takes place.

When a company such as Lonrho correctly does not directly tell the City in advance, it is criticised for results which appear to have been misjudged by over-optimistic analysts. Lonrho has not come to the City for equity money for many years, and owes it no particular favours.

Surely its board has only acted prudently and properly in reducing its dividend in the face of the current world

Yours faithfully, TIM AMIES, Great Brickhill, Milton Keynes, Buckinghamshire.

### THE TIMES

#### Business to Business

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As you'd expect, Si KIOW 2 INVESTMEN when the SEE ONE.

N THE LAST two years 3i has invested exclusively in colour advertising in national newspapers. Their awareness amongst their target audience is close to that of the UK's major financial institutions. Surprising when you consider that these companies outspend 3i by a ratio of up to seven to one. But then, they spend most of their advertising budget on television. Newspaper advertising is a sound capital investment. Ask the investment experts. To get the interest of your target audience, get your name in the newspapers.

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	BANKS, DISCOUNT, EIP  311 211 About 18 280 - 1 9.5 44 9.5 188 124 About 199 28 - 2 4.5 15.6 60 28 Andacker 199 28 - 12 52 16.5 262 131 Amanage 199 - 12 52 16.5 2631 273 Banfament 181 - 2 52 16.5 1739 1150 Banfament 181 - 30.245	10   10   10   10   10   10   10   10	945 421 AB Fraid 607 7 - 3 4.0 L9 23 30 ASDA Ususp 35 - 4. 21 8.1 8.2 148 57 Abert Estar 7 - 4. 3.7 8.5 7.5 181 10 Asine Group 13 - 4. 3.7 8.5 7.5 181 10 Asine Group 13 - 4. 3.7 8.5 7.5 181 10 Asine Group 13 - 4. 3.7 8.5 7.5 181 2349 Arg 2 305 - 1 12 11.9 183 119 34 Asine Frincis 14.5 - 1 7.0 6.5 11.0 189 112 Asine Frincis 14.5 - 1 7.0 6.5 11.0 189 112 Asine Frincis 14.1 - 1 7.0 6.5 11.0 187 102 Beatson Cap 21 27 3.2 8.5 42 119 Beatson Cap 21 27 3.2 8.5 42 119 Beatson Cap 21 27 3.2 8.5 43 120 Beatson Cap 21 27 3.2 8.5 44 140 Beatson Cap 21 27 3.2 8.5 45 120 Beatson Cap 21 27 3.2 8.5 46 119 Beatson Cap 21 27 3.2 8.5 47 12 Beatson Cap 21 27 3.2 8.5 48 20 Beatson Reg 42 - 1 21.2 6.5 13.2 48 21 Beatson Cap 21 27 3.2 8.5 49 20 Beatson Cap 21 27 3.2 8.5 49 20 Beatson Cap 21 27 3.2 8.5 49 20 Company 600 3 3 11.0 170 Company 155 4.5 17.3 187 102 Company 155 4.5 5.6 11.6 188 202 Delego 158 4.5 5.6 11.6 189 302 Delego 159 4.5 17.3 189 124 Reposite 91 4.5 17.3 180 302 Delego 159 4.5 17.3 181 61 17.1 184 61 17.1 185 104 Green 17 12 12 12 12 12 187 105 Cap 25 12	17   Sic Indiana   120   12   40   14   12   12   12   12   12   12   12	78 22 West(SW) 69 01 02 185 185 87-West(SW) 197 46 3.9 186 66 43 West 50 † 45 7.5 71 36 Yest(SP) 39 65 13.6 13.6 INSURANCE	100   S. Raymons   101   -4	49 2 Alanca Gotomph 2
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	44 Los Soulles SI + 17 - 23 7.1 w 244 150 Action SI + 17 - 24 7.1 w 245 157 246 Not West 200 - 17 - 17 - 17 - 17 - 17 - 17 - 17 -	142   75   ACT Group   105   34   37   114   36   10   Acon Damph   105   34   37   114   36   10   Acon Damph   105   34   37   114   32   34   37   37	22 - 4. Principal Feet 1	57 39 Korchan(6) 15 15 88	INVESTMENT TRUSTS	653- 775 Bractionen 279 - 2 25.0119 2.7 400 213 Coffees 348 11.5 4.4 125 69 Comal Mart 124 4.0 4.4 on 43 15 Cock(DQC) 29 + 1 0 3.4	284 200-5 Skupin Esmars 220 + 3 11.3 6.6 11.1 11.3 75 Scutherd Prop 75 - 3.8 6.8 10.1 7 Speciment   6 3.3 128 20 Stanbage Prop 221 129 64 Town Centre 81
	BREWERIES	30 8 Ager 169 181 182 270 161 Ager 270 161 Ager 270 161 Ager 271 161 Beslet Enter 274 181 181 181 181 181 181 181 181 181 18	HOTELS, CATERERS	76 35 Jones Shipman 24 10 26.9 57 39 Jones Shipman 24 15 28.8 57 39 Jones Shipman 25 25 28.8 492 28 Kalemann 48 20 56 64 193 403 Kalem 104 41 21.0 56 64 193 403 Kalem 104 41 21.0 54 7.1 193 1 - 20 Kalem 104 105 12.21.9 193 227 Kalem 104 105 12.21.9 194 227 Kalem 105 107 12.21.9 195 227 114 Lind 205 12.0 54 13.6 141 23 Lec (Archard) 104 13 7.6 co	1420   999   Allience   1340   -     400   10334    90   125 Aura of Orces   270   -     4.7   15 302    101   67 Angle Orces   270   -             13 304    101   67 Angle Orces   104	120 36 Cowe(1)	SHOES, LEATHER
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	64 51 Rescribersity 81 1 13 co 450 260 Peir-Sm <sup>2</sup> N <sup>2</sup> 422 1 61 127 224 256 127 Chin More 122 6 2 7.0 17.5 963 623 Cannd Mer 944 1 11.0 3.7 12.3 490 374 Genoral Wei 394 1 11.0 3.7 12.3 490 374 Genoral Wei 394 1 11.0 3.7 12.3 490 374 Genoral Wei 394 2 1 11.0 3.7 12.3 490 374 Genoral Wei 394 2 1 11.0 3.7 12.3 490 374 Genoral Wei 394 2 1 11.0 3.7 12.3 403 572 Handy Brann 140 7 23 1545 1435 572 Handy Brann 140 7 27 27 13.1 185 96 6 6 2 1 2 2 1 2 1 1 1 1 1 1 1 1 1 1 1	151   176   Defin   444   440   42   43   164   183   Densman Bib   150   1   18   52   0   40   164   183   Densman Bib   150   1   18   52   0   40   164   Densin   40   1   12   176   18   18   18   18   18   18   18   1	29 0 Francisco 1900 1102 172 1 1 15 4.5 9.2 1102 172 170 170 170 170 170 170 170 170 170 170	25   16 Locker (1) A   17   -1   1.5   1915   190   London   287   7   +   9.2   4.3   18.0   277   107   London   287   7   +   9.2   4.3   18.0   278   183   Londo Bouter   245     9.1   5.0   14.2   279   183   Londo Bouter   245     9.1   5.0   14.2   279   194   195   195   195     195   14.2   280   195   195   195   195   195   195   195   281   195   195   195   195   195   195   282   195   195   195   195   195   283   40 pt   129     7.2   7.7   284   195   195   195   195   195   285   195   195   195   195   285   195   195   195   195   287   195   195   195   287   195   195   195   287   195   195   195   287   195   195   195   287   195   195   2	16   10   40   Wess   10   225   42   304     16   10   40   Wess   10   225   42   304     16   12   Brime   153   47   42   60     1500   163   Chya Contra 1995       169   127   Const Ass   165       121   169   40   Chy   183       103   90   40   Chy   183       103   90   40   Chy   64       103   90   40   Chy   64       104   107   40       105   107   40       106   107   40       107   90   40       108   109   40       109   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   109   40       100   100   100	185 69 Emili Fra 189 2.7 L 9 18.7 243 118 Lex Service 214 - 9 18.3 160 68 Lookers 62 + 2 6.2 9.4 oz 173 101 Looke 112 - 6 7.0 8.3 10.5 14 9 Manch Coph 10 d 20 8.3 10.5 185 87 Pendragon 171 + 1 4.2 15.3 185 87 Pendragon 173 + 1 4.5 90 185 187 Pendragon 173 - 1 4.5 6.1 179 188 Kolley Corup 99 3.0 6.5 179 118 Kolley Corup 199 2.0 1.7 179 118 Kolley Corup 199 2.0 1.7 1848 65 Vandy (Freg 137 1.6 35 13.4 147 111 Westland 112 - 2 4.0 4.8 co	TEXTILES    1
- T	255 135 Rombond H5 or 27181.1 195 05 dp A IVM 105 15 19 13.1 268 225 Highwal Dini 255 25 19.6 278 126 horsenth Dut 275 2 17 2 17 2 17 2 17 2 17 2 17 2 17	17   Bectron Home   38   22 & 1   15.7	INDUSTRIALS	136   83   do-pf   129     7.2 7.3   66   49   M. Lister   53     4 8.7 6.4   60   23   M. Sind   29   + 15   2.5 1.5   61   24   25   1.5   62   25   M. Heidings   39     55   1.74.7   63   123   Macanthy   280   1   10.0   4.5 cs   63   121   120   Medicathes   297   + 1   4.7   6.6   18.0   63   121   121   121   121   121   64   121   121   121   121   121   65   121   121   121   121   66   121   121   121   121   67   121   121   121   121   68   121   121   121   121   69   121   121   121   121   60   121   121   121   60   121   121   121   60   121   121   121   60   121   121   121   60   121   121   121   60   121   60   121   60   121   121   60   121   121   60   121   121   60   121   121   60   121   121   60   121   121   60   121   121   60   121	400 187 40-Com 233 14.0 92.11.3 116 70 40-Eng Inst 42 32 13.3 116 70 40-Fer East 85 87 1.2 102 99 40-Eng Inst 85 87 1.2 102 99 40-Eng Inst 85 87 1.2 102 99 40-Fer East 90 + 1/4 103 350 40-West 82 32 8.0 2.2 103 350 40-West 82 32 8.0 2.2 103 350 40-West 82 32 1.1 1.2 0.2 2.3 105 90 105 105 105 105 105 105 105 105 105 10	NEWSPAPERS. PUBLISHERS	68 37 Balan Co 40
	265 231 Medland 223 - 3 7.1 30 1456 14 69 Programments 65;	22 41 Ferward Cop 71 22 4.1 10.7 12 27 11 10.7 12 27 11 10.7 12 27 11 10.7 12 27 10 10.7 12 12 12 12 10 10.7 12 12 12 12 12 12 12 12 12 12 12 12 12	178 115 AAF low 142 8.5 8.1 103 319 AAH 493 + 1 14.8 4.0 18.1 210 2200 ADT 293 - 2 25.8 2.8 2.0 220 ADM 173 55 4.2 17.4 21.0 APG 10 5 3.8 135 85 APV 121 54 6.0 17.5 26 6.8 Remeth 9 10.1 20.1 10.1 20.1 10.1 20.1 10.1 1	133 83 Manig Bronne 96 1.0 1.4 77.2   105 73 Marting 99 4.2	2444   81 Edinburgh 2297 = 14 7.7 45 23.5 125 89 Exerce Gen 122 30 33.37 153 67 English Sext 72 30 33.71 243 193 European Amet 220 0.3 1.1 263 130 Plensis Amer 188 = 5 1.7 1.2 366 263 40 Cliser 344 10.0 3.931.7	104   23 Adecess   90   + 7   2.0 3.0 16.9   203 196 BPP   218	68 36 Fenter Johns 54 0.5 L2 175 L25 Gashell 12b 8.5 9.0 6.5 123 64 Hicking Priest 10b 2.2 2.8 10.4 71 44 Jerome 18 45 2.6 8.4 385 200 January 353 12.0 4.5 14.1 340 187 Legels 340 + 2 9.7 3.8 14.7 86 31 Leger 31 0.1 0.4
	599 399 Webstarpen D553 103 17 163 475 389 Young W 465 13.0 17 163 BUILDING, ROADS	22 55 Chiefe	178 115 AAF Inv 142 3.5 8.1 120 280 ADT 293 -2 25.8 2.8 280 319 AAH 493 +1 14.8 401.81 210 280 ADT 293 -2 25.8 2.8 2206 73 AIM 173 35 42.17 A 10 APG 10 55 42.17 A 10 APG 10 54 50.17 5 26 6 ASR Benealth 9 2 12.3 10.7 5.1 131 79 Advects 104 20 9.0 134 5 6 19 Advects 104 20 9.0 134 5 6 19 Advects 104 20 9.0 134 5 19 10 126 Airparing 29 50 10.1 49 27 12 12 12 12 12 12 12 12 12 12 12 12 12	Box   Color	125	104   31   Adresse   90   7   2.0   3.0   16.9	134
<i>*</i>	20 40 Abbay 70	330 253 Ler bring 310 + 2 14.5 6.235.6   1 15.6 84 148 Sciences 15.6 + 1 2.9 2.520.3 6 244 144 Logica 198 -1 3.5 2.437.7 6.3 41 12A brid 48 7 3.5 9.8 13.1 1 393 223 Macro4 379 11.0 3.9 15.7 6.4 35 Magnetic Mark 22y 119 3.0 1.8 34.6 3 20 120 120 120 120 120 120 120 120 120	169   63 Abrita W   66   S.D   10.1   4.9     27   18 Abrita W   66   S.D   10.1   4.9     28   193 Abritan W   366   S.D   10.1   3.0     300   193 Abritan W   366   S.D   10.1   3.0     40   20 Amberley Gp* 31     1.5 S. 32.7     41   42   44   42.12     42   42   42.12     43   24   44   42.12     44   42.12     45     45       45     45       46     48   F. Spg   2.4       47     4.1       48     48   F. Spg   2.4       49     41       40     41       41     42       41     43       42     43       43     44       45     45       46     47       47     47       48     48       48     48       48     48       48     48       48     48       49     48       40     40       41     41       41     42       42     43       43     44       44     45       45     45       46     47       47     48       48     48       48     48       48     48       48     48       48     48       48     48       48     48       48     48       49     41       40     41       41     41       41     42       42     43       43     44       44     45       45     45       46     47       47     48       48     48       48     48       48     48       48     48       48     48       48     48       48     48       49     48       40     48       41     48       41     48	40 22 Neppend 22 15 89 63 92 61 Neppend 22 15 89 63 92 61 Neppend 22 15 89 63 88 849 68 Noto Cp 70 7 + 1 66 143 63 85 Noto Cp 70 7 + 1 66 143 63 85 Noto Cp 70 7 + 1 66 143 63 85 Noto Cp 70 7 5 4.7 63 340 No Switz 457 180 53 103 46 21 Collect Rue Mac 41 180 53 103 76 43 CMC Int 48 10 1 03 163 93 77 91 CTP 137 63 93 93 77 51 Paur Spitant 51 63 93 77 51 Paur Spitant 51 12 4.6	244 194 do Durer 22 = 1 2.8 1.781.3 122 134 Rezign & Cai 118 = 1 2.556.1 183 140 do Europa 161 - 1 1.1 16 110 80 do German 47 05 204 125 do Pacific 182 - 1 1.167.3 103 644 do Strutter 96 2449.0 234 151 GT Japan 192 - 3 1.1 0.5	6*1   Irai Bus Comm 4	TOBACCOS
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	105 54 CMA 54 34 14 15 00 00 00 00 00 00 00 00 00 00 00 00 00	46 25 Nondard 38 0.7 25 9.6 2 81 37 Northanner 38 25 87 6 103 62 Novo Cestop 75 6 18: 10 Occount 16 15 15.1 279 205 Octool test. 220 4.1 2.5 14.2	139° 239° 1578		126 90 do Szair 117 + 1 46 5221.9 488 135 Law Debmare 466 + 3 160 4626.5 301 233 Majedie 270 90 4427.6 233 164 Merchan 200 1 - 3 65 19.7 3993 1006 Merrill Lunch 3287, 1-125	18 11- Aberdem Forb 16 - 12 16.3 40 13 Aran Energy 15 16.3 77 2 Admits Res 27 + 1 19 39 13- Ann Ol & Goo 38 21 18 55- Arden For 64 11 12 Ex. Editors	121 75 Figure 100 - 2 4.0 5.0 16.9 182 100 Hay? 182 40 2.9 18.4 182 100 Hay? 182 40 2.9 18.4 187 7 Lep 12 70 1.4 200 1450 Maschatr Sh 1450 45 0.4 9.3 186 158 Messy Dods 195 50 3.4 12.1 187 18 NPC 240 f + 3 6.2 3.5 ec 383 277 Dosm Group 325 - 2 5.8 13.3 383 277 Dosm Group 45 - 2 27 8.1 3.3
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Fraditionally, the way in wich companies classify acounting information for planing costing and control his been based on general pinciples applied to an orenisation's specific needs. The content of in-house manuls can very enormously biween organisations. The company's activity, its history ad the current demands of

ranagement are all influen-

til in determining the nature The flexibility of a system gared to a single organis-son carries with it obvious avantages, of which rele-vace to the organisation for which it has been developed is greatest. But individualit has its costs. There is the pocess of developing, honing ad refining the system. here is also the training of nw arrivals — both providers ad users of the information. foally, there is the adaptaon of computer software to

In a project sponsored by the Chartered Institute of anagement Accountants (time), a group of senior ranagement accountants, hs been reviewing practice anong members. After discssing its findings in the UK ad other countries, the goup is enthusiastic about principles of Anglo-Saxon trained in using it

ceanisational needs.

ine and holi-introducing a common system for organising internal data, both financial and nonfinancial.

> The group recommends: Consideration of a uniform chart of accounts based on the French Plan Comptable General (PCG). This is a broadly based coding system for information collection and external reporting, though it proposes only har-monisation of internal infor-

• Financial benefits to those using a uniform chart would result from overcoming some of the difficulties of tailormade systems. Lower development and training costs and "instant" software compatibility are the most obvious. Such costs would be reduced since most systems will require at least some tweaking to ensure that they fulfil the needs of individual companies and their man-

There are also wider social and economic benefits of a uniform chart approach. Statistics are easier to collect and interpret on a comparable basis. Tax calculations could also be simpler:

With a uniform system, few qualified personnel are tied up in the detailed process of record-keeping and audit. High-quality work on basic record-keeping can be done by technicians rather than accountants. Those joining, whether as information users or providers, can become productive more quickly.

One advantage that any codified system applied to the UK will not bring is the close link between internal and external reporting which exists in France.

The PCG, as a who a runner in the UK, and not just because it is French. Its thrust is different to the



Andrew Likierman: "Company activity, history and management influence the system".

accounting. But it would still be worth exploring how links between external and internal reporting could be forged to give reduced costs of data coding, classification and

nere are obvious potential problems in such an approach. Changeover cost is one. This would be greatest for firms with a big investment in their own systems, and specially trained staff. These firms could find it beneficial to make the transition more slowly, but would be inclined to do so as computer and other systems were geared to a common format. For those without a would be immediate benefits of using off-the-shelf software and, increasingly, people

The other potential problem is whether a system based on a uniform chart could allow sufficient flexibility within categories not to prove a strait-jacket. But the advan-tages of individual tailoring would not be lost as long as the categories were drawn sufficiently widely.

How might all this be implemented? Adoption within the UK would almost certainly be voluntary, since imposition from Brussels is not on the horizon. Government intervention would be necessary if speed of adoption is a priority and/or it was thought desirable to lead the development of a Europeanwide system. Neither seems

ilkely.
The basis would probably have to be voluntary, perhaps with guidelines: forming the basis of nationally accepted standards. The incentive to

adopt them would be similar to that which established IBM compatibility as the standard for personal computers - a gradual adoption of a more readily available and cheaper software and an increasing pool of people trained to step straight in and operate it. The incentive could be sharpened by adoption in other countries which have expressed interest.

The codified system based on a uniform chart of accounts deserves consideration, and the Cima study provides a useful catalyst for the debate. Advocates will be careful to avoid any mention of the French connection.

• Professor Liklerman, of the \* Financial Reporting in Europe:

The Management Interface, Cima, 63 Portland Place, London WIN 4AB

### Bombshell about to explode

ROBERT

BRUCE

THE accountancy profession is under greater public pressure to change its ways than at any other time in its history. In the past the profession would ride out the great controversies - or apply a cosmetic change

Accountancy's trump card in avoiding changing its comfortable or lucrative ways was that governments usually considered reforming the profession low in their priorities. During the past 20 years, however, accountants have transformed their profession. Accountancy has become the dominant business profession, working in almost every area of finance and commerce:

This has increased accountance's income and influence enormously. It has also but the profession under greater scrutiny and stretched its ability to convince an increasingly sceptical outside world that its old

principle of independence has come through this growth unscathed. During the past year, for example, the trade and industry department has discreetly increased pressure on accountants to reassess key areas of behaviour. John Redwood, the corporate affairs minister, has developed an effective style of dealing with the large firms in particular.

In public, he talks of how they are standard-bearers of the movement to export British financial services expertise and influence throughout Europe and around the world. In private, he tends to grab them by the jacket lapels and to emphasise in clear terms that this sort of praise and backing depends on their

demonstrating a public commitment to independence and a robust approach to clients who want to bend the rules.

Last autumn more discreet pressure was applied to the profession's leaders when the department made it plain that it wanted more action on a number of public interest points. We are starting to see the fruits of that pressure. The joint ethics committee of the three main institutes of chartered accountants has quietly issued two consultation papers and has another one up its sleeve for a month's time. All three together amount to a bombshell for big accounting firms and their clients. The papers strike hard at the potential conflicts of interest inherent in expanding accounting services.

The first paper deals with what it calls

specialist valuations. However, the key to this is the accounting firms' appetite for setting up departments to provide brand valuation services for their clients. To the outside world, there is an obvious conflict of interest. A company approaches its auditors, needing to shore up its balance sheet in a recession. The business has several famous products among the goods it produces. The audit firm, via its specialist department, goes

through a brand valuation exercise. The balance sheet burgeons. The annual audit comes around and the audit team has to examine the basis for the valuation exercise to ensure that it is "true and fair".

To an outside observer, and it seems, to the trade and industry department, this is stretching the independence argument. The audit firm is effectively auditing its own work. The auditors will not see it that way but will argue that different departments are entirely separate and behave in an arm's length way in their dealings with one another. This may or may not be so. It is, however, difficult to show clear objectivity under public scrutiny. Cajec, the pro-fession's joint ethics committee, is arguing that a total ban on auditing one's own firm's work is really the only justifiable line to take.

Cajec puts forward an alternative proposal involving guidelines on disclosure of how the audit was carried out, but it is a half-hearted effort to find any

alternative to a complete ban. This could be the thin end of the wedge. If the proposals go through, it may not be long before a demand that audit firms should be banned from providing any consultancy services to audit clients starts to win acceptance, which would have devastating consequences for the firms that have seen much of the explosive growth of the past decade coming from that area.

The other quarter in which the department's pressure has led to proposals for change is "opinion-shopping", the practice of a company reacting to its auditors being intransigent in some area of policy. So the

company asks other auditors for a second opinion, hoping to set one firm's policy against another and by pressure, some might say blackmail, get its way.

To prove any wrongdoing is hard and assessing how common such occurrences are is equally hard, but it occurs often enough to be worrying.

Again, the proposals give little alternative

to reforming the whole matter. Should the rules be implemented, no audit firm could give the second opinion or provide the advice wthout informing the company's existing auditor. The hope is that removing the secrecy will remove a company's potential leverage to weaken its auditor's resolve.

The last of the three areas in which reform is now inevitable is lowballing — "predatory pricing, as the committee prefers to call it.

During a recession, audit firms are bound to find ways to pitch fees to a prospective client as low as they can. They will argue that they have increased efficiency and that the low audit fee will be balanced by consultancy work, but it is hard to establish exactly when cutting costs becomes cutting comer ●The author is the associate editor of

Accountancy Age

### Staying in the jobs market

o many employers are slashing their graduate recruitment targets this year that those still hing are inundated with candidates. Lading accountancy firms are receivin thousands more applications than by year. At Ernst & Young, for example, the figures have risen from 8,000 to (000 and drastic measures are being groduced to deal with the influx. ue Cantor, of Ernst & Young, says:

"le're strengthening controls at the seening stage. We used to pre-select interms of UCCA [Universities' Central Cimeil of Admissions! points and a resonably presentable application from Now we are making judgements about candidates' personalities based approximates personantes based of what they say about their work eperience and membership of clubs." Big accountancy firms have mostly rduced their planned intake of gradu-als by between 10 and 15 per cent over te past two years. Compared with the Entires boom, however, the targets my be down by as much as a third. I spite the difficulties, most firms are dermined to maintain a strong presece in graduate recriitment.

During the previous recession, abountancy firms largely withdrew from the graduate recruitment market, leving themselves desperately short of siff when the economy picked up. They will not make the same mistake again. attitudes as well as conditions have chinged significantly in the last couple oyears. Clients are demanding higher "ilded value audits" and better advice. Tere is also pressure to keep fees down aid partners are required to be seen to b doing more. The personal skills neded to keep clients well informed are is more demand. Most accountancy, fins are now looking for more from

The big firms are cutting recruitment, but still seek the best



Hunting leaders: Anne Baldwin

graduates than the potential to achieve technical competence. They are seek-ing, intelligent, well-educated young people who will become persuasive managers and effective leaders within a short space of time.

Grant Thornton has probably gone furthest down this line. They have reduced their graduate recruitment figures by 60 per cent and rather than recruiting accountancy trainees they are looking more for the "partners of the future".

Anne Baldwin, the executive partner. says: "We want people with leadership skills and a good business awareness. To achieve that, we test for "negative To identify the right people, Grant Thornton brings in selection consultants to work alongside its graduate recruiters in putting short-listed can-didates through a vigorous one-and-half day assessment. The small number of those who are successful are then allocated to a fast track training, which is more like blue chip management traineeship in industry than an old-fashioned articled clerkship.

Of course, they must get through their professional exams but they are spared much of the traditional hard labour of the audit process. Instead, they will be involved in work-shadowing leadership training, and be put on placements with

clients.

KPMG Peat Marwick, the first firm to recruit 1,000 graduates, has since cut its intake to between 700 and 800. but David Clifford, who runs graduate recruitment for the firm, has no inten-tion of offering any kind of elitist

"In the London office, we have 3,500 pplicants for just 200 vacancies," Mr Clifford says. "We're able to be very selective and we believe it is not possible to identify the potential highfliers before they have actually started work with the firm. We would want to

keep our options open."

Coopers & Lybrand Deloitte shares

this wariness. Even so, according to partner lan Dupré, "the cream tends to surface pretty early".

Unfortunately, the new slimmed-down enterprise economy is still going to leave many graduates on the sidelines. "There's almost desperation among some of the graduates, I see who among some of the graduates I see who cannot find a job," Mr Dupre says.

**EDWARD FENNELL** 

on tax and work out their

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### Columns

ints at Arthur Andersen is hink straight, talk saight. But their reputaon for android-like behaviur is not entirely justified. A the photographs and illusunions in "Perspective". lihed annual review for 191-92 reveals, a dry famour often lurks behind cose steely eyes.

Carl Sherriff, a designer at herriff Design, was asked to evise a Renaissance theme at would combine wit with sense of authority and ravitas. To achieve this, Mr herriff recruited Ralph readman, the cartoonist tho had already done some-THE REPORT OF aing similar with his

### AND COLUMN BY BUSINESS.

sketches of Leonardo. The result is a rich collection of Steadman cartoons and some nicely posed pictures of partners in Renaissance-like settings. With an accoun-

tant's thoroughness, every photograph is scrupulously captioned A picture of a

football is even captioned "a football". So that is what double-entry accounting

Taxing times COMPETITION between

the field of tax advice has hotted up with the publication by Nabarro Nathanson. a West End law firm, of its briefing paper on the likely impact of the election on clients' tax affairs.

"Election Tax Planning: A Race Against Time", focuses on Labour's proposals. The firm has tried to track Labour's various comments

meaning for the individual taxpayer. For example, noting that any unearned income received by retired people will be exempt from Labour's proposed sur-charges, Nabarro comments: "It is not clear how a retired person will be defined." Does it cover former party leaders still in the House of Commons long after their "sell-

Old money

TO help give people a basic understanding of how to avoid the financial pitfalls of retirement, the Institute of Chartered Accountants will hold a series of seminars during the Money Show at the Barbican from March 12

• Details: Sarah Isles (071-628 7060)

heaps and blackened rivers. as it creates a new environment from the industrial dereliction of the past.

Very little of the coal industry remains in Wales: with only four pits employing 1,400 men, it is an insignificant contributor to the Welsh economy. Steel manpower has been reduced from 55,000 in 1979 to 18,000 today. New businesses that are replacing the jobs lost in heavy industry are increas-ingly demanding a pleasant

Removing the eyesores of the past is the first step in the regeneration of Wales," David Hunt, the Welsh secre-

This argument is one reason why the Welsh Develop-ment Agency (WDA) is its budget on transforming the environment "An attractive landscape can give us the edge when competing with other parts of Europe," Dr Gwyn Jones, the WDA chairman, says.

"Despite the recession, we attracted 183 inward investment projects in 1991, with £860 million. That was a 50 per cent increase on 1990, and much of it is due to the improved environment that Wales now offers."

The principality was the first country in Europe to launch a nationwide land reclamation programme. since 1966 is being put into practice far beyond its boundaries: in Belgium, northern France and, most recently, Poland and eastern Germany, where Welsh companies are working to clean up the toxic wastelands produced under communist rule.

Some companies, such as Biotal, in Cardiff, are employing biotechnological solWales has made great strides in cleaning up its image, reports **Iola Smith** 



Druid watch: Sculpture in Ebbw Vale's garden

utions to produce more renewable energy. "We are using oil-eating microbes to decontaminate the soil around refineries in both Wales and Germany," Andrew Barbour, a Biotal direc-tor, says. "Our microbes are used in England to speed up the production of methane in domestic refuse tips. The gas is then piped to power neighbouring buildings."

The industrial revolution blighted only the South Wales valleys and pockets of the north-east, however.

"In the remainder — a land of three National Parks, five designated areas of outstanding natural beauty, and 800 miles of coastline - it is possible to travel from Snowdonia to the Brecon Beacons

without encountering any en-vironmental blemishes," Mr Hunt says. Mid-Wales is taking ad-

vantage of its scenery to designate the entire region as 3,000-square-mile ecofriendly business park. This E30 million initiative is backed by the Royal Institute of British Architects (RIBA). and involves grant-aiding private sector businesses to landscape their premises, and promoting the construction of new buildings that blend into their surroundings. The first of these new developments, a 29-acre business complex to create 750 jobs, will be constructed in the

Snowdonia National Park. A greener Wales should be attractive to tourists. The two million due to visit this year's National Garden Festival in Ebbw Vale will give tourism, the principality's biggest in-dustry, a valuable boost. Welsh Water is also spend-

ing £1.9 million cleansing the beaches, in an effort to have every Weish beach up to the European Community's water quality standard by the end of the decade.

Inland, the landscape of rural Wales is being safe-guarded for tourists and locals alike by the Country-side Council, which is launching a £500.000 pilot environmental protection scheme enabling farmers to renew hedges, create new bridleways, and allow the public greater access to the countryside.

There is one environmental problem, however, that not even the Celts can solve: the effects of Chernobyl. Many of Gwynedd's farmers have had their livelihood ruined by radioactive fall-out, which has made their sheep unsaleable. Much has been done to remove the scars of Wales's own industrial dereliction. but the results of Soviet carelessness could pollute Snow-



Flowers for slag: the changes to the site in Ebbw Vale for this year's National Garden Festival are intended to stand the test of time

### Two million are going back to their roots

fter a century of ind-ustrialisation. Ebbw Vale is returning to its origins. The former steel town, whose blast furnaces left a film of red dust over the landscape, is being transformed into a garden, ready to welcome two million visitors to this year's National Garden Festival.

Between May and Octo-ber, half a million plants will grow where steel siag once lay, on a 142-acre site nestling between high hillsides, which are being incor-

porated in the design.
The alpine effect will be very different from the flat, inner-city sites used for previous festivals," Liz Barrett, the festival organiser, says.

The Garden Festival will help to regenerate Ebbw Vale environment being created held in southern Britain, we out of the dereliction of are optimistic that English Wales's past. There will be a people as well as the Welsh We will have two levels, with the cultivated gardens on the valley floor, and the natural wild-flower meadows and

woodlands high on the hillwoodsnas tage on the nu-side. There, they will be supplemented by a Slim-bridge-designed wetlands area, complete with wildfowl and a working sheep farm."

On the valley floor, the gardens will be grouped to form three themes. "Land of our fathers" will be a floral white garden, a lake and a waterfall.

our fathers" will be a floral interpretation of Welsh history, from primeval swamp, through Dark Age legends and monastic herb gardens, to today. The second. "Wales celebrates", reflects the new

multi-coloured rainbow, a russet sunset, a black-and-

For the final theme, "Jour-ncy into the future", there will be a technology maze designed to resemble a sili-

people turn up, we will re-coup the public sector's £60 million investment." Miss Barrett says. "Admittedly, we lack large conurbations on our doorstep. But as ours is the only garden festival to be

¬ he festival's publicsector backers, Gwent county council, Bizenau Gwent borough and the Welsh Development Agency (WDA), are confident that he effects will last far be-

"We expect that many of the new landscape features will be incorporated in the new community that will be built on the site after the facilities and a business ark to employ some of the 2,00 people who obtained obs during the festival.

Designs for this villageure likely to be the subject of the petition, and the final deign is expected to incorposte the "urban village" concpt supported by the Prince of Wales.

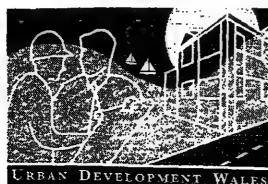
We are determined no to fall into the trap of sime previous festivals, with bloom for a few months, allowed a slide back towards dereliction." Mr Paraswith says. "Here, the changes vill stand the test of time.

### TOGETHER WE'LL BU THE WALES OF THE FUTUR



Encouraging economic prosperity through an on-going programme of urban development is a rop priority in Wales.

That's why the Welsh Development Agency are currently involved



in numerous joint venture schemes. alongside the local community, in conjunction with property developers. investors, operators and end-users in over 30 towns and cities across Wales.

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THE WELSH ADVANTAGE

hances off isilite profes Auto, o

The Welsh lead Europe in land reclamation, Iola Smith reports

### Swansea casts off the shackles of its industrial past

egend has it that when the devil visited Swansea in 1897, he thought he was back home in hell. Sulphurous fumes beiched from the city's mineral smelting works, and the local sewer, the River Tawe, ran yellow to the sea.

In the late 19th century, Swansea was the world's largest mineral smelting centre. So the copper, cobalt, lead, zinc and tin-plate works dumped all their toxic waste along a three-mile stretch of

As a result, the lower Swansea valley was the most poisonous place in Europe. Its grass killed any grazing animal, and the furnes were an acknowledged threat to pub-

Nothing was done to clean up this contamination for 70 years. After the smelting industry and its 30,000 jobs departed, the area was left to rot. It was only in 1967 that the borough council decided that something had to be done, and decontamination work began.

"Between 1967 and 1985, we cleaned 800 toxic acres and removed six million cubic metres of poisonous mineral waste," Ifon Jones, the city's engineer, recalls.

"Much of the zinc spoil was transferred to RTZ's Avonmouth works. The company was surprised to find that it had a higher zinc content than most of the imported ores they use today."

When the government announced that Britain's first enterprise zone would be established in Swansea in 1981, it was decided to locate it on the newly cleaned land. Today the zone, with an eight-hectare lake and £1.5 million worth of landscaping, is the city's business park. The 300 resident companies emplay 6,000 people. However, MIKE BOUIKE the Swansea Bay Partnership insists, only clean industries

"There is no point in re-placing one eyesore with another." Mr Bourke says. We are strict about everything from factory design to ensuring that no prospective business produces toxic waste. Our environmental consciousness is appreciated

by industry. "It is one reason why the

'There is no point in replacing one eyesore with another

cosmetic company, Alberto Culver, established its European headquarters on the park, and why Lloyds Bank brought its back office facilities here from Pall Mall in

"This autumn, Europe's first eco-factory will open here, when the cosmetic company, Montagne Jeunesse. moves into its wind-powered and solar-powered plant. The company will also recycle its cosmetic containers. A pilot study in Austria has proved that customers are happy to return empty bottles to department stores when buying new cosmetics." Montagne Jeunesse is not

the only Swansea-based business recycling its products. Alcoa, the American aluminium manufacturer, has its can-recycling plant near by. and Mr Bourke is encouraging other businesses to follow "One man's waste is anoth-

er's raw material," he says. We want to bring businesses together that can utilise each mutual benefit.

South of the business park lies Swansea's leisure viilage, encompassing an interna-

nis training school and ski slope. This was also constructed on formerly toxic soil, and is the second in a series of parks running the length of the valley from the M4 to the sea.

The seaward end is being transformed by a £16 million barrage, 130ft long, across the mouth of the Tawe that will be completed in May. This will allow the high tide from the Severn to continue to flow upriver, while preventing the river level falling to reveal mud flars at low tide.

"Unlike its Cardiff counterpart, this is not a controversial scheme," Mr Jones says.
"As well as improving the environment, it will raise a little revenue for the city council. We plan to use it to generate electricity, which will then be sold direct to the

Maritime Quarter, an awardwinning development of 1,000 houses, flats and shops surrounding a 500-yacht marina. Until the 1970s, this was the derelict South Dock, containing a refuse tip and a myriad of railway sidings. Today the Maritime Quarter is both a fashionable address

and a tourist attraction. Thanks to its new environment, east Swansea can at last challenge the Gower peninsula, Britain's first designated area of outstanding natural beauty, which lies on the city's western fringes, for the tourist trade.

Back in 1897 that would have been unthinkable. However, now, as the Duke of Edinburgh put it, "the legacy of the exploiters and polluters is being erased by new trees,

£152 million barrage that will cut the rivers off from the

This will result in eight

miles of landscaped water-

front, culminating in the bar-

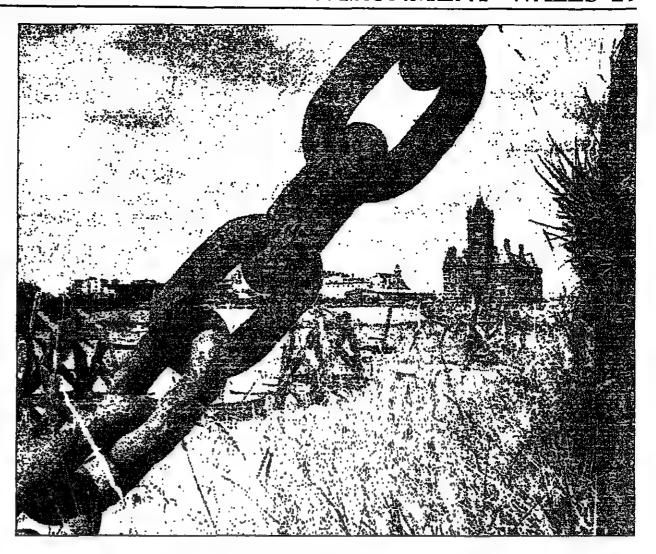
as a 17-acre park," says

David Crompton, the engi-

neering director. "On the

seaward side, the barrage will

Severn estuary.



Changing perspective: Cardiff's Pierhead building has a new purpose and looks out over a renewed bay area

### A capital example for the whole of Wales

Cardiff is at the forefront of a new programme to revive the towns

transforming the townscapes of Wales. In the capital, a development corporation is busy restructuring 2,700 acres of south Cardiff, while in the rest of the principality the Welsh Development Agency (WDA) has an ambitious programme to regenerate every town in Wales within five years.

Cardiff is being trans-formed for the second time in its history. A hundred years ago, before it became the world's largest coal port in 1913, large tracts of land were reclaimed from the sea to accommodate docklands, railway sidings and steelworks. This completely manmade environment blighted the southern part of the city

The programme is determined to correct the errors of . the past. Cardiff Bay Development Corporation

(CBDC) is spending £60 million on landscaping and be ruggedly landscaped with steps leading to rock pools tree planting. The moon-scape that was the East teeming with marine life at low tide.

Moors slag heap is becoming "In contrast, the lakeside will have water gardens landa business park, and the old Penanth dock, which became scaped with plants and shrubs. The lake will be a refuse dump, is being convened into a public park. stocked with a variety of The real transformation is freshwater fish, and the bartaking place around the Taff rage will contain a fish park and Ely rivers. The developso that migratory salmon and sea trout will be able to swim ment corporation is planning to create a 500-acre freshwaup the rivers to spawn." ter lake by constructing a

Although popular with anglers, the barrage plans have incensed omithologists. The Royal Society for the Protection of Birds fears that thousands of wintering wading birds will lose their feeding mud flats are covered permanent high water.

"We have a duty to conserve flora and fauna," Mr

Crompton says. "We propose to develop new feeding-grounds for the birds at Wentloog, three miles east of the bay, and to construct an island to provide new fresh-

water habitats in the lake." Giving the public access to the waterfront for the first time is essential. The first two parks are already under construction around the pierhead building. Some outstanding Victorian buildings exist in the city, and they are being restored and converted for new uses.

One of the new parks will contain the city's Norwegian church, which is being converted into a Scandinavian celebrating the work of the writer Roald Dahl, who was born in Cardiff and christened at the church.

The old seafront pilotage house will accommodate public art, the LMS railway warehouse is now a hotel, and the Spillers warehouse has been converted into flats.

pollution-free transport system is being bay's electric trams with existing bus and rail networks, so that by the end of the century the 30,000 people who work in the area will not depend on

Twenty-eight other Welsh towns are following the capital's example this year. "We are spending up to £20 million on making our towns anractive Farnsworth, the WDA's environment director, says. The WDA expects to attract four times as much in private

investment. Mr Farnsworth says: "In Merthyr, housebuilders and retailers are working with us to upgrade the town centre. In Holyhead we are collaborating with Sealink Stena to redevelop the west dock as a leisure and

retail centre.
"We hope it will encourage some of the 1.5 million tourists passing through the port every year to spend more time in the town.

"Creating an attractive environment in Holyhead is essential, because of the town's strategic importance to North Wales. It is the European Community's designated gateway to the Continent for Irish tourists and

At Llanelli, a wildfowl centre is being created, and at Barry, the WDA and Associated British Ports are spending £15 million on improving the town's docks and beaches.

### £230m to remove debris of the past

Clearance projects are reshaping the valleys

LANDSCAPE Wales is Europe's largest land reclamation programme. This £230 million scheme is intended to remove all sizeable industrial dereliction by the mid-1990s, and has already cleared 20,000 acres and released new land for houses. factories and parks. This transformation began

in 1966, after the Aberlan disaster proved that derelic-tion could be deadly as well

as ugly. Eliminating danger remains a priority, but as Gwyn Griffiths, the Welsh Development Agency's reclamation, explains, importance is equally attached to schemes that will create

Factories, Offices

& Hi Tec

Quality Labour

Soft Loans

Serviced Sites L

Regional Grants

employment. "Reclamation of the disused Courtaulds textile mill in Clwyd, for example, created the Delyn enterprise zone, which employs more people than the mill did," he says. "Principal-ity-wide, 80,000 people work

"As well as creating jobs we want to improve the landscape. More than half our schemes involve the conversion of old collieries and steelworks into open spaces and country parks."

in businesses located on re-

Reclamation costs are met in full by the WDA, which gives a 100 per cent grant to local authorities undertaking a project. Subsequent sales of reclaimed land for dev-

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OCATION

elopment enable the agency to recoup a small part of its investment, about £5 million

Because only 2,000 acres out of the 20,000 cleared are suitable for development. costs are rarely met,

There is another source of income generation — recovering coal. Mr Griffiths says: This year we are removing five collieries and their tips from the Garw valley, and in the process, recovering 300 tonnes of coal a day from the

"Half a million tonnes of usable coal lie there, and we are selling it, at the rate of three trainloads a week, to Aberthaw power station. That means £15 million for the agency."

The largest single land reclamation project in Eur-ope is taking place in east Merthyr, where ten million tonnes of coal are being extracted to make room for homes and factories. Job creation is also the intention of a similar five-pit scheme in the Cynon valley.

This is intended to clear the slag that has blighted the floor of Wales's most depressed valley. Although most of South Wales's dereliction is mining-related, Gwynedd, in the

north. is affected by the legacy of slate quarrying. Slate is often more difficult to clear than siag. so the strategy is to help nature to recolonise the spoil-heaps by planting trees that can stand the harsh conditions in pockets of moist peat between the

The woodland backdrop to Clynrhonwy quarry in Llan-beris, for example, helped to attract Euro DPC, an American pharmaceutical company, to the area. Landscape Wales is also involved in conserving histo-

rical sites. Bronze Age copper workings discovered at the Great Orme, Liandudno, for example, are being turned into tourist attractions. In Merthyr the 19th-century Cyfarthfa blast furnaces, the largest of their kind in the world, are being preserved for posterity.

How renewable energy research is thriving

### New forces that will power Welsh revival

fter more than a century of dependence on coal, Wales is turning to alternative sources of energy production.

Wind, water and solar energy are increasingly attractive and because of its topography and extensive coastline, Wales is well placed to test these forces. Wind energy is proving particularly

Since the Wind Energy Group received planning per-mission from the Welsh Office to construct 24 turbines

#### Barrage could generate 7 per cent of UK electricity'

in Powys, local authorities have been inundated with planning applications.

The largest project being considered is by Ecogen, a mid-Wales company, for a £20 million, 103-turbine wind farm between Newtown and Lianidloes. The company claims that every 30-metrehigh turbine would produce as much electricity in its lifetime as 9,000 tonnes of coal. The wind farm would produce 80,200 megawatts of electricity a year, enough for 21,000 households.

Further south, in the Severn estuary, a tidal power plan is being investigated by the energy department in what would be the largest single renewable energy project in the UK.

A barrage running from Lavernock in South Wales to Brean Down in Somerset could generate 7 per cent of Britain's electricity needs, saving eight million tonnes of coal a year and reducing carbon dioxide emissions by 18 million tonnes. Electricity would be gener-

ated by passing sea water

through turbines in the ten-

mile-long reinforced-concrete

barrage. The energy department calculates that genera-tion costs per kilowatt would be only 3.5p, while the bar-rage itself would cost £8.2

billion to construct. The Severn Tidal Group, a consortium of six developers including McAlpine and Wimpey, is convinced that it is a feasible option.
They similarly regard it as a

potential asset to the Welsh economy, creating 35,000 construction jobs and improving communications by linking Cardiff and Westonsuper-Mare by a barrage-top motorway. If it gets the go-ahead, it is likely that it would be followed by smaller electricity barrages across other Welsh estuaries, such as the Loughor in Dyfed. Pians to develop solar ener-

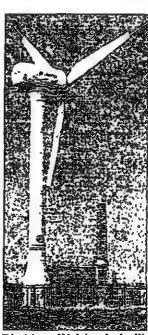
gy are less ambitious, but the Solar Housing Society is in-tending to build Tir Gaia, a solar-powered village, at Rhayader, Powys. The aim is to put up 90 well insulated houses with large south-facing windows and greenhouse like roofs to attract and store

ne Alternative Technology Centre at Machynlleth, Powys, is influential in all these projects. This centre for research into solar-powered and wind-powered energy is intended to show 70,000 visitors a year how to become self-sufficient in energy and food, and is unique in Europe. Renewable energy sources power a restaurant, a smallholding and the homes of 20 resident staff.

As well as testing new designs for energy-efficient self-build houses, the staff are developing new pollution-free forms of transport.
Last year a f 1 million green

share issue backed by the Prince of Wales financed the construction of Britain's first water-powered cliff railway at Machynlleth.

When the railway opens this summer, it will transport tourists up a steep incline t the five acre hillton site.



Big blow: Welsh windmill

CYNGOR 1 The Countryside Council for Wales CEFN GWLAD CYMRU.

is the statutory body to deal with Countryside matters in Wales. The Council strives to: conserve the aesthetic quality of

COUNCIL

FOR WALES

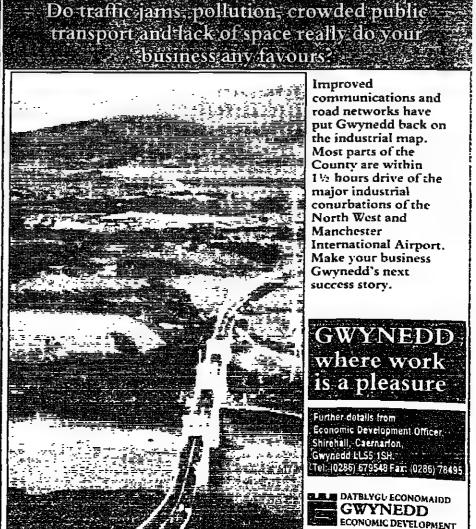
the Welsh landscape, its structure and its form conserve the quality and COUNTRYSIDE

richness of the wildlife of Wales encourage and sustain opportunities for public access

and enjoyment of those qualities pursue these purposes mindful of the culture and economy of rural

promote the understanding of all these aspects of its work and their interdependence.

Head Office Plas Penrhos, Fiordd Penrhos. Bangor, Gwynedd LL57 2LQ Tel: 0248 370444



European golf spreads its net to the Far East

### Leading players face formidable British challenge

FROM MITCHELL PLATTS GOLF CORRESPONDENT IN BANGROR

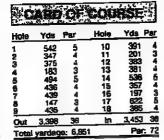
THE prospect of Paul Colin Broadhurst, Montgomerie and Steven Richardson becoming stan-dard-bearers for British golf will heighten interest as the curtain goes up on the 1992 PGA European Tour today at the Asian Classic here.

Not since the emergence in the 1970s of Nick Faldo and Sandy Lyle, followed by Ian Woosnam, has Britain been able to lay claim to such prodigious talent. Broadhurst, who won the European Pro-celebrity, Montgomerie, the Scandinavian Masters champion, and Richardson, who triumphed at the Girona Open and Portugese Open. all won in 1991, and showed further promise with the maturity of their play in the Ryder Cup.

Richardson made the biggest impact — he was second in the Volvo Order of Merit and joint fifth in the US PGA Championship - and in so doing spurred on his contemporaries. David Gilford. Jamie Spence. Philip Price, Russell Claydon and Mark Davis are others who will seek this year to enhance their reputations. Recruits from the amateur game, such as Gary Evans and Jim Payne, will hope to lay the foundation for successful careers.

Whether they can all respond to the exacting challenge and provide tangible evidence that the time is ripe for a new guard will be decided during a £22 million programme comprising 39 tournaments on the 1992 European Tour.

Their task is not an easy one, as alongside Faldo. Lyle and Woosnam, the likes of Severiano Ballesteros. Bernhard Langer, Josè-Maria Olazabal and Ronan Rafferty provide the most formidable



nucleus of players in the history of European golf. The tour begins here today

on the outskirts of Bangkok, of which Noel Coward wrote on his last visit, in 1968, "It's a lovely place and I'm fonder of it than ever."

Not everyone, however, is in favour of launching the 1992 circuit in Thailand. Some Australians have accused European officials of encroaching on their territory. It has been claimed that the European Tour event has siphoned players away from Australia, causing one tournament there to be abandoned.

Ken Schofield, the executive director of the PGA European Tour, rejects such accusation. "I'm amazed because there has been no formal objection from the Australian Tour commissioner," he said yesterday. "We have drawn players from 28 countries to this event, includ-



Richardson: a spur

ing the winners of 17 Volvo Tour events last year and 400 titles around the world. We did not go poaching for this tournament; we were approached by the sponsor."

لعكدًا منه لذجل

The expansion of the European Tour provides ever-increasing opportunities — it is understood that talks will take place soon on the possi-bility of an event in Argentina next January — and Ballesteros, Faldo and Woosnam are supporting this

far-sighted approach. All three have broken away from their traditional winter recesses to compete both here and in Dubai next week. Faldo has taken only one month off, compared with three last year. Ballesteros said: "It is the

shortest break I've ever had in my career. I've had three weeks off instead of my usual ten. And I've played golf every day at home since December 29. I have to play more to keep up with the newcomers. The competition is getting tougher all the time. Things have changed so

much. Ten years ago the European Tour began after the Masters and ended in mid-September, and there were only 15 players capable of winning. Today we are starting in January, ending in November and there are 40 who can win. I intend to play more and more golf and continue to compete." Ballesteros, however, is suf-

fering from a back injury. "I've had back problems in the past but it has never felt this bad," he said yesterday. I had to walk in after nine holes on Tuesday, and even walking is difficult at times." The Spaniard did complete his final practice round, although he took 73 strokes.

The consensus is that it will

require a score of around 20 under par on the Pinehurst Sports Letters may be sent by fax to 071-782 5046. course here to win the first prize of £83,330.

### SPORTS LETTERS

### Search continues for Tideway solution

on December 18 and January

6 in an endeavour to reach a safe and practicable solution

with regard to the application

of the international regula-

tions on the tideway. Such

meetings will continue to be

held until a satisfactory sol-

ution has been found.

Chief Harbour Master,

Port of London Authority.

and scullers have often been

left on their own to find out,

or do not bother at their peril.

to discuss safety and I was

Sir, Amid the criticism of Ian

Botham by Geoffrey Boycott (report, January 29) — for

playing golf instead of apply-

t could be mentioned that in

Calcutta in 1982, during his

last tour as an England

player, a certain Geoffrey

Boycott was reprimanded by

the tour management for

being discovered on the golf course when meant to be sick.

ng himself to net practice

Caught out

From Mr David Lomas

I met the PLA several times

Yours faithfully,

Thames House, St Andrews Road,

Tilbury, Essex.

G. S.VARNEY

From the Chief Harbour chioness and the Bowbelle Master of the Port of London requires that rule 9 of the Authority

Sir, Mr Minale (Sports Letter, January 23) writes that new rowing rules have been introduced on the Tideway and alleges that there has been lack of consultation on the issue. On both counts he is wrong.

The International Regulations for Preventing Collisions at Sea apply to all vessels on the high seas and in all waters connected therewith, navigable by seagoing vessels. They are applicable to the tidal Thames and have been so for many years. The rule in question, 9 (a), states that "a vessel proceeding along the course of a narrow channel or fairway shall keep as near to the outer limit of the channel or fairway which

safe and practicable". I accept that there are parts of the river where it is not "safe and practicable" for rowers always to keep to the starboard side. We are continuing discussion with representatives of the Amateur Rowing Association (ARA) and the Thames Rowing Council concerning rules for

lies on her starboard side as is

navigation in these areas. There have been a number of incidents on the Thames in recent years, involving rowing boats, which have required the PLA to remind river users of the need to comply with PLA river bylaws, which incorporate the international regulations.

Following the acquittal in 1990 of a tug master, who was tried at Middlesex crown court for causing a London university eight to break up in his wash, the judge directed that it was "in the interest of all who use the Thames if the ARA were alerted to the fact that the river is subject to PLA regulations, since these regulations are not being adhered to by all rowers". This direction was discussed at river users' liaison meetings, which are attended by representa-tives of the ARA and the

Thames Rowing Council. Recommendation 18 of the Marine Accident Investigation Branch's report into the collision between the Mar-

attitude of a minority of rowers to the commercial collision regulations should operators plying their trade. be strictly enforced in the Much of the blame usually river. A meeting was called by lay with the rower. All users of the PLA in May 1991, atthe river must co-exist as tended by representatives of harmoniously as possible; the ARA, the Thames Rowing perhaps the decline of com-Council and all the various mercial traffic led to rowers' head of river race committees complacency.

to address the issue. Safety has always been of Last year's head-on colliconcern to those involved in sion between two eights, organising river sport and I which caused serious injury to trust that a sensible comproone rower, resulted in my mise will be reached, because letter, of November 22, 1991, rigid interpretation of the addressed to the captains of starboard hand" rule will all rowing clubs using the increase the risk of serious tidal Thames, and another accidents. However, rowing from Thames division of the chibs will have to enforce any Metropolitan Police. agreement and publicise it to Meetings were held betheir guests when they visit tween the PLA, police and the ARA's safety representative

the tidal Thames. Non-tidal rivers have different safety problems, brought about by an increased leisure use of the river. It is, therefore, equally vital that the regulatory authorities keep the practical aspects of water safety in mind when reviewing planning applications such as the new Eton rowing course or when legislating for the Tideway. Yours faithfully.

PETER BLASEBY, Secretary. Thames Rowing Council. 22 Bovingdon Heights.

From the Secretary of the Thames Rowing Council Marlow, Buckinghamshire. Sir, There has always been an Athletes' protest unwritten code for rowing up-river of Putney, as Mr Minale From Mr Colin Smith confirmed, but visiting crews

Sir. It is, of course, legitimate for Linford Christie and others to opt not to compete against multi-racial South African teams before that country adopts a political constitution which is acceptable to them (report, January 22).

However, in reaching their decision they have a responsibility not to engage in pointless gesture politics but to act in a manner favourable to the outcome they desire. They may also be wise to recognise that if black and white South African athletes, and their representatives, as well as groups like the ANC, desire such competition, this ought to suggest that the proposition has merit.

It would be unfortunate if athletes, whether out of fear or ignorance, were perceived to be capitulating to artitudes fostered by our own race

#### Rugby must act on foul play he was left with a broken jaw, From Professor G. Clayton loss of teeth and damage to

the facial nervous system. The

result is that the 28-year-old

teacher may not be able to

Last Tuesday. Dean Os-

wald, a New Zealander play-

ing for Pontypool, was

dismissed for punching and

after the match, against New-

port, John Groves, the refer-

ee, received due reward for

his firm action in the form of

What a pretty pass we have

reached! I appeal to all the

game's administrators, to re-

affirm their commitment to

the eradication of foul play

and unfair practices and their

determination to take effect-

ive action against all thugs

I have little confidence that

anything effective will be done. There are too many

officials who are capable of

making a similar remark to

that of the Nottingham spokesman, who reportedly

said: "I am surprised the

episode is lingering on. I

know the two players shook

hands and we consider the matter closed." How myopic

GEORGE CLAYTON,

108 Westbourne Road,

Sheffield, South Yorkshire.

and cheats.

a police escort.

play again this season.

Sir, A series of recent incidents in rugby union football has convinced me that the deterioration in standards is so serious that the time has come for all those involved in the game to stand up and be counted. A few weeks ago BBC's

Rugby Special showed the highlights of a game between Pontypridd and Llanelli. At one time it developed into a brawl every bit as disgraceful as the notorious one between Arsenal and Manchester United which led to fines and reprimands; all that the referee and the touch judges did on this occasion was to look on helplessly: It would be interesting to know what ac-tion the Welsh Rugby Union (WRU) took.

The pleasure which I derived, on behalf of my Welsh wife from Wales's recent spirited victory over Ireland was soured by the injury suffered by Neil Francis as a result of a blow from Tony Copsey. The WRU's firm response to this blatant foul play was to name Copsey as a member of the team against France. On the same day Gary Rees

(Nottingham), whose play I have frequently admired, struck Stefan Marty, of London Irish, so severely that

that society.

Yours sincered

COLIN SMIŤH.

From Mr Ricky Kelehar

Christie when he contends

that Christie's protest about

competing in Cape Town "is

ment, January 23).

seriously out of date" (Com-

minute that Christic is "un-

aware of events in South

Africa over the past 18

months," as Miller presumes.

What Christie and many of

his fellow athletes are com-

plaining about is the failure

of the British Athletic Federa-

tion to consult them about the

I do not suppose for a

fixture. They argue that the relations industry. There is, in political situation in South fact, a strong argument that athletes such as Christie and Africa is still extremely sensitive and that more time is John Regis should compete in. South Africa as often as they needed to evaluate the permanency of current changes. can in order to provide impe-When contrasted with our tus for the normalization of government's headlong rush

can you get?

Vorus sincerely.

34 Greycoat Gardens, SW i. the ethletes position seems eminently reasonable. Yours sincerely. Sir, David Miller is being RICKY KELEHAR. unduly harsh on Linford Highbury, Woodbury Road. Hawkhurst, Kent.

#### Truer measure

to embrace South Africa be-

fore proposed changes have

yet to come fully into effect,

From MrN. C. Lear. Sir, Steve Backley (report, January 27) is the first to throw a smooth javelin over 100 yards. Surely that is more notable than to have thrown 91.46 metres. Yours faithfully. N. C. LEAR.

20 Hans Road, SW3.

Court of Appeal

#### Court of Appeal

### Law Report January 30 1992

Yours truly,

DAVID LOMAS.

Croydon, Surrey.

21 Northampton Road.

### No right of silence in insolvency investigation

Management Ltd (in provisional liquidation) v Maxwell and Another Cooper v Maxwell and Another

Bishopsgate Investment

Mirror Group Newspapers ple and Another v Maxwell and Others Before Lord Justice Dillon, Lord Justice Stuart-Smith and Lord

Justice Mann

[Judgment January 29] A director of a company was not against self-incrimination to refuse to answer questions put to him by provisional liquidators under sections 235 and 236 of the Insolvency Act 1986.

However, the privilege against self-incrimination was available to a fiduciary from whom the principal was seeking information about dealings with trust money under the general law. The Court of Appeal so held in

reserved judgments in (1) dismissing the appeal of Mr Kevin Maxwell against the decision of Mr Justice Hoffmann on Decemer 23, 1991 to refuse to discharge the order of Mr Justice Morritt on December 8 to ap-point Mr Neil Cooper of Robson Rhodes as the provisional liq-uidator of Bishopsgate Investment Management Ltd. of which Mr Maxwell was a director from ebruary 1988 to December 4. [99], and in granting a declaration that Mr Maxwell was not entitled under sections 235 and 236 of the 1986 Act to rely on the privilege against self-incrimina-tion and (2) dismissing the appeal by Mirror Group Newspapers ple and Mirror Group Newspapers Lid against the decision of Mr Justice Hoffmann on December 23 that Mr Maxwell did not have to answer certain interrogatories the ground of self-

incrimmation. Mr Gavin Lightman. QC. Mr R. Alun Jones. QC. Mr Michael Briggs and Mr Philip S. Marshall for Mr Maxwell: Mr Philip Heslop, QC and Mr John Brisby for Bishopsgale and Mr Cooper; Mr Charles Falconer. QC. Mr Martin Moore and Miss Lexa Hilliard for Mirror Group News-

The Bishopsgate appeals
LORD JUSTICE DILLON said that it was not in doubt that Parliament could abrogate the tion by statute. Sometimes that was done by providing that a person might be questioned but limiting the use that could be made of his answers in any prosecution, see section 31 of the Theft Act 1968, section 72 of the Supreme Court Act 1981 and

There were also cases where the privilege against self-incrimina-tion had been held to have been

lar reasoning applied to the relevant sections of the insolvency Act 1986. That depended on the proper construction and a proper appreciation of that Act. Insolvency Act 1986 The Act consolidated with

amendments the law of personal and corporate insolvency. His Lordship started with the assump tion that the intention of Parliament was, mutatis mutandis, to promote harmony between the The difficulty was that each

system had, since more than 100 years ago, contained separate sections providing, on the one hand, for public examination in open court, and, on the other hand, for what was called private examination. It was necessary to discover what the respective functions of public and private examination were intended to be under the 1986 Act and how far person being examined should not be entitled to rely on the privilege of self-incrimination.

Public examination in bankruptcy was now covered by section 290 of the 1986 Act by which public examination was no longer mandatory in every bankruptcy. But where it took place, the bankrupt was to be examined "as to his affairs, dealings and

His Lordship concluded without hesitation that Re Paget (11927) 2 Ch 85) still applied and a bankrupt on his public examination could not invoke the privilege against self-

Public examination was ininto the field of companies winding-up by section 8 of the Companies (Winding-Up) Act 1890. Section 270 of the Companies Act 1948 contained provisions to the same effect. However, although section 270

only applied in terms to windingup by the court and only on nvision of a further report by the Official Receiver, it was held in Re ([1954] Ch 225) that public examination was available in a voluntary liquidation because section 307 of the 1948 Act enabled the court to exercise all or any of the powers which the court might exercise if the company was being wound up by the count. Section 112 of the 1986 Act was in the same terms as section 307 of the

Section 133 of the 1986 Act replaced section 270 of the 1948 Act. The section bore obvious resemblances to the provisions of section 290 in relation to public examination in personal bankruptcy.

Consequently, if his Lordship was right that Re Paget applied to public examination in personal bankruptcy under section 290 of the 1986 Act. it must equally apply to public examination in companies' liquidation under sec-tion 133 with the consequence

incrimination was not available to the person being questioned. There was also a strong line of

authority in bankruptcy law to the effect that the bankrupt himself could not invoke the privilege against self-incrimination when questioned in his own bankruptcy. That went back before any distinction was drawn in the wording of stanues between public and private examination. His Lordship wholeheartedly

Justice Vinelott in Re Jeffrey S. Levitt Ltd (unreported, October 29, 1991) that the provisions of the 1986 Act had to be looked at a whole to ascertain the purpose of an examination under section 236 and whether the purpose necessarily involved the abrogation of the privilege.
It was plain to his Lordship that

part of the mischief in the old law was the apparent inability of the law to deal adequately with dis-honesty or malpractice on the part of bankrupts or company

To that end. Parliament had, by the 1986 Act. greatly extended the investigative powers available to office-holders, with the assistance of the court, and had expressly placed the officers of the company, and others listed in section 235(3), under a duty to assist the office-holder.

A company could not act except field of law with which the Bishopsgate appeals were concerned, it was illogical that the directors of a company should be entitled to rely on the privilege against self-incrimination on a rivate examination under section 236, whereas the individual insolvent was not so entitled on a private examination under sec-

It was also illogical that directors, other officers or promoters of a company should be entitled to rely on the privilege against self-incrimination on a private examination under section 230 concerning the promotion, formation, business dealings, affairs or property of the company but should not be so entitled on a nublic examination under section 133 concerning the same

Whether the privilege applied or not did not depend on whether the examination was conducted before the registrar or the judge. His Lordship agreed with the conclusion of Mr Justice Hoff-mann and would dismiss the

appeals in Bishopsgate. A further aspect which led his Lordship to the same conclusion was that under section 221 of the substitued by the Companies Act 1989, it was the duty of every company to keep accounting records which were sufficient to show and explain the company's

Failure to comply rendered

offence unless he could show that he acted honestly and the default

Any charges under section 221 would appear to be separate from charges of false accounting under the Theft Act 1968. But in practically every case in which an office-holder wanted to

examine a director under section failure to keep proper accounting records. But the object of the examination would be stultified il the director was entitled to rely on the privilege against self-in-

Therefore, by implication, the plea was not available to any director or other officer of the company.

Lord Justice Stuart-Smith and Lord Justice Mann delivered concurring judgments in the Bishopsgate appeals.

MGN appeal LORD JUSTICE DILLON said that the particular sub-mission by MGN was that under the general law the privilege available to a defendant if fraud which was the subject matter of the action, the defendant was a fiduciary, servant or agent of the plaintiffs in the action and the plaintiffs were by the action seeking to recover from the defendant their moneys or property or an account of or informa tion about such moneys or property for which the defendant, as such fiduciary, servant or nt, was accountable to the

nlaintiffs in equity. In a subsidiary submission, it was urged that it was unsatisfactory that a company should be in a worse position, in the way of enforcing liabilities against fiduciaries if it was solvent and still trading than if it was insolvent. submission was that Parliament had seen fit to confer extensive powers on office-holders under the 1986 Act which it had not conferred on companies which

In re D (a Minor)

Practitioners in the Court of Appeal frequently failed to com-

ply with the practice directions

relating to county court notes of

evidence and specialist law

Lord Justice Purchas, sitting

with Mr Justice Douglas Brown in the Court of Appeal, so ob-served on January 28 when the

court allowed an appeal against a

condition in an adoption order. HIS LORDSHIP said that the

procedure relating to county

courts notes of evidence, as set out

in The Supreme Court Practice

1991 at p934, was perfectly clear

administration or in administrative receivership.

For the main submission, MGN relied on a trio of cases

decided in the last century: Green v Weaver ((1827) 1 Sim 404), Robinson v Kitchin ((1856) 21 Beav 365) and affirmed in the Court of Appeal ((1856) & De GM & G 88) and Chadwick v Chadwick ((1852) 22 LJ Ch 329). Mr Falconer argued that on the authorities earlier than Green v Weaver it was established that the privilege against self-incrimina tion was not available to a defendant against a plaintiff with

whom the defendant had con-

tracted that he would not avail

himself of the privilege and that anyone who put himself into the position of a fiduciary thereby impliedly contracted thus. His Lordship found It wholly unreal to suppose that when two parties, neither of whom was thinking of the privilege against self-incrimination, made an agreement they impliedly con-tracted that one would not involve

the privilege against the other. So far as his Lordship was aware, Green v Weaver and Robinson v Kitchin were not referred to in any modern textbook and had not been referred to judicially in any case since they were decided, except for ref-erences in Rank Film Distributors Ltd v Video Information
Centre ([1982] AC 380) in the
Court of Appeal and the decision
of Sir Nicolas Browne-Wilkinson, Vice Chancellor, in Tate Access Floors Inc v Baswell ([1991] Ch

in Rank Film Lord Justice Templeman left open the question whether the proposition he derived from Green v Weaver was now good law or not.

In Tate Access, the Vice-Chan cellor had held that the cases did not establish the wide proposition that where a delendant agreed to act as a liduciary he impliedly contracted not to raise the claim to the privilege against self-inion in any case brought by the principal to enforce the fiduciary duties and he doubted

obtained under that practice was

exchange their notes of evidence

so as to identify any supple-

It was not satisfactory for coun-

sel to include in their skeleton

argument matters derived from

notes of evidence which had not

been submitted to their oppo-

nents or the opponents' solicitors.

Counsel had tendered to the

court The All England Law Re-ports and Family Law Reports of a case which had been reported in

official Law Reports were to be

incomplete, it was the duty of the

parties and their advoca

mentary matters.

If Mr Falconer's proposition was valid, the considered and cogent judgments of the Court of Appeal in Sociedade Nacional de Combusteveis de Angola UEE Lundavisi (1991) 2 QB 310) would have to be rejected as decided per incuriam. The facts of that case cried out for the application of Mr Falconer's prinle, if it was valid.

Finally, the limits of Mr Falconer's proposition were not at all clear. He sought to limit it to cases or relationship of master and servant or principal and agent came into being before the con-duct of which an account was sought in the proceedings. But in equity the trustee de son

tort, or person who became a constructive trustee by knowingly participating in the fraudulent conduct of a fiduciary was just as much accountable and on substantially the same principles as the express trustee or the fiduciary servant or agent.
Taking those various factors together, his Lordship would hold

that he was not bound by Green Weaver and Robinson v Kitchin On the contrary, the decision of the Vice-Chancellor in Tate Access should and would be upheld. The appeal by Mirror Group would therefore be dismissed. The privilege against self-in-crimination was so deeply en-trenched that any decision to curtail it or make it not available

was essentially a political decision and a maner for Parliament. It did seem to his Lordship, however, that the present state of the general law, apart from such statutes as the insolvency Act 1986, in which the privilege was available to a person who feared prosecution for conspiracy but was not available to a person who feared prosecution under the Theft Act 1968 was logically

Lord Justice Stuart-Smith and Lord Justice Mann delivered concurring judgments.
Solicitors: Peters & Peters;
Stephenson Harwood; Lowell whether the two cases were good

Counsel not following practice

cited in preference to specialist

law reports: see The Supreme Court Practice 1991 at p938. If counsel wished to rely on a specialist law report not included in the official Law Reports, he could put the specialist report on his list of authorities with an explanation for citing it.

One of the reasons for prefer ring the official Law Reports was that they contained argument which had been checked by counsel and, sometimes, also by the

Counsels' lists of authorities 9.30am on the day of the hearing.

### Adding cause by amendment

Banks v CBS Songs Ltd and Others

Before Lord Justice Nourse, Lord Justice Scott and Sir David Croom-Johnson (Judgment January 22)

A cause of action added to a writ or statement of claim by amendment did not become part of the original action until such time as amendment was made. The abolition of conversion damages for infringement of copyright in respect of any proceedings commenced after the coming into force of the copyright provisions of the Copyright, Designs and Patents Act 1988 disallowed a claim for such damages being made by way of any amendments being permitted after that date to a statement of claim issued before

when allowing in part an inter-locatory appeal by the plaintiff, Dehorah Banks, from the judg-ment of Mr Justice Aldous on February 20, 1990 that had set aside an order of Master Gowers that had given the plaintiff leave to make further amendments to her statement of claim against the defendants, CBS Songs Ltd, ATV Music Ltd. Measuran Ltd. members of the UB 40 pop group. Fernscan Ltd and Virgin Records

The court did, however, allow the plaintiff to make amendments so as to claim infringement dam-ages and also conversion damages for any post-writ infringements found to be part of a continuing cause of the action aiready pleaded.

Mr Michael Fysh, QC and Miss Alison Firth for the plaintiff; Mr Selwyn Bloch for the first and second defendants; Mr Kevin Garnett, QC, for the third to twelth delendants.

LORD JUSTICE SCOTT said that the plaintiff claimed to be the composer of a bucolic poem, recorded by UB 40, as the song. Don't break my heart": Her statement of claim served in 1986 alleged infringements of

copyright by reference to a single-recording of the song and to an album, "UB 40 Baggariddim". In July 1989 the plaintiff applied to serve a re-reamended statement of claim that, inter alia, sought to add a third infringing record. "The Best of UB 40" to the two records soccified in the original statement

The significance of that amendment was that it was directed to alleged infringements that had taken place since the date of issue writ: the manufacture in 1987 of that third recording. The purpose was to enable the plaintiff claim additional damages under section 17/31 of the Copyright Act 1956 and under section 97(2) of the 1988 Act ---- - -

ay provisions enabling conversion damages to be claimed. That change in the law resulted from the widespread criticism of conversion damages: sec. for example, Lord Scarman in Infabrics Ltd v Jayter Ltd ([1982]

The provisions of the 1988 Act relevant to the appeal came into effect on August 1, 1989 and transitional provisions in paragraph 31(2) of Schedule 1 to the 1988 Act preserved conversion damages only for the purposes of any proceedings begun August 1, 1989.

Thus the question was whether conversion damages for any pre-August 1, 1989 infringements could be claimed in proceedings begun before that date but where the infringements had been added to the action by amendments made after that date. The plaintiff's action plainly

constituted "proceedings began before commencement". But if new allegations of infringements were added by amendment. when, for the purpose of those infringements, were the "proceed ings" commenced? Mr Fysh did not contend that

the new causes of action con-prised in the amendments should. f the amendments were allowed. be treated as having been comprised in the original action. But he contended that the amendments should be treated as having the application for leave to amend was made, and were to be treated as comprised in the action as from

Paragraph 31(2) referred to proceedings begun before commencement. Proceedings in that context meant the proceedfor which conversion damages were sought were prosecuted.

writ or a statement of claim by amendment did not become part of the action until the amendment had been made. The application for leave and the adjudication on it constituted judicial proceed ings. But they constituted proceedings which were a necessary preliminary to the commencement of the proceed ings whereby the new causes of

David Croom-Johnson agreed. Solicitors: Beasley & Johnson,

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A cause of action added to a

action were prosecuted. On the true construction of paragraph 31(2) "proceedings" in respect of any new causes of action comprised in the plaintiff's proposed amendments were not commenced before August 1-1989 and conversion damages could not be claimed in respect of

Lord Justice Noorse and Sir. Olswang & Co.----

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### Able Player to justify Thornton's trek south

ABLE Player can vindicate his trainer Chris Thornton's decision to undertake the long journey south to Ling-field from his base at Middle ham. North Yorkshire, by landingthe British Columbia Novices' Hurdle today in the hands of Graham Bradley.

recent act on foul plan

It was the same stylish jockey who partnered the five-year-old, who has been good enough to win on the Flat at York and Haydock, when he won last time out at Wolverhampton on Boxing day.

That was Able Player's second victory over hurdles on the Midlands track this sea-son. Sandwiched between them was a run at Sandown where he was fourth to Muse, Light Veneer and Daunou.

- Jack Hose Talk

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This is a drop in class even though Scotoni, a regular at Lingfield, has stood his ground. A winner of three Flat races on the Equitrack surface. Scotoni finally broke his duck under National Hunt rules there a week ago when he beat Antico Nativo by two lengths with Fact Or Fiction, another of today's runners, 15 lengths fourth.

As Antico Nativo went on to win on Tuesday, Scotoni's form stands up well, more especially since he had previously finished a good third to. behind Gina-Diane and Yuvraj. But I believe Able Player can take this prize back to Yorkshire and he is my nap. Sally Oliver, who trains in Staffordshire, is another who

will also be undertaking the iong trip to Lingfield. In her case it looks like being rewarded two-fold, first by Invite D'Honneur (2.10) then by Knights (4.10).

When Invite D'Houneur,

my selection for the Alberta Novices' Selling Hurdle, won

MICHAEL PHILLIPS

Year's day he beat the Martin Pipe-trained favourite Passed Pawn by one-and-a-half lengths. The rest were 25 lengths away so it was probably an above-average claim-ing race and he is preferred to Freezing and Texan Cla-

Knights, my choice for the Ontario Amateur Riders' Handicap Hurdle, strongly backed at Kempton last time out following good runs at Wolverhampton, Notting-ham and Huntingdon.

But the confidence proved misplaced when Knights trailed in a well-beaten behind the winner Welshman. He is clearly capable of better, though, and he is taken to prove the point by defying top weight here.
Master Dancer, who was

entered for the same race, runs instead in the Manitoba Handicap Hurdle Having beaten Groomsman by six lengths on this surface at the beginning of this month. Master Dancer was then beaten four lengths by the same horse on Southwell's Fibresand. Back on the Equitrack he can pick up the winning thread.

After winning on Tuesday, Antico Nativo is not being allowed to rest on his laurels. He contests the Quebec Juvenile Novices' Hurdle carrying a penalty but I wonder whether he can give weight to Madagans Grey.

Before finishing sixth in his only race over hurdles at Leicester, the four-year-old won on the Flat at Goodwood after finishing fourth in the Queen's Vase at Royal Ascot.

### More meetings lost

disrupt racing. Both today's scheduled nurt meetings, at Towcester and Edinburgh, - racing will take place. There were abandoned after moming inspections yesterday because of frost. However, no problems are reported for Lingfield Park's all-weather

Kelso's fixture tomorrow frost, taking the season's total to 31 meetings abandoned. but again hopes are high that is also an all-weather pro-

gramme at Southwell. Prospects are brighter for Saturday when Sandown, Chepstow and Stratford are optimistic. Wetherby, however, inspect at 8.30am tomorhas also been lost because of row and the outlook is gloomy. There is also an allweather card at Linefield.



No 1 team: Owner Meg Cooke with reigning Times champion Strong Bond

### Increased prize fund for Times championship

By Brian Beel,

PRIZE-MONEY for the sixth running of The Times point-to-point champion-ship series final at Towcester on May 23 has been increased to E3,000.

The series will be further strengthened by a change in point-to-point regulations which allows a horse to win two restricted races before moving up in class. Owners will now have an easier task planning racing programmes to coincide with one of the 27 qualifying races, which start on the third week of the season at the North Hereford and continue until the Atherstone on May 2.

Land Rover and RMC continue their sponsorship of the men's and women's open race series. BMW have returned, after an absence of 13 years, to spons-or a series based on the confined race, previously known as the adjacent.

Land Rover and RMC return to Towester (May 12) and Warwick (May 16) re-spectively for their finals while BMW stages its final at the Cheltenham hunter

chase meeting on April 29.
During the 19-week season, 202 meetings have been arranged at 117 different locations, four of which will be used for the first time. They are the inside of the Market Rasen National Hunt course. which was planned to be used last year only for frost to cause the Lincolnshire United Hunt meeting to be abandoned. They will be THE WAS TIMES Point-to-point Championship

trying again on Saturday week, and other hunts to

use the course are the South Wold and Burton. With Nedge also de-funct, the Mendip Farmers move to Castle of Comfort and the Avon Vale to Barbury Castle. Older supporters may recall that Barbury Castle is not a new venue but a return to a course last used 30 years ago.

Marborough Downs, a course steeped in history, is to be the permanent home of the Tedworth. It was once the training grounds for the famous Brown Jack and more recently Bob Turnell sent Pas Seul and Salmon Spray from there to win the Cheltenham Gold Cup and Champion Hurdle respec-

A recent addition to the fixture list, Radwinter, has lasted only briefly and the Essex will now race at High Easter, , between Bishops Stortford and Chelmsford.

Following the lead of the Lauderdale meeting last year, many of the Welsh Border meetings will be charging a per capita entry fee rather than the traditional one for car parking.

### **Festival** out for leading chaser

BY RICHARD EVANS RACING CORRESPONDENT

REMITTANCE Man will miss the Cheltenham Gold Cup this year because of doubts about his stamina Nicky Henderson's top-class chaser, the winner of the Arkle Challenge Trophy last March, will instead be aimed at the leading races over twoand-a-half miles with the £60,000 Mumm Melling Chase at Aintree on April 3 the main objective.

The eight-year-old had been one of the leading fancies for this year's Gold Cup until he lost his unbeaten record over fences in the King George VI Chase at Kempton Park on Boxing Day. Despite travelling well for much of the race. Remittance Man tired over the last half-mile when finishing three-and-a-half lengths third to The Fellow.

Henderson, announcing the decision at Windsor yesterday, said: "We are going to stick to two-and-a-half miles. Having had a chance to look at the King George there is no point at the moment in trying to go three-and-a-quarter miles round Cheltenham. He's not in the Gold Cup but we might still finish up there in future years."

Reminance Man will run in the Arlington Premier Chase final at Newbury on February 8 and be pencilled in for the grade two Cavalier Chase at Worcester on February 26. He will be entered for both the Queen Mother Champion Chase over two miles and the Cathcart Chase at Cheltenham.

Sparkling Flame remains Henderson's Gold Cup hope although he has not raced this season due to a niggling leg injury.

Halkopous enhanced his chances of running in the Trafalgar House Supreme Novices' Hurdle on the opening day of the Cheltenham festival following a bloodless victory in the Burnham Novices' Hurdle.

Mark Tempkins's useful Flat horse has take well to jumping and won as an odds on favourite should with Ratify, another recruit from the summer sport, eight lengths away in second place.

Jamie Osborne completed a near 15-1 double on Copper Mine and Splitthedifference. He was particularly deter-mined on Splitthedifference when withstanding the challenge of Clever Shepherd in the Boveney Chase.

#### POINT-TO-POINT FIXTURES FOR 1992

FEBRUARY 1 North Comwell et Wedebridge; North Norfolk al Highem, Old Reby at Witton Castle; Staff College and PMA Sand-lerst at Tweeldown.

19 Puckeridge and Thurlow at Horse-

19 Ficherings and Illeson authorise heath heath 122 Army 2 Twelstedown; Schrenfor et Lamella. Cheshwo Forest at Tatton Park. Saalon at Higham; Mendip at Castle of Contout; North Hereford at Whitwork South Durham at Howel Fills Great Stainson; West Percy and Milwan at Almeick. ton; West Percy and Milvan at Atredot.
29 Benvickshire at Frier's Haugh; Cambridge University at Cottenhem; Duite of Beaufort's at Didmarton; Beat Devon at Cejret St. Mary; Grove and Rufford at Thorpe; Hursley Hambledon at Bedbury Rings; Mid Surrey at Charleg; Pentrolastive at Lydstep, Sinnington at Duncombe Park, South Cornwell at Great Tretheur; West Stropshire at Weston Park.

#### MARCH

I Rose at Garmons.

7 Blooks with WhatDon Chairs of Mo-lington, Brocklasby at Brocklasby Park; Childdingloid, Lecenfield and Coudley at Paniam, Denuight at Charm Park; Duraton at Amploif, North Ledbury at Lighton-or-Severs; Silverton at Heaton; Tanabalde at Eylon on Severn; Tynodele at Corbridge; Western at Wadebridge, 14 Bracon at Lientmach; Cumberland 14 Bracon at Lientmach; Cumberland Market Rasen; Waveney at Higham, 21 Cambridgeshire at Horseleash; Carmartien at Lydstep; Cortisemore at Garthorpe, Dudos of Bjucchauch is et Free" Haugh; Halinaway at Chaldesign Cortiset, Larenton at Hower Hills Great Stamton, Larenton at Hower Hills Great Stamton, Carenton at Hower Hills Great Stamton, Larenton at Hower Hills Great Stamton, Larenton at Hower Horselfown at Hower Horselfown at Bestown Resetting. Weston and Barwell at Watton; Witton at Bestown Rings. 28 Burton at Market Rasen. Certification of Carenton Cleveland at Witton Castle; Chronice at Appraise, Cleveland at Witton Castle; Cition-on-Teste at Upper Sapey; Crawley and Horsham at Partnam; Curre at Howers, Esses, at High Easter; Gration at Motingion, Morpeth at Transvett; Royal Artiflery at Lerkhilt; South Davon at **APRIL** 

III Alery. 14 Point-to-point Owners Club at 15 Twenton at Hockworthy
18- Adhlfort, Valley at Channg, Bedale
and West of Yore at Bodale, Epiriton at
Bogsate, Essex and Suffolk at Higham;
Garth and South Berks at Tweeldown;
Glamorgan at St Hilary; Ledbury at
Massemore Park, Ludlow at Bifferley;
North Staffordshare at Samdon, Seevington at Chang, South and Wast Wites

20 Brass of Derwant at Tramwell, East Kent at Aktinglon; Eggeaford at Bishopeleigh; Easts Farmers and Urson at Marks Tay, Four Burrow at Wactebridge; North Cotswold at Springhall; North Shropethie at Eylon-on-Sovern; Old Barkshe's at Lockings; South Notta at Thorpe; South Pembrokestere at Lydnato, Sputtsdown and Erdige at Heathfield; Staintondale at Charm Park; Talybont at Taybont-on-Lieb, Teurion Vale at Kingston Bt Many; Vine and Crinvin at Hackwood Park.

21 Croome and Weet Warwickshire at

21 Croome and West Warwickshire at Upton-on-Severn; High Peak and North East Cheehre at Flegg Moor; Pytchley at Guisborough.

25 Berkeley at Woodford; Berka and Suckarel Kingston Blown; East Sussex and Romsey Marsh at Bedoilli, Fife at Belcomo Mans; Ficuralism at Cottenhem, Fint and Denbigh at Eaton Hell; Pentryora at Llanhwir Major, Duorn at Garthorpe, South Dorset at Mitborne St Andrew, Terme Valley at Brampton Bryan Twenton at Bratton Down, York, and Altrety at Eagngwold.

MAY

Hill; Modbury at Flate Park, New Forest at Larkhill; Old Surray and Surstow at Penshurst, Pendle Forest and Causen Glaburs; West Norfolk at Fakanham Wordestanshire at Chaddeeley Corbett. Wortestanshire at Chaddealey Corbett.

4 Benwen Miners at Resolven, Cotley at Chard; Enfletd Chace at Northew; Hampshire at Hackwood Park, Radner and West Herelord at Curshish Hill, South Stropphire at Eytonon-Seven; Stevenstone at Stabs Cross, Wanwickshire at Ashorne; West Street — Tickhem at Ashorne; West Street — Tickhem at Addington; Zetland at Witton Castle.

5 Cotswild at Anderversiter.

Ayesoury at Kingston Blourt.

13 Cambridge University at Cortenham

15 Border at Corpridge; Cotawood Vale
at Andovarsford; Dufwerton West at Bratton Down, Solden Valley at Bratwardina, Holoombe at Aintree, Isle of
Wight at Tweesdown; Meton at Garhorpe; Tadworth at Barbury Casile,
Yelrad at Llanwonne.

Ystrad at Llarwonno.
28 Avon Vale at Barbury Castle;
Dulvorton East at Mounsey Hill Gate,
Tredegar at Lenarnem.
25 Albrighton Woodbund at Chaddealey
Corbett: South Tetcott at Astwater. 30 Exmost a Bratton Down

JUNE 5 Torrington at Umberlargh

#### A war and a little later of the MANDARIN THUNDERER RICHARD EVANS 1.40 Madagans Grey. 1.40 MADAGANS GREY 2.40 ABLE PLAYER (nap). 3.10 Master Dancer. 3.40 Ibn Sina. (nap). 2.10 No Inhibitions. 2.40 ABLE PLAYER . 2.40 Able Player, (nap). 3,10 Master Dancer. 3.10 Kino. 3.40 Video Dealer. 3.40 Shelly's Folly.

The Times Private Handicapper's top rating 2.40 ABLE PLAYER. GOING: STANDARD

4.10 Knights.

1.40 QUEBEC JUVENILE NOVICES HURDLE (4-Y-O: £1,389: 2m) (10 runners) 1 062221 ANTICO NATRO 2 (R Cross) S Dow 11-4 Developing 10 062221 ANTICO NATRO 2 (R Cross) S Dow 11-4 Developing 10 062221 ANTICO NATRO 2 (R Cross) S Dow 11-4 Developing 10 062221 ANTICO NATRO 16 (D.F.) (Mess M Katel) W Certer 11-4 Developing 11 06243 SHAMSHOM AL ARAB 16 (D.F.) (Mess M Katel) W Certer 11-4 Developing 11 06243 SHAMSHOM AL ARAB 16 (D.F.) (Mess M Katel) W Certer 11-4 Developing 10 06243 CADV POLY 7 (Sheet & Rot Cornections Lidi) Miss B Senders 10-7 AMeguine 87 SHAMSHOR BALLERINA 91F (N Moore) J Bosley 10-7 M Booleys 10 07 M Booleys 10 08244 SHAMSHOR GRITL 289 (T Well) R King 10-7 SKeightley 10 08254 STAPLEFORD LADY 7 (Mess D Potter) R Menning 10-7 M R Darwoody 83 10 86254 STAPLEFORD LADY 7 (Mess D Potter) R Menning 10-7 M R R Parrent (7) 91 SETTING: 8-4 Antico Nightys, 3-1 Shamshom Al Arab, 7-2 Medagane Grey, 8-1 Lady Poly, 10-1 Communici, 1931; SNIDGGLE 10-5 8 Smith Ecolem (4-5 fe/) M Toeriplane 7 ran

FORM FOCUS

31/21 3rd over course and dictance. SHAMSHOM ALARAB 15/21 4th of 17 to Seiwen in Wolverhempton (Zm. good) novice bundle on penuli-

ANTICO NATIVO best Eastern Megic 8 in 11-renner novice handicap hardis over course and distance, carrier 2 2nd of 14 to Scoloni with LADY POLY 9 3nd of 9 to Prins Gunner in POLY (8th better of) 1913rd and 31 2nd of 8 to Keen Vision with SHAMSHOM AL ARAB (16 better of) 391 3nd over course and distance.

SHAMSHOM AL ARAB 1551 4th of 17 to Salven in Wolverhamspton 2m, good novice burdle on penulis.

2.10 ALBERTA NOVICES SELLING HURDLE (£1,411: 2m 4f) (6 runners) BETTING: 45 Invite d'Honneur, 3-1 Texan Claraour, 9-2 Freezing, 8-1 No Inhibitione, 20-1 Haddon Gat. 25-1 Cavaller Spirit.

1991; SPORTING IDOL 5-10-13 S Danohos (11-4 (t-fav) C Pophson 7 rpm FORM FOCUS

INVITE D'HONNEUR best Passed Pawn 11/21 in 19runner Leicester (2m 4f, good) claiming novice hurcle. CAVALIER SPIRIT 38 7th of 10 to Hold Court
is seating hurder here (AW, 2m).
NO INHIBITIONS 141 5th of 19 to Doot Rough in
Corred (2m, soft) medien hurde; previously placed
in Downpatrick (2m 2f) bumper. FREEZING 171 4th

of 10 to Princess Moodyshoe in Tauxion (2m 3c,
good to firm) claiming novice hurder. Invite novice hurde.

(2m, good to firm) claiming novice hurde. TEXAN
CLAMOUR 91 4th of 8 to High Grade in novice
handlesp hurder over ourse and distance.

Selection: INVITE D'HONNEUR (nap)

2.40 BRITISH COLUMBIA NOVICES HURDLE (£1,280: 2m 2f) (9 runners). BETTING: 2-1 Able Player, 5-2 Section, 4-1 Fact Or Fiction, 8-1 New Problem, 10-1 Statistics, Wings Of Freedom, 14-1 Shaski's Pet, 16-1 others.

1691: THREEWAYGIRL 7-11-0 S Smith Socies (8-13 feet) J Jankins 4 ran FORM FOCUS

ABLE PLAYER best Cream and Green B in 12runner Woherhampton (2m, good) hovice harding
previously 24 4th of 14 to Muste in Sandown (2m,
good) novice hardicap hurdle.

SCOTONI heat Anisco Nativo 2 in 14-runner malders
hurdle here (AW, 2m) with FACT OR FICTION 291 4th of 11
to Storm Orphan in hovice hurdle have (AW, 2m) on

Selection: ABLE PLAYER.

### 3.10 MANITOBA HANDICAP HURDLE (£1,728: 3m) (13 runners)

1 B1-5053 LEADING ROLE 2 (F,S) (also B Ramodon) C Alon B-11-10 \_\_\_\_\_\_ D Gallagher ● 98 2 42314-5 ROSTREAMER 29 (B,G,S) (also B Fronyth) G Branch 9-11-13 \_\_\_\_\_\_ R Beggen 97 8 310534 HARD TD HOLD 13 (F,G,S) (also V Hambly) D Enden 9-10-13 \_\_\_\_\_\_ bir A Hembly 4 3-60166 (NRO 36 (B,G,S) (R Bessett) 3 Sharwood 5-10-0 \_\_\_\_\_\_ bir A Hembly 80 4 3-60166 (NRO 36 (B,G,S) (R Bessett) 3 Sharwood 5-10-0 \_\_\_\_\_\_ bir A Hembly 80 6 09-9102 MASTER DANCER 19 (C,BF,G,S) (C Bird) T Thomson Jones 5-10-0 Mies 8 8Blot 96 6 400041 CARFAX 14 (C,G,S) (birs J Houd) R Houd 7-10-7 \_\_\_\_\_\_ M Houd 91 7 239-133 CAROLES CLOWN 15 (C,BF) (bir Haynes) H Haynes 6-10-7 \_\_\_\_\_ J Ralbon 96 42133-2 PARAITE STORM 27 (F) (A Wester) T Einsteingen 8-10-4 \_\_\_\_ R Martin (7) 9 4-P3520 KINGSWOOD KITCHENS 17 (BF,F,G) (P Clarke) P Clarke 12-10-4 \_\_ I Leavrence 10 3F5,SOS ESCRIBANA 28 (C,F) (BORC Owners Group) J Jerikher 7-10-3 \_\_\_\_ R Ownwoody 11 1-50066 LONGGHURST 14 (D,F,G,S) (Flesto Installagions Lineado B Forsey 9-104 i Shoemark 42 P-00506 TALLIS 15 (F) (J & D Contract Cleaners Ltd) J Bostey 8-10-0 \_\_\_\_ M Bostey 8-13 224-465 MAUTICAL BELLE 7 (G) (J Shirebury) J Flinger 8-10-0 \_\_\_\_ 8 McNettli 77 Long Installagions Longdhurs Longohurst 8-12. Taken 9-6 Nautical Balle 8-13.

Long handleap: Longghurst 9-12, Talus 9-5, Nautical Batter Batts
BETTING: 7-2 Mester Denoer, 9-2 Caroles Coven, 11-2 Kino, 8-1 Leading Role, 8-1 Hard To Hold, Rostnamer, 10-1 Carfex, 12-1 Escribans, 14-1 Longghurst, 20-1 others

1991; GO SOUTH 7-11-7 M Ahem (9-4) J Jenkins 9 mn **FORM FOCUS** 

LEADING FOLE 20 3rd of 6 to Catenacieme handicap hundle here (AW, 2m 4t). HARD TO HOLD 13 4th of 10 to Hugh at Kumpton (3m, good to final), good) with ROSTREAMER (2b better off) 29/6i 8m and TALUS (7to better off) 37 7th (CARCAE) (2b better off) 29/6i 8m and TALUS (7to better off) 37 7th (CARCAE) (2b better off) 38 7th (CARCAE) (2m 4th (2m

3.40 NEWFOUNDLAND CLAIMING HANDICAP HURDLE

1981: LUSTY LAD 6-17-10 S Keightley (11-4) M Heynes 4 can FORM FOCUS

SHELLY'S FOLLY 9 4th of 14 to HE Beagle in Southwell (AW, 2m) claiming handleag hardle. SNI Linguist (AW, 2m) claiming handleag hardle. SNI Linguist (AW, 2m) claiming faurelle. NNITON VA ISNA 101 2nd of 7 to Eaglisin Elfort in novice handle shardle of 12 to Knight's Sour an Worwshamp-cap hundle here (AW, 2m 4f). LANE LAD 28 7th of 13 to But's Bet in Taunton (2m 10yd, good to 8m) novice handleage hundle. 4.10 ONTARIO HANDICAP HURDLE (Amateurs: £1,399: 2m 4f) (8 runners)

Long handleap: thn Zamen 9-12, Sebre Long 9-5, Jim Brown 8-10 BETTING: 6-4 Knights, 11-4 Stodget Laced, 4-1 Abiguit's Dream, 10-1 (bn Zamen, Sebre Long, 16-1 Lost Art, 25-1 Jim Brown, 35-1 Yukon Ovest. 1991: HOWLAL 6-19-7 Mas S Murgatroyd 5-4 (J Bostock) Bran

FORM FOCUS

NIGHTS 59tl 3nd of 15 to Cheerful Times in Wolvertampton (2m, good) handkop hundle. YEKON
QUEST 41541 5th of 7 to Take Issue-here (AW. 2m
31 with JIM BROWN distance 8th.
STRAKSHT LACED 39tl 2nd of 8 to Sans-Diago m
handkop hundle here (AW. 2m) ABIGAL'S
DREAM very deeppointing since besting Conty
Special 4I in 17-namer Westersby (2m, 4f, good) and **COURSE SPECIALISTS** 

TRAINERS

S Dow T Thormson Jones May 8 Sundan J Jenkins K Baday

M Recovered

JOCKEYS A Dicken
J White
Date McKeowi
A Magues
S Durinhae
I Lawrence 50 0 45.8 40 0 36.4 25.4 24.0 57.1 33.3 32.0 75 20 14 17

### Pipe dominates Tote Hurdle

MARTIN Pipe-trained runners continue to dominate the betting for the £20,000-added Tote Jackpot Handicap Hurdle at Sandown on Saturday (George Rae writes).

Sweet Glow has hardened from 5-1 to 4-1 favourite with the sponsors, while Balasani, the winner of the William Hill Handicap Hurdle at Sandown in November, is the 7-1 joint second favourite, with Cab On Target, after sustained support from 10-1 over the past two days. The Tote also report steady

backing for the Oliver Sherwood-trained Dwadme, now at 8-1 (from 10-1).

On the same card, Agfa. the sponsors of the big handicap chase, have offered to refund the travelling expenses of Oklaoma II, the French entrant, if the meeting is called off. Roland Kleparski, the owner, trainer and rider of the Grand National hopeful, is keen to run in the Diamond Chase but does not want to make a wasted trip.

Looking beyond Sandown, Sherwood has Arctic Call, the 1990 Hennessy Gold Cup winner, back trotting after a successful throat operation to improve his breathing.

The trotting regime will continue for two weeks before Arctic Call returns to full work in preparation for the Whitbread Gold Cup at Sandown Park in April.

Further big-race news yesterday concerned the Racing Post Handicap Chase at Kempton Park on February 22. There were 39 entries, headed by Jenny Pitman's former Gold Cup winner Garrison Savannah. He has been allotted 12 stone, 51b more thanh stable companion Toby Tobias.

☐ There were 75 second acceptors yesterday for the onemile William Hill Lincoln Handicap at Doncaster on March 21.

### PESULTS TROM YESTERUAYS THE WEETINGS

Windsor Going: good to firm

Going: good to firm

1.20 (2m 30 yd hdis) 1. COPPER MiNE (J. Osborne, 5-4 fav) 2. Interpretation (J. Kavanegh, 3-1; 3. Noble Insight (P. Soudamore, 1-2-1) ALSO RAN & Manenda (5th) 12. Jimmy The Gillie (4th), Candle Glov, 16 to Good (8th), Inst Orchid, 25 Clever Artist, Fepriess Fred Crophen Risto, 23 teachers and 50 Favourd Victus, Front Street, Spey Royale, 68 Sackherorbuss (pu), Bryanstil, Bustling, Around, Charlottes Deight (pu), Chilly Day, Ace Hill 21 ran 6, 5, 2½1, ½1, 11. O Snerwood at Upper Lambourn Tote 52 40, 51 40, 51 70, 52 50 DF 53 80, CSF 55 33 61 70, 12 60 DF 13 80, CSF 65 33

1.50 (3m ch) 1, BANKER'S GOSSIP (R. Dunwoody, 15-8 lav), 2, Mr Dormouse (J. Frost 13-2); 3, Ryton Guard (G. MoCourt, 8-1) ALSO RAN: 5 Catchapeny (5th), Surset Again (sth), 12 Disco Duke (I), Mr Gee (5th), 16 Marmits Soider, 33 Adams largen), 18 bld Republic, Brandon Pier, Harmer (pu), 50 Northern Casile (pu), 13 ran, NR Country Mamber Zimmerman, 14, 11, 151, 311, 51 D Nocholson at Stow-On-The-World Tote 52 30, £160, £2 10, £2 40 DF, £10,20 CSF 65,061.

22 00 DF. 210.20 C5F C15.06.

2.20 (2m 6f Indle) 1 BALLYSTATE (G Lioton, 8-1), 2. Cheekly Fox (M Bosley, 10-1) 3. Steurnch Rival (D Bindgwater, 12-1), 4 Bighayir (P Scudannore, 5-2 lav) ALSC RAN 5 Poscher's Deight (6th), 6 Reve En Rose (5th), 12 Super Ritchart, Revertine, Cainshordge Gueen, West Monkton (put, 16 Upham View, Top It All. Castle Orchard, 20 Fing in Spring, 25 Sunday Jim (put, 33 Bent's John (put, Bold Imp, Better Castle Dry Cast (put, Bold Imp, Better Castle Dry Castle (put, 10 Reg Return (put, Lordy (put, 22 ran 3t, 11, 34, 20), 21 C James at Newbury, Tose: E12 70, 54 00, 53.30, E3 70, E1 40 DF 550.90 CSF. 536.21 Thosast: S331.52

2.50 (3m ch) 1, SPLITTHEDIFFERICE

236.21 Thosas: 2391.52
2.50 (3m ch) 1, 8PLITTHEDIFFERENCE
(J Osborne, 5-1); 2, Glaver Shesherd
(Peter Hoobe, 7-4 fay); 3, Skirmhili (M A
Frizgenald, 4-1); ALSO RAN, 9-2 Team
Challenge (4m); 5 Botathor Boy (pu); 20
Bonanza Rebet (pu); 50 Upstanding (pu);
Solant Lad (pu); 8 ran 19-1, 12, 301 Afre A
Berchy at Moreton-In-Marsh Tote ES-90;
£1-40, £1-20, £1-60 DF £5-40 CSF.
£15.08. Thosas £4-47.

2.10.06. Theset E41.47

3.20 (2m 30yd nete) 1, HALKOPOUS (P. Scudamore, 4-9 lay; Manderin's nap), 2. Ratify (J. Decome, 10-1), 3, Smart Rebat (d. Hauvey 33-1), ALSO RAN 1D Race To Time, Tournuch Touscon (5th), 12 Bengal Tiger (4th), 16 Northern Conqueror, 20 Saffash, Lucky Noire, 25 Pusey Street Boy 33 Every One A Gem, Invocation, Wespon Eshbalson, 46 Lark Rans (5th), 51

230 07
4.20 (2m 30yd hde) 1, KIBREET (P Hofley 5-2 fev); 2, L'Uomo Piu (W irvine, 7-1), 3, Final Sound (N Coteman, 8-1), ALSO RAN 9-2 Present Times 8 Tyburn Lad (N, 9 Green's Fine Art, 10 Love Arew, 12 Rassiannora (Bhi) 15 Alosai (Shi), Star Of The Glen, 20 Directors' Choice (4th) 33 Persen Luck, 50 Crossroad Lad, 68 San Francisco Jee, 14 ma, 9, sh hd, 41, 3 11 hd D Elsworth at Whitsbury Tote 13.40; 21.40, 22.50, 23.60 DF: 211.30 CSF 221.84 Tricast: £123.91 Placepot: £5.00 Southwell

Going: standard

Going: manderd 1.40 (S) 1. Creche (N Day, 11-10 fau), 2. Grubby (33 1), 3. Ever So Lonely (9-2) 10 ran 8l, hd Mrs N Macauley Tote: Cr 80-Cl 10, C21 20, 52 00 DF £41 80. CSF E36.D?



Anatrocoolo, 55 Indian Citef (pu), Just David, Dancing Lucy (pu), Last Double, Breakers Ahead 20 ran, NF My Lamb, Monscorns, 8t, 15t, 2t, 11, 2b1 M Tomplains at Newmerker Tots 2f 6f; Et 10, E2 80, E3 10, E1 40 DF; E8 90 CSF E3 54

2.50 (2m 5t oh) 1, AVONIBURN (A Maguite, 3-1), 2, Bit And Coup (M A Fitzperald, 9-1), 3, Globe Prince (L Dace, 14-1), 4, Mine Greene (J Putin, 20-1)

ALSO RAN, 5-2 tav Dan Marino (f), 8 Duka's Whitstie (f), 9 Mina Fern, 12 Mening (fith), Ceftic Hamilet (f), 14 Rare Bid (3th), 16 Mastress Rosa (bd), 20 Solar Cloud, Mejestic Brunn, 33 Cobblers Cloud, Mejestic Brunn, 37 Cobblers Cloud, 47 (1) 11 (av.) 12 (av.) 21 (b. 11 (av.) 21 (b. 12 (b. 11 (b. 11 (b. 11 (b. 11 (b. 12 (b. 11 (b. 11

☐ Frankie Dettori and Alan Munro will ride in the first Young Jockeys World Championship in Japan on March 14 and 15.



CHRIS Dickson, the skipper

of the Japanese challenger, Nippon, stole an unexpected

victory from the Italians in

the third round of America's

Cup challenger trials on

Tuesday after Paul Cayard and his Italian afterguard headed for the wrong weather

mark midway through the race. 'Cayard's lead of 12

minutes was turned into a

The incident capped a day

notable for a number of

turnrounds caused mainly by

the frustrating conditions.

During three hours of racing,

the winds swung through

more than 45° and varied in

strength from five to 15

knots. To add to the confu-

sion, a fog bank rolled in during the final stages, lower-

ing visibility to 50 metres. Nevertheless, the mistake

on board Il Moro di Venezia

should not have occurred. All

the yaches are fitted with

highly accurate computerised GPS navigation systems that

tell the crew exactly where

they are in relation to the

marks. While Cayard refused

to cast blame on his crew, it is

apparant that Enrico Chieffi,

four-minute deficit.

GRAHAM MORR

YACHTING

Italian mistake

puts Dickson

in lead position

FROM BARRY PICKTHALL IN SAN DIEGO

enter the fresh coordinates

In the other races, Marc

Pajot, of the French team,

beat the Spaniards by six

minutes. The hapless Swed-

ish challenger, Tre Kronor, went down to Spirit of Australia by a massive 13-minute margin; and New Zealand

beat Challenge Australia by

The Japanese yacht, Nip-

pon, which survived a protest

from the umpires for the way they flew their spinnaker.

leads the overall standings

with three wins, followed by

Italy, Spain and France with

two. Spirit of Australia, skip-

pered by Peter Gilmour, has

one victory, but Challenge

Australia, the second Sydney

boat, skippered by Phil

Thompson, shares the wood-en spoon with Tre Kronor

after three successive defeats.

more than five minutes.

into the computer.

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CYCLING

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### Run chase is almost successful for India

FROM JOHN WOODCOCK IN ADELAIDE

INDIA made a brave but unavailing effort to win the fourth Test match here yesterday and so keep the series alive. They went down in the end by 38 runs with 41 balls to spare, but not before giving us the most entertaining batting of the match.

Only twice have as many as 372 runs. India's target, been made to win a Test match, and there can have been precious few of the crowd who would not have cheered them to the echo had they managed it now. The Indians were not alone in reckoning that they had the worst of the

Although India scored, for most of the day, at a rate that would have won them the match, the loss of their first four wickets in the first 90 minutes for only 71 runs proved just beyond recovery. Sidhu. Tendulkar and Vengsarkar were all given out leg-before when it was hard to believe that there should not have been some element of doubt in the umpires' minds. If Tendulkar looked mildly surprised at the decision that went against him. Vengsarkar was clearly

dumbfounded. But after scoring only 51 runs in his previous six in-nings in the series, Azharuddin kept India's hopes alive with a brilliant hundred. As if thinking that the match was as good as over, Border bowled Warne, his inexperienced and fairly

### SCOREBOARD

INDIA 225 (Kapil Dev 56; C J McDermoti 5

M Prabhsker Rev 5 McDermott ... 5
M Prabhsker Rev 5 McDermott ... 87
S L V Ray not out ... ... 6
J Synath c Wamph b McDermott ... ... 6
J Synath c Wamph b McDermott ... ... 7 

FALL OF WICKETS 1-52, 2-72, 2-97, 4-102, 5-172, 6-182, 7-283, 8-291, 9-327 BOWLING, McDermott 29 1-8-92-5 (np3), Whitney 17-3-59-0; Hughes 23-6-66-3, Waugh 12-2-36-1 (nb2), Warne 18-1-80-0; Border 3-0-8-0

ordinary leg spinner, for the first 85 minutes of the afternoon, and with Azharuddin and Manjrekar together the initiative changed hands.

Then, even after Manjrekar had been run out - he and Azharuddin finished up in the same crease - and Kapil Dev caught in the gully, making it 182 for six, Azharuddin found an equally active part-ner in Prabhakar.

When the new ball was taken at 282 for six, with 21 or perhaps 22 overs remaining and Prabhakar and his captain steaming along, it was no more than a shade of odds against India.

Batting comes so naturally to most of the Indians that their No. 9, Pandit, has a first-class average from 108 innings of 52. Australia, in fact, still had plenty of work to do when Azharuddin, going for that magical stroke of his off his legs, which had been scorching the turf off the old ball, edged the new one to slip. An hour later McDermon was leading the Australians off the field, having taken ten wickets in the match and four for 24 with the new ball.

The Australian selectors announced after the match that Marsh and Waugh had been dropped, and that their places in the party for the final Test would go to Tom Moody and Wayne Phillips. In Waugh's case it could amount simply to a reminder to take nothing for granted.

On the same ground a year ago he played an innings against England that was marveiled at for its flawlessness and style; and in the West Indies last spring he was Australia's outstanding batsman. As one of the best players in the world, he will be back, no doubt, for the World Cub in three weeks' time, bu for Australia's opponents their sudden uneasiness will be a source of encouragement. In six innings in the present series Waugh has scored 83 runs.

### Pakistan open door to Miandad's inclusion

Karachi: imran Khan, the Pakistan captain, said yesterday that Javed Miandad, the country's leading batsman. could still play in the World Cup in Australasia next month. Imran said: "He has the option to come to Australia if he feels fit."

Miandad was left out of Pakistan's preliminary World Cup squad of 15 named earlier this week because of a back injury. The squad will be reduced to 14 players shortly before the tournament begins and Imran made it dear Miandad could be included if he recovers in time.

Miandad, aged 34, is undergoing treatment for his back injury, which recurred during training at Lahore last

Mike Atherton, who has been forced to miss England's tours this winter through injury, has resumed practice. He batted in the Yorkshire indoor school nets

Christchurch: England women's team warmed up for its fixture against New Zealand under-23 on Saturday by comfortably beating a President's XI by 150 runs here yesterday.



### Stewart's stock on the rise

Anckland

العكذا من المامل

FIRST there was Lawrence, then Tufnell and now the inevitable Botham; England's New Zealand tour is being dominated by a succession of personalities. Alec Stewart's profile is unobtrusive by comparison, yet nothing has been more impressive than the manner in which he has coped with ever-increasing responsibility.

Only last summer, Stewart was at best a fringe member of the England side. Now, in rapid sequence, he has been asked to keep wicket, open the batting and act as vice-captain. So much has been asked of him that, paradoxieally, little has been expected. It was easy to believe that Stewart. out of his depth, would sink without

That he has survived is to his credit. But, in fact, he has done better than that. He has taken on the job of opening, which he did not want, and the job as Graham Gooch's deputy, which he did not anticipate, and done both with pride and

A year from now, someone will have to replace Gooch, if only temporarily. for the tour of India. and the way things stand it would take a brave man to bet against it being Stewart.

Sensibly, he plays the prospect down. "I still feel I have some work to do to establish my place in the side first," he said yester-day. "I don't know if you can ever feel sure of it. I back my ability to play at this level but I don't look beyond the next match yet." That match began, for

A quiet achiever has been making

himself heard for England, reports

Alan Lee, cricket correspondent

Stewart, here this morning and, for once, there was no debate about his place in the side. Centuries in his last two Tests made certain of that, but if the one scored against Sri Lanka, at Lord's, vas a breakthrough for being his first, it was dwarfed by the 148 he made at Christchurch a fortnight

The argument against Stewart going in first had always been his propensity for getting out to the loose shot around off stump, usually caught in the slip or guily area. He was aware of the deficiency: aware, too, of the additional danger posed to his free style by the movement of the new ball. So he reined himself in, visibly exhorting himself to eliminate ali risks. Against the odds, he succeeded.

"I enjoyed the discipline of that bundred more than anything." he recalls. "I know I have got out in that area too much, and I was telling myself to play at nothing I did not need to. When Goochie was out early it was even more important for me to hang

Gooch's feelings on his partner's innings were a mixture of admiration and relief, for Stewart had very much been his choice. But there was, of course, another man in the dressing-room touched by pride, a man who has rigidly referred to the player con-cerned as Alec Stewart, despite the fact that he is

speaking of his own son. There have been times,

amid mischievous and mis-

informed accusations of

nepotism behind the your-

ger Stewart's selection.

when both father and son

have suffered for their

well for me, people think

Alec. "I don't know what the

old man feels, but I read the

papers and it does get

through sometimes." It can-

not have been easy for ei-

ther of them, but then they

never expected it would be.

the year when Micky played six of his eight Tests for England. Cricket was imm-

ediately thrust on him, but

he did not immediately take

"I always preferred foot-ball, at least until I was 15"

or 16. It was a more glamor

ous sport and that appealed

to me then. I played mid-field, the same as Dad used

to, although they had funny names for it then, like in-

side left. I played football

twice a weekend until I left,

after O levels, and joined

"Dad was manager of Surrey at the time and he

was very straight about the

He said he wanted to sign

me, but if I wanted to avoid the father and son thing I

should take up another

for him than it is for me but.

certainly, there are a lot of

"It might now be harder

blems we might have.

Alec was born in 1963,

there is a story there.

"If things are not going so

relationship.

to be manager and player."

Stewart the player is recently married, to Lynn, who arrived in Auckland this week. Off the field, he is comfortable, engaging com-pany. On the field, as he smilingly admits, he is a terrier of a competitor. Once or twice, when in England colours, his enthus!asm may have run away with him but the broad charge of gamesmanship is

father and son, we just have

one he denies. "I am very competitive in haievet I Go. It I am ing a social game of tennis badly want to win. In cricket I probably became tougher through Australian grade cricket. People say I sledge, I am well aware of that, but I say very little really. I will be aggressive, though, so long as it is within the

The fiercest criticism of Stewart's England selection has come, not least, from-me, when he has kept wick-et ahead of Jack Russell, He does not argue the point. "I can understand anyone thinking Jack should never he left out. He is the best. But wicketkeeping has helped get me on my three tours and I will go on doing it in one-day games for Surrey.

Stewart will return to further responsibilities this summer when he takes over as captain of Surrey. Is the burden beginning to weigh on him? "I suppose I have. been asked to do a lot of things recently, but it has not seemed too much as yet. I do enjoy being involved, ou see, and I believe it helps your own game if you have a responsibility to the

RUGBY LEAGUE

Salford to

play Cup

tie at home

holders, at their own ground

on Sunday (Keith Macklin writes). The Salford board

said in a statement: "Home

advantage is paramount in

was little prospect of play at

The issue has been further

complicated as Wigan fly out

to Sydney on Monday for the

World Sevens at the weekend,

the date of the second round

of the Challenge Cup, regard-

less of what happens on

The Willows.

**SQUASH RACKETS** 

### Draw alteration at British Open

By COLIN McQUILLAN

THE Hi-Tec British Open championships is to undergo a change to the format on which the tournament built its 62-year reputation as the premier international event.

With ricket sales already well advanced for both the early rounds at Lambs ciub. London, from April 4 to 9, and the showpiece event at Wembley from April 10 to 13, the Squash Rackets Association has opted for the 32man draw, which is preferred by the International Squash Players' Association [ISPA]. However, the 19-inch lin and the international nine-point

scoring will be retained. The men's professional circuit plays with a 17-inch tin

shetmaking, and American point-per-rally scoring for easier public consumption, aithough Wispa, the women's association, rejects both as detrimental to its game.

Jahangir Khan, the ISPA chairman and world No. 1, has already declared his intention to seek an eleventh successive British Open title and the £10,000 prize that will go with it. "Such a prize is always attractive, but you don't think about money at the British Open," Jahangir said. "It is the greatest title, even beyond the World-Open, and everyone wants to win it."

The championships retain the biggest prize fund on the world circuit, with a 15 per to encourage adventurous cent increase to £105,710.

#### SWIMMING

### Foster increases record total to five in Milan

MARK Foster broke the British 50 metres freestyle record in his second victory at the sixth round of the World Cup in Milan yesterday. He became the third Englishman in four days to defeat Nils Rudolph, the world recordholder from Germany, and left Alexandr Popov, the European sprint champion from Russia, in second place:

Foster's effort took the number of British records broken in Italy to five. Yesterday, Sharron Davies added a British best in the 100 metres medley to the one she clocked in the 200 metres on Tuesday, while Grant Robins lowered the 200 metres back-

opening round of the World Cup at Montreal last month.

stroke record he set at the

CUD BE MONTERAL IBST MONTH.

RESULTS: Man; 50 matres freestyle: 1 M
Fosier (Eng); 52 22 ace (brief); ecord; 2. A
Popov (CS); 22 49sec; 3. N Ruckoph (Ger),
22 51 sec. 200m freestyle: 1, A Kawlo
(Firs), inin 45.51sec. 50m bendstroler: 1.0
Seculal (Jepen), 25 28; 5, M Harris (Erg),
25 27; 200m backstroler: 1, D Krantinons
(CS), 156.81; 3, G Robins (Eng), 158.33
(British record), 100m breastroler: 1, V
leanov (CS), 151.37; 2, R Fearber (Ger),
107.40, 100m backstrily: 7 Ponting (Can),
54.01, 200m medicy: 1, Secchi (R), 200.8,
1,500m freestyle: 1, M Holmerm (Ger),
15.2283; 4, S Melior (Eng), 152.27 BWomer: 100m freestyle: 1, J Bother (Ger),
15.54, 400m freestyle: 1, J Bother (Ger),
160, 131.08, 100m backstroler: 1, 5
Gerasch (Ger), 31.58, 200m breastroler: 1, 5
Gerasch (Ger), 12.742; 6, S Davies (Eng),
23.12, 200m butterfly: 1, Y Kando (Jepan),
208.71, 100m, medicy: 1, S Davies (Bro),
103.27 (Gristin trecord), 400m medicy: 1, 8
Coacle (Forn), 4:42.29; 9, C Piggott (Eng),
4.55.39.

SCHOOLS RUGBY

### Bradford put an end to St Anselm's record

St Anselm's SALFORD yesterday wor Bradford GS..... their battle to stage their Silk Cut Challenge Cup first-round tie with Wigan, the BY MICHAEL STEVENSON

THE northern final of the Daily Mail Under-18 Cup. frosted off before Christmas,

was played yesterday at Bir-kenhead, where St Anselm's lost their unbeaten record and a place in the national semi-linals. in scoring chances there

was a gulf between the sides. as wave after wave of Bradford Grammar School attacks broke on St Anselm's superb tackling. The visitors won by a goal and three penalties to St Anselm's my and a penalty.

The losers' half backs, Healey and Mason, both selected for the North 18 group side, were tremendous; and Healey, accomplished in attack and defence, were

outstanding. Better finishing would have settled the issue in Bradford's favour long before half-time

scoring chances being squandered or snuffed out. Just on the interval, St Anselm's were penalised for obstruction and Inman kicked the goal.

Immediately Bradford's try, scored by Miller, was converted from touch by Inman and a nine-point lead had suddenly materialised.

On the resstart- Bradford faced breeze and slope but Imman's excellent 45-metre penalty stretched the lead. Mason answered in kind to restore a nine-point deficit before Healey's searing break took play to the Bradford line and Combe scored from a tap penalty for St Anselm's. The final score was a third penalty by Inman

SCORIERS: St Anaelm's Try CombaPenalty goat Mason, Bradford GS: Try
Miler Conversion: Ivmen. Penalty goals
Inten (3).
ST ANSELM'S: A Neat: M Edwards, D
Parker, M MotWatt, A Basey, S Mason, A
Pealey, A Comba. T Donovan, K. Green, D
Karmedy, P Mann, S Fox, J Stwenkill, G
Raberdy, P Mann, S Fox, J Stwenkill, G
Raberdy, BRADFORD GS: S Senders N Millet, M
Inman, P Ashfordt, P Backer (rep. C
Mchitosh); S Binne, A Spourers, M Schler, A
Vest, A Raid, P Craig, G Wasterfon, 4
Famel, J Michrosh, J Irms.
Referoer, D Matthewe, (Liverpool and
Detrict Society).

HOCKEY

### Students fail annual test

Oxford University ..... Hockey Assocation XI .. 1 BY SYDNEY FRISKIN

A TEAM representing the Hockey Association, chosen by Eastern Counties, won an undistinguished annual match against Oxford University at Milton Keynes sports club yesterday.

Despite the time they have played together this season. Oxford were disappointing. particularly in the first half.

WIKE

GATTING

The opposition, though sharper, suffered from an unfamiliarity that was understandable in that they had not played together before.

The Association scored in the thirteenth minute from a short corner, a somewhat generous award for an offence committed near the 25vard line. A direct hit by Morrison landed on the target off a defender's stick.

Freeman and Woods were conspicuous in the Association's attack, as were Hoskin and Morley for Oxford, who

cricketcal\/

The professionals

LATEST SCORES, REPORTS, & INTERVIEWS THROUGHOUT THE TEST SERIES

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raised their game in the second half. However, a total of nine short corners in the match proved unavailing. These were generally well struck by McKay, but Evans in goal was unbeatable.

Oxford's best chance of saving the day arrived in the 63rd minute when Hoskin broke clear on the left only to find his effort foiled by Lottus. who cleared from the line.

ONFORD UNIVERSITY: 1 Wigmore (Img. s. Macclesticid and Chree Church): 'R Salter (Img. Gwerd VI, Southampton and St Edmund Hall, S Mickey (Ekzabelh College, Guernsey and Particole): 'S Uddie (Natherdoshora' Aslaris, Eistree and Worcester): 'A Minson (Queensland University) and Bellio, Capitein), Edwards (Lincoln University, New Zesland and Lincoln): Signifilithe (Winglift, Croydoxa and University), 'E Maritham (King Edwards University), 'E Maritham (King Edwards Viscothampton and Mansseld; suth J Ration, Aylastury GS and Brasenoes): S Micriey (The Perse, Cambridge and Nathe), 'G Bernbury (RGS High Wycombe and Exercit M Hosten (Sir William Borless and Keble)

ter). M Hoskin (Sir William Borlese and Keble)
HOCKEY ASSOCIATION 20: 0 Entires (St. Alberto): 1 Montason (Old Loughtonians, Captain), J Dye (Colchevier): 8 Loftus (Old Loughtonians). R Starkey (Bedfordshire-Eagles). A Drake (Southoake). P Robson (Cambridge Chy). J Tarreley (Pyter-borough), M Braybrook (Eneller University: sub: R Howlett. Harleston Megglest). R Freeman (Southoake). D Woods (Sr. Albano)
Limphres: P Broughton (Eastern Caurdes) and B Bood (Eneman Caurdes).

**MOTOR RALLYING** 

### **Auriol upstages Sainz** with successful start

Monte Carlo: Didier Auriol. of France, driving a Lancia, scored his second victory in the Monte Carlo rally yesterday, the first leg of the world championship. Auriol, who came to prom-

inence by winning the race in 1990, took advantage of the power of his Lancia HF Integrale to upstage last year's winner and former world champion Carlos Sainz, of Spain, in a Toyota.

Auriol. who trailed his rival by three seconds before the rally's night stage on Tuesday, won three of the last seven timed specials to win by two minutes and five seconds.

Juha Kankkunen, the champion, of Finland, also in a private Lancia, was third, a further 52 seconds behind. Drivers called for a classic

stage on the Turini pass to be scrapped because of bad and dangerous behaviour by spectators. "They spill snow on the road and endanger our lives. It is not a joke, it is our lives, said Sainz.

Ford's hopes of success in the championship looked

cism from their own drivers. Massimo Biasion. of Italy, rwice the world champion, and François Delecour, the French hopeful, both blamed their Sierras for their disap-

blamed their poor showing on bad luck. (Reuter) FINAL OVERALL STANDINGS: 1, D Aurel (Fr.), Landa, Giv S4min 20sec. 2, C Samz (Sp.) Toyota, Zeam Seec behind: 3, J Karlskunen (Fin.), Landa, 2,57, 4, F Delegous (Fr.) Fund 4,42, S. P. Bugathei (Fr.), Landa, 10,12, 6, T. Salonen (Fin.), Mitsubish, 11,01

pointing finishes, whileFord

Challenge Cup ties." Police had insisted on early notification of the venue to make adequate arrangements and the Rugby Foot-RTINT ball League had asked Salford to consider switching to a ground with undersoil heating, such as Manchester City's Maine Road, if there



Auriol: second victory

MAJOR SHE RACKETS

raw alteration

British Open

11.000 00.09

THE STEEL N

SW MWING

ter increases reco

What ive in Milan

Training sessions eradicate lethargy

### England work on livelier approach to Irish challenge

BY DAVID HANDS, RUGBY CORRESPONDENT

THERE were 16 lineouts in the first half of England's game against Scotland 12 days ago: the Scots won ten of them, England won one and the remainder ended with either penalties or scrums. That was not according to the script, and England will wish to have rehearsed their lines better when they take the stage at Twickenham on Saturday, against Ireland.
"We fell into the trap of

believing that 6ft 10in would win against 6ft 4in without too much trouble." Brian Moore reflected. Moore, England's pack leader, reduces the conundrum to simple terms: that Martin Bayfield, the tallest forward ever to play for England, backed up by the highly experienced Wade Dooley (6st 8in), should have had too much firepower for Doddie Weir (6ft 6in) and Neil Edwards (6ft 4in).

England, you could argue, should have known better: the 1990 experience at Murray-. field should have been remembered, but the 1992. experience was, at least, a warning that you get what

The Scots had worked hard at their scrummaging as well as their lineout ploys, and in that area, too. England were far from effective, conceding a pushover try and unable to make an impact early in the game when awarded a fivemetre scrum of their own. "It took that pushover try to wake us up," Moore said, without offering the excuse that he had received prolonged treatment immediately before and the Scots took instant advantage. "They pushed early and rolled the-ball in, and it was very well timed. They might have been penalised, but if we had done that and the referee had pulled us up. I would have. been very unhappy."

The Harlequins hooker de-nies that England were complacent. "But once you see people disappearing from the Scottish team — Caider, Jeffrey, Armstrong — it was easy enough to believe that we knew Neil Edwards, and that Weir had not gone well against us in the World Cup semi-final. Perhaps we thought we were better players.

"But everyone knows what it takes to win internationals, whoever you play against. It's always more difficult the second time [after the 1991 grand slam because people forget the hard work that was required for the first one. I think that has gone now. We won't make the same lethergic start against the Irish."

Moore believes England were at fault at Murrayfield because they moved their lineout jumpers around early in the game, rather than allowing them to settle down - particularly the newcomers to the championship, Bayfield and Tim Rodber and get the feel of the game.

"I don't think we were aggressive enough in protecting our jumpers," he said. "The Scots spoiled very effectively and it wasn't until we finally decided to stay in position and defend them aggressively that we either got the ball or a The England forwards will be aware of the challenge the Irish forwards will make at the lineout, as well as working room for their own jumpers, Neil Francis and Brian Rob-

inson. They will also try to

sustain a steady scrum, though Moore argues that the Scots should have been

penalised for deliberately try-

ing to wheel scrum after scrum; in fact Derek Bevan, who will also referee Satur-day's game, penalised Eng-land for doing so. "The positive side was that, even after 40 minutes when we hadn't done well, I never feit we had been under the cosh," Moore said. "We established positions, the Scots didn't put us under pressure for long periods because they weren't able to move the ball where they wanted. And it kicked us into realising that

"We have identified where the problems were. We had a very intense scrummaging sessions against our B team on Sunday morning and another last night. I think we have gone a long way to putting things right

we have no divine right to



Determined attitude: Moore sure English team will not fall into same traps

### Arsenal plan likely to go ahead

By JOHN GOODBODY

granted.

At first, hospital X-rays in

they have persuaded the club to alter the original design and it is the new plan that will be considered today. However, they are still against the stand on several other grounds.

town hall tonight because, they say, the new stand still causes loss of sunlight and daylight to local houses, affects television reception and will bring other disturbances.

David Kerslake has played

more than 100 games for

Swindon, but the right back

waited until Tuesday night to

score his first goal for the club

before Duncan Shearer

struck his 27th of a prolific

season to lift Swindon into

their, albeit slender, hopes of

promotion from the third di-

home to Shrewsbury Town,

courtesy of goals from Steve

Castle and Kenny Acham-

pong. Fulkam collected a

point against Wigan Athletic

in front of a crowd of 2,465,

the lowest ever for a League

ision thanks to a 2-0 win at

Leyton Orient retained

eighth place.

The stand is also opposed

The council's officers are and bulk achievable within seating capacity".

proved today. Arsenal have another option: in four days' time, the original scheme will

go to appeal. There is some urgency because Arsenal want to start work on the stand this summer to meet the government's requirement that all first and second division stadiums

one of the newer, smaller and cheaper yachts of the second class, designed to the new Whitbread 60 rule. The changes involve increasing the size and chang-

YACHTING

**New rules** 

benefit

the maxis

BY MALCOLM MCKEAG

THE Whitbread Round the

World Race committee ves-

terday confirmed changes to

the design of Whitbread

maxis to ensure that the larg-

er, more expensive, but heavi

er yachts of the Big Class win

The committee's intention

is that the race is not won by

the race outright.

ing the shape of the spinnakers (downwind sails) permitted on the bigger boats, beyond the limits imposed by the International Offshore Rule (IOR) to which the yachts are designed.

The way in which the computer-predicted speeds of the new class of vachts, no example of which has yet been built, might outstrip the older designs appears to have taken the race organisers by surprise, and the measure is seen as double-idemnity insurance for those skippers trying to persuade sponsors to part with up to £12 million to

### The in-your-face syndrome hits us where it hurts

**Simon Barnes** 

merican football is a sport that mixes one part finesse with three parts brutality. But at the Super Bowl, brutality always prevails. You ask Jim Kelly, the quarter-back for the Buffalo Bills. Nobody on the field had more finesse than him, but it did him little good.

After the game, with multiple bruises and concussion, he came to the postgame press conference, but if was not his best. "No, sorry, I don't remember that play ... sorry, I don't remember that incident."

Washington Redskins did not emphasise finesse. They won the Super Bowl thanks, if you will pardon the vernacular, to the in-your-face aggression of the defense. This is the virtue that almost invariably wins the Super Bowl.

And this is the virtue that wins more sporting events of every kind with every passing year. We seem to be in the middle of a period of the in-your-face bruta-lisation of sport. Physical strength, aggression, and carefully thought-out spoiling tactics dominate almost all the main sports. The cavalier player is going extinct; the quixotic go-for-it manager has vanished; more and more ways of overcoming finesse have been invented.

Football has the long-ball game: more and more teams play in-your-face football. Fourth division sides used to play that way once a season, when they sold their lives dearly in the FA Cup. These days, players are fit enough and strong enough to play the game of physical har-assment and endless run-

ning twice a week. As a further brutalisation, we also have the stulation, we also have the star-tifying tactics of defence. We don't get many 5-5 draws these days. Worse, we have competitions that encourage sides to play for the prize of the filthy penalty shoot-out.

In cricket, the spinner has become the victim of technology. We have heavy bats and strong, weighttrained unapologetic men to wield them. Even their mishits go for four. And, of course, the fast bowlers are fitter and, I suspect, faster over a longer period than any of their mythical forebears. And there are far more of them: the four-man in-your-face attack has been the great brutalising factor of modern cricket.

In the Rugby World Cup, their lack of adventure. No quixotry please, we're professional sportsmen. Their job was to win, not to entertain, they said. Give the ball to Rob Andrew, the in-your-face touch-kicker. Ou sont les baa-baas d'antan?

Even tennis has under gone brutalisation. This is principally technology-led: enormous rackets with a sweet-spot the size of your head allows power to defeat accuracy. This is the age of the slugger. Jim Courier out-hit Stefan Edberg at the Australian Open with

was more Babe Ruth than John McEnroe. All this is not coinci-

so many sports has been brought about by similar have had a technological revolution. Plastic-coated footballs being just one game-changing example. Secondly, athletes are fit-

ter and stronger than ever before. The technology of training, nutrition and sports medicine has been overwhelming. So is the commitment. Athletes train as never before. Once sport was a hobby, today, sport is the dominating fac-tor in a professional's life. Applied mediocrity now al-

ways beats lazy genius. Thirdly, tactics have been revolutionised in all sports. Performers spend hours watching videos. Also, there is an unabashed pragmatism in sport win if you can, but above all. don't lose. Spoiling is a matter of method these days.

These are three of the symptoms of brutalisation. part of the complex we can call the in-your-face syn-drome. The root cause of it all is simplicity itself: sport

S port is people's jobs. It is people's lives. It is national prestige. It is millions of bucks. Companies were paying \$800,000 for a 30-second advert during the Super Bowl; Mark Ryplen, the Redskins quarterback, will soon be negotiating a contract at around the \$10 million level. Sport is serious.

There is no point in wish ing that sport were less intense, because the days of the man who trained with champagne glasses on the burdles are long gone. To-day we live in a different world, a world of world cups and world championships and world records. All of it whirled into our sitting-

The danger for sport is that its new, brutalised self will lose its global audience. I suspect the ultimate answer is in the hands of the administrators. It is time they started to legislate for the world as it is, not for the world they would prefer. This is the traditional error of Blazered Man.

Fifthy penalties are an example of bad legislation. The penalty shootout was introduced for television. Now legislators seem surprised that teams do not sportingly say, OK, may the best team win. Naturally. they hang on for the shootout. The process of making football more watchable has made it almost unwatchable. Filthy penalties killed the last World Cup.

Sport's pan-galactic popularity has raised the stakes a millionfold, and paved the way for the greater intensity of competition. The logical next step has been the brutalisation of sport by means of tactics, technology and training. We love the intensity but there is an incipient danger. Brutalisation could destroy what it is that makes sport watchable. Let administrators beware.

### CYCLING

### Doyle laid up after Six crash

By Peter Bryan

TONY Doyle, winner of 23 six-day races, was in a London hospital last night. having been flown back to Britain in an air ambulance after crashing and fracturing his pelvis in the Antwerp "Six"

Belgium did not reveal the extern of his injuries sustained when his Durch partner, Jelle Nijdam, a Tour de France stage winner, missed a relay change during a fierce attack which brought down both riders.

Doyle, with his right leg in traction, said: "Experienced six-day riders often get partnered with less experienced but star roadmen who are considered to be good crowd-pullers:

Nijdam was oblously "a bit rusty" on technique. "For me, that sort of situation puts my living at stake," he said... Doyle misses the last six-

day of the season which starts Copennagen tomorrow where he was to have been teamed again with his favourite partner, the Australian, Danny Clark. "Victory was in the bag for us until this accident. Doyle said

ARSENAL'S controversial new stand is likely to receive planning permission today. Islington borough council will consider a recommendation from its officers that application for a 12,400 all-seat stand to replace the terraces on the North Bank should be

The stand is opposed by local residents, who commissioned an architect to design a more suitable structure. Acting under the banner of

SWINDON Town defied the

fog and frost at the County

Ground on Tuesday night to

revive their stuttering quest for promotion from the sec-

ond division. Yet they found

Oxford United, the division's

bottom club, to be far harder

work than Cambridge United

- their FA Cup victims last

Although Swindon fin-

ished up 2-1 winners, Oxford

deserved more than the late

goal from Jim Magilton at

the end of a game replete with

good passes and high-quality

Saturday — had proved.

They will protest at the

GAAS, the Group for the spokesman, said yesterday: The council's officers are Alternative Arsenal Stand, "We are satisfied with the satisfied the scheme "reprenew design except for the sents the minimum height height. It is now 24 metres from pavement to roof level."

by many Arsenal followers, who are against the debenture scheme used to fund its building because they fear many ordinary supporters will be unable to watch their team. Highbury's capacity will drop to 37,000, below many attendances in recent years, and prices will increase

son. John Williams scored

twice for Swansea, with Andy

adding the others.

the 64th minute.

Legg and Shaun Chapple

Wrexham may have upset

first division opposition in the

FA Cup, but they were res-

cued by fog in the Welsh Cup.

Brian Flynn's team were los-

ing 1-0 at home to non-league

Colwyn Bay when visibility

deteriorated to the point that

the game was abandoned in



Shearer: scored again

#### A SERVICE AND ADDRESS OF THE PARTY OF THE PA Javer takes out a seed

Monique Javer, of Britain, beat the seventh seed, Susan Sloane-Lundy, of the United States, 6-1, 6-3, to reach the third round of the Nutri-Meries Classic tennis tournament in Auckland yesterday. In the previous round. Sloane-Lundy had put out another Briton, Clare Wood.

Coach Douglas

Table tennis: Desmond Douglas, 11 times the national champion, is to go to the Olympic qualifying tournament in Bolzano, Italy, from February 6 to 9 as one of four England coaches. Douglas, aged 36, had earlier turned down a request to make an

Matches played 25th January 1992

first 12 men and 12 women at Bolzano go through to Barcelona.

Venues switch

Baskethall: Worthing Bears and Kingston have switched the home and away legs of their national cup semi-final The first leg will be at Worthing next Wednesday and the second leg at Tolworth a week later. Both games will start at 8 pm.

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Royal presence Golf: The Duke of York will attend the second day of the Curtis Cup at Hoylake this summer, it was announced at the annual general meeting of the Ladies' Golf Union (LGU) in Edinburgh. Diana Pritchard was installed as LGU chairman and Carol

10 HOMES . . . . . . . £1,186.40

5 AWAYS......£31.05

FOR THE RECORD TENNENTS SCOTTISH CUP: Third round: Postponed: Dundee v Stirting. B AND O SCOTTISH LEAGUE: First division: Postponed: Meadowbank v Morton Second division: Postponed: Constantists v Advances.

NEVILLE OVENDEN COMBINATION: Swindon 2, Oxford Utd 0; Reading 4, OPR 1; Futhers 1, Wattord 0. TALIAN LEAGUE: Internazionale 1, INTERNATIONAL MATCH: Australia 1 GAPITAL LEAGIJE: Colchester 0, Layton Orient 2.

BARCLAYS LEAGUE: Second division: Swindon Town 2, Oxford thritad 1. Third division: Fuhum 1, Wigan Athlebs 1, Leyton Oxford 2, Strewsbury, Jown 0, Swansea City 3, Derlington 2, Fourth division: Walsaid 1, Northermplan Town 2, ALL BRUGHT BUTTER WELSN CUP. Cuarter-fine: Weetherm 0, Colwyn Bay 1 (abendoned after 64 min). PONTINS CENTRAL LEAGUE: First division: Wanchester United 3, West Browwich 0 Second division: Preston 1, Wolverhampton 0.

division: Manchester United 3, West Bromwich 0 Second division: Presidon 1, Wolverhampton 0.
NEVILLE OVEMBEN COMBINATION: Chariton 3, toyswich 0.
SEAZER HOMES LEAGUE: Barctaye Commercial Services Challenge Cup: Dower 1, Darthord 1: Dorchester 2, Haveni Town 1 (Dorchester win 3-1 on agg) Wealdstone 1, Certiforiga City 1, Southern division: Dunislable 2, Bury Town 0, Newport, IoW 0, v Weymouth 1, Town 0, Newport, IoW 0, v Weymouth 1, DADORA (Darth Homes 1, Abrogdon Town 2; Steines Town 0, Dulwich 3, Second division: Cown 3, Horshem 0; Tharte 2, Petersfeld 0, Locitie Youth Cup: Second round: Bitlerlony Town 3, Leyton Wingstg 3 (set, Leyton won 4-3 on pens). GREAT MILLS LEAGUE: Les Philippe Cup: Sectouth 2, Bristol Manor Ferm 1, FA YOUTH CUP: Fourth Found: Arsenal 1, Everton 2 Wimbledon 1, Norwich 1 BORB GAIS LEAGUE OF IRELAND: Bothemistre 2, St Patricks 1 ans 2, St Patricks 1 ·

BASICETBALL

NATIONAL TROPHY: Men: Quarter-final: Doncaster Eggles 72. Oldnam Celics 82 (Johnson 25, Francs 24) NATIONAL ASSOCIATION (NBA): San Antonio Spurs 109 Chicago Bulls 104 Portland Trad Blazers 124, Golden State Warnings 116 (OT): Boston Certics 98 Washington Bullets 87. Atlants Hewks 110, Philadelphia 76ers 109. Detroil Plettons 100. Charlotte Homets 95 (OT). Seattle SuperSorics 102, Orlando Magio 97: Houston Rockets 111. Mannesota Tembervolvos 102: Sacramento Kings 124, New Jersey Nets 118

CRESTA NUN ST MORITZ: Marsden Cup: 1, C A Haeberii (Switz), 168 12, 2, W J B Smellie (GB), 171.97, 3, J W Elwes (GB), 175 20 4, 1 N Silrion (GB), 177 55 5 H A Fenti (Switz), 179.09 6 J R Kelly (GB), 180 03 GOLF

GLOLD

SAN LORENZO. Algarve: Longshot Notel Dona Filipa Pro-Am: Second round: 143: P Mitchell (Rochester and Coham), 73 145: J Hossuson (West Surrey), 71 146: A Garndo (Sp), 69 147: C Deloy (Coombe Hill) 75: G Gray (Durnfrest), 72 149: A Reynolds (Royal Canque Ports), 71 D Butter (Coombe Wood), 75 150: N Brown (Mich-Herts) 71 151: Diane Berserd (San Setsu), 74 M Studds (Formby Golf Centre), 77 152: A Tocher (Sävermere), 72 Team: 270: Royal St Ports, 274: West Surrey 276: Sällingham

FIXTURES FOOTBALL NEVILLE OVENDEN COMBINATION. - RUGBY UNION

RUGBY LEAGUE STONES BITTER CHAMPIONSHIP: First division: Warrington v Leeds (7 30) OTHER SPORT

CLUB MATCHES: Glemorgen Wande ers v Usnelli (7,15)

AUCKLAND. New Zealand:
Nutrimetrics Bendon Classic women's
tournament: Second round: B Fulcovillella (Arg) bit Statiou (Fr) 6-3, 3-6, 6-4,
R White (US) bit V Martinels (Czech), 6-2,
B-1. L Sevchenko-Neeland (Lativat) bit C
rassi (Arg) 6-3, 7-8, M Javver (G6) bit S
Stoane-Lundy (US), 6-1, 6-3, R White (US)
bit V Martinels (G87), 6-2, 6-1
TOKYO-Toray Pan Pacific Open women's bournament: First round: L MoNeif
(US) bit K Habsudova (Czech) 7-5, 6-3; R
McOullen (Aus) bit K Okamoro (Japan), 7-6, 6-4, H Sulfora (Czech) 5-0, 6-3, Second round: M
Navratilova (US) bit Y Basuki (Indo), 6-0, 7-5
L Galdemesiser (Peru) bit A Nymrita
(Japan), 6-1, 6-4, K Date (Japan) bit R
Stabba (Aus), 7-5, 6-1

ICE HOCKEY NATIONAL LEAGUE (NHL): Minnesota North Stars 4 Hartford Whalers 3 Philadelpha Plyers 3 Washington Cap-tals 2 Winnepeg Jets 4 Pritsburgh Penguns 0 Boston Bruns 4 Ouebec Nordques 2 Los Angeles King 3 St Lours Blues 3 (OT) New York Rangers 4 San Jose Staris 2 Edmonton Oilers 5, Vancouver Capucks 3

RUGBY LEAGUE SILK CUT CHALLENGE CUP First round: Whatereven 4 Sheffield 56 STONES BITTER CHAMPIONSHIP: Third division: Chorley v Huddersheld **RUGBY UNION** 

CLUB MATCHES: Pontypool 51. Penarth
4. Cambridge University 15. Royal Navy
12. Postponed: Swanses v Aberavon.

ANTWERP, Six-day race (after fifth right) 1 E De Wilde and J Bruyneel (Bet). 225 points. 2 P Peters (Neth) and U Preuter (Switz) 427, one lap behind; 3, P Bincolatto and A Bath (fit) 254 1; 4 5 Tourne (Bet) and J Veggerby (Den). 244, 1 5 8 Hotenweger and W Stutz (Switz). 174 1 6 D Woods (Aus) and J Nijdem (Neth) 98, 7

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...... 65 150 good open line -2C 161 pistes and 42/45 lifts open. Runs to resort fair) .... 80 190 fair open sunny -4 (29 lifts/39 pistes and links open. Runs to resort good) -4C 40 125 fair open sunny (Lower slopes patchy and rocky 39/42 lifts open) -4C 22/1 ....... 20 150 fair some sunn (Upper runs good. Some to resort closed) SUMMY 90 120 fair open windy 2 (Good though lower slopes patchy Some upper worn) Tignes .. . 45 100 good open suriny -3C 20/1 (Best on Crey du Quart 27 lifts, 71 pistes) 75 100 fair open sunny 4 (Snow good, but hard in places 21 lifts/17 runs open) . 40 130 good open sunny (All hnks/hifts open Dry snow, good skiing)

. 10 50 far closed surny -6 (Middle to bottom runs closed Best on glacier 10 lifts) .. . 50 130 good open sunny -1C 21/1 (Good, dry, firm snow, All lifts open and runs to resort) . 50 80 good open sunny -8C 21/1 term snow, good skiing 64 litts/54 pistes open) (Dry he .. 90 170 fair open sunny (Pistes hard but still good. All littls, Skicircus open) -BC

SWITZERLAND Chateau Dicex Dea . 15 60 fair open summy -11C 21/1 (Upper slopes soft Lower hard, though still skiable) 70 140 good open sunny -8C 21/1 (Soft dry snow on all pistes. All titts/links open) 100 150 good open sunny (Good soft, dry snow all runs All lifts/pistes open) St Montz

70 180 fair open sunny 6 (Compact snow powder on isolated runs. All fifts open) 75 160 good open cloudy (Compact snow on icy base All lifts open) 11C 23/1 Livigno ...... 45 95 fair open bright -{ (Hardpacked snow, icy palches 40 klis/56 runs open) Supplied by Ski Hotime. L and U refer to lower and upper slopes

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gerd put an end instim's record

RACING 31 CRICKET 32

### Glut of cup ties could make £1m for Forest

City Ground on Wednesday,

February 26, and the return

tie at Tottenham in the

Rumbelows Cup is on Sun-

It is estimated that Forest

would collect £90,000 from

gate receipts and recorded

television highlights against

Crystal Palace. Two semi-fi-

nal ties against Tottenham

would bring in around another £400,000, topped up

by another television cheque

The two ZDS games with

Leicester, with the second leg

to be televised by BSkyB.

would be worth around

£150,000, with Forest's share

Bristol City likely to realise another £60,000. If the

match is televised live, that

would bring in a further £100,000. The sum total

The possible move follows

for about £150,000.

day, March 1.

NOTTINGHAM Forest month and would double that Rumbelows Cup and the Zenith Data Systems Cup.

with Saturday's home League game against Sheffield United, would include eight games in 30 days, five of them cup-ties, if they beat Crystal Palace in next Wednesday's Rumbelows Cup quarter-final replay, at the City Ground.

They would then stage the first leg of the semi-final against Tottenham the following Sunday, followed by the ZDS Northern area final. first leg, with Leicester City at Filbert Street on February 12.

Their FA Cup fifth round tie with Bristol City will be played on either February 15 League game against Chelsea

£! million by about £140,000 on February 22. The second gate takings from the two first leg of the ZDS Cup with Leicester will be played at the

If Forest progressed to the Rumbelows Cup final at Wembley, it would be worth another £500,000. Should they reach the ZDS final, also to be staged at Wembley, they could receive an extra £300,000. There is also the £100,000 winner's cheque in both competitions still to be

side in the country, after los ing only six of their last .58 ties. Forest face eight-matches in four weeks for the second time in three months. They endured a similar spell in

more matches than Swan Vesta," Brian Clough, the Forest manager, said. "But the more successful you are in

the fixtures pile up. Success, and the money it brings, would be more than useful to Aldershot, who after offering five players terms to terminate their contracts yesterday, may be left with only
13 professionals for the

fourth division match at Rotherham on Saturday. Simon Hume-Kendall, the Crystal Palace director, who is attempting to rescue Alder-shot, warned that pay must be slashed if the club is to stay in business.

Hume-Kendall has also told the caretaker manager Ian McDonald that a £3,000 ceiling will be imposed on the squad next season if they survive that long. The wages bill at Aldershot is £30,000 per month and the average weekly wage is £310 per player. The future looks as bleak as at

any time for Aldershot, and staff at the troubled club fear The former Northern Ireland international, Ian Stew-Keith Bertschin, Steve Baker, Phil Heath and a player whose identity has not been revealed, were those players

to line up talks with other clubs yesterday after news of Aldershot's offer of terms. All five are contracted until the end of the season. Aldershot were put into

adminstration earlier this month and have total debts of £800,000. They are losing about £6,000 each week.

Bryan Sparrow, who led Crawley Town to the third round of the FA Cup. has been officially approached by Wimbledon to take over as reserve team manager. The former Arsenal and Crystal Palace defender, aged 29, is expected to give his decision by the weekend. Sparrow works without a contract with Crawley, who are in the Beazer Homes League's premier division.

The Danish international. Olsen has left the French first division club, Caen, and is looking to return to the English first division where he played for Manchester United. But Olsen, who will be 31 in March, goes into a London clinic on Friday for a groin operation and expects to be out for about three months.

Playing forward: Yorkshire cricker's occasionally uneasy relationship with

an important step forward yesterday

(Richard Streeton writes). A new

by Robert Atkins, the sports minister. the black and Asian communities took

years, several factors have conspired against full cooperation among the races. One of these is the inclination to

nities. The Sports Council wants this integrating ethnic minorities in sport cannot be overstated. I wish this project every success and hope that it will provide the impens for similar-projects throughout the country in cricket and many other sports."

# England lose on viewing

BY JOHN GOODBODY

figures

THE England rugby union tracted during the 1991 World Cup, when the final against Australia was watched by 13.6 million, easily the biggest audience for the sport in British history.

Only 5.6 million people watched the BBC coverage of Scotland v. England game at Murrayfield on January 18, 400,000 fewer than the against France in the final match of the 1991 five mations' championship.

for the championship usually increase as the murnament progresses. Last season, England only drew 5.3 million for million for the fixtures with Scotland and Ireland before reaching 6.5 million against

In the World Cup, which was televised by ITV, 6:3 million watched the quarter-final land v England and 8 million

Jonathan Martin, head of lighted with the figures for game. It is a healthy audience for a Saturday afternoon, particularly when you bear in raind that the audience is split between two live matches played on the same after-moon, which get priority in the appropriate region." On January 18, Irish and Weish viewers saw Ireland play Wales live rather than Scot-

### Rodber

By David Flands RUGHY CORRESPONDENT

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off injury

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AL TENTON

TIM Rodber, the Northampton No. 8, confirmed yesterday his fitness for England's five nations' championship match against ireland at Twickenham on Saturday. Rodber, aged 22, who left the field during the game with Scotland on January 18 after a blow on the head caused a temporary paralysis, was given a scan at the Princess Margaret Hospital, Windsor,

which showed no damage to his neck. He played a full part in training on Sunday and at the Stoop Memorial Ground yesterday, when England gathered on a freezing evening to go through their initial preparation before today's main training, which will be held in private.

Meanwhile, Ireland's injury doubts were cleared up when both the London Irishmen. Jim Staples and Simon Geoghegan, declared themselves recovered from minor ailments. They both took their place in the squad which assembled in Dublin yesterday and flies to London today after training.

Diary, page 14 Moore's approach, page 33

Tufnell taken ill on Test eve

CRICKET CORRESPONDENT IN AUCKLAND

PHIL Tuinell. England's spin bowling match-winner in Christchurch a week ago, was confined to bed here yesterday with a throat infection, an unwelcome worry for England on the eve of the second Test match.

New Zealand, needing to win here to restore national credibility, had worries of their own. Their captain, Martin Crowe, passed out at the end of a practice session, later putting it down to "a

Tufnell, a heavy smoker, was ruled out of the Adelaide Test during last winter's touring 16 with the proviso feeling caused by his media criticism of lan Botham. Bob Benneyt, the tour manager, Test during last winter's temperature of over 100. He did not attend the final practice session or last night's team meeting, and was being

treated with antibiotics. Ironically, among Eag-land's bowlers a fully-fit Tufnell was the only certainty to play as the tour selectors left all options open after a long and anxious inspection of the Test pitch. Even yesterday, the pitch was not only very green but also wet, and England named 13 of their Tuinell did not recover. Injuries to the three main

seam bowlers had cleared sufficiently for all to be named and Micky Stewart, the team manager, gave credit to the physiotherapist, Laurie Brown, for the unexpectedly swift recovery of David Lawrence. "It is a tribute to Laurie that he correctly diagnosed a complicated injury and then treated it so effectively."

England's management, meanwhile, was planning an urgent meeting with Geoffrey Boycott to resolve the bad

feeling caused by his media criticism of Ian Botham. Bob spoke to Boycott, who is also an official team consultant for ten minutes yesterday but a more formal meeting, also involving Stewart, is

"Geoffrey is here primarily as a journalist," Stewart said. yesterday. "But for what he does to be used in the way it has been is detrimental to the England team. We cannot afford any repeat of the disruption that has happened in the past 24 hours."

Stewart's rise, page 32

### India's number up with umpires

FROM JOHN WOODCOCK INADELAIDE

NO MANAGER, or assistant manager, of a cricket side can have been more inferentially critical of Australian umpires than Abbas Ali Baig was after India had lost the fourth Test match, and with it the series. here yesterday by 38 runs. To all intents and purposes he said the reason why Australia won was because the interpretation of the leg-before law that applied to one team did not apply to the other.

The Indians left for Perth. match, which starts there on Saturday, in high dudgeon, and among those who felt they had good reason to be were more than one of the former Australian cantains who now make up the Channel Nine commentary team.
"If that was out then I'm a Dutchman," Ian Chappell said after Vengsarkar had been sent on his way.

"Let's have no more whingeing when we go to India and Pakistan next," was the gist of the commentators' message after three of India's first four batsmen had been given leg-before in yes-terday's first session of play. In India's two innings, eight wickets were lost to leg-before decisions, including all their main batsmen except Srikkanth, who appeared to be given caught at the wicket in the first innings off his forearm.

able a side's frustration and their urge to speak out, it is almost always better not to do so. England and Australia both did it in Pakistan when they were there last, and a messy, undignified business it

Abbas Ali Baig, an Oxford Blue and a Test barsman in his day and a charming man, probably knew as much. when, having said: "One just wondered if we had been provided with all the changes of the new laws in relation to lbws," added: "But the um-

piring was very good." The truth of the matter is that, in Australia, umpiring practically never has been very good", and those wicked television slow-motion replays show how often, not only in Australia, it is crucial-

It is known as the "mumbers game" here. Sometimes your number is up, sometimes you are lucky. When England were here in 1954-5 we thought how good the umpiring was. When we lost in 1958-9 we thought much the same panel were rotters to a man, not least because they

Gordon Rorke for throwing. And there were no television replays in those days. India deserved to win yesterday's Test match. Many

Australians wished they had After an earlier Test match Sunil Gavaskar wrote that they were playing 13 men. I do not believe it is like that. In an even more fiercely competitive game, umpires have an impossible job, especially when, as in most countries, they have hardly played the game themselves

By the end of yesterday's play, Peter McConnell and Darrell Hair, the two arbiters, must have been a couple of nervous wrecks. Perhaps it is time to remind them of the age-old adage that the batsman should always be given the benefit of the doubt.

Bold India, page 32

### British team caught up in French cup fever

FROM ANDREW LONGMORE TENNIS CORRESPONDENT IN BAYONNE

IFTHE British team had any doubt about the extent of the fever gripping French tennis. it was shrilly dispelled at practice yesterday. Most of the local schoolchildren had crammed into the sports hall in Bayonne, venue for the Davis Cup tie against Britain which starts tomorrow, to watch the new Davis Cup champions go through their paces and a mere glimpse of the heroes of Lyons - Noah. Forget or Leconte - induced a bout of under-age hysteria. Even the British players were accorded a high-pitched welcome, a prelude to the bedlam which will doubtless engulf the place when the tie begins tomorrow. "It's unbe-

lievable. Jeremy Bates, the

British No. 1. said. "The whole atmosphere is just bubbling. It's going to be a very special tie and I'm glad to be part of it." Few expect the British team (Bates, Mark Petchey, Neil Broad and Chris Wilkinson), the underdog of underdogs. as the French sports newspaper L'Equipe termed it. to play more than a minor part in chapter two of the adventures of Yannick Noah's champions, but, for Britain, returning to the World Group for the first time in five years. there is some cause for cele-bration, 100. "We have been working hard for this day and we are going to enjoy it." Bates added. "The team spirit is the best I've known and

everyone is raring to go." . There could not be a more appropriate home - nor even perhaps more appropriate opponents — for France's first defence of the title. Bayonne, in the lee of the Pyrenees at the furthest tip of southwest France. is Basque country. the country of Jean Borotra, the Bounding Basque, the



Leconte: local hero

spiritual father of French ten- . the afterglow of the old one. nis. Borotra's France beat Britain in the final of 1931; but lost two years later when Borotra played only the doubles and Fred Perry won the deciding singles in Paris.

Borotra watched entranced as France, for the first time in 52 years, lifted the Davis Cup from under the noses of the United States in Lyons last year and then pronounced the moment the third best of his life - after his wedding day and after the day he had led his country to its first Davis Cup title in 1927.

Borotra, at the age of 93, will doubtless be the guest of honour again here as the locals pay belated tribute to the champions. The one difficulty for Noah, an inspired choice as Davis Cup captain, is to persuade his team to start a new fire, not bathe in

Whatever happens this year, nothing will be able to match the magic of that victory in Lyons and Noah's task will be to rekindle the spirit which made the sum of his team so much greater than the parts.

"I am sure the spirit will be the same," he said yesterday. "That's to say, friendship, lots of laughs but a lot of serious hard work in preparation." As usual. Noah is not expected to announce his team until shortly before the draw at midday today - "you know i like to wait until the last moment" — but it seems likely he will keep faith with Guy Forget and Henri Leconte, at least for the singles, in preference to Arnaud Boetsch and

Olivier Delaitre, the two

younger members of the

team. After their five-set en-

counter in the first round of

the Australian Open, which Forget won, both will be happy to be back on the same

In anticipation of facing the two left-handers, British Davis Cup captain, Tony Pickard, has drafted in the young Duich left-hander Sander Groen, who has been practising daily with the Brit-ish team.

- The only hitch in the visitors' preparations so far was accommodation on the first day after their original hotel did not quite come up to standard. The team are now housed in some huxury, in an old hotel in Biarritz, built originally for Napoleon. Maybe that will give the British the inspiration they need.

\*\*\*\*\*



departed and still sorelyace for £1.8 million after early this season, was yesterday thinking over a move to Derby County, of the second

'CRYSTAL Palace may be

just four months ago. with Derby after talks be-

missed Ian Wright Marco Gabbiadini, bought by Paldivision, having failed to match his predecessor's Signed by the Selhurst Park club from Sunderland

sessions.

Palace agree to

sell Gabbiadini

this season.

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first-team opportunities. Mark Robins, Manchester United's England Under-21 international forward, has been granted a transfer reis best remembered for the

division, have agreed to sell their club captain. Mark Rankine, to Wolverhampton Wanderers for £100.000.

Doncaster Rovers, strug-ling at the foot of the fourth

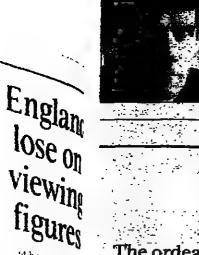
England midfield player, on the transfer list after accusations that Gray has had an mates during training Frustrated by his lack of

quest. Robins, aged 22, who goals that took United to Wembley two years ago, has started only one League game

the announcement that Palace have put Andy Gray, their

Cox. Gabbiadini was yesterday considering personal

Gabbiadini has scored only Palace are understood to have agreed a fee of £1.2 million tween the respective managers, Sieve Coppell and Arthur



Bluteau on faith, Indians

# LIFE & TIMES



Esther Freud's first novel is Hideous Kinky and absorbing

**THURSDAY JANUARY 30 1992** 

### Inside the mind of a hostage

The ordeal of a French photographer, held in a Beirut cell for ten months,

is the background to a remarkable new film. Geoff Brown went to see it

one of the British hostages in Lebanon was ever as photogenic as Hippolyte Girardot Supreme good looks (plus an off-hand manner) have rapidly made him a French cine-ma idol. And, despite heat-ings, dysentery, and hours spent wrapped like a mummy in sticky tape, he keeps those looks intact throughout

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Secretary Co.

But Maroun Bagdadi's powerful account of an innocent hostage caught in the night-mare of Beirut's civil war demands more from its star than a face to remember. As Patrick Perrault, a snap-happy photogra-pher grabbed in the street by Arab gunmen while buying a packet of his faithful Gitanes, he must act without ever seeming to.

.. During months of captivity, he must pass by degrees from fury to despair. His spirits must visibly drain, his eyes must become haunted, as his identity fades and his horizons shrink to a few damp dark square feet.

Girardot, defying expectations gives a most convincing performance. mance. Shooting in continuity clearly helped him get under the hostage's skin; so did the talents of his director (see interview, right). This is Bagdadi's third feature film, but his first for cinema.

Bagdadi views Beirur's civil war from a shifting perspective. He is close enough to feel the intense human suffering. At the same time, he stands sufficiently far back to avoid ideology or melodra-ma; imagine the bloodshed if a director such as Alan Parker had

The production team (some of them ventians of Costa-Gavras's thrillers) Spent just a few busy days in Beinst. Most scenery hails from the Paris suburbs or a French military camp in Palermo. You would never know: Hors la vie looks, sounds, even smells

So does the story. For, like Costa-Gavras's films (not to mention JFK, last week's epic from Oliver Stone), Hors la vie feeds feverishly off headline news. Girardor's character is a transparent cloak for Roger Augue, a French photographer and radio

journalist kidnapped in West Bel-rut on January 13, 1987. On November 27 — 319 days later — he emerged into freedom, blinking. He had been held, mostly alone and permanently chained, in a room without windows. Terry Waite, he believed, was once his neighbour: "I could hear his voice", he told the Sunday Correspondent in 1990, "and once glimpsed him through the

For his script. Bagdadi drew upon Augue's published recollec-tions, especially for details of detention rituals and the psychological bonds between jailers and the jailed. Yet he also exercised the dramatist's prerogative, boistering the story with inventions.

Augue was never subjected to the most vivid and frightening of the fictional Perrault's experi-



toe in hideous, brown sticky tape. Equally, Augue never encountered the most colourful of Perrault's

shaved head, itching to go into battle; Perrault calls him Frankenstein. Another, dubbed De Niro, and claims to have been Robert De Niro's bodyguard. He might be telling the truth, too; in Lebanon, anything is possible.

Perrault.himself proves to be far from a mirror image. Auque's knowledge and love of Lebanon is duly passed on to his fictional counierpart.

His temperament is another matter. "Mentally", Auque re-called, "I remained a journalist... I wanted to be able to help the French intelligence service when I

usual pinch of salt. No matter: Bagdadi's concern stretches far beyond one man's history, one

Perrault's captors are also people. In a sense they are held hostage themselves by a war from which disgust. "You'll eat like us. you're

One is a frustrated fanatic with a wears a shirt sprouting palm trees

errault manages to commit one phone number to memory: otherwise, dysentery, failed escape attempts or pure, blind panic eat up his energies. French intelligence, one feels, would get little from

As a "true-life story", then. Hors la vie needs to be taken with the

man's captivity.

Benut itself and its weight of misery comes under the microscope. Bagdadi never minimises the violence, the mental tortures, the petty humiliations, the frightening transfers from house to house in truck, car or sofa.

Yet he always acknowledges that they can never escape. Perrault, the privileged foreigner, tosses aside his paitry first meal in

got out, so I took note of everything."

#### Into the heart of darkness: the scene from Hors la vie in which Patrick Perrault (played by Hippolyte Girardot) is kidnapped on a Belrut street by Arab gunmen no better," one of his guards

Glimpses of normal life surface among Beirur's wrecked cars and rubble: a ball game, the tele-vision's mindless drone, a child in need of comfort. Towards the end of his captivity, Perrault is kept in the home of Walid, the chief

kidnapper. But the domestic environment brings no relief: he is still gripped by panic, with a deepening belief that only death lies ahead. There is no stiff upper lip on display here; no inspiring Bunyan postcard. The film describes a harrowing

ordeal. Yet humour is not stamped out: dark, ironic jokes bubble up with the guards, particularly the small, cocky De Niro - who is played by an actor who bizarrely esembles Martin Scorsese.

Bagdadi (an assistant to Scorsese on The Last Temptation of Christ) can afford the in-ioke, if such it is, for he holds the film on a tight rein, driving the story forward with a potent blend of passion and intelligence. Nicola Plovahi's music, menacing and

elegiac by turns, provides the perfect accompaniment. This may not quite be Auque's true story. But Hors la viz remains masterly account of human misery and survival under extreme deprivation: a timely film that will long resonate in the mind.

### Reverse angle on horror

How Maroun

Bagdadi made fiction out of fact

ccording to Maroun Bagdadi, its writer and maker, Hors la vie is a L travel film. But Bagdadi is not talking about "the kind of tourism where you go on a package tour to Cairo and see the pyramids". His idea of a traveller's vision is about showing "the reverse angle".

We saw the Gulf war live on television; we saw the guns and the bombs. But we hardly ever had the countershot, the bombs landing. This is what cinema can do. I filmed the hostage, but also the reverse angle of the situation — the jailers. It's not a question of taking sides, but of showing as many views as you can."

Bagdadi believes his non-analytical approach is the only one left to the West. "The West has always tried to categorise: the left, the right. It doesn't help. Ironically, some journalists who were trying to help the West understand were

The director, a 39-year-old Lebanese, is now a French citizen. There was always the fear in Beirut that you might be taken hostage ... I was a Christian living on the Muslim side; you had to take care. I made many documentaries about the war and in the first years of it I was involved politically with a very leftist group. We wanted to be above the clans. We wanted a secular, modern, non-feudal society. But very quickly you discover it's not possible. When I left, in 1983, it was because you couldn't exist without identifying with a clan or tribe."

He always knew that any feature film made about the hostages would be controversial, but he says: "When we did it there were no more French captives, and the film we were making was not polemical. The only decision I took was not to show the film in Beirut until all the hostages were free."

Catherine Comerford. an organiser of the Friends of John McCarthy campaign, says she found Hors la vie shocking. "It's the most dreadful, nerve-wracking film to watch. I saw it a week before John came out and it was But she adds: "I think it's a salutary reminder of what they went through, and a film which he wants to go to the toilet he has should be seen, although, if it had coincided with the time of the Middle East peace talks, I might

have thought differently." She is most impressed by the film's lack of sensationalism. Unlike the real Roger Auque, who comes across in print as being cool and collected about his experience, the fictional Patrick Perrault pers unset by the lack of toilet paper. makes just one pathetic attempt to escape, and becomes mentally unhinged by the games played on him by his captors.

"A hostage is made childlike,"

to ask permission, when he is a

good guy he is rewarded.
"At Cannes, somebody said: "This guy is acting like a woman." I told him he had a very funny idea about women. What's wrong with crying in this situation? Audiences wouldn't be interested in someone who says: 'I have the situation under control"."

STEPHANIE BILLEN

Hors la vie (certificate 15) is at Cannon Baker Street and Screen on the Hill. Other film reviews, page 3

### Stand by your man, or D-I-V-O-R-C-E?

ou and I, we come back from a late night sales meeting ("But darling, you know how dreary these Japanese can be about entertaining") with the hint of alien Diorissima wafting around the shirt collar and next thing we know there's a stiff letter from her solicitor asking whether you want to take the Abba. cup ferer collection or the dishwasher when you go. But then you and I are not

You will have seen Hillary Clinton on the news, I expect. She is the one who nods so fondly and grips so tightly the hand of her husband Bill while he explains to reporters that refusing to tell them whether he has been sleeping with Gennifer the Arkansas cabaret singer for the past 12 years is absolutely not the same as saying Hey guys, guess which cabaret singer I've been sleeping with for

the past 12 years!". Bill Clinton wants to be the next president, and it seems that the A further amendment insists that... quently make a short, thin-lipped speech about honour, respect, taking the kids to Disneyland and

Standing By Your Man.
Only when the National Enquirer has published the transcriptions of a further three tapes, a year after the election has been lost, will the wife announce she's signed a quarter-million dollar contract for a book to be entitled His Cheatin' Heart, and is living with her literary agent in Santa Monica pending the divorce.

In Britain we do things only slightly differently. DPP is discovered checking the goods in King's Cross: DPP resigns; Mrs DPP says they'll work things out; six weeks later Mrs DPP is snapped loading the Louis Vuitton into the back of the Volvo: end of story. . Even so, the question must be

asked: why do they do it? Mr Clinton didn't decide on a whim a couple of weeks ago that the leather chair in the Oval Office looked fancier than the cracked vinyl item in the Arkansas gover-nor's residence. He must have known that he had presidential ambitions well before he decided to tell Gennifer how much he liked herrendering of "Cry Me A River" and could he perhaps come round some time and discuss her phras-

PRIVATE LIFE John Diamond

considers highoffice philanderers



exactly did he think was going to happen when he announced his candidacy and told her to hold off on the breathy phone calls until

after the elections? Equally, what hubristic arrogance persuaded Sir Allan Green that with white police vans parked all around the hookers' beat in King's Cross his was the only car window that wasn't going to get worthies that discretion is the most likely character trait of all those jolly girls at the Saunarium and Massage Centre?

But more relevant than all of

those questions is the one that asks why presidential candidates, high court judges and rural deans do it. What is the conversation they have with themselves which tells them that it's safe, reasonable or defensible to risk all on a 20-minute rub down in a massage parlour or a 12 year fling with a cabarer singer? (And don't tell me that there's any difference: if there were then the cabaret singer would be Mrs Clinton by now.)

Sure, sex is fun, and as far as I'm concerned it's more relaxing than running nations or deciding who gets to appear at No I court at the Bailey, but it's not all there is. And in order to make sense of the actions of the high-office philanderers we must assume there was some pre-climactic point at which they decided that the ra-ra skirted singer or the fish-netted hooker fulfilled their ambitions more than

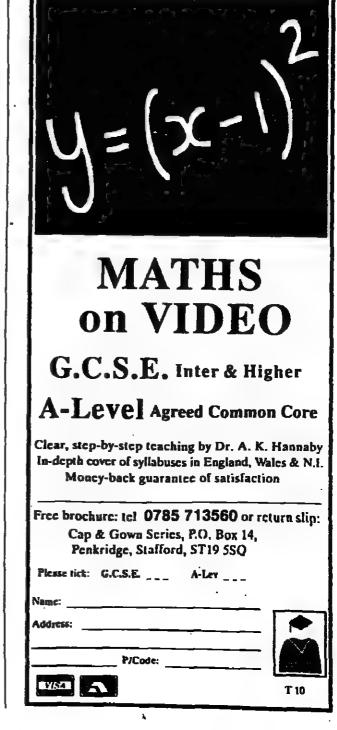
high office ever could. Except, of course, that isn't how we think. We don't say to our-selves: "Hmmm, now which do I really want: a lifetime of domestic contentment or a few minutes of

on backwards and both legs into one trouser hole because I'll want to get through the front door as fast as possible?" If we did, there would be no competition. If we really made those comparisons there would be no drink-drivers. no graffiti-sprayers, no penny-ante criminals. There would be no major risks taken for minor satisfactions.

None of which explains why the Hillary Clintons of this world are always quite so willing publicly to support their husbands. Why do we never see them screaming into the camera lights. "The bastard told me he was at a sub-committee of the working party on cheese quotas and that the red stain on his collar was Gouda rind.

"Upon learning of the existence of Ms Loretta St John, the wellington boots and the warm Dettol I placed all his possessions on the down-line from Croydon South. I am keeping the house, the Mercedes and the children and he can keep the wellingtons and Ms St John." More to the point, it doesn't explain why the Clintons can get away with it while the rest of us rarely can.

TOMORROW



American constitution has been secretly amended to ensure that anyone standing for high office will at some point have to face a past-it blonde in a ra-ra skirt waving a cassette tape of their 20 greatest romantic telèphone calls.

ing of the middle eight? What tapped on? Or those various other ... sweaty fun followed by a slightly Stephanie Calman's night life the candidate's wife will subse-• REVIEWS: Page 2 • ARTS: 3 • BOOKS: 4,5 • APPOINTMENTS: 6-22 • CROSSWORD: 23 • TV and RADIO: 24 TODAY'S EVENTS

A daily guide to arts and

(Goosegiff), Joseph Event (Prince), Alan Opie (Fiddier) and Sally Burgesa (Witch), Designs by Sue Stane, Mark Elder conducts the first night Collegum, St Martin's Lane, London WC2 (071-836 3161), 7pm

HALLE: Sylvian Cambreling conducts the Hallé Orchestra and Choir in an all-

French programme comprising Fauré's Requem together with works by Ravel

Le Tombeeu de Couperin and Shéhérazade, Festured solosts are Judith Howarth and Stephen Roberts. Free Trade Hall, Peter Street, Menchester (061-834 1712), 7.30pm.

THE LONDON PHILHARMONIC: Franz Weiser-Most conducts the orchestra in Dvorák's The Golden

Spinning Wheel, Beethoven's Plant Concerte No 3 (with soloist Piotr

Festivel Hall, South Bank, London SE1 (071-928 8600), 7 30pm.

SCOTTISH OPERA: 1992 brings no let up on Mozart as far as Scottish Opera a concerned. The company revives John Cor's 1985 production of The Mentage of Figuro, designed by John Byrne, restaged by Sally Dey, and with Justin Brown in the pit. The cast incides Jene Webster as the Countess, Claire Daniele as Susanna, Exzibeth McCormsck es Cherubino, Robert Poulton as Figuro and Steven Page as Almenve.

Theatre Royal, Noos Street, Glasgow (041-332 9000), 7.15pm.

HENRY THREADGILL'S VERY VERY CIRCUS & ANAVAS: Two black composers oning innovative jezz compositions to the South Bank.

THEATRE GUIDE

Jeremy Kingston's assessment

(071-326 1000), Mon-Sei, Spin, mat Set. 4om. 150mins.

CORPHANS: Gripping paychological thriller where a wealthy crook is kidnepped by two brothers: the RSC

Fringe at its best. Watermans Arts Centre, 40 High Street, Brentford (061-568 1176). Tues-Set, Born.

☐ PAINTING CHURCHES: Skin Philips (aucelient) and Leslie Philips as an elderly Boston couple, Josie Lawrence their artistic daughter in a

quietly touching family play. Playhouse, Northumberland Avenue. London WC2 (071-839 4401), Mon-Sell, Born, mats Wed, Sell, 3pm. 120mins.

CI PRANTON OF THE OFFICE Gleeful version of the old thriller, tunes by Orlenbach, Verdl and Weber but not Lloyd Webber. Shaftesbury, Shaftesbury Avenue, WC2 (071-379 5393) Mon-Fn, 7-30pm, 8at, 8-30pm, mate Thurs, 3pm, Sat. 5pm, 150mine

CI PHANTOM OF THE OPERA:

THE RESISTIBLE RISE OF

GTHE RESINTALE HISE OF ARTURO UI: Emphasically merecing "Hitter" portrait by Antony Shar in DI Trawa's strong production of Brecht National (Olivier), South Bank, SE 1 (071-925 2252). Today, 2pm and

II THE RIDE DOWN MT MORGAN:

Arthur Miller's despondingly on-elded play where Tom Condingues the case for bigarry. Wyndham's. Charing Cross Roed, WC2 (071-867 1118), Mon-Sat, 7.30pm, mate Thurs, Set, 2.30pm, 160mine.

House full, returns only

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ski) and Marlinû's Fitth

inment compiled by Kari Knight

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Threadgill is troupe offers a line-up of reeds, frombone, two guitars, two tubas and a drum, white Orphy Robinson's Answes combines vibes, marintha, piano, base and drume in a max of West African and Caribbean rhythms Queen Elizabeth Hall South Bank, London SE1 (071-828 8800), 7.45pm.

DIE TRAGOCHE DES MACBETH: The Schiller Theatra Werkstatt from Berlin, one of Germany's leading

repertory theatre companies, brings Katharina Thalbach's engrossing and bleak staging of Macbeth to the London stage for three performances. This highly physical production combines elements of ansychy, punk rock,

paredy, caricature and stark gallows humour (performed in German). Mermaid Theatre, Puddle Dock, EC4 (071-410 0000), 8pm.

portatio usual, spin. PAULA REGO: in 1950 Rego became the first National Gallery Associate Artist, her brief to produce work directly inspired by the National Gallery Collection. This touring exhibition of her paintings and drawings reveals the growing confidence with which site peached images from the European masters using them to create her own powerful, classificationals; works.

powerful, claustrophobic, works. National Gallery, Tratelgar Square, London WCZ (071-839 3321) Mon-Se 10am-Spm, Sun. 2-8pm, until Feb 29.

A CABINET OF SIGNED A MUNICIPAL

A CABINET OF SIGNE: A lamoormal to London among Japan Festival shows, this concerns itself with contemporary art from post-modern Japan. The eight young Japanese artists included work mostly with new technology, with a strong emphasis on video and photography. The most famous of the artists outside Japan, Yasu Massa Mormura, has moved on from staged, elaborately costumed self-portraits to high-tech interventions in famous pre-Raphaelite paintings. The rest do the usual post-modernist things.

Whitechapel Art Gallery, Whitechapet High Street, London E1 (071-377 0107). Tues-Sun, 11em-Sprn (Wed Io 8pm), until Feb 2.

cannot disguise the true rueful Duke. Globe, Sheftesbury Averue, W1 (071-494 5065) Mon-Fn, Bpm, Sat. B.30pm, mets Wed, 3pm, 3et, 5pm. 130mins.

() SPREAD A LITTLE HAPPINESS: Down memory lane with the songs of Vivian Ellis, pleasantly English and all

the lyrics are suclible. King 's Head, Upper Street, N1 (071-226 1916). Tuse-Sat, 8pm, mais Sat.

☐ A SWELL PARTY: Four singers, two planists in likeable tribute to Cole Porter's wit and wry melodies. Yaudeville, The Strand, WCZ (071-896 9987) Mon-Fn, Bpm, Sat, 8.30pm, mats Wed. 2.30pm, Sat, 8.30pm, 140mins.

A TRIBUTE TO THE BLUES SROTHERS: Lively perade of tuneful

oicies, Good fun. Whitshall, Whitshall, SW1 (071-867 1119) Mon-Thurs, 8 15pm, Fn, Sal., 8.15pm and 9pm, 120mins.

YOU NEVER KNOW WHO'S OUT THERE: A new play by bright, young playwright Debble lett, founder of theatre company Snarling Beastles, dealing with power struggles and betrayel in a garen Northern club Opening night.

Drift Hall, Chenies Street, Landon W1 171,1627 8270, 7ms. (071-637 8270), 7pm.

DOWN AND OUT IN LONDON AND PARIS: An adventurous co-production brings together companies Paines Plough, the Salesbury Playhouse and nch town of Chalon in a staging of George Orwell's book. Playhouse, Malthouse Lane, Seliebury(0722 320333), 8pm

LONDON BYMPHONY ORCHESTRA: Michael Tileon Thomas's orchestra tackles music by Ives.
Central Park in the Dark and The Cengai rair in the Laris surp fire Unanswared Question. Beathoven's dionysiac Sevening. Beathoven's dionysiac Sevening, and space is also found for Maria Ewing to sard Strausa's Four Last Songs. Burbican Centrus. Si

KONIGSKINDER: Engelbert Humperdinck's best-known opera. Hansel and Gratel, but the composi-went on to develop the rich vern of went on to develop the rich vern of unocent lyncism revealed in that farrytale piece in its successor, Königskinder. Devid Pountney's translation for his new production for English National Opera gives the title as The Prince and the Goosegiri, The cest includes Cathryn Pope

E BECKET: Riveting performances from Derek Jacobi and Robert Lindsay in Anoualt's play on the relationship between Thomas à Bocket and Henry I Theatre Royal, Heymarker, SW1 (071-930 8800) Mon-Sat. 7.30pm, mats Wed. Sat. 3pm 165mins

BILOOD WEDDING: LACE ragedy relocated in Cuba but the served pession is thin bloodless Lores Netional (Cottestice), South Bank, SE1 (071-928 2252) Tonight-Se1, 7.30pm, met Set, 2.30pm, 120mins

Lat THE CASINET MINISTER Donel Name and Maureen Lipman in a snob-lesh, largely unfunny Pinero comedy. Albery, 5t Martin's Lane. WC2 (071-897 1115), Mon-Sal. 7 45pm, mata Wed, Set, 3pm. 150olns. THE CABINET MINISTER: Doros

DANCING AT LUGHNASA: Bren Fine's Cirvier Award-winning memory-play, set in 1930s Conegel, Gerrick, Charno Cross Road, WC2 (971-494-5085) Mon-Sat, Sprin, mets Thurs, Sprin, Sat, 4pm 180mine. A DYBBUK FOR TWO PEOPLE: Bruce Myers, Consine Jaber play many roles in this Yiddish tale of the supernatural Accomplished, intense, Hampetead, Swiss Cortage Centre, NW3 (071-722 9301), Mon-Sal, Spm, mat Sat, Apm. 60mins. Final week.

AN EVENING WITH GARY LINEXER: Sometimes droit look at lentesing of a woman marmed to a Duchess, Catherine Street, WC2 (071-494 5076), Mon-Thure, Bpm, Fri, Sat, 5pm and 8.45pm. 130mine.

THE GIGLI CONCERT: Sury
Poster is obsessed with making an irish
millionairs (Tony Doyle) mis the new
Gigls in Tom Nurphy's powerful lable.
Almelds, Almelds Street, N1 (071-359
4404) Mon-Sat, 8pm, mat Sat, 4pm,
180mms.

TONGE A CATHOLIC: WHICOME tetum of Mary J. O'Malley's romping comedy about convent girls growing up between nuns and teddy boys. Tricycle, 299 KKburn High Road, NW8

BLAME IT ON THE BELLBOY (12):

Missaken identities in Venice. Impersonel, machine-looked, old-lashioned farcs. With Dudley Moore, Richard Griffiths, Palay Kensit, Writer

supporting cast. Barbican (071-638 5691) Camden Parkway (071-267 7034) Cannon Futham Road (071-370 2638) Empire

(071-497 9999) Notting Hill Coronat (071-727 6705) MGM Trocadero (07

434 (0031) Screen on the Green (071 226 3520) Whiteleys (071-792 3332)

MA NUIT CHEZ MAUD (12): Eric Rohmer's senous but seductive moral tale, made in 1999. With Jean-Lous Trintignant, Françoise Fabian, plus much withy lalk about philosophy Ranoir (071-837 8402)

Christopher Llayd; director, Berry

THE ADDAMS FAMILY (PG): Testy least of black humber, inspired by the 1960s TV spin-off from Charles

CURRENT

**NEW RELEASES** 

#### CINEMA GUIDE

CI SOPHISTICATED CADIES: Twinke singer-dancers whiri through the music of Duke Ellington Obvious routines

Geoff Brown's assessment of films in London and (where indicated with the symbol •) on release across the country.

Addems's macabre cartoons Starring Raul Julia, Anjalios Huston,

director, Mark Harman, Cannons: Chelses (071-552 5096) Oxford Street (071-636 0310) Odeona: Kansington (0426 914866) West End (0426 915574) Whiteleys (071-792 3332) ♦ BILLY BATHGATE (15): Hero- BILLY BATTHATE (15): Hero-worshipping kid joins Dutch Schultz's gang in 1930s New York, Muffled, disappointing version of E.L. Doctorow's 1938 best-selling novel Staming Dustin Hoffman, Loren Dean; director, Robert Benton Cannon Chaises (071-382 5096)
Northin Hill Cononer (071-727 6705) DRIVING ME CRAZY (12) Arrogen DRIVING ME CRAZT 122 Arrogan, brat and working-class steplather In-walling battle for supremacy on a cross-country journey Stale, unilleab comedy from John Hughes. With Ed O'Nell, Ethan Randall. Cannons: Baker Straet (071-835 9772) Haymarket (071-836 1527). Notting Hill Coronet (071-727 6705) Odeons: Kensington (0426 914665) Leicester Square (0426 916663) Whiteleys (071-792 3332). JFK (15), Ofiver Stone's contentious, electrifying, three-hour drama about the Kennedy assassmenton, Kever Costner as

 COUPE D& VILLE (12) Three warring brothers leavel cross-country a 1954 Cadelac Breszy blend of road movie, male-bonding cornedy, and Dempsey, Arye Gross, Daniel Stern; director, Jos Roth. terector, Joe Foot. Cernons: Fulham Road (071-370 2536) Tottenham Court Road (071-636 6148) MGM Trocadero (071-434

DELICATESSEN (15): French video whizzkids Jeunet and Cero's wonderfully bizzarie tantasy about a househul of treants kining above a cannibelistic butcher Dominique Pinon, Marie-Laure Dougnac. Barbican (071-638 8891) Cannonii: Chelses (071-352 5096) Tottenham Court Road (071-636 6148) Gate (071-Sonnenteid. Cannon Chelsea (071-352 5095) MGM Trocadero (071-434 0031) Odeons: Kensington (0426 914865) Mezzanine (0426 91563) Piaza (071-497 9999) Whiteleys (071-792 3332). 727 4043) Metro (071-437 0757) Sci on the HTM (071-435 3366).

♦ FRANKIE AND JOHNNY (15): Short-order cook (Al Pacino) courts a wary warress (Michelle Pfeiffer) Synthetic adaptation of Terrence laby's play Director, Garry

11 19 MoDF-11018. 3 1-3-31. Th. Sal. 6.15pm and 8pm. 120mins.

LONG RUINNERS: ☐ Aspects of Love: Prince of Wates (071-839 5972). ☐ Blood Brothers: Princents (071-857 1044). ☐ Buddy: Victoria Palace (071-854 1317). ☐ Carmen Jones: Old Vic (071-492 7816). ☐ Carmen Jones: Old Vic (071-492 7816). ☐ Don't Dress for Dinnert Apollo (071-494 5070). ☐ Prive Guys Named Mose Lyric (071-494 5045). ☐ Joseph and the Amazing Technical or Dreamcost: Palacism (071-494 5070). ☐ Me and My Giri: Adelph (071-495 7811). ☐ Las Miscrables: Palace (071-436 7911). ☐ Las Miscrables: Palace (071-436 7909). ☐ The Mossetrap: St Narth v (071-836 1491). ☐ The Privation of the Opera: Her Misjesty's (071-494 5400). ☐ Return to the Portbidden Planet: Cambridge (071-536 599). ☐ Startight Express: Apolo Victoria (071-828 9896). ☐ Thunderbrites F.A.B. — The Next Generation: Ambaseadors (071-836 6111). ☐ The Woman in Black: Fortune (071-836 2238). ☐ Ideat Information supplied by Society of Missel Evel Theating. Ticket information supplied by Society of West End Theatre ?) Fulhem Roed (07

LIFE IS SWEET (15): Mike Leigh's droll, Isrdesi, award-winning comedy about a North London family's ups and downs. Starring Allson Steadmen. Double-blied with Fill-Reff Premiere (071-439 4470)

MGM Trocadero (071-404 0031) Whiteleve (071-792 3832).

LITTLE MAN TATE (PG): How and how not to rear a child prodegy. An angaging young player (Adam Han Byrd) and sensible direction (Jodie Feater) easily offset the lacile moments. Octeon Haymarket (0426 915363).

MATADOR (18): Murder, high leahion and anti-Catholic jibes from the migritable Padro Almodovar; made in 1986. Assumpts Sems and Nacho-Nacrinez as a cinc lewyer and bullifighter obsessed with love and death Metro (071-437 0757).

MERCI LA VIE (18): Time-nopping adventures of two rampaging gris (Charlotte Gensbourg, Anouk Grinberg). Stramed variation on Bertrand Biter's first hit, Lee

Cemden Plaza (071-485 2443) Chelses Cinema (071-351 8742/3743) Lumière (071-835 9891).

MISSISSIPPI MASALA (15): Indians displaced from Ugande to Mississippi het over race and young love. Stern misghts, but soggy at the centre. Starring Sarits Choudhury, Denzel ngton Director, Mira Nai Curzon West End (071-439 4805)

TOTO THE HERO (15): Jauxity, absurctist comedy about youth, old age and life's disappointments from latented new Belgian director Japa van Dormael With Michel Bouquati, Thomas Godel Curzon Maylair (071-485 8886)

### **Heard the** news? It's all Good

THEATRE Good Rockin' Tonite

Strand

TAKE a couple of dozen rock 'n' roll songs from the Fifties and Sixties, a slim storyline and a cast too young to have personal experience of that era, and the result should be the pop equivalent of Sophisticated Ladies, the Duke Ellington tribute: a sincere but thin cabaret entertainment. Given the lightweight music, and the fact that the subject of the tribute is not a musician but a mere television producer, it is astonishing that Good Rockin' Tonite is such a satisfying and exciting show. The last thing the nostalgia-bound West End needs is another musical revue tribute, but this one is welcome indeed, for its visual dynamism, its self-me-king humour and its energy.

Good was in his early twenties, a Balliol graduate and struggling actor, when the film Rock Around the Clock, and the Bill Haley hit that inspired it, burst upon the British consciousness in the Fifties. An instant convert to the new religion of rock, as a junior producer at the BBC he was uniquely placed to evangelise. He was also unique in his under-

standing of how to give visual expression to the excitement generated by the music and can now be seen as having written the rulebook of televisual presentation for rock music. First seen at the Liverpool Playhouse. the present production re-creates Good's pioneering work on such shows as 6.5 Special, Oh Boy!, Boy Meets Girl and Shindig.

Perhaps it is only fair that the chief iconographer of rock 'n' roll, the man who formed Lord Rockingham's XI. put Gene Vincent into black leather, gave Cliff Richard his first pink jacket and dressed Billy Fury in gold lame

THEATRE

Orphans

Watermans Arts Centre

LAST month, this Royal Shakespeare

Company "Fringe" production be-came the first ever invited to play at

The Pit. Normally, the RSC takes an

interest, but stops short of an

imprimatur. For the next three

weeks, lan Embleton's taut produc-

tion fully rewards the trip to

Lyle Kessler's psychological thriller

enjoyed a West End run five years

ago, with Albert Finney in the role of

Harold, the wealthy crook who in-

trudes upon the unnaturally cosy life

of two brothers. Both he and the

younger men were left motherless at

an early age, but where Harold has

forced his way up from Chicago

orphanage and shivering newsboy to

a position where he carries a wad of

thousand-dollar bills. Phillip and

Treat eke out their days in a run-down

Phillip is kept virtually imprisoned

by his brother's warning that the

crowds out there are dangerous, but

he is beginning to think for himself.

apartment in north Philadelphia.

Breatford.



Gene Vincent (Michael Dimitri) and Billy Fury (Gavin Stanley) in Jack Good's Good Rockin' Tonite contributing to the slender narrative,

(a)] represented here), should be allowed to turn his own story into a rock icon. It is our good luck that he has done the trick so entertainingly. During two-and-a-half hours of

almost continuous music, the spirits of Eddie Cochran, Fury, Vincent and Bill Haley are summoned up. The closets of "lapsed" rockers such as Cliff and Tommy Steele are flung, open for inspection. We are reminded that the hand-jiving trio of Vernons Girls, with candy-striped shorts and flick-up hairstyles, were the epitome of teenage chic.

Doubling on various instruments as well as singing, dancing and Treat earns a living as a petty thief and dreams of making it big.

quickly discovers that the man's

charm on the younger brother.

that are seldom mere local colour.

boy's fragile confidence and the

energy that only needs permission to

come surging forth. Embleton reveals

the jittery tension underlying Treat's

bravado, a dead-end kid who will

never escape from his emotional cul-

de-sac. And Trevor Martin gives a

peach of a performance as Harold:

fond, weary, gravel-voiced, practised in the ways of little punks. But behind

the bray of laughter and the shrewd

stare, he is essentially the same as the

younger pair. This gives the play unity

JEREMY KINGSTON

and a remarkable tenderness.

the cast of 11 (plus four full-time instrumentalists) are pushed to the limit by Good, his assistant director. Ian Kellgren and musical director Keith Strachan. Latterly. Good went off to America.

created Shindig for US television and

wrote Catch My Soul, a rock Othello. He directed and helped devise the show Elvis in London in 1977, but has since been painting in semiretirement in New Mexico. Philip Bird, as Good, stumbles

amusingly through an obsessive relationship with music and a stormy one with his wife (Anna-Juliana Clare.

also exceptional as a "Vernous Girl"). Other vignettes (with James Compton hilarious as Head of Light Entertainment, BBC and David Howarth creepily oleaginous as Larry Parnes) hardly interrupt the flow, being underscored by the setting up of the next musical segment

The appearances by veteran British rockers such as Ine Brown and Good himself on opening night cannuot be expected every night, but this run (making way in March for 22 weeks of the Chippendales), deserves to continue:

TONY PATRICK

I S TIMES

CINIMA

Geoff Bro

"Giri Life

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TRISTRAM KENTOM

THE REMOBERT OF One night he strikes up a conversa-LS/Knussen tion with Harold in a downtown bar Queen Elizabeth Hall and brings him home, absurdly hoping to hold him to ransom. He

associates are happy to leave him to rot, but by then Harold is exerting his HARD not to treat this London Sinfonieura presentation of five young composers as a sort of talent contest. and award the palm to Detley Glanen Kessler engineers the shifts in the for his Mahler/Skizze. Just three power struggle with a fine sense of weeks ago some pieces of his for viola pace - a quality echoed in Embleand piano had seemed rather facelessly Schoenbergian, but this ton's direction - and he layers his play with incidents and anecdotes second encounter was with a composer of distinctive thought. Andrew Cryer's impressionable Phillip, thin and rangy, shows the

It was an encounter, too, of course, with Mahler, but not in any predictable way. Where musical quotation sooften introduces something more vividly dresent than its dres context, Glaneri's allusions to Mahler

- the sheepbells, the heavy harmony - were discreet walts, comingthrough a window into something with its own personality. There was a distance here, but also a kindredness, since Glanen's music has its own kinds of full expressive charge and becalming, parallel to Mahier's, the former in a powerful cello part, the latter in a care for silence, for long spans, and for the natural sounds of

water and of knocked stones. One measure of the work's achievement is that it seemed to be over far too soon. whereas Magnus Lindberg's Joy was, at half an hour, a bit too long a burst of exhiberation. The piece has a seosational aural

mightiness and lashings of musical interest, especially here in the sprays of woodwind polyphony and the stark-edged clangorous sounds of piano and tuned percussion. Also impressive is the colossal wheeling in of occasional tonal harmonies, fully as part of the complex world in which Lindberg operates. But the addition of an electronic-keyboard part was not so well justified and the prolongation began to feel artificial.

But if Lindberg's implacable harmonic drive recalls Sibelius Rob Zuidam's Dinamismo di cane al guinzaglio was decisively in a modern Durch tradition of punk minimalism. and John Gibson's dreamy Flights of Fancy had an American sort of wit and weightessness. It was a fine showpiece for the bright playing of the London Sinfonietta under Oliver Knussen, as 100 was David Horne's set of cleanly scored, happy studies in pattern-making. Out of the Air.

**PAUL GRIFFITHS** 

### Flashing blades and thousands of fairylights

ICE SHOW

Holiday on Ice Wembley Arena

"TIME to assemble the big Christmas show for Wembley again, Jones. We're not called 'Holiday on loe' for

nothing, you know." "Actually, sir, Wembley's taking our Christmas show a bit late again this year. End of January. I'm afraid. But I do have a special ingredient something I feel our shows have

lacked in the past."

"What's that, Jones? New jokes? Decent music? Torvill and Dean?" "No sir. It's called a plot. Like what you get on EastEnders."

"Hm. Sounds a bit intellectual to . me. Our patrons expect lots of leggy young women in tiny costumes, with big pink feathers on their heads. They'll get that in the Champs-Elysées scene. It's just like the real

place - you know, sir, in Paris." "And what about the dancing eggs and the tree-trunk with electronic eyes? Very popular with the kids."

"They appear in the Puppetland scene. We've put Pinocchio in there as well. I think you'll be impressed by the size of his nose, sir."

"Where are the Ukrainian clowning gymnasts, Jones? And the skating juggler in the silver lame suit? Surely. they are not in Puppedand."
"No sir. They're in the 1904 St

Louis World Fair scene. And when we move into the 22nd century setting we

can use some really futuristic lighting effects, sir. Just like the ones you liked in the original Broadway production of Brigadoon."

"Jones, you are forgetting some-thing. This show is all about stars... We've booked Valerie Matzke and Laszlo Vajda, and the legendary Allen Schramm. When is he going to do his. famous toe-loops?"

Schramm can be the phantom of the opera. He'll be able to fling off his mask and express his self-loathing in a wild dance."

The phantom of the opera! Let me ruess: you're using extracts from Starlight Express as well." "No sir. La traviata. That's the

beauty of a plot. This mad professor can go anywhere we want, because he's built a time machine. That's why we're calling the show Journey through Time. But we've kept the dialogue to a minimum." "Not much dialogue, Jones? You

know our shows are famed for lasting much longer than anybody expects." Don't worry, sir. Everyone mimes the lines very slowly. Just like those 'I speak your weight' machines."

Staging and choreography by Leu Shuffle, as usual?"

"Absolutely. Shuffle by name, shuffle by trade. And costumes by Folco."

Tones!

"Well, get your skates on, Jones! Sounds as if we'll be getting straight sixes for artistic merit on this one. Indeed sir. And I haven't even told you about the 2,000 fairy-lights in the finale. That's the really tasteful bit."

RICHARD MORRISON

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Alm Authorig

ny Westerners keen to A know how Japanese run their businesses. or sociologists struggling to work out what makes Japan tick, should discard their textbooks and look for a recording of last night's Time-watch (BBC 2) about the building of the railway through the Thai/Burma jungle and across the River

President Bush should squeeze onto the sofa and watch too. Had he seen the documentary before his recent Tokyo visit he might not have felt so humiliated by his hosts. In fact, get all the United States to tune in, then Americans might better understand why a senior Japanese politician described them as lazy and illiterate. and America as little more than Japan's subcontractor. The building of the railway

50 years ago was part of Japan's strategy to conquer sia. Singapore had fallen: Hirohito's army needed to funnel troops to the rest of the continent. In 15 months. 26.000 Allied prisoners of war and perhaps 100,000 conscripted coolies died: from disease, starvation or beheaded for malingering.

Les Martin, a veteran, recalls: "I don't know how I got through it. We were sur-rounded by the stink of rotten flesh. Anyone trying to escape was beheaded." Like survivors, Martin seemed barely able to relate the horror. A Malaysian conscript remembers: "There were nights when six, seven or even ten people hanged themselves: your head would bump into their feet."

The Japanese officers, on the other hand, seemed to recall the affair as they might a car export campaign that hadn't turned out as well as had been hoped. "We had to forget the individual," said one officer, as if chatting to a business school seminar. "What counted was human energy, strength and the power of the workforce. Our job was to finish the work by the imposed deadline. The workforce was not regarded as being made up of human beings. It was simply a machine.'

You will search hard for a snappier summary of the corporate ethic of modern Japan, where everyone knows his place and that is at the office, working late.

Another Japanese officer: "We had a certain scorn for the prisoners of war because these men had accepted their defeat . . . This led us to consider these prisoners as in-ferior." For POWs read Americans. It's history that's bang up to date.

Television listings, page 24

Frozen food for deep thought

CINEMA

Geoff Brown reviews Black Robe. My Girl, Life on a String and two classics from the Thirties: "the best double bill in town'

There must be something about Lothaire Bluteau that suggests a man of God: perhaps the narrow face and ascetic physique, or those piercing eyes, fit to penetrate the most recalcitrant soul. He was Jesus of Montreal: a Passion Play actor, testing Christ's teachings against modern society. Now, in Bruce Beresford's Black Robe (15, Plaza, MGM Trocadero), based on Brian Moore's novel. Bluteau (in-terviewed below) dons Jesuit habit to take God's Word by cance to 17th-century Indians in the remote lakes and forests north of Ouebec.

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The going is tough. Most of the Algonquin tribe barely tolerate the priest, and regard baptism as water sorcery". The Iroquois (delineated as 17th-century punks) capture him, slice off the top of a finger and gloat. He begins fuelled with a mission to lead his "savages" to an invisible Paradise; but fervour wanes in the face of the Indians' own deep-rooted beliefs and the winter's snow. "The final belief," the poet Wallace Stevens once wrote, "is to believe in a fiction. which you know to be a fiction, there being nothing else." Such is the predicament of Bluteau's Father Latorgue.

-This is a most absorbing film: an epic tale that never stints on the visual wonders of pristine scenery, of man fighting nature, yet keeps in close touch with the original novel's metaphysical concerns. (Moore himself prepared the screen adaptation.)

Ten years ago, one would laugh at any link between Bruce Beresford and metaphysics: did not this wayward Australian direct Puberty Blues and The Adventures of Barry McKenzie? Yet Beresford has grown into a skilful, generous talent, sensitive to actors and stories of inter-racial relations. Black Robe (the first-ever Canadian/Australian co-production) two recent films, Mr Johnson and

Driving Miss Daisy.
On locations in Northern Quebec. Beresford works hard to create an authentic landscape. Indiansspeak in Cree and Mohawk (subtities are on hand to help); canoes. furs, faces and huts look weatherworn. The film also skirts the potential danger of making a



On location in Northern Quebec: "an authentic landscape recreated, in which canoes, furs and faces look weather-worn" for Bruce Beresford's Black Robe

acceptable; Aykroyd injects

warmth. But for better or worse -

worse, in my case - this is

lar waterfalls and mountain vil-

lages in Inner Mongolia, of

magical music-making with the san-hsien (the Chinese three-

stringed lute). Chen Kaige, the

director of this extraordinary, bai-

ith Life on a String

(ICA Cinema) we en-

ter another world: of

folk myths, spectacu-

Chlumsky's show.

romance between Laforgue's young aide and the Algonquin chief's daughter too much a Hollywood affair.

Another director - such as Kurosawa in his prime — might have shaped the material in a more personal way. Beresford serves the material well, but we miss the blaze of cinematic imagination. Still, there is more than enough for audiences to chew: not for nothing has Black Robe won six Canadian awards, and earned more money there than any other Englishlanguage film since the egregious Porky's ten years ago.

Though Macaulay Culkin is barely II years old, what has life left to offer him? In My Girl (PG, Octeon Leicester Square), the pale negotiates his first amorous fling and his first screen kiss, he also

expires and lies in state. Culkin crams in this wealth of experience without even being the film's main character. That honour goes to newcomer Anna Chlumsky: another 11 year-old, with prematurely succeivent lips and the kind of expressions natural to someone

who made cuteness her profession at the age of ten months. This veteran child model plays Vada Sultenfuss - tomboy, hypochondriac, precocious daughter of a widowed mortician (a numpled Dan Aykroyd) whose capacity for emotion appears barely superior to

the cadavers lying in his basement. Enter Jamie Lee Curtis, a hippie cosmetologist in a mobile home (the year is 1972), to take on the job of corpse cosmetician. Under her influence, Aykroyd starts to thaw. Marriage is proposed; but jealousy rages in my girl Chlumsky.

Howard Zieff's film swings mad-

ly between middle-aged romance and pre-teen Angst, in an obvious attempt to pull in all the family. The gambit worked at the Ameriaccumulated more than 50 million dollars, and a sequel is planned. Artistically, the swings of mood wreak havoc. Personal experience may well have inspired aspects of the script (Laurice Elehwany's first), but the fragmentary structure all but kills any valid emotions.

We are left clutching the perfor-

PROFILE

fling film, recently spent three years in the bosom of capitalism in New York. But he seems little affected: the film is propelled by exotic images and mysteries, rather than any streamlined narrative.

musician, who is told as a boy by his dying master that his sight would be restored once he breaks (and replaces) a thousand lute strings. Sixty years pass: he wanders the countryside, known as the Saint for his music's healing powers, and there are five strings to go. Upon this peg. Chen hangs a bewildering range of village incimances. Culkin is ordinary, Curtis

dents and dazzling landscapes, forever hinting at allegory but always retreating from an explicit statement. Shot by shot, his visual eye seems as sharp as it was in his first film Yellow Earth, but the final effect is nullified by chaotic organisation. The soundtrack, moreover. suffers from Euro-tinkering (shot in China, the film was mounted as a German production with funding from the world's four corners):

each time the aged Saint launches

into song, out booms the young voice of some Chinese Tom Jones. Five years ago, Paul Mazursky's Down And Out in Beverly Hills turned Jean Renoir's anarchic pastorale Bonda Saved From Drowning (PG, Renoir), into a lame tilt at Los Angeles affluence. But see, no the 1932 original survives, to enchant new audiences with its comic tale of humanity freed from

bourgeois constraints. Michel Simon, the great gargoyle of French cinema, showers his eccentric gifts on the role of Boudu - the tramp bent on drowning, with a beard, a prance and a sexual urge to rival Pan. M.

Seine. Once installed in the good man's home, Boudu gooses wife and maid, eats sardines with his fingers, ruins sheets, silk stockings and Balzac first editions. His hair is cut; even matrimony is planned. But the adult delinquent proves untameable. Renoir's direction joyously catches Boudu's unfettered spirit.

Lestingois, humanitarian booksell-

er, fishes the vagabond from the

Exterior scenes vibrate with the direct sound of traffic and hubbub. Inside the bookseller's home, the camera glides hither and yon, giving the performers ample space charm and touch our hearts. There may be greater Renoir films: two of them, La Règle du jeu and Une Partie de campagne, can be film's debate about society's rules and nature's urges. But Boudu Saved From Drowning deserves a special place for its insouciance, and Simon's rude force.

Jean Vigo's exhilarating, surreal reminiscence of boarding-school life, Zero de Conduite (U), made in 1933, plays in support. This is the best double-bill in town

TOMORROW IN LIFE & TIMES Richard Cork reappraises the paintings of Mark Gertler and Benedict Nightingale reviews the latest nostalgic musical revue to reach London,

The Cotton Club The Health page will appear tomorrow

of fairylights

RIGHT

HIE THE

# **Up in**

**ARTS BRIEF** 

THE shortlists for the Arts Council/British Gas awards - Working for Cities — are announced this week. The awards highlight the contri-bution made by the arts to the social, economic and cultural regeneration of Britain's inner cities. Among those shortlisted are two entries from Birmingham: Centenary Square (in the Art in Public Spaces category) and the Broad Street Development Area, incorporating Symphony Hall and the International Convention Centre (Group category). Two entries from Sheffield have also been shortlisted: Spirit of 91: The Universiade Festival (Events category) and the Lyceum Theatre (Buildings). Winners in all eight categories are announced in April

#### HM on parade

A NEW portrait of the Queen, commissioned by the Royal Military Academy in Sandhurst, was unveiled yesterday. It was painted by Andrew Festing (a former Sandhurst cadet) to celebrate the 250th anniversary of the founding of the first Royal Military Academy, in Wool-wich. Commissioned with sponsorship from the Royal Bank of Scotland, Festing's portrait is unlikely to stir the hackles of the art establishment as much as Pietro Annigoni's two portraits of the Queen: the new one shows a matriarchal figure in Garter robes against a background of military ceremonial.

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## The hardest thing for actors is knowing when to say no

actor. The 34-year-old French Canadian has made only two films which have achieved international exposure and, during his first ten years as an actor in Montreal, be appeared in just four plays. His impact has been out of all proportion to his output. In Jesus of Montreal, he played a contemporary Christ figure with a sympathy and spirituality which was all the more remarkable in a culture conditioned by Hollywood histrionics and Python parody. In his new film Black Robe he endows a prosely tising priest with great digni-

othaire Bluteau is no-

body's idea of a jobbing

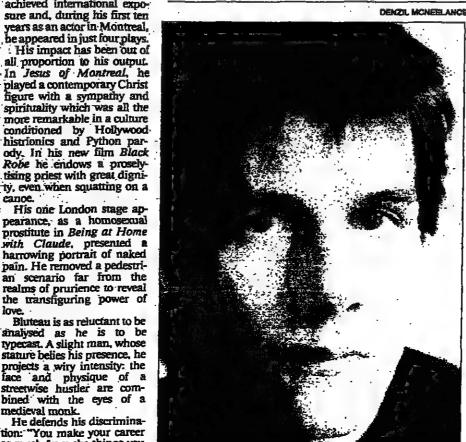
His one London stage appearance, as a homosexual prostitute in Being at Home harrowing portrait of naked pain. He removed a pedestrian scenario far from the realms of prurience to reveal the transfiguring power of

Bluteau is as reluctant to be analysed as he is to be typecast. A slight man, whose stature belies his presence, he projects a wiry intensity: the face and physique of a streetwise hustler are combined with the eyes of a medieval monk. He defends his discrimina-

tion: "You make your career as much from the things you refuse to do as those you say yes to. I need to fall in love. with my work — and I don't fall in love easily. I have to endorse all the values of a film or play completely, or else I can't do it. I'm not just doing my part. I balance what I do as an actor with what the others are doing: the way we're playing or framing it at

any one time." Preparation is as important to him as product. Acting isn't just a way of life but a way of engaging with it. "I used to be shy. I'm still reserved," he says. "Research-

Lothaire Bluteau, star of Black Robe (reviewed above) and Jesus of Montreal, talks to Michael Arditti about his work



Lothaire Bluteau: "I used to be shy. I'm still reserved." didn's want to use a gun," he

ing gives me the only strength I find to talk to people - to discover other words outside me." Although it does pose a danger. "I have a tendency to be too much of a documentarist, to come with all the things I've found out." He is aware that the inten-

role as a murderer in Miami

Vice "to take me as far away

from the specialised stuff and

the weird things I do". But his

integrity became a liability. "I

explains. "The guys I've seen on the street — like the guys I knew in New York - they'd never go out with a gun; they'd take a spoon and put it in your eye. I quickly learnt that it wasn't the place to discuss that." sity of his approach can alienate people. So he accepted a

Nevertheless it gave his calling card to the American public. "Because of doing that sort of stuff, I can reach them to see other things. I don't want to scare them out. Black Robe is not going to be

popeorns in. It's an adult film. You don't endorse all the attitudes of the central character. You have to decide. A lot of people won't want to see a Jesuit; they'd rather see a cowboy. But they were there." Originally, when Bruce Beresford approached him for the part, he said no. "I didn't want to go through that tough life." And the privations on location exceeded his worst fears. But he soon discovered that Beresford was

offering the collaboration he

considers essential to his art.

"I know I'm asking a lot.

That's another reason I don't

work as much as another s Father Laforgue, he combines his particular gifts for spiritual authority and human vulnerability. And it's greatly to the credit of his performance -and Brian Moore's script that there is no attempt to downgrade the faith. Nor are the Indians portrayed as sim-ple children of nature, but with considerable complexity - a fact not wasted on the bilingual Bluteau who found himself translating between English and French-speaking

tribes on set. Shooting confirmed his ba-sic tenet: "Acting is like a passport. It's a way in to other worlds." And, as a citizen of a divided nation, he considers the meeting of cultures of special significance. Indeed, he sees exploration, rather theme of the film. "in that period, if you wanted adventure, you either became a soldier or a priest."

In today's world conditions may be easier and the choices less stark than they were in the 17th century, but for an adventurer like Bluteau the thrill of discovery remains. "I have to take risks. I don't Wallt 10 Work with a net. I All host and theatre bookings subject to availablely All details or could fall flat on my face, but



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# **Hundred days of** solitude at war

while in the

n so many ways, when I look back at that campaign, I realize that, quite often, I am a stranger to myself. Was that really me making those decisions? I suppose the only factor that brings us together, me and my other self, is a shared

The campaign was in the South Atlantic and the introspective writer is a contemporary of the anguished Lieutenant David Tinker. who left his testament of doubt on paper when he was killed there. It is written by the officer whose orders resulted in his death and that of some 250 of his fellowcountrymen: the victorious Task Force Commander, who is now Admiral Sir John Woodward.

The recovery of the Falkland Islands in 1982 was controlled by the Cabinet and the Chief of the Defence Staff in London, and Admiral Fieldhouse, the Commander-in-Chief, from his bunker in the suburb of Northwood. But the man taking the life-and-death decisions in the South Atlantic was "Sandy" Woodward.

In her understandably laudatory foreword to his book about it. Mrs Thatcher writes that the French newspapers were calling him "Nelson". There is indeed a parallel but it has nothing to do with tactical initiative and dash. Not since Lord Nelson revealed his own doubts and fears in his private correspondence two centuries ago. has any senior naval commander described so frankly the loneliness of high command. This is a book that will fascinate all who wonder how they themselves would have faced such responsibility.

In One Hundred Days, Admiral Woodward belies his reputation as a hard man, the teak-faced admiral, who refused his fighter pilots more time to rest and who gave the media memorable tongue-lashings. He has written his account with the help of Patrick Robinson. hitherto a sports-writer, but whose efforts only occasionally show in an over-polished sentence: almost always it is the admiral's voice, his style merging with that of quota-tions from his diaries and letters home. He can still be recognised as a commander likely to criticise first and smile later, if at all, but also as a fallible human being.

The book is about the Falklands campaign but includes a single chapter devoted to Woodward's earlier career, showing that he was as much subject to the Navy's research and development as any weapons system. He had served mostly in submarines, which accustomed him to taking quick,

Tom Pocock on a latter-day Nelson whose Falklands memoir turns his guns on the BBC

drastic decisions, before becoming Director of Naval Plans at the MoD, which gave him an idea of the sort of decision she might eventually have to take but none at all about his future opponents. Nobody else in authority was prepared for the Argentinian inva-

Woodward is particularly scathing about the then defence secretary, John Nott, who, he says,

ONE HUNDRED DAYS by Admiral Sandy Woodward with Patrick Robinson HarperCollins, £18

possessed the cold heart of a career banker" and did not understand matters maritime. So, when the invasion did take place, the two aircraft carriers and the amphibious assault ships, essential for any counter-attack, were about to be discarded. Even when the ships were steaming south, Admiral Fieldhouse, visiting Woodward at Ascension Island, told him that Mr Nott wanted to replace him as commander with a more senior officer "because when - not if - it all goes sour, he wants somebody important enough to sack!"

But Woodward remained in command for the critical 100 days, wondering what support he had, other than Mrs Thatcher and the admirals. He lists the other threats to the enterprise as the MoD ("far too risky"), the Army ("ill-advised" because of too few soldiers) and the RAF ("little role for themselves . . . no chance of a navy surviving in the face of an air

Only with this book does the undertaking seem so desperate. From the moment he begins the action with the code-word 'Confisticate", his narrative is as compelling as if the outcome was still undecided.

Even a single Argentinian bomb or missile could have defeated the Task Force if it had crippled one of the carriers. Throughout the 8,000-mile voyage, Woodward was joining down the risks and options and repeats them here. In

the light of these the sinking of the cruiser Belgrano was not only prudent, but essential; any suggestions otherwise seem absurd. He admits that the Sun's muchdeplored headline "GOTCHA!" expressed the feelings of his men.

In his introspection, Woodward wondered how he could appear to accept tragic news with equanimity. When a score of SAS men drowned in a helicopter crash, he concluded: "No battle commander should allow himself to dwell upon such humanitarian matters or the entire job becomes impossible . . . to a large extent the mind does it for you, it builds some kind of a wall in self-protection. The process is automatic. Of course, it does not always work . . .

Nor did all his high-technology weapons systems. He describes the fate of his exposed picket ships, which bore the brunt of air attack, with distress at having given the orders that put them there.

He himself had been fully trained in all aspects of modern war but one: public relations. Whitehall criticised his first press conference as over-confident; the second, held on their orders, as the opposite. He is still angered by one comment, that he was "out of his depth". In this field, he clearly

e savages the BBC for giving information to the enemy, allowing no excuse. When one ship is sunk, he writes: "I realised that their self-appointed task as 'Fearless Seekers After Truth' was, to them, sacrosanct. But their 'ratings' that week just may have been paid for with the blood of Captain Hart-Dyke's people." But his own frankness shows that he too, is a seeker after truth.

One factor over which he had no control was the weather. He had been told on sailing south that the war must be won by mid-June when the South Atlantic winter would begin. As the deadline approached, his losses in ships had mounted and he confided in his diary: "Frankly if the Args could only breathe on us, we'd fall over!" The first blizzard howled out of the Antarctic six hours after the Argentinians surrendered.

Was it worthwhile? Before the fighting began, he wrote in his diary: "Of course, there's no way the Falklands are worth a war . . . equally there's no way you should let the Argentinians (or anyone else for that matter) get away with international robbery. When it was over, he had not revised his opinion.



Admiral Woodward assuming command of his flagship Hermes

## Fighter for a firmer faith

Tor much of this century it was a constant bleat of English liberal Catholics that the Italians had the papacy in their reactionary pockets. Unless a prelate was Italian; no matter how vast his holiness and pasteral and administrative talents, he was not considered papabile. Popes were to Italy what top-class chefs were to France.

During the radical reign of John XXIII the liberals could largely forget their grievance, but then along came the more conservative Paul VI and his encyclical, Humanae Vitae, upholding the ban on antificial birth-control and throwing not only the liberals but many conservatives into doubt and confusion.

wish was fulfilled. Habemus Papam. A non-Italian once more sat on the throne of St Peter. But who on earth was this Karol Wojtyla, the

first Slav Pope, who had taken the title of John Paul II? We soon found out, and the pontifiitual ruler with the tough but

tender outlook has both delighted and dismayed the progressives. He was to be no prisoner of the

Vatican. He flew the papal flag abroad (50 visits during his first 13 years as Pope), kissed as many landing strips and preached a message of Christian reconciliation yet stern morality. He visited his native Poland and was not afraid of meddling politically with Solidarity and meeting

Lech Walesa, He saw the Holy See resume relations with Russia in 1989. He believes in, and has campaigned for, human rights, especially but not only in eastern Europe. He was forthright in his opposition to the Gulf war. Although never remotely anti-Semitic - quite the contrary - he has given much support to the Palestinians. He is no political and cultural die-hard. There remains, however, a more

traditional side to the man. Karol Wojtyla is no push-over for the trendy left. The liberation theology of Latin America leaves him cold. Progressive theologians (the Kungs, Schillebeeckxs, Harings at al) have felt his displeasure and iron fist. So, too, of course, did the Tridentine extremist and schismatic, Archbishop Lefebyre.

This is not a Pope who is going to waver over Rome's old views on abortion and birth-control. He will have no truck with the idea of women priests or full democracy. in the Church Cafeteria Catholics religion that they are prepared to follow — do not impress.

ye Griffith

· Fact

All this and much more is told in God's Politician by David Willey: who is Radio 4's Rome correspondent. Mr. Willey is no great stylist, and never captures the spirit and character of the Pope. but he is a fair writer and reporter. giving praise and criticism-where he considers it due. His account of the Vatican Bank and Vatican finances is devastating....

The author regards some of the successes of the Pope's reign to be his travels, the moral message that he delivered to the world while on them, his Polish ventures - which helped to change the face of Eastern Europe - and the resumption of relations between Russia and the Holy See. He wisely points out that the Russians were the first to sense the importance and the peril, to them, of

were to become

"the catalyst for

a new vision of

And the debit

side? There are

Енгоре".

Desmond Albrow

GOD'S POLITICIAN John Paul at the Varican by David Willey Faber, £14.99

> main ones are the Pope's dictatorial manner of dealing with theological innovation. Yet I feel that the author is stretching a point when he writes that "many members of the Catholic Church now regard the Wojtyla pontificate as a Bulidozer Papacy, in which all internal opposition has been

systematically flattened". The Curia, despite its inter-nationalisation, is back to its old game of obstruction. Collegiality has ground to a halt. The Pope has chosen to ignore the "galloping" increase in world population. All is far from sweet-smelling in the Vatican garden

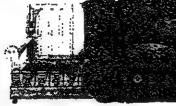
Yet no matter what you make of this uneven book, a simple fact remains the Pope is admired, even loved, by many Carbolics and non-Catholics. He has a human quality and histrionic pastoral presence that so many popes have lacked, an outward goodness unsullied by sanctimoniousness. He is a warrior of the faith, so one can almost forgive him for eating the odd theological progressive for breakfast, a meal that he enjoys. That is the Pole in him. Or would you rather have a smoother italian in command?

Desmond Albrow was editor of the Catholic Herald from 1966 to

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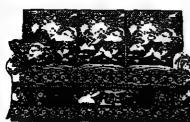


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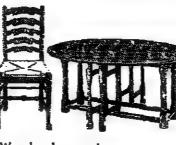
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# In search of a last romance

Eric Griffiths shows how, as Proust's wartime letters trace his research into time past, his

novel's dogmatic structure was marked by death

MARCEL PROUST: ~

SELECTED LETTERS

Volume III 1910-1917

edited by Philip Kolb

translated by Terence

Kilmartin

HarperCollins, £35

roust told a friend he wanted to keep the price of his book down so that it could reach "the sort of people who buy a badly printed not read for the press. Indeed, there is no volume before catching a train". Imagine, such thing as the "whole" A la recherche. though, the disappointment of a commuter who hastily picked up Swann's Way under the misapprehension that it would be something like Howard's Way. The first instalment of A la recherche remains baffling until one has read much further, as Proust himself knew. He refers frequently to its construction as something that only gradually dawns on us, to the way characters appear at the start very different from what they turn out to be, even with names we cannot place till thousands of pages later. The book is, as he said, "no more than an interminable preparation"

Maybe he hoped it would be snapped up at stations because of "the extreme licence. and indecency of certain sections". His has transformed nothing at all". Not quite

letters revert over and again to its freedom of tone about sadism and pederasty, sometimes in the manner of a schoolboy daring his teacher to notice and punish his cheek. In this respect too, the opening of the series tries a reader's patience, for it confines

its spiciness to a few astounding pages of lesbian brutality which break like a summer downpour on the narrator's rambles through his childhood in Combray,

Proust's placing of that episode is a stroke of genius, and eventually demonstrates his claim that "my book is a dogmatic work with a structure". It is, in part, a treatise in spidemiology and our initial glimpse of Mile Vinteuil and her girlfriend matters because this is an isolated outbreak of a malady which sweeps through the succeeding novels. Proust's father was an epidemiologist; one of the ways A to recherche tries to show his dead parents that their son had not been a good-fornothing is by conducting itself, as his letters claim, in a spirit of scientific research.

This third volume of the Selected Letters in English (it selects 259 from the more than 1300 he wrote between 1910 and 1917) is the most interesting so far because here the great novel comes to the fore, and the intricate drama of its composition is played out. Proost was torn in two directions. On the one hand, poor health made him want to publish quickly. This side of him has the poignancy and humour of an ageing man's search for a last romance; he hoped that, somewhere in his audience, chance would bring his words "to the awareness of the kindred spirit, forever responding to them. That is Kilmartin's version, but Proust wrote "coeur fraternel", and this was not a cliche, as "kindred spirit" is, in a letter where he also mentions that he has been too ill to see his brother for your convenience".

them" what Proust meant by "ressentir".)
On the other hand, the whole book was he never truly finished it. In his correspondence, he perpetually changed his mind about titles or where to sub-divide. and he revised tirelessly. Then war broke out. Du côte du chez Swann (1913) lives for ever on the other side of a great divide, in

more than a year. (Nor is "responding to

that idyll we think of as "before the war", both in the fictional reality it depicts and in the facts of its publication; the later novels were delayed by the hostilities: A l'ombre des jeunes filles en fleurs, supposed to follow within a year, came out in 1919. He wrote to Lucien Daudet of how sickening it was to read newspapers where everyone declares that the War has

transformed people's minds, but declares it

in a style which shows only too well that it

"nothing at all", for the war transformed at least A la recherche du temps perdu, if only by bringing Proust so many more losses to recoup in his

writing. While Proust worked on his novel. Valéry wrote "La Jeune Parque". As he com-

posed his monument to classical French eloquence while his country was under threat, the poet said that he felt like a monk on the verge of the Dark Ages, scribing away like mad to preserve all he could of a civilisation about to be engulfed by bar-barism. To his credit, Proust did not go along with this Gallic fondness in 1914-1918 for pretending that the Germans were Visigoths, nor is preserving the past the aim of his researches into wasted time (which is one reason why Remembrance of Things Past is a bad translation of his title).

Yet the novel was his war-work, and these letters movingly record the tugs on him of the days he lived through, how the times plucked from him so many people he loved while he strove to pluck what he loved out of time. A la recherche is a wounded, not a perfect, book; indeed, it is war-wounded. That is only as it should be, given that its aim is, in the eucharistic terms Proust could never give up, "the transsubstantiation of the irrational qualities of matter and life into human words".

Not that he talked about himself as if he were Jesus. He rather tended to think of himself as an honest trader, a pre-war grocer - "I can't cut this book up any which way like a slab of butter" - or a butcher. "I can say" of A to recherche "like the butcher. I've put in the head and the pared with Proust, it is true that many novels these days resemble the supermarket chickens which come with that irritating note on the packaging: "giblets removed for



A portrait by Jacques-Emile Blanche (1861-1942), showing Proust as he was around 1910

Wexford's

last case?

## Sufi hash in Marrakesh

irst novels are, by tradition, like fudge ... the most delicious taste in the world."), and are sent out to beg when the money really runs out. But, in the way of these Oxford career, the adolescent romance informed by a brooding sensibility and an acquaintance with the French existentialists: these are familiar landmarks signposting that interior excursion which so often marks the young

in The Times

entre.

writer's debut in fiction. I am not sure we would so easily dentify Esther Freud's first novel,

utobiographical. but know that it is, however, since the publicity has focused insistently on this face. But the degree to which any novel is auto-biographical is not necessarily signifi-cant — nor, anyway, knowable.

Hideous Kinky might sound, rather unformately, as if it were a altogether successful translation, but in fact it tells the story of a young

and her two children as they chase the hippy trail in from our narrator and her sister's Morocco. Even with our know favourite words, hideous and ledge that this is indeed the story of Esther Frend's own childhood, Hideous Kinky never descends to the level of the memoir-travelogue, with its precious apercus and selfconscious scene-setting. So true, so convincing is the narrative voice, belonging to the younger of the two sisters, aged four, that one is

The moment is the early 1960s. Mum, still recling from the rigidity of her own upbringing, wants her children to be free. She wants "adventures" and, as a fellow traveller they meet along the way says, "Forget London, man, Marrakesh is where it's at."

It is the sort of upbringing most children long for no school and after a week the toothpaste runs out so there's no brushing of teeth. either. Our narrator and her sister, Bea, older by a couple of years and the only responsible one among the three of them, have their hair henna'ed, mibble on Majoun ("hashish pounded into a sweetthings, they long for order and for cornflakes, mashed potato, spa-ghetti hoops, Mars bars and, most of all, to be "normal".

Mum embarrasses them. When she decides to be a Sufi, which entails praying seven times a day and performing, before each act of prayer, a ritual washing of nose, ears and arms, the children grow alarmed.

Nigella Lawson Mum, please ... I was prepared to beg. 'Please don't be a Suff." Mum HIDEOUS KINKY tries to offer solace: "Children are always embarrassed by their mothers." she explains, "My mother used to put her lipstick on the top deck of the bus." Later: "I told Bes about Mum's mother putting lipstick on on the top of a bus, and she agreed with me that it didn't sound such a terrible thing to do. She didn't know how

by Esther Freud

Hamish Hamilton, £14.99 lucky she was, she The title comes kinky, which together form a code between them, a mantra, invested

with the peculiar magic and force only children give to words. It is Esther Frend's gift to be able to summon up childhood, its intensity and solemnity, its unfooled knowingness as well as its utter wildness. The relationship between the two sisters — our-narrator, still with something of the warm, placid sensation-seeking impulses of a baby, and warchful, grown-up Bea, fearful and defensive beneath her lofty

ways - is central to the book, structurally and emotionally. Freud writes economically, unfussily and, although at times she can seem almost too enchanted with her subject, never sentimentally. There is a quiet strength to this novel, an assuredness. It is not the sort of first novel that strins on impact, but it impresses, as indeed should the

DEW VOICE

#### hank heavens for Kings-markham. Given Ruth Rendell's observation of the way people have dressed, talked and furnished their houses in that bloodied but unbowed market town through nearly three de-cades, future historians have, in the form of 15 cracking good whodunits, a potted social history of post-war England that is accu-rate in all but the murder rate. It is Sarah Johnson KISSING THE

by Ruth Rendell Hutchinson, £14.99 apple juice and not whisky as soon as they know a policeman is in the room. Chief Inspector Wexford

**GUNNER'S** 

DAUGHTER

reflects on how most teenage girls' wardrobes nowadays are com-posed of mourning dress.

This is the Kingsmarkham that fans know and love. But it is plain

about his dead first wife - hankers for a more sophisticated crowd than the old town can offer.

Otherwise why should she face Reg Wexford with the murder of a grand old lady of letters and hedge him about with London literary types, glamorous Americans and other interlopers? Why so many millionaires down Kingsmarkham way? Where are the garage managers, sales reps and hoovering housewives whose dark passions fuelled earlier stories?

Mrs Rendell has let it be said that this may be the last Wexford novel. Wisely, she leaves plenty of room for manoeuvre: Reg lets fall no hints about retirement but continues to quote poetry, watch his diet and fret about his daugh-

hallmark: whereas second rate stories follow the format "It could have been done by A or B or C or D, and in the end we'll go for D", a Wexford novel says "It could only have been done by D, and every-thing pointed to D all along."

But the obligatory last-chapter psychological revelation, while neat, is humdrum by Rendell standards. A pity, too, for Reg's last case to rely so heavily on the classic country house set-up with its technically useful but implausible baggage of servants and din-

A gloomy thought could this be a secret message from Mrs Rend-ell in the form of a homage to the ne plus ultra of detective stories, E.C. Bentley's Trent's Last Case? That too is a country house murder which doubles back on itself in a way that cannot be described without spoiling both mysteries. But the best murders in Kingsmarkham strike people with neither servants nor two mile drives. Surely Wexford could stay to solve just one more?

## Desert island despair

Anne McElvoy

INFANTA by Bodo Kirchhoff translated by John Brownjohn HarperCollins, £14.99

Oor Bodo Kirchhoff. The darling of German literary critics, he has reached that awkward stage in a gifted writer's career where he is valued for his similarities to other modern masters without yet being granted membership of their number. One observer finds in his prose the intellectual density of Mann, a second notices the intersection of realism and exoticism of Garcia Marquez, and yet another remarks on his command of a historical canvas à la Patrick Süskind. It is not his fault that an unhealthy appetite for simile has run riot, prompting his British publishers to include comparisons with all three of the above on the fly-leaf of Infanta.

There is, however, a strong imitative element in the novel, a self-conscious appeal to the styles and forms of the 20th-century novel and its preoccupation with the rootless, loveless individual adrift amid political upheaval. One grows accustomed to the author's habit of conjuring up literary echoes as the background for his own excursion into the minds of his characters.

Infanta is a small, destitute island in the Pacific. It is catapulted from the torpor of heat and poverty into frantic activity when. to the dazed inhabitants' surprise, its customary rigged elections turn into a revolution. The witnesses are a group of elderly Jesuits, a beautiful maidservant and a world-weary, narcissistic German.

irchhoff expertly weaves the multiple threads of their experience, obsessions and fears into an absorbing narrative. His spare, controlled prose is well-rendered here. The jewels of his writing are unflashy but illuminating descriptions, such as that of the self-obsessed Kurt Lukas — "his native land was the mirror" — or evocations of natural features - the "merciless brilliance" of the stars.

The questions Kirchhoff poses are uncomfortable, the answers often bleak. Can an all-consuming sage the lovers desire, or are the representatives of the two worlds condemned to hover as uncertain guests in each other's habitats?

The Jesuits believe that the answer is no and devote themselves to the life of the mind in a culture which is wholly physical Like a crotchety Greek chorus, they comment disdainfully on the passion and disintegration around them, but are drawn into events as eavesdroppers, matchmakers and petty spies. The lure of apostasy interests Kirchhoff, and he draws a fine line beween the sacred and the profane, between acceptance and connivance.

He also indulges in scathing descriptions of the tastes and mannerisms of the TV crews, who descend like an unexpected plague to put Infanta on the world map when they take a fancy to the visual dividends its revolution offers. "The Americans concentrated on minor hostilities whereas the Germans favoured scenes of dire poverty." The islanders re-spond to the camera's expectations by looking poorer and more consistently miserable than usual. The result is a novel of rare stature. Bodo Kirchhoff has proved himself original enough for his publishers to leave the comparisons off his flyleaf next time.

#### unusual kind of Welsh mineral water which came in dark-blue that Mrs Rendell herself - now bottles" in a provincial restaurant. Party-goers, cowed by years of drink-driving campaigns, try to look as though they are drinking that Reg Wexford has got a grip on his weight problem and Inspec-tor Burden has stopped brooding ters. The plot has the Rendell

Three more faces of Eve in women's fiction, a particularly well-trodden one, but this month it is mown down to within an inch of its life. Personal trauma, it seems, can strike at any age. These three novels span as many generations, but in each case the heroine finds the time for a mountainous range of neuroses: the depths of her conscience (Eve's Tattoo), the depth of her bank balance. (Love in the Modern Sense), the depth of her cleavage (The Llama Parlour). In all three, the characters'

a shame that the TV series undat-

ed the Wexford stories to a

uniform present day setting, los-

ing all that priceless period detail.

Kissing the Gunner's Daughter

is up to scratch in fixing the

present era in aspic. Before the

second paragraph is done, we are

reminded that what schoolboys once called a satchel, they now call

a briefcase. An obnoxious young

avant-garde novelist asks for "an

emotional journeys reach a crisis to coincide with high drama (a car accident, a flown-off roof, a collapsed building). Each goes through betrayal death, mutilation, to reach a higher state of peace and understanding. And,

yes, all three get their man.
Pat Kennedy, the narrator of
The Llama Parlour is in her early twenties, and to begin with has little on her mind but her thin legs and unshaved armpits. She is an Australian actress on the loose in Los Angeles, throwing abuse at the "Ultimate Throwaway Society" in which she finds herself, falling in love, into trouble, and in and out of the tabloids. Then she moves in with Tash, pin-up girl turned prostitute, and after a series of alarmingly amoral adventures learns the importance of honest stealing and straight talking. This lesson, though, seems to have been wasted on Kathy Lette, - Sabine Durrant

THE LLAMA PARLOUR by Kathy Lette Bloomsburg, £14.99 **EVE'S TATOO** by Emily Prager Charto & Windus, £8.99 LOVE IN THE **MODERN SENSE** by Carol Cicwiow Michael Joseph, £14.99

tone soon grates on the nerves. So virulent are the puns ("I'd seen better heads on a beer"), so unrelenting ("his eyes weren't just glassy, they were double-glazed"), that the plot itself seems to be engineered around them.
Why mention a device for

achieving sexual relief on the highway, if not for the play on "sex drive"? Why introduce a charac-ter's obsession with excreta, if not to have her sliding off "her stool"? Such endlessly self-referential word games make for a tight, limited, linguistic world. Some of Tash's victims end up in bondage, but that is nothing to the handcuffs Lette slaps on her own prose.

Eve's Tattoo is far removed from West Coast frolies: a sober book. with a disquieting subtext. Eve, a New York writer, finds her 40th birthday a traumatic experience. "I couldn't think of a single place on the globe I wanted to travel to." clear, calm sound of an original The Liama Parlour is a jolly She has her arm tattooed with the

enough read, but the wisecracking number of a death camp victim,

training the state of the state of the state of

you might think, to holiday blues, but her professed intention is to remind her contemporaries of the Holocaust.

She does so by telling stories to the staff of a hospital, casting Eve in various roles: as a gynaecologisi to a group of adulterous publishers. as a mother struggling to protect her child, as a nurse vitnessing the first stages of the Nazi euthanasia programme. It all makes for an oddly circular book, and Eve herself seems to

become more evangelical and selfrighteous as her tales spin on. The idea that Hitler's mass killings can be understood more clearly through the particular and the personal is dubious. There is an arrogance, 100, in Prager's pursuit of the theory "that murder is outer-directed suicide". It is hard not to agree with the dissenters in the novel, that one has no business messing with the facts.

This last is the subject of Love in the Modern Sense. Carol Clewlow's double-edged novel about a reformed tabloid hack and a middle-aged feminist writer. Alice Potter is being hounded to lift the lid on her former marriage to a soap star, but refuses until accost-

ed by the distillusioned Jim Crane. Their subsequent encounters, involving car-piercing clashes of ideology, widen their perspectives and soften their hearts. This is an over-written book, with a sense of big claims made for small subjects. but it has moments of deft irony and a streak of gentle passion.

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# Benefits feel less perky

Job packages should be examined for their quality in these

Derek Morgan says

straitened times,

ard times have brought considerable belt-tightening by companies in the provision of employee benefits. Organisations are no longer up-rating or extending benefits through the workforce — rather they are emphasising to staff the value of the benefits they already receive.

Benefits can be worth up to 40 per cent on top of a senior manager's. salary. Even for junior managers the range of perks - car, reduced mortgage interest, removal expenses, life assurance, private medical insur-ance, non-contributory pensions, season ticket loans - can make a sizeable difference to the package.

Tax and national insurance mean that according to the pay and consultancy group, Reward, some-body on £20,000 a year would need a gross salary increase of £152 to obtain he equivalent of, say, a home telephone line rental worth £100.

Companies have been moving towards a single-status benefits policy but recession has checked the trend. Bill Couldrey, managing director of Reward, says: "In an ideal world it is what many companies are aiming for but in recession it is expensive."

The 1991 Reward survey, "Employee Benefits", concludes: "Although there is greater uniformly in provision of benefits to the various categories of employee, there are still noticeable differences, particularly with regard to sick pay, health care and permanent health insurance. Harmonisation has a long way to go."

Cable & Wireless (C&W), the rele-

communications company, operates a single-status benefits policy. Steve Robinson, group manager employee relations, dislikes the term "perk". These days it seems to imply privi-

lege or suggests something that might not be justified," he says. The C&W remuneration package is made up of salary and benefits. Private medical insurance is available to all employees. Pension, accident and life insurance (as part of the pension scheme), and sickness absence payments are payable on the same basis, regardless of level in the

All C&W employees get 25 days'



holiday (30 days after ten years of employment), subsidised meals and a Mercury telephone after six months with the firm. Everyone is eligible to participate in the share ownership

Mr Robinson believes the benefits package offered reflects a company's employment philosphy. He says: "If the employment relationship is truly only an exchange of labour and. money, then the focus is too narrow and ignores all the elements of job satisfaction.

The exception to the equal benefits policy is the company car. Mr Robinson explains: "If you are a manager you get a car. This is strongly influenced by the employ-ment market, and if comparable employers offer cars on the basis of status, we have to as well. Even so, the company has been looking at cash payments as an alternative."

The death of the company car after last year's Budget changes has been exaggerated, but a shadow looms. Mr Couldrey says:"The company car is now becoming a marginal benefit to 'perk' users." Four out of five senior managers still get cars but companies are increasingly looking at cash

enuivalents. Cutbacks include offering cheaper models and extending the time managers keep the car.

Benefit trends for the 1990s are likely to include the following:

• More use of the American "cafetesystem whereby staff can pick and mix from a package. The Noble Lowndes consultancy sees increasing moves towards Flex - flexible compensation which allows an individual to take, say, a smaller car than he or she is entitled to and to use the costsaving to beef up medical care for a spouse. Participating in the decision-making about their benefits will make staff more aware of their value. Share options are likely to become

more popular - over one-third of big public companies now provide SAYE share plans at all levels of management Options are relatively taxefficient and Peter Brown of the Top Pay Research Group says that in a stagnant perks scene "the only sign of action is in share options. ESOP's (employee share ownership plans) are likely to be one of the fastest-growing staff performance reward schemes." · "Caring" benefits - childcare and extending benefits to family - have been hit by recession but will surge again when economic confidence returns. Over 50 organisations now

new scheme run by the Luncheon Vouchers company. Multinational companies are working to ease the transferability of benefits across national frontiers. C&W, for example, is now looking at more flexible pension arrangements to encourage truly international man-

offer childcare vouchers under the

agement. This is crystal-ball gazing, but how should today's job seeker evaluate the benefits element in the

pay package?
Although many staff undervalue their non-pay benefits, Michael Pearce, director of Noble Lowndes Compensation, says: "More and more employees are becoming aware that basic pay is not the only item to negotiate in their compensation

r Robinson at C&W advises job-seekers to "think about what the benefits on offer say about an organisation rather than trying to work out their cash value. This may help you decide if it is an organisation you wish to work for."

Mr Couldrey agrees: "The additional benefits in the package should not be a deciding factor in a job

He advises job applicants to look at the prospects for the job and for the company: "In the current climate you need to look at security and think about paying the mortgage."

Details: Noble Lownder Management Compensation, PO Box 144, Norfolk House, Wellesley Road, Croydon CR9 3EB (081-686 2466); Reward Group, Reward House, Diamond Way, Stone Business Park, Stone, Staffordshire, ST15 QSD (0785 813566); Top Pay Research Group, Upper Ground Floor, 9, Savoy Street, London WC2R 0BA (071-836 5831)

#### LIFE AFTER REDUNDANCY

## Castaways on a foreign shore

ple about redun-dancy, but imagine the complexity of losing your job while working overseas. Schooling and accommodation, often paid for entirely by an employer, become critical considerations. Before what to do next?" comes the even more crucial question, "where to go

"This is always difficult." says John Stork. the chairman of headhunters, Korn Ferry. Many people des-perately want to stay where they are but in general my advice would be to go home to where you have your biggest contact base and then treat the whole exercise as a straightforward search."

Derek Edwards, managing director of outplacement consul-tants, Sanders & Sidney, is less pessimistic. "Quite a number of British executives are wanting to stay in the United States and Canada, and over there they do want people who understand the markets and people on their side."

Alan Bridges is an example of one who was not so lucky. He was working in Calgary for an independent oil company. An outside shareholder opposed to the international operation in which he was working doubled its holding. Then Mr Bridges' boss was seen emerging from the boardroom red in the face and "mad as hell". Mr Bridges says: "You could see the writing on the

in spite of this, Mr Bridges was fulled into a false sense of security. He liked Calgary, he had a girlfriend there, and in my case he was expecting

a large severance payment Rashly, he declined offers of a job in Houston. The inevitable happened. Mr Bridges was read his severance contract and asked to leave forthwith.

"I phoned Houston, London, Jakarta, Bangkok and Singapore. It became obvious that the oil business was still buoyant in London, and that in south-east Asia it was doing OK." He began sending his curriculum vitae to employers in the UK and made more phone calls to old contacts. He got two interviews set up in London, saved up his airline mile

'I don't like London. After life in the prairies, I like big open spaces'

age points and flew over to stay with his mother. Wright Associates, the outplacement con-sultancy advising him, transferred his contract to their London office.

The day he left Canada, Mr Bridges put his house up for sale, and a month later he got a firm offer for it. "I had to tell the estate agent to keep the offer on the back burner. I knew I was a strong candidate for a particular job. I'd seen the job specification and I knew I was just the sort of person they were looking for. Thankfully, three weeks later it was confirmed that my application had been

Although employed, Mr

successful.

Bridges is not really happy. "I don't like London at all," he complains. "After life in the prairies. I like big open spaces." And then, of course, his girlfriend is still in Calgary. She has a well developed career, which would be difficult to relocate.

In contrast, John Vinner did not have to deal with the girlfriend problem when he was made redundant in Hong Kong. He aiready had a wife and two children. He had one child already at boarding school, and a second, aged seven, due to follow in several months time, so schooling at least was not a significant factor in the decision to stay or go. However, housing

"Originally I was of-fered six weeks' rent," said an appalled Mr Vinner In the end, after some tough negotiating, Mr Vinner got eight months. "I told them to go out and think about it. You can't just dump a senior executive with eight years' service, 7,000 miles away from home."

Mr Vinner's accommodation was costing nearly £5.000 a month. If the company had not re-vised its initial offer, Mr Vinner would have had to go back to the UK (he now considers himself more at home in Hong Kong), and he would never have got his present job, a substantial promotion.

For both Mr Bridges and Mr Vinner it was a case of keeping their nerve. Mr Vinner says: 'Stay calm, and constantly question every decision you make, is it a nice thing to do? Is it the right thing to do? Believe in yourself, and just carry

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Please write in confidence, quoting reference IPM/ST to:

Roger Farrance, President, Institute of Personnel Management, c/o Electricity Association, 30 Millbank, London SW1P 4RD. Closing date for applications will be 14th February 1992.



INSTITUTE OF PERSONNEL MANAGEMENT

EQUAL

NatWest Life Assurance

# A new venture -A new HR division

**Bristol** 

When you combine the undoubted expertise of two of the UK's major financial names - National Westminster Bank and Clerical Medical Investment Group - then you create a force to be reckoned with This force has been galvanised into creating a new life assurance company which will be amongst the UK's top ten life companies in new business terms when it is launched in January 1993. In short, it is probably

The HR division will have a decentralised structure with a key central Department providing strategic direction, specialist advice and information services. The need is for HR professionals with the intellect, vision and vigous to help thape this new company. Candidates from financial services organisations, ideally issurance, and with experience of sporking within a decentralised HR structure, will be of particular interest.

Manager, Resourcing and Development c£40,000 + carThis Manager will have the pivotal responsibility for the development and implementation of the company's retruitment and management development policies and practices. Aged early/mid 30's, candidates must have managed a apphisticated resourcing and development unit and be used to operating at a strategic level.

Resourcing Manager This job holder has the key role of developing, recommending and then implementing, recruitment policies

c£25.000 + carand practices in terms of sourcing, specification and assessment to meet the needs of the business.

c£25.000 + carHR Systems Co-ordinator

The need is for an HR professional, probably aged late 20's with significant recruitment exposure.

He or she will appraise needs and then recommend, implement and develop the Company's HR payroll and records system to provide effective, timely and accurate data. Applicants must possess experience of implementing and maintaining a major HR system and demonstrate involvement with the production

For further information, contact Philip Johnson on 071-287 7007. To apply send him a copy of your CV, quoting the appropriate reference, to Codd Johnson Harris, Human Resource Consultants, 12 New Burlington Street, London W1X 1FR

Codd · Johnson · Harris

of HR information and budgets.

# AUDITING INFORMATION SYSTEMS WORLDWIDE

STRATEGICALLY IMPORTANT ROLE WITH INTERNATIONAL TRAVEL

London-based c. £45,000 + car + benefits

Incheape Plc, the international marketing and services group whose turnover exceeds £4 billion, has wide-ranging business activities which include the marketing and distribution of motors, consumer and industrial products, insurance broking. inspection and testing services, shipping services, and a worldwide buying-office network.

Working closely with the Director, Group Information Systems on the future direction of systems audit within the group, you will play a vital role in improving this expanding, diverse group's business performance.

Liaising with Business Streams' staff and internal and external auditors, you will implement reviews and audits of all worldwide projects and major systems

developments, with particular emphasis on costbenefit and risk analyses, and be part of any acquisition team as required. Appraising new plans, reviewing operational effectiveness and efficiency. and assessing completed projects will be crucial tasks. Mature and independent, your 10 years' in-depth systems experience should include financial systems development and systems/financial auditing in an international group. With your strong analytical ability, experience of assessing costs and benefits of planned and completed projects, and familiarity with risk management techniques and applications, you have the ability to overview numerous projects simultaneously. Drive, creativity, well-developed interpersonal skills and a willingness to travel are

To apply, please send a brief cv. in confidence, to Stephanie Twigg, Ref: 5617/CST/ST. PA Consulting Group, 123 Buckingham Palace Road, London SW1W.9SR.

**Consulting** Group Creating Rusiness Advantage

Luxury Branded Goods

## Managing Director

Unique handcrafted leather manufacturer supplying superb quality merchandise to exclusive retail outlets seeks to expand following its acquisition by a prestigious international group. A polished and mature all-rounder with vision and strong practical commercial sense is now sought to lead this expansion in the UK and internationally.

c£45,000 +

Develop a balanced sales and marketing strategy to widen

grade production control systems Heighten the corporate and brand profile achieving due recognition in appropriate circles for a premier

THE QUALIFICATIONS

Mid-30s+, graduate calibre, with first class experience selling and marketing luxury branded goods in the

Ideally run a profit centre and guided it through a period

Mature and level-headed with determination to handle business development and sales personally. Personable and a seem player with a deep seated commitment to quality.

London 071-973 0889 Manchester 061-941 3818

Selector Europe

Please reply, enclosing full details to: Selector Burope, Ref S248012L, 16 Concensis: Place, London, W2 2ED

🖪 ANALYST PROGRAMMERS 🖪 SYSTEMS ANALYSTS 🖼

B BUSINESS ANALYSTS D PROJECT LEADERS D

# What's occurring in the Life Assurance industry...?

£20K to £35K + Excellent benefits · BRISTOL

Something big is occurring. Something very big. The industry is bracing itself for the entry of a major new player.

£150 million worth of investment by one of the world's biggest banks and one of the UK's most successful Life Assurance companies. When the new company starts underwriting business this time next year, it will immediately be amongst the 'Top Ten' in its sector - by virtue of the bank's customer base, its partner's unique expertise, the quality of the products and the excellence of the systems driving the business. These are being built around a UNISYS/LINC core combined with IBM mainframe and distributed intelligent workstations. The challenges in terms of analysis, systems development, project management and technical support are going to be met by highly ratemed teams of commuted professionals. The teams which we're starting to put in place now. More details about specific vacancies and specialist skills will unfold within these pages in the weeks ahead. But this is an opportunity to ger your foot in the door now. Would your expertise fall within one or more o

☐ Technical or management skills in a UNISYS/LINC development or support

[2] IT management in Life Assurance or other large financial services organisations.

Business/systems analysis in a financial services IT environment - again ideally Life Assurance,

D PC development, particularly office automation, document image processing and windows. O Financial accounting packages - especially

If so, you could be on the threshold of a richly rewarding move. The company will be based in Bristol in a superbly designed, brand-new Quayside office complex. The training and flexible structure will provide exceptional scope and options for personal career development And the packages on offer are excellent

Salaries £20K to £35K, with cars and private health care at senior level Profit share Morrgage subsidy

Non-contributory pension Relocation assistance where appropriate.

If you want to put yourself amongst the frontrunners, call our consultant, Louise Smith on 071-253 7172 during office hours or on 0836 219419 evenings and weekends. Alten send your cv, quoting ref. 441, to her at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ.

Substantial Remuneration Package inc. Car Hertford, Herts

#### EXPERIENCED SALES STRATEGISTS

Hutchison Telecommunications (UK) Limited is the country's largest cellular 'phone company and our paging, radio and data systems have fast established themselves at the forefront of the market. Since our beginnings in 1989 we've been building a reputation as the industry pioneers, not least with the UK's first National Telepoint Service, to be launched this year by Hutchison Personal Communications in Hertford.

We now have an excellent opportunity for an experienced sales strategist to manage and direct the Company's sales organisation, such that our sales targets are met both on time and within budget.

An important member of the management team, you will be totally responsible for the production and implementation of your own strategic and tactical sales plans as well as being actively involved in the Company's overall management with an emphasis on establishing and maintaining industry contacts.

Suitable applicants must be able to demonstrate proven sales management experience including a minimum of 3 years' at senior/board level. Knowledge of the consumer market place is essential with a preferred emphasis toward consumer electronics.

In return we can offer an excellent salary, 23 days' holiday, company pension, bonus scheme and private healthcare. If you fully meet the above criteria and would like to apply, please send a comprehensive CV to The Personnel Department, Hutchison Telecommunications (UK) Limited, The Chase, John Tate Road, Foxholes Business Park, Hertford, Herts SG13 7NN.

Closing date for applications 10th February 1992.

NO AGENCIES PLEASE

Hutchison Telecom

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# BARCLAYS LIFE

# HAS MORE TOP JOBS THAN THE REST OF THIS PAGE.

Right now, we need a products that are available lot more people to market from Barclays Life. pensions, savings and invest- On joining, you will be of customer care, profes-

will become familiar with contacts independently. the fundamentals of selling, trusts and the wide range of be selling.

ment plans at Barclays Life, attached to one of our branches aionalism and ethical conduct. Could you be a candidate for and have access to a large customer base and the backing what it takes, can drive and Rest assured, there'll be of the Barclays name. Neverthe- have the use of a car, call us on comprehensive training. In a less you will also be fully 0800 185 368, and quote suference relatively short time you prepared to develop your own number Ti2C301. We'll then

Further support comes interview techniques and from our Marketing Departcommunication skills. You will ment which constantly runs learn all about pensions, life advertising campaigns to assurance, investments, unit promote the products you will

Naturally, you will be expected to maintain our high standards

So if you think you've got

BARCLAYS YOU'RE BETTER OFF WORKING

AT BARCLAYS LIFE

NORTH KENT C.\$26,000 + CAR + BENEFITS

## Computer Systems Manager

Cartwright Brice, part of W H Smith Ltd. Office Supplies Division, is a leading supplier of equipment. materials and printed matter to major UK companies. Turnover is in excess of £50 million.

As Computer Systems Manager, you will head a small team, assuming full responsibility for the operation and development of a new IBM AS/400 based management information system. The key challenges lie in developing a system which best serves the needs of the company and its customers, and in ensuring that employees are fully conversint with the system.

A graduate and probably in your 30s, you should have experience of business systems gained in a fast-moving distribution environment. You must be commercially orientated with well developed interpersonal skills,

For full details, write to our consultant Richard Simpson at John Courtis & Partners, 104/112 Marylebone Lane, London WIM 5FU, telephone 071-486 6849. Please enclose your c.v., state your salary, specify how you meet the criteria for this post and quote ref: 3100/ST.

Security Sec



## International Systems Professionals

Develop a major integrated European system

Projects like these are few and far between. But then so are organisations like this international logistics business. A clear leader in a fast developing European market, they are part of a major PLC which has enjoyed exceptional profit growth each year for the last five

This growth - both recent and potential - has created the need for an ambitious, innovative system to network 66 locations throughout the UK, Scandinavia, Germany, France and Benelux. Supported by a Smulti-million investment, it will capitalise on the very latest open systems and client-server technology. Moreover, it is still in its earliest stages.

That's why they're now looking for the senior staff

who will put together the full team. Professionals who have the experience, business acumen and vision to develop the technology, specify the software and design the solutions that will boost

To be effective, you'll need to have already worked in an international environment either in consultancy or for a major blue-chip organisation, and be prepared to travel. More importantly, you'll be a committed, imaginative, commercial 'hands on' manager - and as determined as our client is to create the ultimate systems environment.

You'll do so in one of the following West of London

#### **Business Systems Development Manager**

to **£**60,000

Reporting to the IT Director, you will act as Project Director and take full responsibility for delivery. With at minded and analytical approach, and strong commercial instincts. Familiarity with structured methodologies is essential. You should also have business standard French &/or German. Ref. SR/I least five years' large systems project management or consulting experience, you'll have an independent-

#### to **£**60,000

influence on the shape of the development. With and systems support across Europe - applications, networking and operations, and report to the IT Director. It is expected that you will have significant extensive experience in the client server environment which includes UNIX RDBMS, LANS etc., you must have a 'hands on' management approach. Ref: SR/2

#### Quality Methods & Data Manager

Reporting to the IT Director, you'll have already held state-of-the-art Q.A. jobs in a major PLC. This will enable you to establish methodologies and standards and

You will be responsible for technical development

Technical Systems Manager

∞to £50.000

ensure total adherence to them, as well as developing the Company's data model. Ref. SR/3

#### **Business System Project Managers**

There are two separate positions. One focused on operations, maintenance and purchasing, the other on sales & marketing, contract management and order processing. For either post, you'll need to have spent at

to \$40,000 least three years successfully implementing systems in an international environment. Ideally you will also have a second language. Ref: SR/4

Whatever position you're equipped to fill, you'll find it's not just the work itself which is rewarding. The salary packages are highly attractive and you can also look forward to exceptional career prospects

and generous benefits. Start the development process by writing, with a full cv, to Sean Redmond, IT Division, MSL Group Limited, 32 Aybrook Street, London WIM 3.1L.

## International

CONSULTANTS IN SEARCH AND SELECTION

PESTICIDES SAFETY DIRECTORATE

10 £45,000 + BENEFITS Central London, Relocating to York 1994

#### The Organisation

& and Entitles Superior the Posticides Supery Directorate - is planted to be set up under the Next Steps initiative on 1 April 1993. The Directorate will have primary eval; the enforcement of controls to prevent missess; negatiating harmonisation of centrols within the Europ consider and legisles with actional and international authorities.

his More traditional and trade a total staff of marry 200, three quarters of whom are scie

#### The Role --- --

- nating short in the Minister of Agriculture, Fisheries and Feed, the Chief Ess

#### Qualities Required

- For Suitable Antalls and an application form (to be returned by Il February 1992) write to Recreatment & Assa
- tudio; Hajinghilar (1621 UB or telephone Besingstoke (18256) 468551. Fex (18256) 846565. Please quote reference C/92/1365. the Orf Savice Mate equal opportunity employer.



# Strategic Business Review

Amajor national plc. my client is driving hard to achieve progress in its corporate goals and culture change objectives.

A Business Review unit has been developed to provide project-based internal consultancy, cross-functional expertise and professional support to a range of strategic initiatives. They are now seeking a new head of this multi-disciplinary team, who will report directly to the

The role demands broad business skills, vision and leadership. Your career to date will include senior line management or head of function experience, ideally gained in a number of industries. An early background in financial audit/consultancy would be useful.

You need to be a graduate, professionally qualified (probably in accountancy) and with a record of success in effecting change in major companies. A credible and influential communicator, your interpersonal skills must have a cutting edge.

Please send your comprehensive CV (including full salary details) to Andrew Burke, Macmillan Davies Consultants, Salisbury House, Bluecoats, Hertford SG14 1PU. Tel: (0992) 552552.

An influential role affecting Board level decisions

c. £50,000 plus bonus. car & benefits

Gloucestershire



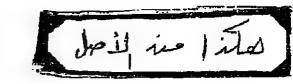
Macmillan Davies

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#### Divisional Manager -Dealer Group

This key role will be to identify and develop a national network of dealers, distributors and business partners, in order to market MPC's products and

You will be responsible for writing and iting the strategy for this division and ensuring that the necessary standards of quality and delivery are

fully utilised in recruiting a highly focused sales leam.

er network, preferably within a high volume, low value, capital goods environment, typically: Telecomms, PC, office equipment or similar. Equally emportant is your ercial acumen, commitment to quality, and the desire to succeed. Ref: 6129

#### Divisional Manager –

National Accounts Group

You will be responsible for recruiting, building and managing a National Accounts Team which will offer high quality account management to the UK's most

At the same time you will be forging and maintaining a close working relationship with the Mercury Communications sales force in order to provide the best and most complete service to our

A proven track record of managing a Major Accounts or National Accounts sales force is essential, together with an understanding of account development chniques and strategies.

tdeally you should already be working in, or be miliar with, the Telecomms industry. An understanding of the Mercury Group would be an advantage. Ref. 6128

## GOING

... especially Senior Managers from FMCG, Telecomms and associated Industries,

#### Sales Admin Manager

By providing the highest quality of customs ce, your role will be key in enhancing the reputation sticated information technology systems to fulfil austomer needs and to support the sales force

You will therefore need a strong blend of mined in a blue chip FMCE/Telecomms/Service undustry background. A good understanding of the sales ent, where you will manage both internal and external relationships across many levels, is, of course sential. Ref: 6221

### Sales Planning Manager

In broad terms your brief will be to analyse and it the performance of the sales channels, and major management information and plan

A clear prerequisite is for a highly numerate and ss. This will have been gained in a blue chip ion skills are essential to "self" your ideas to all levels of management within Mercury Personal

#### Logistics Manager

c E35K monly chain infrastructure from manufacturer to end user, either directly or via dealers. Key measures will be service quality, cost control and the flexibility to cope with a rapidly evolving environment.

You will have successfully managed, through third parties, a national werehousing and distribution system in one or more of the following sectors: food, drink, cigarattes, wines and spirits, direct mail or relevant mmunlastions related industries.

ideal personal qualities, will include enormous sent, a hands-on approach and determination to Your future development will be linked to the success of this venture, and could extend to other divisions of the parent company. Ref: 6224

## Sales Training Manager

To achieve MPC's demanding business objective e believe that training is essential for all people involved sales process. You will, therefore, devise and it plans to deliver technical and sales skills training to the sales force and work with dealers and other sales channels. You will be supported by a team of trainers to address the various training areas.

background, you will be an experienced "sales training professional". Ideally you will have been a sales manager and have had responsibility for major accounts. An up-todate knowledge of training "best practice" is essential.

#### Trade Promotions Manager

This role will be key in maximising the

fectiveness of MPC's sales and marketing plans through Steenands solos telegonesis You will be responsible for developing proptional activity, POS, presentation materials, and "communications" events. This will require close

isalson with the sales and marketing functions, and customers, as well as the management of external sales promotions agencies. You are likely to have a blue chip FMCG, or similar background, where you will have gained

considerable sales/marketing experience. Ref: 6223

Based in LONDON and the SOUTH EAST, each position carries a highly competitive salary and a fully comprehensive benefits package, including

For a thorough briefing, please sand a full CV, quoting the appropriate reference number, to Tracey Richardson or Shirley Pruden, at Highfield International, 1 London Road, Newbury, Berkshire, RG13 2JL. Telephone: 0635 33923. Fax: 0635 38837.

share option and an attractively flexible company

Applications from recruitment organisations are welcome, however MPC request that they are directed through Highfield International to our retained consultant, STEPHANIE KIRBY,



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EXECUTIVE SEARCH & SELECTION

## Chief Executive

Life Assurance

Scotland,

c £100,000 Package

This well established life assurance office, with assets in excess of £100m. is currently undergoing a substantial change in its culture and commercial development. As a result the organisation has created a new management position and now seeks to appoint a Chief Executive of the highest calibre to lead and guide it in the realisation of ambitious long term

development plans.
Reporting to the Board, your key objectives will be to further establish and enhance the organisation by managing and completing the process of change, ensuring that policies and procedures are in place and subsequently maintained to achieve results.

With excellent interpersonal and

management skills, you must be able to demonstrate substantial experience and success in a senior position within a recognised life assurance organisation, ideally Scottish. It is unlikely that anyone below the age of 40 will have the necessary breadth of knowledge and skills to fulfil this role.

The attractive remuneration package includes a high basic salary, executive car and a range of benefits commensurate with a position of this level.

Male or female candidates should submit in confidence a comprehensive c.v. to, G.J. Deakin, Hoggett Bowers plc, 13 Frederick Rond, Edgbaston, BIRMINGHAM. B15 11D, 021-455 7575, Fax: 021-454 2338. quoting Ref: B18302/ST.

## Hoggett Bowers

## Group Chief Executive

Agriculture And Leisure

East Of Scotland,

To £45,000, Car, Significant Equity **Participation** 

been a major force in the manufacture, sales and distribution of a range of animal feedstuffs and sophisticated feeding equipment for farm livestock. Fifarm, Nurs-ette and Kingdom are leading and respected names in the agricultural, companion and pet markets throughout Scotland and Northern

For the past twenty years this Group has

England.
With the present Chairman and Managing Director reaching retirement age, they now seek a dynamic Chief Executive to lead the Group forward into a period of sustained growth and further expansion. This calls for an individual of the highest calibre with a natural flair for business and the ability to manage a complex commercial operation on a sound footing. Candidates, ideally aged 35-45, with proven success as senior managers will see this as a quite unique opportunity to realise their ambition of running their own company and developing it into an acknowledged market leader.

The comprehensive package reflects not only the responsibility of the position but also the opportunity to have a significant financial stake in the future prosperity of the Group.

Male or female candidates should submit in confidence a comprehensive c.v. to, J.A.D. Fisher, Hoggett Bowers plc, 21 Charlotte Square, EDINBURGH, EH2 4DF, 031-220 3980, Fax: 031-220 3998, quoting Ref: R12064/ST.

## Company Secretary

International Engineering plc

West Midlands Based,

To £40,000, Bonus, Car, Benefits

operations throughout the UK and Europe. The impressive growth achieved by the company in recent years, combined with the need to implement a strategy for future development, has created this opportunity to operate at main board level. Reporting to the Group Finance Director, the role demands a pro-active approach to all aspects of the secretariat role including key areas such as pensions, insurance and property. You must also possess the necessary ability and personal presence to make a substantial contribution to overall group policy. Educated to degree level, you are likely to be either a qualified accountant or

Our client is a successful multi-disciplined

engineering group which trades in a variety of market sectors having extensive

solicitor, and/or a Chartered Secretary with wide-ranging management experience at a senior level in a PLC environment. Candidates under 32 will probably not have the necessary breadth of knowledge for the post. Strong organisational skills, the ability to delegate, commercial experience and genuine drive are essential requirements.

This Is an excellent opportunity to join an organisation in an exciting stage of its development. For the right individual it will prove an irresistible challenge.

Male or female candidates should submit in confidence a comprehensive c.v. to. J. Jenkins, Hoggett Bowers plc, 13 Frederick Road, Edghasten, BIRMINGHAM, BI5 IJD, 021-455 7575, Fax: 021-454 2338,

\* mocessful IPG projects experience \* moven commercial ability

Maximise your potential in tomorrow's employment market



Demand more than well meaning Career Counselling or Outplacement advice Insist on real direction to your job search based on current market intelligence and interview feedback with the most advanced Inplacement and Outplacement facilities

Our subsidiary InterMex accesses over 6000 unadvertised vacancies annually - mostly between £40,000 and £200,000 p.a. - and makes recommendations from its approved candidate bank without charge

Telephone Keith Mitchell on 071-930 5041 for an exploratory meeting without obligation

Landseer House, 19 Charing Cross Road London WC2H 0ES Tel: 071-930 5041 Fax: 071-930 5048

The role will involve initiating and developing power generation and CEP projects throughout the UK drawing upon the Group's expertise both in the UK and Finland, and reporting directly to the Managing Director.

# IVO ENERGY LIMITED

### **BUSINESS DEVELOPMENT MANAGER POWER GENERATION PROJECTS**

Excellent Salary + Bonus + Car

**London West End** 

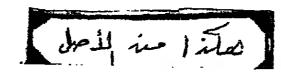
You will probably be 35-40 years old and have the following pre-paquisite

Our client, IVO Energy Limited, is the UK holding Company of Instruct Voina Oy (IVO), the leading Finnish power and heat generation, transmission and engineering Company, which supplies nearly half the electricity consumed in Finland. Combined Heat and Power (CHP) generation is one of the specialities of the IVO Group.

\* a relevant and good engineering degree the credibility to negotiate with senior manage creative problem-solving skills \* the ability to work with a small team \* high levels of initiative and drive It is a challenging role within a dynamic international team based at the Savile Row Head Office. There will be an induction programme, both in London and Finland, and further opportunities for personal development

In the UK IVO is well established in the Independent Power Generation (IPG) markets, operating the Peterborough SSI MW and Brigg 240 MW gas-fired power projects, and IVO's own development, the 1300 MW Humber Power Project, is well advanced. The George also includes IVO International Limited (UK) which provides engineering services, and Sensonlins Ltd, which produces scientific note for the power inclustry.

indicating present salary levels, to: Kiti Paajanan, Marcuri Urval Executive Service, Spencer House, 29 Grove Bill Road, Barrow, Middx, HA1 3EN, Pax No: 081 861 1978, quoting



## ... THE new force in the energy business

kinetica has emerged as a leading player in the independent gas market in the UK and will shortly complete its first natural gas pipeline project. Currently selling gas to a variety of customers, from schools and hospitals to chemicals and heavy industry, we aim to develop into other areas and significantly expand our operation in

Formed in 1990 and jointly awned by Conoco (UK) Limited and PowerGen plc, we are committed to remaining a long-term leader in the UK energy business and are looking for the following people to join Kinetica and share our vision of the future.

## **ONSHORE PIPELINE DEVELOPMENT ENGINEERS**

Your challenge will be to assess the viability of new pipeline and other energy-related projects and prepare proposals for potential customers. This will involve route planning, contract proposals, operating and capital budget projections, as well as input to commercial agreements and submission of projects for approval by the Kinetica Board of Directors.

This is a demanding and highly visible role within a small, high calibre team. In addition to having a good, relevant degree, probably in an Engineering discipline, you will have at least 5-10 years' supervisory/ management experience on UK onshore energy or pipeline projects. Knowledge of the onshore pipeline and gas regulatory regime is desirable.

Please telephone Alistair Sinclair today between 11am-3pm on 0753-840279 or from tomorrow on 071-436 7671 or forward your c.v. to him at the address below. Ref 5461/DE.

### FIELD SALES PROFESSIONALS

We need a small number of talented technical sales professionals for our gas sales team, with an emphasis on building long term customer relationships. Initially, you will be negotiating gas sales and providing technical support services to the industrial and commercial markets.

You must have sound experience of fuel application and utilisation ideally from within the gas, oil or electricity supply industries. A high level of drive, self-motivation and ability to work as the front-line representative of our company in complex discussions will be essential. Considerable travel within the UK will be involved.

Please telephone Peter Roberts today between 11am-3pm on 081-941 1074 or from tomerrow on 071-436 7671 or forward your c.v. to him at the address below. Ref 5461/SP.

#### COMMERCIAL ASSISTANT

Your role will be to assist in the formulation of contracts relating to all aspects of Kinetica's business - the purchase, transportation and sale of natural gas together with pipeline construction. This will invalve detailed negotiations and in-depth analysis of economic and contractual issues.

Probably a graduate in Economics, Law, Accounting or Business Studies, you must possess a good combination of analytical and commercial skills. This should have been gained from at least two years' experience in a complex, largescale contracts environment, typically as a support member of a negotiating team. A background in the gas, oil and construction industries would be of particular relevance. Please write enclosing a detailed c.v. to Colin Edwards at the address below. Ref 5461/CA.

Negatiable salaries will reflect your experience and potential and, within our pioneering company, career prospects are exceptional.

Please send your c.v., including current salary and benefit details, to the Advising Consultant shown at Stafford Long and Partners Recruitment Limited, 12-14 Whitfield Street, London W1P 5RD. Please quote the appropriate reference. We are an equal opportunities employer.

**Home Counties** 

c.£45K + Company Benefits + Car

Our client is a wholly-owned subsidiary of a leading telecommunications group whose high profile in the Personal and Business Telecommunications Industry gives them world leadership in their chosen field.

As a leading supplier of mobile tele-communications, they are committed to ensuring that, as technology develops, the benefits are brought to the widest number of users in each market sector In which they operate.

Continued growth and success, coupled with their exciting plans for expansion, give rise to an exceptional opportunity for the appointment of an experienced Financial Controller with a proven record in a sales oriented company.

This senior management role offers an outstanding professional the opportunity to shape the financial future of the Company. Reporting to the General Manager and as a full Management Team member, you will manage, develop and control the full range of financial, commercial

Major areas of responsibility will include financial planning, management reporting, development of financial and management systems, contracts and pricing including risk evaluation. A pro-active approach to the job will be

The successful candidate will be a qualified accountant, ideally with a business degree or equivalent and a minimum of five years comprehensive experience within a high-tech sales oriented company. Candidates should also possess the communication skills and credibility necessary to influence sénior management colleagues.

This is an excellent opportunity offering tremendous scope for personal and career development within a fast growing industry.



If you believe you have the required skills and experience please write in confidence, endosing a full CV, to our advising consultants: Stanford Associates Limited, Cathetral House, Beacon Street, Lichfield W513 7AA, Facsimile No: 0543 416078, or call 0543 416966 for further

## Use your Management/Financial skills to the full

A senior position has been created for an energetic. enthusiastic Manager. Someone to act as No. 2 to the Clerk to the Magistrates' Courts Committee and capable of deputising for the Clerk as and when up to £30,000 pa

This key post calls for competitive commercial skills to help steer the Leicestershire Magistrates' Courts Service through a period of national and local

be considerably enhanced. Ideally in your early 30's you'll hold a management or accountancy qualification (if you also have an MBA, so much the betteri. Certainly you'll possess first rate communication presentation and interpersonal skills: you will also have an innovative. hands on management style that encourages and

change. As a result of this change, your role will then

motivates others. Your remit will involve you in the overall strategic planning, administration and running of the Service - including management of finances, premises and 120 staff. Close liaison between the Com-

Lord Chancellor's Department will Leicester be necessary. You will also act as the Management Board's financial adviser so the ability to draft, implement and monitor the annual

mittee, the County Council and the

budget is essential If you think your background and experience match our requirements we'd like to hear from you. Apply in writing only please in the first instance enclosing a current cv. to Mrs M. C. Graham, Managing Director. Gayton Graham Limited, 94 London Road, Leicester LE2 OOS. Closing date 21st February.

GAYTON GRAHAM

## **H R Consultancy - London Based**

Worldwide Operation - Middle East Focus

For nearly forty years the MSL Group has been a market leader in HR consulting, both in the UK and abroad. Within the international operation, our long standing and growing Middle East division is highly reputable, and has successfully developed high quality, responsive and flexible services for a blue chip client base of national and multinational

It is for this team that we seek additional consultants with a rare mix of skills and experience, to bring an extra dimension to our

Whatever your specific background, you will relish the challenge of securing additional business both from new and existing clients - in a market that is newly awakened to all HR issues. You will also enjoy the freedom to develop innovative solutions, always ensuring high standards of delivery.

Ideally, you will have successfully worked in the region, but you must at least have had significant exposure to the culture. Your experience should include some consultancy or executive recruitment work at a senior level although you may not currently be in HR. You will be assertive, commercially minded and committed. Some overseas travel will be involved.

There are excellent career prospects within the division and within the Group. The remuneration package is negotiable and will reflect the importance we place on these positions.

If you are interested in finding out more, please write to our Managing Director, John Hodgson, at MSL Group Limited, 32 Aybrook Street, London W1M 3IL

**MSL** Group Limited

## **Transmission Operations Director**

**Heavy Duty Drivelines** 

Strategic Project Management In A "Hands-On" Environment

WEST MIDLANDS: C\$35,000 + EXPENSED CAR

At the leading edge in its field, our client is currently entering a period of innovative change which will dramatically alter the face of the Transmission Manufacturing Operation.

This will involve major Smulti-million investment in new technology and the introduction of flexible systems and processes in order to enhance product development and to achieve a reputation within an international marketplace as a "world-class" manufacturer. To implement and manage such fundamental change requires the akilis and commitment of

an exceptional individual. Reporting to the Managing Director, you will manage the continuous improvement cycle, and the evaluation, acquisition and Introduction of sophisticated machine tools, whilst implementing the installation of cellular manufacturing and "best practice" techniques. It is essential, however, that whilst strategic issues are of paramount importance, you will also demonstrate the ability to manage this

"stand alone" operation on a day-to-day basis, It goes without saying that this appointment is critical to the future success of the Company. in order to flourish in this demanding environment, it is essential that you will have experience of a sophisticated production lacility, coupled with a degree in Mechanical or Production Engineering and at least 5 years' post-qualification experience of manufacturing heavy duty drive lines including the machining. hardening and finishing of gears.

Previous exposure to project management and the introduction of cellular manufacturing techniques would be a distinct advantage.

. If your technical ability is matched by exceptional men-management and motivational skills, then here is the opportunity to realise the full potential of your talent and experience.

interested candiates should write with a full cv to Maxine Clare, MSL Advertising, Quadrant-Court, 50 Calthorpe Road, Edgbaston, Birmingham B15 1TH quoting ref: MC508

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These details will be lorwarded direct to our client. Please list on a separate sheet any companies to whom your details should not be

**MSL** Advertising

## OPERATIONS DIRECTOR

Wiltshire Hi-Tech £50,000 + Exec car

Our client is a market leader in the field of Personal Computer Networking with business opportunities expanding on an international scale. They are currently seeking a high calibre Operations Director to join the senior management team and take control of their Wiltshire site.

A broad ranging role, you will be primarily responsible for ensuring the smooth and efficient management of both in-house and sub-contract. manufacturing, including distribution, purchasing and stock control, as well as obtaining UK and international product approvals. Working in close liaison with sales and marketing you will be setting manufacturing schedules and ensuring the cost effective introduction and availability of new products.

To succeed you will need a thorough understanding of manufacturing and distribution and a strong

empathy for a results oriented, sales driven environment. Ideally in your late 30s, you should be a proven man-manager with several years' experience of computing/hi-tech industries...

This role provides significant scope to enhance the performance and reputation of our client's business. and your ability to succeed will be rewarded with an excellent salary and comprehensive benefits package including private medical, life assurance, contributory pension and 20 days holiday.

To apply, please send a detailed CV, quoting reference number 01/114, with work/home... telephone numbers to our recruitment consultants LJ Associates, 12 Celbridge Mews, Porchester Road, London W2 6EU. 071-243 1888.

**I**L.J. ASSOCIATES:

## NAGING DIRECTOR

CARDIFF

Competitive salary plus excellent benefits

Autopia Contract Hire Limited is the contract hire arm of Forthright Finance Limited, a rapidly growing part of the Bank of Scotland Group.

Following a time of significant change, we are poised to embark on a period of growth and expansion. As a result, we are now looking for an accomplished individual to lead an able and dedicated workforce through this challenging development into the 90s.

As Managing Director, you must be capable of converting vision into reality. More than likely aged between 35 and 45, you will have a proven track record in the contract hire or mainstream finance industry which will illustrate both your leadership skills and business acumen.

In return, for your commitment and professionalism, we are offering a competitive salary dependent on qualifications and experience as well as company car, mortgage subsidy, relocation package where applicable and other benefits normally associated with a leading company.

To apply, please write, indicating current salary to: Sandra Spray, Group Personnel Manager, Forthright Finance Limited. Kingsway, Cardiff CF1 4YB



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To manage the biggest news story in European motor manufacturing

Frm £35,000 + two lease cars & benefits

Burnaston, Derbyshire



Two rand-new plants in Derbyshire and Desside... 3000 new jos created... an £840 million investment... these are starists that make Toyota the biggest news story in the UK ad European car market. News that calls for the skills f an exceptional Public Affairs Manager.

In thee single-status working environments, our culture of reaswork will take root from the start. The shared commencent to excellence will be reflected in the quality of outproducts, our business efficiency, the strength of our regionships with the local community, and the major impac Toyota will have on the European motor industry.

As Public Affairs Manager your prime role will be to develop and maintain professional and effective Public Relations policies and practices. At the local level, for example, one of your priorities will be to demonstrate that we an a genuinely caring 'corporate citizen'... a good employer who is concerned for the local environment and seeks to contribute to the communities in which we operan. At a national level, you will be working to ensure that our interests and image are properly reflected with national media, the motor industry, government bodies and the business community at large.

This broad brief obviously calls for a graduate-calibre individual with a wide range of experience: an impressive track record within the industrial PR sector... a proven assume the role of corporate spokesperson at local, national and industry level... a gift for guiding and briefing

It's a demanding brief but the salary will certainly prove attractive. The benefits include two lease cars, an excellent pension scheme, private health care and comprehensive elocation assistance where appropriate.

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## SENIOR CONSULTANT AND CONSULTANT FOR INTERNATIONAL **BANKING SYSTEM PROJECTS**

High-calibre graduates with proven project expertise and credibility at senior level

£28K - £40K + banking benefits inc. mortgage subsidy ---London based · Frequent European travel

Our client is a leading European bank which is positioning itself as a major force in the Eastern European markets.

Expansion into all banking sectors through a growing umber of international branches/subsidiaries makes his opportunity one of the most exciting challenges for the 1990's.

The systems strategy supporting this business driven expansion is dependent upon a mix of hardware and systems platforms. London is the main base for the IT resources implementing the systems strategy acress the international group.

This is a challenge which can only be met by highcalible graduates with good honours degrees and impressive track-records in project management within the international banking arena. Each individual project will necessitate working closely with customers to identify the particular European needs. User training and acceptance testing will be part of a brief which demands interpersonal and communication skills of

Aged late 20's to early 30's, you are looking at an opportunity for in-depth, high-profile involvement in the business, providing you're prepared to travel extensively throughout Europe, often at short notice. Polished, pragmatic and proactive, and likely to have the professional training of a major consulting firm, your prospects within this meritocratic bank will be quite outstanding.

European language skills together with IBM AS400 banking application experience will be a considerable

Salaries up to £40K will be supported by a mortgage subsidy, car allowance and major banking benefits.

If you have the confidence and credibility for such a step, please call our consultant Nick Reid on 071-253 7172 during office hours or 0860 666760 evenings and weekends. Alternatively, send your cv, quoting ref 442, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street. London EC1V OAQ. Fax 071-253 0420.

## **Developing** hospital business at the highest level

Have you reached the stage in your medical sales career where you want to rank among the very best in your field and do business at the highest level? If so, you should make a move to Roussel. Here we can offer you the challenge of developing our business in the fast-changing hospital maket.

In this complex and competitive field, the quality of your sales approach is just as important as the quality of our products. You will establish a rapport with key decision-makers in the hospital team, acting as a trusted adviser whose opinion is valued, not merely on pharmaceutical matters, but also on a broad range of hospital issues.

Your comprehensive business and technical knowledge will be supported by exceptional powers of persuasion. An excellent strategist, you will use your knowledge of hospital practice and procedure to plan and implement a well co-ordinated long-term sales campaign. Meanwhile, your keen negotiating skills will ensure that every deal is closed on highly competitive terms.

To fill these positions, both created by internal promotion, we are looking for people with high aspirations whose achievements will also be recognised and rewarded with superb career development opportunities. To help you on your way you'll be offered expert support and first-class training.

We can offer you an excellent basic salary plus opportunities for commission. Benefits include fully expensed car, free family BUPA and free insurance (life, sickness and accident), and relocation assistance where appropriate. Current positions are available in Lancashire/Cumbria and East Anglia.

Please send a full cv to Angela Hamlin, Roussel Laboratories Limited, Broadwater Park, Denham, Uxbridge, Middlesex UB9 5HP. Telephone: Denham (0895) 834343 ext 4263.

TOWARDS A HEALTHY FUTURE



NATIONAL ACCOUNT MANAGER

## In the beauty products business...



## ...quality is more than skin deep

c. £30k OTE + 2 litre car + benefits

Only the very finest beauty products stand the toughest test But more important are your personal qualities. You're not of all - our own uncompromising standards. At Laboratoires Garnier, part of the world-leading L'Oréal Group, there's no place for second best.

Synergie is just one of a range of high quality skincare and haircare products which includes such names as Ambre Solaire and Grafic. Their technological performance is underwritten by research; their success guaranteed by our understanding of this growing market. Now we need you on our National Account Management team to maximise

To sell our range into nationwide food and drug multiples, you must be a graduate, London-based, probably in your late 20s/early 30s, with at least two years' experience of selling to major UK retail outlets. Within the Group, a knowledge of French could prove useful to your own development.

a run-of-the-mill salesperson. You're articulate, intelligent, easy to get on with, yet hard to ignore. You're persistent and resilient, full of creative ideas, with the confidence to

Above all, you're keen to get on. Not content to wait for dead men's shoes, you'll be looking to go places.

You can expect a high, negotiable basic, plus bonuses, company car, pension scheme, private health cover and five weeks' annual leave. Create your own successful selling style and you'll find we pay more than just lip-service to career development.

To apply, please write with a full CV to Mary Chapman, Human Resources Department, Laboratoires Garnier, L'Oréal (UK) Ltd, 30 Kensington Church Street, London W8 4HT.

LORÉAL

## SALES TRAINING MANAGER

Thames Valley: circa £35,000 + car

As one of the most progressive retailers of financial services in Britain, our client's commitment to. product innovation and high standards of customer service have been key factors of their success, enabling them to build a firm foundation for further growth throughout the 1990's.

A wholly owned subsidiary of a U.S. based financial services organisation, they were launched in the U.K. in 1973 and now have over 160 branches nationwide, employing more than 1500 staff and serving more than 400,000 customers.

Training is targeted to have a positive impact on the overall business performance. That is why the successful candidate will be a strong leader of his/her team, with the force of personality to create belief in new ideas, whilst delivering credible, business - For a thorough briefing in strictest confidence, please training solutions.

Presently at managerial level, you will have an in-depth knowledge of training, gained in a large multi-site environment which has exposed you to all aspects of

"the design, delivery and management of training programmes, using both internal and external

The focus is on SALES & CUSTOMER SERVICE training, therefore previous sales exposure within a blue chip fracg, or progressive service orientated environment is essential:

This high profile role offers unusual scope to rapidly widen and develop your career, together with a generous remuneration and benefits package, including non-contributory pension, private medical cover, and a quality company car.

APPLICATIONS ARE ALSO WELCOME FROM ENERGETIC SALES TRAINERS TO JOIN THIS TEAM.

send your CV to Stephanie Kirby or Shirley Pruden quoting reference 6228, at Highfield International, I London Road, Newbury,

Berkshire, RG13 2JL. Tel: 0635 33923, Fax: 0635 38837.

Helping you map the way chead.

# A NEW VENTURE IN TELECOMMUNICATIONS

SENIOR MARKETING AND ENGINEERING MANAGEMENT OPPORTUNITIES IN EAST SCOTLAND

Following the deregulation of the UK telecommunications industry, the opportunity to develop new markets has been enthusiastically embraced by Hydro-Electric. As operators of a sophisticated private telecomms network throughout the north of Scotland, they are currently developing the commercial opportunities for these facilities. They now wish to recruit the following professionals to support this growth and play a crucial role in the development of a business leader in the telecomms industry.

Product Manager

An experienced marketing professional, you may already be established in product management in a high-technology industry. However, appreciation of strategic product development is more important than specific experience in the telecomms industry. Your technical marketing skills will be supplemented with commercial awareness and an innovative approach to problem solving.

**Telecomms Network Development** 

An experienced telecomms engineering manager, you will be familiar with all aspects of communications systems. Your career will demonstrate first-class management and business skills, ideally gained in a network development role within an innovative company. This will be complemented by commercial awareness and strong interpersonal skills which will allow effective customer negotiations at the highest level.

In addition to an extremely attractive salary and honus scheme, these positions offer unrivalled career opportunities at a significant stage in the industry's development. Relocation assistance will be provided where appropriate.

To apply in confidence, please send your detailed cv. stating salary requirements, to Sue Knight, Ref: 5612/SK/ST, PA Consulting Group, Hobart House, 80 Hanover Street, Edinburgh EH2 1EL. Alternatively, telephone her secretary for an application form on 031-225 4481.

> Consulting **Group** Creating Business Advantage

ive Recruitment - Human Resource Consultancy - Advertising and Commun

# How do you see banking in the 90's?

## We're looking for professionals with vision and the ability to sell.

## **Banking** Managers

Salary negotiable plus other Bank Benefits



The Co-operative Bank is committed to significant growth from all areas of business activity in a highly competitive market. Our aim is to continue to develop a successful and innovative financial institution by providing our customers with high quality financial and related services whilst promoting the underlying principles of Co-operation.

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To achieve this we are seeking to recruit a number of top-line banking professionals who are ambitious and self-motivated individuals with sound commercial judgement and a dynamic, forward thinking

We are entering a new and challenging era of banking; the 21st Century is fast approaching. The people we seek to take us into this new era must possess the self-determination, drive, flair and professional skills to meet this exciting challenge.

Reporting to the Regional General Manager and based at one of our local branches, nationwide, your task will be to implement our business plans and to increase our market share through the consolidation, development and extension of our customer base.

Professionally qualified and aged between 30 and 45, you will be

responsible for the management and performance of the Branch and all associated costs. Therefore, an established track record of successful man-management and leadership is essential and your experience must encompass management in a wide-ranging, commercial lending environment. You must be able to demonstrate sound interpersonal skills and, above all, you must have the ability to sell banking services.

We are offering an excellent, negotiable commencing salary, with future earnings determined by performance, along with a full range of benefits including the opportunities for growth and development, thus ensuring that the successful applicants are rewarded at a level commensurate with their experience. Relocation assistance is available where appropriate.

Please write in confidence quoting reference ST and enclosing a comprehensive CV to Karen Girling, Human Resources Adviser, Co-operative Bank plc, Head Office, P.O. Box 101, 1 Balloon Street, Manchester M60 4EP.

Closing date for receipt of applications, 14th February 1992. We actively promote the policy of opportunity for all.

# find that pb

Quite a statement, isn't if the job market is quiet. No - so you haven't seen anyting even remotely suitable in the less. That is, unbl now.

We've been helping executives with their careers for forty years, so we know bout the vagaries of the economic climatelye also know that half the battle is knowlege - the ther half is attitude. Like a guide, i have the knowledge, and we are experts inhanging insecurity into confidence, pessifism into optimism and crisis into opportaty.

There is a mynad of reasons why impanies do not advertise executive pets. and the unadvertised job market intinues ali you need is guidance Contact your nearest office to spinge an

appointment with no obligation or send your CV. (24 hour answerphone in all dices). Corporate enquiries also wellome. We abide by the IPM Code of Chduct

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## The COPERATIVE BANK



**Strategic** 

Regional Sales Manager - Rural Bucks £75k OTE - £100k Potential

High Basic plus benefits and BMW car

Walker International is the market leader in real-time financial software packages for large IBM mainframe users around the world.

Our software provides sophisticated business solutions and mass information in a number of application areas including General Ledger, Accounts Receivable, Accounts Payable, Purchasing, Inventory, Encumbrance Accounting and Asset Management

Our Solutions are used by a wide spectrum of major private and public sector organisations.

**Selling Role** As part of our planned growth for 1992 and beyond, we are seeking to expand our sales team with the appointment of an experienced, high Core Business calibre sales professional to take full responsibility for generating new business within targeted Blue Chip clients. You will be expected to be pro-active within your region and must possess the required sales skills to creatively maximise business opportunities and achieve planned **Applications** 

> in return, an excellent benefits package is offered. In addition to a high basic salary and achievable commission, you will be given a fully expensed BMW 2-litre car, family BUPA, portable pension and relocation assistance, where appropriate.

Key attributes required for this Senior Strategic Position are: ■ Age 30-40, Male or Female.

Minimum 5 years experience selling at senior level to Blue Chip clients using structured selling techniques (preferably in the Fluancial Application Software arena).

The ability to communicate effectively with IT specialists in addition to the necessary skills to relate the benefits of our application software Ambitious and tenacious with long term senior management potential and the required drive to succeed in a challenging market.

If you feel you have the right attributes and experience for this

outstanding opportunity, please forward your CV (including salary



Jeff Downs, Sales Recruitment Director Abraxas Human Resources, 357 Euston Road, London NW1 3AL or telephone for an initial confidential discussion on: 071-388 2061 or 0737-557797 evenings and weekends. Agency contact strictly through Abraxas

#### DIRECTOR OF INFORMATION TECHNOLOGY

In the right environment there is no limit to achievement.

Healey & Baker is a leading firm of International Real Estate Consultants with offices in the UK, throughout the Continent of Europe and in the USA.

As part of our continued commitment to client service we have recently completed a review of our I.T. systems provision and have formulated a medium term I.T. strategy. This will include a gradual transfer to an open system computer environment and include significant future

We are now seeking an individual capable of directing the implementation of this strategy in a high profile role within

In technical terms you will have a minimum of ten years' I.T. experience and a good knowledge of an open systems environment. The management implications of the role are however much wider. You will be a manager with proven leadership skills, able to provide drive and focus to the I.T. department, but also able to communicate effectively with the Partnership's senior management.

A graduate, ideally with a background in a service and/or a partnership environment, you may already head up an I.T. Department - or be awaiting an opportunity to do so. Either way you will have considerable personal authority, with the capacity to develop your role in an international context.

As befits the seniority of the post, we offer a salary package of up to £50,000, including comprehensive benefits, a discretionary bonus and company car.

To apply please send your CV, in strictest confidence, stating current remuneration to Mr. Nick van Dorp, Healey & Baker, 29 St. George Street, Hanover Square, London W1A 3BG. Alternatively, if you wish to discuss the matter further, you may telephone him on 071 629 9292.

**HEALEY & BAKER** 

Celtworld is an exciting new multi-million pound vi attraction which will open in Trainore, Co Waterlord, Ireland early this summer. Celtworld will use the latest technology and the artwork of Jim Fitzpatrick to portray Celtic myths and legends it will be totally unique and will attract visitors from throughout ireland and from overseas.

Celtworld Ltd, now wishes to appoint a

#### GENERAL MANAGER

for the pre-launch period and to manage the attraction on . its opening. Reporting to the Board of Celtworld Ltd. he General Manager's responsibilities will include:

Short and medium term financial and operational planning to achieve the Board's financial and non-financial objectives.

Recruitment, training and subsequent management of all other staff members to ensure the highest standards

Help plan and supervise all promotional activity to ensure that Celtworld achieves yearly incresses in

Probably a university graduate, it is essential that the successful candidate has a proven track record in managing a large leisure operation with a strong emphasis on both marketing and operations management. A positive attitude, a willingness to work long hours and the ability to motivate staff are all key requirements for the position. Fluency in French or German would be an advantage.

A substantial remuneration package including company, car is offered with this position. Relocation ass be provided where appropriate.

Candidates should write, in the first instance, to:

Andrew Flichardson. Celtworld Limited, Rallway Square, Tramore, Co. Waterford, Ireland.

Celtworld is an equal opportunities employer.

# Managing Director

(Designate)

Northern Ireland Railways Go Ltd is seeking a Managing Director (Designate) to succeed the Chief Executive who retires shortly. The company faces a challenging future in the highly competitive transport market with major infrastructure projects approved and proposed. New operating arrangements have to be planned and

With over 5 million passengers a year and nearly 900 staff this post requires outstanding leadership and organising capabilities Candidates should have a strong commercial orientation, the ability to implement change and the inter-personal skills to deal with a wide range of public and private sector bodies

Previous railway experience is not essential as the emphasis is on providing direction and achieving business performance targets. Initially the appointment will be for three years and the remuneration package with performance bonus payments will be commensurate with proven experience and responsibility. Relocation expenses will be considered where appropriate.

Applicants should send full career and personal details, stating how they match the job requirements to: Philip Heaton, KPMG Management Consulting, Stokes House, College Square East, Belfast BT1 6HD

Closing date for applications is 21 February 1992.

KPNG Management Consulting

Northern Ireland Railways Co Ltd is an equal opportunity employer.

## SALES MANAGER



This is a major opportunity to join a truly successful and vibrant business with a fundamental commitment and track record to leading the way on customer service and product innovation. Clear and decisive management has resulted in sustained growth with membership now exceeding 2 million and a turnover of around £50million, in addition to a wide range of strategic expansions, the company has just launched a new European Control Centre in Strasbourg one of the most advanced communications operations on the continent. The company prides itself on quality and innovation, recently recognised through full RS5750

MANUFACTURER SCHEMES

Leeds

c.£36,000 Package

accreditation - another first in their industry. A key sales executive is needed to join the management team and lead the development of recovery schemes in association with car and commercial vehicle manufacturers. A very important role, the position demands a sales professional with a strong background in motor manufacturing or a motor related service organisation. Commercial acumen, a flair for communication and well developed management skills will be essential together with a creative and determined approach to account development

Please send C.V. or contact Kevin Gordon for a confidential discussion, quoting ref. 92D/5020ST at Daniels Bates Partnership Ltd., 6 Houndgate, Darlington, Co. Durham DL1 5RF - (0325) 485992.

and maintenance. It will be important to demonstrate the

maturity and confidence necessary to deal with people at all

levels and represent the company in an effective manner,

Daniels Bates Partnership

#### REGIONAL GENERAL MANAGERS

LONDON / MIDLANDS / MANCHESTER £25k+ / Car / Bonus

The Training and Business Group is growing rapidly in respsonse to market needs. Unemployment, privatization of training, urban redevelopment, skills shortages and local commerce and industrial needs are all areas where we have a significant role to play. We are developing a regional network of Training and Business Factories, building upon the success of our multi-training concept operated out of twelve existing locations.

We require Regional General Managers with exceptional ability who will have operational and business development responsibilities for one of our new or existing Training and Business Factory areas. You must be able to demonstrate not only a superb track record in the regional management of a multi-site operation, but also the qualities

and ability to drive forward a rapidly expanding busine You will be of graduate calibre, with a minimum of five years management experience gained within a fast moving, quality orientated and results driven environment, first rate communication

The Training and Business Group offers excellent packages with exciting (and rapid) career development opportunities. Write enclosing a CV detailing current package, aspiriations and



The Training and Business Factory 145 Great Charles Street BIRMINGHAM B3 3JR The closing date for applications is Monday, 3

ALL BOX NO REPLIES SHOULD BE SENT TO: BOX No.... **BOX NO. DEPT** 

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FAL MANAGER

for elimical trials methodology The job will involve:

giving seminars on monitoring skills and clinical trial methodology for medical staff from headquarters and affiliated companies

- creating and implementing a new follow-up course in advanced methodology - working closely with the medical managers to amicipate potential training needs updating of training material on a regular

- education associated with the implementation of SOPs (Standard Operation Procedures) and GCP (Good Clinical Practice)

Suitable candidates should have a medical or science degree and being with these: experience in adult education or group

excellent interpersonal skills

- a good understanding of GCP and first-hand experience in the conduct of clinical trials fluency in English

experience in medical marketing would also be an advantage.

This job is challenging and distinctly international in character and offers real opportunity for career development. The successful candidate will be based in our headquarters in Basel

If you are interested in this exciting opportunity please send your application to our Personnel Department, Dr. A. Kling, 01041 61 688 24 42. quoting reference Times 11/92/Kg

F. HOFFMANN-LA ROCHE Ltd., Grenzacherstrasse 124, Postfach, CH-4002 Basel, Switzerland

GENERAL MANAGER Corporate Communications

Surrey Highly Competitive Salary

# YOU HAVE IDEAS... YOU HAVE AMBITION... & YOU PURSUE THEM WITH PASSION.

## Put your own ideas into action launching an exciting new telephone sales business.

Our client is a major name in the UK financial services market and one of the top 20 companies in their sector in the world. Proud of their reputation for outstanding customer service, they now intend to get even closer to their customers, by using the telephone to serve them even more efficiently. They are therefore starting up a high profile, sophisticated, energetic telephone sales and direct marketing centre with a "fun to win" philosophy.

Using the latest rechniques and technology in their open-plan South Coast offices, the company is creating a distinctive culture in which excellence is the minimum standard. As part of the core management team for one of the most exciting strategic developments in our client's history, YOU will be crucial to

#### TELEPHONE SALES MANAGER £30,000 p.a. + bonus + car

In-depth knowledge of telephone marketing techniques alongside inspirational team leadership will be the key to success. You will be responsible for the telephone sales team's performance, which will involve coaching, motivating, incentivising and appraising staff, ensuring that they meet both productivity and call quality targets. You must have sales management experience within a sizeable telephone sales operation, exceptional communication skills (including listening), plus the aptitude to respond flexibly to fast changing situations. Ability to develop "winners" who will achieve exceptional results will be essential. Ref 5462/A/ST.

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SA

£30K+

£20K+

In all cases, we are looking for energetic, enthusiastic professionals who can lead a young, lively workforce and give 100% dedication to making the project work. Comfortable and confident in high profile positions, you must be able to create

an open, participative operation and will be eager to contribute your ideas and efforts beyond your own specific role. A genuine commitment to teamwork, plus talent and experience will outweigh professional qualifications; experience of the financial services sector is not necessary.

#### Marketing Manager £30,000 p.a. + bonus + car

Intellect and intuition are essentials for this key position. Both will be applied to identifying high quality sales leads for existing or new products. You will evaluate research, develop strategy, monitor and analyse campaign performance and approve creative proposals to produce first class leads and mailings. You will also integrate the unit's performance within the Company's overall marketing strategy. Experience of interrogating and manipulating marketing databases to produce "live", meaningful information which enhances sales opportunities will be essential. Ref 5462/B/ST.

#### PERSONNEL MANAGER £25,000 p.a. + car

Your immediate challenge will be to recruit and train highly motivated teams. However, you will also extend your creative and original approach into developing progressive new personnel systems and practices that will be an example to the industry. This will require at least five years' record of achievement in general personnel work, plus in-depth knowledge of employment law, contemporary personnel issues and "best practices". Above all, as an integral member of the business management team, you must be able to create and develop a "can-do" business culture and relish the challenge of ever-changing needs. Ref 5462/C/ST.

In addition to the quoted salaries, comprehensive benefits will include assistance with relocation, mortgage subsidy scheme and more besides. As the core management team for this strategically important new activity, your career

> In the first instance, please send your full c.v., staring the position in which you are interested and quoting the appropriate reference number to Clive Phillips, Stafford Long & Partners Recruitment Limited, 12-14 Whitfield Street, London W1P 5RD.



#### MEGAFAX SALES EXECUTIVES

'GRAPHNET UK Ltd. is a dynamic and growing talecommunications company with a history of leadership in Global Messaging, Electronic Mail, Data and Faceimile Network Services.

MEGAFAX: le s revolutionary facsimile product developed by Graphnet, Inc. and is now being offered, for the first time in the UK market, to privileged large business organizations. This outstanding breakthrough in fax technology-can help you reachyour financial goals.

IF YOU HAVE: WE OFFER YOU: Outstanding Sales Skills - Excellent Compensation (Salary + Commission)

Proven Sales Performance
 Comprehensive Benefits

Commitment to Personal Context Advancement

preferred. Qualified individuals should mail CV to: GRAPHNET UK Ltd., Station House, 11th Floor, HR Dept. NMF, Harrow Road, Wembley, Middlesex, England HA9 6DE, or fax CV to: 081 862 0444.



and high technology equipment. We are seeking a

#### Regional Business Manager

. . . to join our new European headquarters based in the UK. . . . . Areas of responsibility will include budget/expense controls, sales and marketing administration, general office administration and co-ordination of ad hoc projects.

You must have at least 4 years' experience in a sales/marketing or financial environment. Team management and organizational skills are visal. You should be self-motivated, confident and energetic. The position will provide a challenging opportunity for the right person, and in return, we can offer a compensation package.

Please send your C.V. with current salary details to: The Personnel Manager, Comdisco UK Ltd, The Mondrian Beilding, Herschel Street, Slough, Berkshire, SLI 138.

Software Services

## Sales Executive sales

Base £27,000, OTE £45,000

Part of a multi-million pound group, this quality- led software services company, specialising in ■ IBM systems needs a sales executive to develop existing account management strategies and initiate new business.

A graduate in your 30's with knowledge of Current IT issues and emerging technologies, you should have practiced sales skills and the expertise to sell consultancy services.

> For a confidential discussion contact-Maggie Laurence, alternatively send your ca.

appointments A O O E O · 7a Langley SITEEL London

WCZH 9]A 071-379 0333 Facsimile"

### District **General Manager** (Provider) AUTHORI Salary Range £40,260 to £58,370

+ Geographical Allowance and Leased Car

Salisbury Health Authority covers an area including South Wiltshire and parts of Dorset and Hampshire, serving a population of over 120,000.

It is a "Single Unit" Authority. Salisbury Health Care Unit is a Directly Managed Unit providing a comprehensive range of community and acute services, and also provides Regional and Supra Regional specialities of Burns, Plastic Surgery, Rehabilitation and Spinal Injuries. A new District General Hospital is currently being commissioned

The District General Manager (Provider) is responsible for leading the operation and effective delivery of Health Care within the District, providing strategic direction and communicating plans and priorities to staff and the public. Directing organisational and business development, the District General Manager has particular responsibilities for ensuring the involvement of clinicians in management. We seek an able and experienced General Manager, who is capable of gaining the commitment of all within the organisation towards common goals.

Potential candidates are welcome to speak to Major-General Ratph Crossley, Authority Charman on (0722) 336262 ext 2753 An information pack is available from the Personnel Department, Odstock Hospital, Salisbury, Witishire SP2 8BJ Telephone (0722) 336262 ext 2800.

Closing date for applications is 21st February 1992. It is anticipated that interviews will be held on 16th and 17th March

## SALES MANAGER - CORPORATE ACCOUNTS SALES MANAGER - DISTRIBUTOR ACCOUNTS

PC Software - c£45K OTE + Stock Options - M4 Corridor

Our client is one of the major Software Publishers, with a world-wide reputation and already well-established in the UK. The products consist of an extensive range of applications and utilities running on a vanety of PC platforms. Due to the phenomenal success they have already achieved, they are expanding the organisation which has resulted in the following key appointments becoming available.

#### Corporate Sales Manager

Ideally aged between 30 & 35, this individual will have a positive and dynamic approach to business, possess a realistic appreciation of revenues and billings and have a strong but personable leadership

With 2/3 years management experience preferably within the PC software sector, you will be responsible for motivating and managing a 10strong sales team with aggressive sales targets

Qualified candidates possessing the professionalism, experience and dynamism should forward their career details to: Richard Levy, Managing Director at European Management & Personnel

Distributor Sales Manager ideally aged between 30 & 35 and coming from the

PC software sector, this entrepreneurial professional will possess a minimum of 3 years experience of, and have excellent contacts within, the Distributor A natural leader, you must have strong negotiating

skills, an appreciation of marketing, an assertive business manner and the ability to manage a sales team geared to achieving results

Tel: 0628 477345 Fax. 0628 477786 ENGLAND . HIGH TECHNOLOGY RECRUITMENT - GERMANY

#### INTERNATIONAL MERCHANDISE MANAGER TIE RACK is a dynamic, growing international retailer specialising in ties.

scarves and accessories. We currently have a vacancy for an INTERNATIONAL MERCHANDISE MANAGER who will be responsible for analysing, forecasting, planning and implementing the movement of stock to seven countries. The successful applicant will have solid merchandising experience and will need

to be computer literate. Good communication skills are exertial as this position will be a central pivot of our International

If you feel you meet our requirements, send your CV to Miss Olwyn Bradley, Tie Rack, Capital Interchange Way, Brentford, Middlesex

Phone Richard Holman





on 071-436 8886 59 Devonshire Street, Landon W1N 1LT

HEAD OF SCHOOL OF ELECTRICAL ENGINEERING AND SCIENCE

international university centre for advanced teaching and research in science, technology and management. The Institute, which operates on three Compuses, is presently seeking applications for the challenging post of Professor and Head of the School of Electrical

Shrivenham Campus.
One of the Institute's responsibilities is the provision of all academic and research activities at the Royal Military College of Science. Shrivenham, where the School of Bectrical Engineering and Science is one of three academic cost centres. It compress 36 academic staff, including six professors, spread across six professional groups, and 60 further research and support staff, if has extensive teaching commitments to both undergraduate and postgraduate degree courses, as well as

# Cranfield

**College Of Science** 

an increasing involvement in continuing and post experience education.

The School has an active research programme and excellent computing and other facilities within its Applied Physics and Electrical Engineering laborationes.

The Head of School will be responsible for

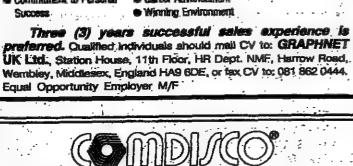
the leadership, strategic management and development of the School, including responsibility for control of resources, and will be a member of the senior management team of the College. Concidates for this senior position must

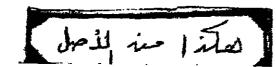
have a blend of management experience and academic achievement, together with a proven record in research in an appropriate The post will be offered for a five year period, which is renewable. An affractive solary in excess of \$40.000 p a. will be offered.

commensurate with the responsibilities of the To discuss the post informally and in

confidence please contact Professor A C Baynham, Principal, RMCS. Telephone (0793) 785436.

Further particulars of the post may be obtained from. Director of Personnel, Cranfield Institute of Technology, Central Business Exchange, Central Milton Keynes MK9 2EN. Telephone: (0908) 672976.







"The PCs talk to us or talk to each other, but they won't do both at the same time"



Milton, Oxfordshire

to long term strategy

Customers contact us with problems like this every day. Solving them sounds easy in theory. It's only when you're faced with an argent and complex problem that you find out how much it taxes your technical knowledge and the customer's patience.

That's why RM Network Services is leading the way to a more strategic approach to customer support both in the UK and in Europe. Our hotline teum will still provide on-the-spot assistance, but we will also be looking for people who have the vision and the know-how to drive our service business forward.

This is an ambitious plan, and, as you might imagine, we are looking for some rather exceptional people to help us shape it. We want people who can hold their own with technical experts. yet who still have a clear insight into the customer's way of thinking. Commercial acumen is essential, while an understanding of the role of computers in education would be an

Almost certainly a graduate, you must have both the ambition and the ability to take early responsibility. In other words, you will have what it takes to make the most of the enormous scope we offer as the leading supplier of microcomputing systems to the education market.

GROUP LEADERS c.£25,000

A driving force behind our more strategic approaches to customer support, you will design, develop and market new products and services. As one of a number of Group Leaders, you will lead a team of consultants and engineers.

Your emphasis will be on developing services and building closer relationships with customers in schools, in the further and higher education sector or in the commercial sector. A proven innovator with a sound technical background, you will have a commercial track record which shows you can make things happen.

CONSULTANTS c.£20,000

On-site support forms a fundamental part of supporting our customers. We are therefore looking for a number of PC experts to work closely with individual clients or groups of clients, solving their problems and identifying opportunities for more strategic

You should combine excellent interpersonal skills with a good knowledge of networks, IBM PCs. MSDOS. Windows 3 and Windows applications. Project Management skills are essential. Familiarity with RM products would be helpful and a knowledge of the education system would be a distinct advantage for some posts.

ENGINEERS c.£14,000

Initially, you will spend most of your time in the office. solving a wide range of problems by phone from customers in schools, colleges and commercial organisations.

Ideally, you will have experience in a support role, but if you have basic PC and MSDOS skills, we can provide you with all the training you need. Excellent interpersonal and problemsolving skills are more important.

This is an opportunity to determine your own future. There are excellent prospects for progression right across the company, but especially within this fast-developing area. We reward enterprise, intelligence and achievement. There may be some opportunities to work on projects in Europe, so language skills, particularly German, would be an advantage.

If you think you may be suitable for one of these rules, write and tell us why. Please also include career and salary details and state which vacancy you are interested in. Contact Dawn Winch. Research Machines plc. New Mill House. Milton Park Estate. Abingdon OX14 2SE. Tel: 0865 796071.



RM is an equal opportunities employer and vacancies are open to all, irrespective of sex, race or disability.



## Head of unit trust administration with the market leader.

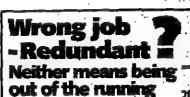
Knight Williams leads the way in a thriving market place by providing specialist financial advice to clients: in retirement.

As a further step in our programme of improving our service to our clients, we wish to recruit a top likent. industry-experienced administrator, to run our unit trust operations, working in close cooperation with existing general management. The successful applicant will already be totally conversant with the design. implementation and monitoring of administration systems. And with internal and external compliance liaison experience, will already be acceptable to the relevant self-regulatory organisations.

A numerate, literate individual with the ability to operate at all levels within a growth orientaled organization will find this a challenging and absorbing tole.

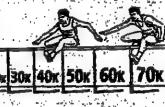
A full and attractive package will be negotiated and will be commensurate with the importance of this position. Age is, of course, immaterial in a role where experience is paramount. In the first instance you should apply in writing with a full CV and details of current remuneration and package to David Cutts. Knight Williams, 161 New Bond Street, London, WiY OLA





who care about your future, whether you are employed or not. Finding the right job is all about confidence. aptitude and contacts. Our expertise is comprehensive and individually tallored to meet your needs, goals and the right position - usually within

the unadvertised market.





## **HUMAN RESOURCES ADVISER**

Your first career move

We are looking for two graduates under the age of 26 who have around two years' working experience within Human Resources, and who are contemplating their

You will possess an impressive academic record and will be able to demonstrate that you have made good use of all your talents in life to date. You will be seeking a challenging career as an HR generalist with opportunities to get to the top of the organisation, either within HR or indeed in a line function.

Esso is a lean organisation. We need open, flexible, persuasive individuals who can demonstrate initiative, flair and creativity whilst preserving a sense of balance. You will be a hard worker, prepared to handle substantial administrative workloads in addition to your professional responsibility.

and you will be able and willing to meet demanding deadlines.

Esso is Britain's leading oil company. The initial postings could be at either our Refinery at Fawley in Hampshire or our new offices in Leatherhead in Surrey. Mobility is a requirement. Whether you start your career with us in IR, compensation, staff relations, recruitment or another division will depend on your experience and our needs, but whichever it is, it will only be a starting point. The next step will be up to you.

The career opportunities, the salary package and the relocation assistance we offer are designed to attract high quality applicants.

Please write, enclosing your C.V., to Helen Robshaw, Recruitment Division, Esso Petroleum Company Limited, Mailpoint 02, Esso House, Leatherhead, Surrey, KT22 8UX.



Quality at work

Unique Opportunity in New Media Venture

## CHIEF EXECUTIVE

**ACCOUNTANCY TELEVISION SERVICE** 

Earnings to £55K + Car A consortium of professional accountancy bodies, a training and publishing company and BBC Subscription Television Ltd plan to launch a new television service in autumn 1992, and

now wish to appoint a Chief Executive. Guniffications would include:

Thorough knowledge of the Accountancy profession.

Experience in training or education.

 Excellent communication skills and an ability to negotiate at a senior level. Ability to motivate a team and see a very challenging project through to

Vitality and maturity.

 Experience in television or other media - desirable but not essential. Availability from Spring 1992.

Responsibilities would include the development and management of the service, including programme planning and production, marketing, distribution and budgeting. The Chief Executive would be a member of the Board of Directors of the Company. The salary of up to £55K would include a performance related bonus, and there is an

opportunity for equity involvement. To apply, please write with full CV to:

HILARY MORRIS, ACCOUNTANCY BUSINESS GROUP, 40 BERNARD STREET, LONDON WC1N 1LD, Closing Date: 7 February 1992.

## **Sales** Marketing Training and Consultancy

**Hong Kong** 

Salary minimum HK\$ 400,000 pa tax paid, plus substantial expatriate benefits

HongkongBank is the principal member of the HSBC Group, one of the world's leading financial services organisations. Together with its subsidiaries and associates, the HSBC Group ranks among the largest banking groups in the world, with a staff of more than 54,000 and over 1,300 offices worldwide, including some

HongkongBank's Group Training and Management Development Department is responsible for providing professional training and consultancy services to all levels of management and staff Groupwide.

We are seeking a marketing and sales professional to analyse needs in the areas of marketing and sales, negotiation and customer service. It will also be necessary to design and deliver training programmes or provide appropriate consultancy solutions in order to support HongkongBank's business strategies. Significant international travel will be involved.

Candidates will be graduates and probably in their early to mid 30s. They must have a minimum of eight years' experience in a professional marketing and/or sales environment which should have included a period in training or consultancy. Candidates must be self sufficient, innovative and commercially minded. A professional qualification in marketing/sales or experience in a financial services organisation would be an advantage.

Employment will initially be on the basis of a two year contract, renewable by mutual agreement. The expatriate benefits package includes a tax paid salary of a minimum of HK\$ 400,000 per annum, free furnished accommodation, 25% gratuity, a housing loan in your home country at a preferential rate, six weeks' annual leave, and allowances for leave travel, and for children's education and holiday passages.

Please apply with cv by 10th February 1992 to: John Small, International Recruitment Manager The Hongkong and Shanghai Banking Corporation Limited PO Box 199

99 Bishopsgate London EC2P 2LA

HongkongBank (X)

## INTERNATIONAL BANKING Sales Executives

**London Based** To £45,000 + Bonus + Car + Benefits

Part of a worldwide organisation; our client is a major provider of application solutions to the International Banking sector.

This division is responsible for the successful sale of total solutions, involving hardware, software and services, in predominantly new business opportunities. Extensive overseas travel is part of the job and sales campaigns are conducted with locally based account managers.

The positions require individuals who are motivated by the challenge and stimulation of achieving quality sales in a highly competitive environment. Prerequisites for applicants are direct banking experience and an understanding of banking information technology.

Ideally, you can also demonstrate a proven track record of sales, with experience probably gained in a software house/consultancy or in a sales environment within a large financial institution. However, suitable candidates wishing to move into sales will be considered, as training can be provided. A fluency in another language is an.

If you are able to meet the demands of these challenging positions, please send a detailed curriculum vitae to Adrian Sullivan, Sullivan Associates, 9 Cork Street, London W1X 1PD or telephone him on 081-541 5882 (Sunday 10.00 am - 2.30 pm) or during

SULLIVAN + ASSOCIATES

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HEAD OF HUMAN RESOURCES: Major New Retail Venture

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cE40,000 Package + Car A neglic regir octuning exercise in all personnel issues is therefore required and continuous to the therefore required importance of this task, the position will report direct to the Mil.
You will be an expectenced thirmen the source peachtings, with "hands on" and istrait relations and compensation/handless extractions. Indexessive a

anchistral relations and compensation/
benefits experience, possessing a
denouserable capability for managing
change. Retail sactor experience is an
obvious surventage. You are likely to be
a graduate IPM speriber and well versed
in current FIR theory and practice, you
will be able to contribute to a tightly
test management their on both, IR and
commercial issues.

Please send your CV to
Advisor Wheele
or David Portier.

Wheele Thomas Hodgins PLC
Executive Resourcing,
9 Linity Street, College Ginsen,
Bristol BS 1 54H
ducing Ref. (102/SI

## PRAGMATIC MARKETEER: Director Designate

#### West Midlands

Our client is a "tiouse-hold name" and a market leader in its field."
Operating in clearly defined market sectors, its distormer base is grouped into retail sales through High Street multiples and corporate sales to both the private and public sectors. Uniquely controlling its own supply chain, it manufactures 90% of its range itself in the UK and has achieved steady profitability in recent years; exporting some 25% of its turnover worldwide. Historically manufacturing driven.

our client now wishes to refocus their activities through a market led strategy, leading to range rationalisation and new product. development, with a view to not. only consolidating brand preeminence within their existing markets but to creating it in new sectors:

They seek a mature, practical marketeer - at home in what is primarily a factory environment -to transform their traditional culture, retain their core business. and to identify and build new opportunities that will unlock the

£40-£50,000 Package

under utilised value of the brand. You will be an experienced marketing professional with demonstrable knowledge of the production process and possess the capability to fit into a small cohesive management team.

Please send a CV to Adrian Wheale or David Pottier, Wheale Thomas Hodgins PLC, Executive Resourcing, Berwick House Business Centre, Livery Street, Birmingham B3 2PB agoting Ref; 1101/ST.

## INDUSTRY MARKETING **MANAGERS**

**EXCELLENT PACKAGE** BASED RICHMOND, SURREY

PUBLIC SECTOR MARKETING MANAGER: REF 194 FINANCIAL SERVICES MARKETING MANAGER: REF 195 BUSINESS SERVICES MARKETING MANAGER: REF 196

BUSINESS OBJECTIVE FOR THE 1990'S, OF BEING A GLOBAL SUPPLIER OF PERSONAL COMPUTERS AND PC SYSTEMS, WE PLAN TO ADD EXPERTISE TO OUR MARKETING

WE ARE LOOKING FOR THREE HARD-WORKING, SELF-MOTIVATED TEAM-PLAYERS TO JOIN US AS INDUSTRY MARKETING MANAGERS. THEY WILL BE RESPONSIBLE FOR DEVELOPING NEW APPLICATION OPPORTUNITIES FOR COMPAQ WITHIN THEIR MARKET SECTOR. THE ROLE INVOLVES IDENTIFYING APPLICATIONS WHICH CEPED BIOMIFICANT INCREMENTAL SALES OPPORTUNITIES. HAVING SELECTED TARGET MARKETS, THEY WILL DEVELOP AND IMPLEMENT COOPERATIVE MARKETING PROGRAMMES, IN CONJUNCTION WITH APPROPRIATE THIRD PARTIES, TO SECURE MAXIMUM COMPAG SALES. THEY WILL SE-DEPECTED TO USE ALL SUITABLE MARKETING TOOLS AND WORK CLOSELY WITH COMPAC'S MAJOR ACCOUNTS SALES TEAM.

THESE ARE SENIOR POSITIONS, AND HIGH-PROFILE WITHIN THE COMPANY. CANDIDATES, IDEALLY GRADUATES, SHOULD HAVE GAINED SUBSTANTIAL EXPERIENCE WORKING IN IT/OR MARKETING IT TO ONE OF THESE MARKET SECTORS. THIS EXPERIENCE MUST HAVE RESULTED IN A CLEAR UNDERSTANDING OF THE SECTOR'S PLICATION REQUIREMENTS AND DECISION PROCESSES. THE POSITIONS WILL PEQUIRE ENTREPRENEURIAL-DRIVE AND CREATIVE FLAIR, TOGETHER WITH THE COMMUNICATION SIGLLS NECESSARY TO SUCCESSFULLY MANAGE COMPLEX BUSINESS RELATIONSHIPS.

THE SUCCESSFUL CANDIDATES CAN EXPECT EXCELLENT BENEFITS AND APPLICANTS SHOULD WRITE GIVING FULL CAREER DETAILS INCLUDING CURRENT SALARY INFORMATION TO OUR CONSULTANT JOHN KILVINGTON OF KILVINGTON SAVILLE PARTNERS LTD. EASTLANDS COURT, ST. PETER'S ROAD, RUGBY CV21 3QP. Tel: 0788 541306.

#### DIRECTOR OF **HUMAN RESOURCES**

c £50,000 + executive package, including equity option West Country

Taunton Cider is firmly established as the best performing company in a market that has seen volume double in the last 15 years. With a turnover in excess of £100m and an outstanding record of increasing market share and profitability, the company is committed to developing further its position in the industry. In 1991 Taunton Cider was involved in one of the year's largest and most successful management buyouts.

Key to the company's continued success is the commitment to invest in its people. This is reflected in the decision to create the new position of Director of Human Resources who will ensure that the company enhances its position as a truly first-class employer.

Responsibilities will encompass the development and implementation of policies and procedures covering all aspects of human resources management.

As a commercially aware and widely experienced HR generalist, you will, as a member of the senior management team, be actively involved in the development of the business. The culture of the organisation is such that an open, hands-on and proactive management style is essential.

An excellent remuneration package includes the opportunity for equity participation, reflecting the importance of this position.

To apply, please send a comprehensive cv, to Alan McMeeking, Ref: 5851/AM/ST, PA Consulting Group, St Brandon's House,



Severn Trent Water

## How others see us depends on your depth of vision **Marketing Manager**

c £35,000 + Car + Benefits

One of the UK's largest and most innovative water companies, we serve around 8 million customers in an area stretching from the Bristol Channel to the Humber and from Wales across to Leicestershire, with Birmingham as our core conurbation. Whether our customers are business or domestic users, our objective is to offer them the best possible service at the lowest cost.

More than ever before, we're operating in a commercially driven environment, and are very much in the public eye.

In this newly created, extremely high profile role, you'll be responsible for projecting a positive image of the company to all our customers. Controlling a budget of around £1 million, you'll be leading a team of marketing professionals. You will also assist internal management raise levels of customer satisfaction.

With responsibility for marketing issues, you'll be developing strategies both for internal and external customers. In order to provide wide ranging marketing expenise in support of account and business management, you'll be liaising with internal departments, Market Research and Marketing consultancies.

A professionally qualified graduate, you'll need at least 5 years' marketing experience gained in either a service or industrial field. Having worked at a senior management level within a large consumer oriented company, you'll possess the leadership qualities, strategic vision and 'hands on' energy to make things happen. You'll be drawing on accomplished communication skills and commercial awareness to raise our overall level of marketing expensie.

This is a brand new, high profile role with a rapidly developing organisation - one of the FTSE 100 companies. It's the perfect opportunity to make a real impact from day one, and for your efforts, you can expect an outstanding salary and

For an application form or informal discussion please telephone our Consultant Chris Goodman on 021-456 1385. Alternatively write to him at Austin Knight Consulting, Tricorn House, 51-53 Hagley Road, Edghaston, Birmingham B16 STP, quoting reference LS912.

Closing date: 14th February, 1992



## Head Of Information Systems

FMCG Manufacturing South Of England, c £35,000, Car, Bonus

£100m and part of an International group, is a market leader in its field, with an extensive range of high quality products marketed under a nationally respected brand. Growth in recent years has been substantial and as a result the company has decided to make this new appointment, against the background of an increasingly complex European production and distribution cycle and associated IT development. As a vital part of this strategy and distribution is a vital part of this strategy and distribution is a vital part of this strategy and within what in IT terms is virtually a green field site, the successful candidate will be responsible for Investing in totally new business systems which may use either package or bespoke solutions. You will thus be responsible for devising and Implementing a creative and forward thinking strategy in order to achieve the company's overall business objectives. As an IT professional, with a background in imag or multiple retailing, your broad based experience must include at least a working knowledge of Oracle and Unix in a distributed environment. This needs to be complemented by sound project management and systems implementation skills. Ideally aged 28-35 with at least 5 years experience in the IT sector you should be an innovative, hands on manager, with sound business acumen. The normal large company benefits are offered, together with a fully expensed car, management incentive scheme and relocation package where appropriate to this exceptionally attractive area. Success in this post would provide an opportunity for future development within the group.

Male or female candidates should submit in Confidence a comprehensive c.v. to, M. Stein, Hoggett Bowers plc, Brunswick House, 61-69 Newmarkel Road, CAMBRIDGE, CB5 8EG, 0223-324441, Fax: 0223-323250, quoting Ref: F21014/ST.

BIRMINGHAM, BRISTOL, CAMBRIDGE, CARDIFF, EDINBURGH, LEEDS, LONDON, MANCHESTER, NEWCASTLE, WINDSOR and EUROPE

REDUNDANCY? CRISIS? NEW JOB? EXPAT? For over 12 years, our experienced professionals have helped solve senior executive problems. 021-842-2024 0272-300-809 -2-81 0189 0223-462-511 0825-821554 01-510-800 0483-500-555 0828-2105-55 ivertised vacancy market. Our top executive clients actuave success quecky and discreedy. 32 Saude Rew London W1X 1A6 Tel: (77 734 3879 Fax: 071 734 2820 22 Sudiolk Street Birmingham B1 1LS Tel: 021 B43 2324 Fax: 021 645 4272

## BUILDING SUCCESSFUL PARTNERSHIPS

Computervision has established a quality network of value added reseller partners. This is a new and integral part of the company's forward strategy, and aims to build upon our worldwide leadership in design and manufacturing technology.

Our objective is to achieve high volume software sales through third party resellers.

We are intent on exploiting our competitive advantage by appointing a marketing professional to provide the impetus for our indirect sales/marketing activities.

#### VAR MARKETING EXECUTIVE Coventry based c.£30K + bonus + car

Your major tasks will be to manage and co-ordinate VAR marketing and distribution channel strategies, to act as champion internally and externally, and provide the marketing interface between Computervision and our third party partners. Your background in promoting software based IT solutions to manufacturing industry through a dealer network should be combined with an in-depth knowledge of business - to business marketing.

A clear understanding of the commercial and financial implications of the VAR/indirect channels concept is imperative.

This should be backed by a degree level education and a business development/ marketing

qualification An innovative, problem solving, tactical thinker? Action oriented? Looking for the opportunity to make your mark in exploiting a new

concept within a growing market? Then please reply with full curriculum vitae to Malcolm Thorpe, NB Selection Ltd, Orion House, Grays Place, Slough, Berks SL2 5AF. Tel: 0753 819227 Fax. 0753 819228.



Computervision is a Prime company

### whitehead selection

العكذا من للمل

## **General Manager**

Instrumentation and Process Controls Shariah

c£60,000 plus attractive package

The company is a leading international blue-chip manufacturer of instrumentation and process controls with an impressive track record of growth. It has well established operations in the Middle East which generate

Ambitious business plans include significant further growth in the region, A General Manager is sought to play the lead role in directing and managing the business. Fully profit responsible, a key aspect is the ability to develop new business opportunities as well as to secure upgrading contracts with existing customers.

This demanding position calls for an individual of graduate calibre aged 35-45, who has experience of living and working in the Middle East. You will possess a clear record of success in sales/marketing of sophisticated capital equipment/systems in the region. A skilled negotiator, you will have personally dealt with customers and agents at the most senior levels. Fluency in English is a pre-requisite. (Ref 535)

Please write with CV and current remuneration package to: Helen Roberts, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF.

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## whitehead selection

## **National Accounts Director**

Employment agency services Southern based

c£35,000 + substantial bonus + car

The client is a well-established national force in the recruitment of temporary and permanent staff and enjoys the backing of a large, profitable group. Considerable potential for growth has been identified, with national account development playing a major role in the expansion plans.

Reporting to the Managing Director, your role will be to implement all aspects of a national account strategy. You will lead the drive to acquire large clients and increase penetration of existing major accounts, augmenting the existing support team as business volumes increase.

Aged early 30s-early 40s and educated to at least 'A' level standard, you must have received a first class sales training in a 'blue-chip' company. Career progression will have taken you through the key account executive role, into a management position directing a significant national accounts function, ideally in a business to business services environment. Well-honed presentation and negotiation skills are a prerequisite.

There is scope for progression beyond the initial role for the successful performer. (Ref. 2125)

Please write with CV to Stuart Spindler, Whitehead Selection Ltd, Blagrave House, Blagrave Street, Reading RG1 10A.

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This means supporting and developing the

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You will therefore need to be a highly selfmotivated individual, educated to at least degree

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you must have at least seven years'

telecommunications experience covering a broad

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relocation where appropriate and a comprehensive

range of benefits, reflects the seniority of this role, and

advertisement number 070/08/8007/112/3, to: Pat

Staunton, Resources International plc. 31 Bedford

Square, London WC1B 3SG. Fax: 071 323 3094.

the emphasis we will place on your potential.

At least three to five years must have been spent

understanding of the budgetary process and the

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legislative and technical progress at our industry. You

will also be involved in close liaison with Galileo

Our 46 companies around the world are not managed by remote control. They are run by people who live in the local community, understand the local culture and speak the language.

Every few years these people move to new parts of the world and begin afresh, developing their careers and making themselves at home in environments as diverse as Africa, Asia, the Far East, the Americas and Europe.

The business management challenge is always uncompromisingly tough. Technical skills are tested to the limit and, since we expect people who join us as newly qualified Accountants to rise to Financial Directors in their early 30s, they have to be ready for senior level responsibilities at an early stage.

It's a career that makes weighty demands of even the most talented young graduate Accountants, which is why we impose such stringent selection

long-term requirements.

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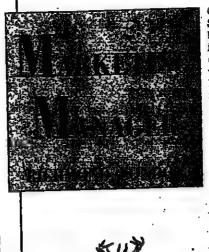
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criteria. Resilience, presence, social skills and linguistic aptitude are essential.

Of course, as a member of British-American Tobacco, the world's leading tobacco business, you will enjoy first-class compensations.

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lf you believe you have the potential for an international career in business management, please write for an application form and further information to Jean Dempsey, British-American Tobacco Company Limited, Millbank, Knowle Green, Staines, Middlesex TW18 1DY, or telephone (0784) 448277 (24 hour answerphone) for an application form. Closing date for applications February 10, 1992.



brand strategist with a "hands on" approach to implementation. His/her task will be to drive the

Ideal candidates will currently be working in a imilar role on an international brand in the Drink or: They will be experienced in developing and marketing mix. They will also have the interpersonal skills necessary to work with a team of Regional ers, and with distributors and service

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## COMMERCIAL DIRECTOR

The Football Association is seeking to appoint a Commercial Director to be responsible for all commercial activities including sponsorship, licensing and merchandising, etc.

Salary negotiable and attractive remuneration package.

Applications to The Chief Executive, The Football Association, 16 Lancaster Gate, LONDON. W2 3LW.

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OAS, a subsidiary of Olivetti Systems & Networks Ltd, specialises in the maintenance of WANG, WORDPLEX, XIOS SYSTEMS & PCs.

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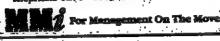
For information, please telephone 0483 39496, or write to the Managing Director, OAS, OAS House, Merrow Lane, Guildford, GU4 7BN.

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As a result of the promotion of the present incumbers. Priory Hospitals Group, the largest provider of privates acute psychiatric care in the U.K. is seeiing to fill the post of Hospital Director at The Priory Hospital, Roehamptor The Priory Hospital is the largest and perhaps best know hospital in the Group, having achieved substantial academic standing and reputation for the treatment of

The ability to motivate and lead a multi-disciplinary team of Clinicians and Managers in a challening market environment, whilst maintaining quality and value for money in the xtensive range of services provided, will require a serior menager with creativity, a proactive approach to management and excellent interpersonal skills.

lealth care experience will be a distinct advantage but it is not essential in a candidate who displays the right mix of skills and experience.

Applicants should send a C.V. (or telephone for further stalls) to Stuart Vere, Director of Operations, Priory Hospitals Group, Priory Lane, Rochampton, London SW15 5JJ Tel: 081 878 9559, by 31et January 1992.



CHEM SYSTEMS. PETROCHEMICAL/PLASTICS

INDUSTRY CONSULTANTS

Chem Systems is one of the principal international consulting groups providing business planning services to the chemical process industries.

We are seeking two additional consultants to work in the fields of petrochemicals or plastics. Both candidates must have a degree in chemical engineering or chemistry and five to ten years' relevant industry experience. The preferred age range is 28-35.

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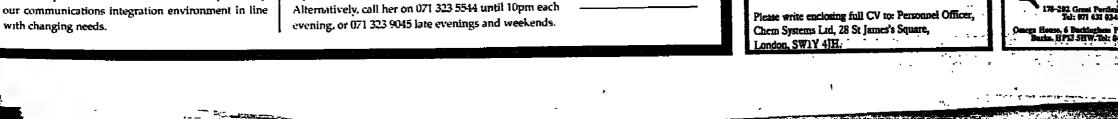
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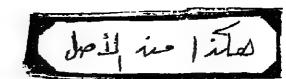
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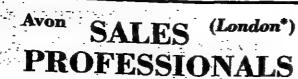
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£21-£27K basic £31-£40K OTE + car

This is an excellent opportunity for an experienced sales professional to develop their account management and new business skills with the UK's leading supplier of quality PCs and PC Networks to the Education market

We have an enviable reputation for providing leading edge derocomputing solutions to Further and Higher Education establishments. You will be responsible for further increasing our market share in these areas by developing long-term customer relationships and new business opportunities. Ideally based in Avon, your territory will cover South Wales. Avon, Bereford & Worcestershire and some of the West Midlands.

You should be able to demonstrate a successful track record in systems and hardware sales, with a background in PCs, LANS and connectivity products. Well developed planning, organisational and presentation skills are casential as is the ability to negotiate at senior levels.

Highly motivated and resourceful, your commitment and siasm will be rewarded with a competitive basic salary plus ission, a fully expensed company car, an attractive range of selfits and excellent prospects for career and personal development.

If you have the drive and ambition to succeed, send your ev to Claire Rogers, Research Machines Ple, New Mill House, Milton Park Estate, Abingdon OX14 4SE.

(\* We also invite cus for consideration for an buminent vacancy in London).

RM is an equal opportunities employer and vacancies are open to all, irrespective of sex, race or





### DATA NETWORKS

Mercury is the dynamic new force in communications. Our voice and data network is growing rapidly, both in the U.K. and worldwide. years we have expanded to employ more than 8,500 people and our customer base is increasing by over 100% per annum. We intend to be a £2 billion turnover business by 1995.

Our Data Network Services organisation plays a critical role in the expansion of our Managed Network business and a number of sales and support opportunities have arisen, based in our liddlesex Headouarters

#### Sector Sales Consultants

Reporting to the National Business Manager, these individuals will be responsible for the identification, qualification and winning of Network Services husiness within one of the following industry

\* Finance

\* Retail \* Petrochemical \* Leisure

Candidates must possess a proven sales track

record in the computer or communications industries and demonstrate an in-depth understanding of one of the selected markets. Ideally aged 25-40 with a relevant degree, the ability to make an effective contribution as part of a multi-disciplined team is essential. Excellent interpersonal and communication skills are

The benefits package includes a basic salary of around £30,000 with target earnings circa £45,000 and a choice of company car.

#### **Pre-Sales Support** Consultants

Reporting to the Sales Support Manager, these individuals will provide technical pre-sales support to Sales Consultants, identifying service solutions based on Mercury's product portfolio.

We require candidates with extensive technical experience in large scale data or voice networks combined, ideally, with pre-sales support experience in a systems or services environment.

Again, the preferred age range is 25-40 with a degree, but first class interpersonal skills, a flexible attitude and an affinity with the customer environment are more important.

The benefits package for these positions includes a salary of up to £30,000 and a company car.

Please send a comprehensive C.V. to our advising consultant David Abbott at: David Abbott and Partners, Lords Court, St. Leonards Road, Windsor, Berkshire SL4 3DB, fax it to him on 0753 850052 or telephone 0753 830952 for further information



# PROPERTY DIRECTOR

A high-profile management role M4 corridor c.£39,000 + relocation package

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ARLEST MARKET

This is a unique opportunity to join an organisation operating in a stimulating, commercial environment, with an enviable high profile, built up over many years of success in their field.

Our client is seeking a Property Director to join the dynamic management team. You will be responsible for the management of an extensive quality portfolio of industrial and commercial premises and sites. Working closely with consultants, an important part of this role will be the realisation of capital from the disposal of assets, to provide essential funding for future development.

Probably aged 35 or over, you must be able to demonstrate a proven track record in property management. You will have achieved your success through a combination of innovative and creative thinking, as well as strong leadership skills.

In return, you can expect a challenging future, with a competitive package which includes a performancerelated salary dependent on level of experience, and

To apply, please send your cv with covering letter, indicating your current salary, which will be forwarded to our client unopened. Address to the Security Manager if listing companies to which it should not be sent. Ref: C1531/ST, PA Consulting Group, Advertising and Communications, St. Brandon's House, 29 Great George Street, Bristol BS1 5QT. Closing date for applications: Monday 17th February 1992.

PA Consulting

Creating Business Advantage

## **Marketing Director**

... a classic FMCG marketing challenge

North West

c£40,000 + car

With a long established tradition of customer service and now part of a larger group, our client supplies a wide range of branded and own label products to a number of demanding market sectors. Reflecting a commitment to sustained, long-term growth, the company is now seeking to establish a professional marketing function, enabling it to more effectively target sales opportunities and increase future profitability.

In this newly created position, your brief will be to originate and implement an innovative marketing strategy for the business. In particular, you will evaluate and strengthen its corporate identity and individual brands; introduce specific marketing plans by product group and customer account; develop and launch new, non-traditional products and services; seek out and exploit new distribution aspects of A+P and trade marketing.

This is a critical appointment demanding a graduate with excellent communication skills, a resilient, determined character and high commercial awareness. Probably - but not necessarily - aged 35-40, you will have received a "blue-chip" training and will now be an established Marketing Manager, well versed in all elements of the marketing mix. Particular experience of own label, trade marketing and NPD in the grocery multiple sector is desirable. In return, the salary and benefits package is highly competitive and will, of course, include relocation assistance where appropriate.

If you would like to make a practical, long term contribution to the continued success of our client, please write to Jonathan Warnock with full career and salary details, quoting reference JW/973. All



Selection and Search

7 Tib Lane, Manchester M2 6DS

# **Programming** Skills Could **Be Your Passport To** A New Career

If you have at least six years' experience in systems programming with DEC or IBM Maintrames, your talents and skills could now open up a whole new avenue for a career in Computer Audit.

Here, at Cable & Wireless, we're constantly appraising the effectiveness of the operational and financial controls in the Information Systems of our worldwide network of operating companies. We need someone with practical computing abilities to assist in this process, and to contribute to the development of efficient systems with their own internal controls.

Many of the projects with which you will become involved centre on the integration of computing and telecomms technologies – and all of them will have a real and measurable effect on company performance and profit. As one of the world's leading telecommunications companies, we can offer you the kind of prospects and variety that few other British companies can match. We'll provide you with all the training you need to act as an audit leader, determining each project's scale and scope, drafting audit reports,

evaluating the major points they raise and guiding the implementation of

As well as your systems programming skills, some networking or communications experience would be an advantage. You should be able to get on well with all sorts of people – from technical experts to non-technical end-users – as well as working unsupervised and on your own initiative. in return, you can look forward to an excellent salary and benefits package, opportunities for travel both in the UK and overseas, and superb and varied long-term career prospects within the Cable & Wireless Group of companies. Take your first step today by writing with full career details to Christine
Ferguson, Personnel Officer, Cable and Wireless plc., New Mercury House. 26 Red Lion Square, London WC1R 4UQ. Tel: 071-315 4008.

#### F YOU WANT TO SUCCEED IN EUROPE, **CHOOSE THIS CHANNEL**

Distribution Sales Manager

COMMS and/or UNIX/VME/IBM/DEC

This is an ideal opportunity for you to show what you can do

in both the UK and Europe.

Our client has a very well respected portfolio of Open Systems-based comms and mass storage products — at the high performance end of the market - and plenty of potential for further rapid growth.

So this highly profitable US company is looking for someone to take full control of the existing distributor network: sharpening up the strong-points, filling gaps where they exist - and co-ordinating this year's launches of several new 'leading edge' products.

It's a comprehensive management role, demanding a thorough understanding of what distribution selling is all about. So you should be an experienced sales professional with a good awareness of marketing and distribution strategy.

£45K OTE + CAR + BENEFITS

You'll also need a sound grounding - either from selling comms products or services, or by specific involvement in one of the technical environments shown above, or a mix of both. Willingness to travel extensively is essential and any

European sales experience, with language skills, would be an advantage. In return you'll be part of a lean and focused team, and earn a competitive package that includes BUPA and firstclass pension scheme.

Please contact Martin McIntyre, Neil Mehta or Tracey Laing on 0344 860919 - Sunday between 2-6pm or any name during the week. Or send your CV, quoting reference ST0424 and a daytime telephone number in the strictest confidence, to the TSI Group, Columbia Centre, Market Street, Bracknell, Berkshire RG12 1PA. Facsimile: 0344 860581.



## CABLE & WIRELESS

THE WORLD TELEPHONE COMPANY

### Supply Chain Manager

LONDON

Total Manufacturing Distribution Logistics

to £30,000, Car

North West

This leading FMCG manufacturer is increasing sales in a competitive marketplace. Whilst leading design and product quality helps to sell the products, it is service to the major retailers from efficient manufacturing that develops relationships and profitable business. This new role will co-ordinate all the scheduling activities from raw materials to production loading to warehouse stock and transportation through to the customer. Full use is to be made of the actual sales data and market projections to forward plan capacity and control stocks.

Probably in your late 30's and of graduate calibre, you must be fully aware of the breadth of modern scheduling techniques and have successfully managed a system appropriate to a fast throughput, highly responsive facility. You will have ideally operated in both a manufacturing and warehouse distribution environment or possibly for the retailer with close supplier contact. Team management skills must be well developed with strong interpersonal skills for comprehensive internal influence and customer linison.

Opportunities will develop with this forward looking, expanding

Candidates should send a comprehensive c.v. or telephone for an application form to Howgate Sable & Partners, Arkwright House, Parsonage Gardens, Manchester, M3 2LF. Tel: 061-839 2000 quoting reference (S.T. 618F).

- - FOUNDER MEMBER



To bring IR strength and proven skill in staff development to a growing - and changing - manufacturing operation

Up to £35,000 + car

**South West** 

This specialist division of a major aerospace group is poised both for growth and for change. We are looking for an experienced Human Resources professional to work closely with the MD in spearheading that change, taking a young and progressive management team from traditional working practices to an approach which will reflect the best of modern HR thinking. Our professional requirements are easily stated: essentially it's a generalist role, and we need generalist strengths, but we will be looking for particular expertise in management/staff development (without the luxury of an enormous budget) and the ability to build on an already good Industrial Relations climate. The necessary personal characteristics tighten the specification considerably: our appointee will almost inevitably be a graduate (and it really is the brain we're looking for!); youth will be important to us, but that will be about attitude of mind, not a date on a birth certificate; it's a manufacturing company, so proven comfort in that area will be important; finally, the personnel function should make an input to general management thinking, so we need candidates who will be able to contribute at that level - and will enjoy the opportunity. Success in this role will offer potential for fast career development - perhaps in personnel, perhaps in another function - elsewhere in the group. Please send full career details, quoting reference WE 2010, to Terry Ward, Ward Executive Limited, Academy House, 26-28 Sackville Street, London W1X 2QL Tel: 071-439 4581.

WARD EXECUTIVE

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This is a new appointment at the centre of a dynamic financial services organisation which is embarking on a vital period of 1.5. change, closely linked to the achievement of objectives which include further substantial

The main thrust is to provide strong leadership within the I.S. function and to work with management at the highest level on strategic issues. Key tasks will include a review of the 1.5. organisation and the development of a high quality team able to respond to rapid business change.

■ The requirement is for a record of achievement in a similar role, at or near board level in a last-moving, multi-unit

business environment. Experience of insurance, banking or other large-scale financial services would be useful but equally important is a depth of technical knowledge and a good strategic view of the use of I.S., backed by a robust management style.

■ Age: Ideally 35-40.

 Location: Edinburgh. \* Rewards: Substantial, and unlikely to be a limiting factor.

Please write in complete confidence to Peter Craigie as adviser to the board, Ernst & Young Corporate Resources, 17 Abercromby Place, Edinburgh EH3 6LT.

**III ERNST & YOUNG** 

GENERAL MANAGER - operations & contract management Thames Valley c£45,000 Package \* car

Our client is a successful and growing highprofile plc. A major organisational review has fed to the creation of this new division, with responsibility for all operational repair and maintenance activities for the business.

Your challenge is clear - to develop and implement a highly effective business unit, encompassing high volume repair and capital programmes throughout a wide region. The key to success will be the appropriate utilisation of in-house and contract staff (c 900 in total at present), the introduction of progressive working arrangements, and customer service

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You will be of graduate calibre, wi significant success in a nelevant senti operations management role, ideally invol civil engineering contracting. The management and excellent leaders in communication and industrial relations skills are Commercial flams and the determination to achieve improved business

performance, will be critical to success. \ Please write, in confidence, with caree details and current salary to Mike Konig, quoting Ref. 1224, at Regent Consulting, Prince Regent House, St. Giles Close, Reading RG1 2SA. Tel: (0734) 560522, Pax: (0734) 560434.

Director of onsumer

**Office of** Fair Trading

The Office of Fair Trading is a non-Ministerial Government Department headed by the Director General of Fair Trading with responsibilities for comperition policy and consumer protection. The Consumer Affairs Division is one of two policy divisions of the Office, with over 170 staff and a budget exceeding £4 million. Its aim is to promote and safeguard the economic interests of consumers and to ensure that they are both well informed and protected against unlawful and deceptive practices.

The new Director of Consumer Affairs will provide the leadership for a management team dedicated to producing high quality results. You will provide an innovative contribution to the development of policy and law in the consumer sphere. The Director will promote the Office and its policies, maintaining good communication links with local enforcement authorities, other Government departments, consumer organisations, and a wide range of trade and professional bodies. You will be an effective spokesman on behalf of the Office at conferences and with the media.

This is a significant national role which calls for a

natural leader who can successfully motivate and wint is an excellent communicator with outstanding persentation skills. The need to solve a wide range of consumer problems and produce new ideas whilest working within established legislative frameworks with interest someone with previous relevant expenses: gained in the consumer affairs field, the legal world, business, and central/local government. Experience of strategic planning and execution at senior level highly desirable and working with legislation would be an advantage although not essential.

The appointment will be for a period of 5 years: Salary is in the range £51,300 - £59,000. Redication assistance up to £5,000 may be available in certain

For further details and an application form (to bereturned by 14 February 1992) write to Reuntitament." & Assessment Services, Alencon Link, Basimpstake, Hants, RG21 1JB or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: C/1477.

The Office of Fair Trading is an equal opportunities employer.

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Think about it for a moment. Are they capable of giving you the support you need and the recognition your initiative deserves? More importantly, are they actually standing between you and the achievement of your

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So why not call Morag Brennan on 081-686 4355 between 9.00 am and 5.30 pm or write to her at Hill Samuel Financial Services, FREEPOST, Croydon CR9 9E5, to find out more about the nationwide opportunities that exist with us. Alternatively, leave a message outside office hours on 081-586 7687 remembering to quote reference STIC1. If you really are smarter than your bosses then the smartest thing you can do is call us right now;



YOUR BEST INVESTMENT IS A NEW CAREER WITH US

#### South of England £40,000 + car Divisional Personnel Manager

One of Britain's blue chip companies where the essence of the business is customer satisfaction, wishes to continue its expansion programme by making the above long-term career appointment.

You will be a key member of a commercial management team committed to developing the business through aggressive market share growth which will be achieved by consistent high standards of customer

You will direct your own team of highly qualified management. It is envisaged that this appointment will lead to much wider Group activity.

Candidates, male or female, are likely to be aged between 26 and 32, must be educated to degree level,

PERSONNEL DIRECTOR

Europe, Middle East, Africa

ideally with an MBA. Experience will have been gained within a sophisticated HR environment, preferably with a fast-moving and markedly commercial public company demonstrating positive interpersonal skills and especially orientated to the bottom line.

Ambition, energy and a fast dynamic approach are also essential qualities. Career prospects, based on a substantial personal contribution to company performance, are outstanding.

Please contact in absolute confidence: Paul Meechan at Craig Vidler Associates Ltd 3 Cavendish Court, 11/15 Wigmore Street, London W1H 0AJ Tel 071 580 0843 or 071 580 6866 Fax 071 629 1596

## Consultants on software markets

Ovum is a fast growing company which provides information and advice to 17 suppliers, users and government policy makers. 70% of our revenues come from outside the UK. We need to recruit senior consultants for our growing business. They will: --

want to research and write one of Ovurn's market reports on new developments in computing, and work on consulting

have a good degree and at least five years relevant experience in software marketing or consulting

have sound knowledge of one or more of the following topics:

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Fluency in more than one European language would be a considerable advantage.

To apply, please write enclosing your CV to: Long Berkand

Drum Ud 7 Rathbone Str WIP IAF





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John Crane International is the world's leading sealing systems for rotating equipment. The company serves OEM and process industry customers throughout the world. We wish to appoint an experienced Personnel Director to cover our Europe, Middle East and Africa Region.

Based at the Region's headquarters in Slough, the successful applicant will be a member of the senior management team reporting to the Managing Director, and will have a vital role to play in developing the business by providing quality HR advice and support to profit centres within the Region. Key areas of involvement include organisation development, senior recruitment and selection, compensation and benefits, management development and training.

Applicants should be graduates, aged 35-45 years, with several years of personnel experience at a senior level including European exposure. Candidates should be good communicators with the ability to work with and influence senior management. Regular contact and travel throughout the Region is involved and applicants should ideally be fluent in at least one other European language.

This important position offers remuneration, bonus, company car and benefit packages appropriate to an organisation of John Crane's size and

To apply, write with CV to: David Short Human Resources Director John Crane International Lambourn Court Abingdon Business Park Abingdon Oxon OX14 1UH

## Inchcape

ARABIAN GULF - COMPANY

## Financial Controller

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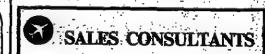
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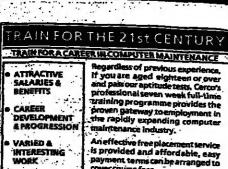
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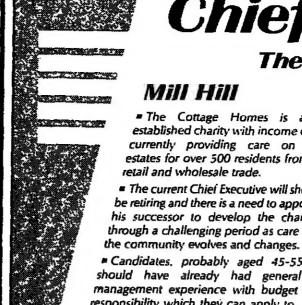
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# Chief Executive

The Cottage Homes

#### Mill Hill

■ The Cottage Homes is a long established charity with income c. £3m currently providing care on three estates for over 500 residents from the retail and wholesale trade.

■ The current Chief Executive will shortly be retiring and there is a need to appoint his successor to develop the charity through a challenging period as care in

■ Candidates, probably aged 45-55, should have already had general management experience with budget responsibility which they can apply to the overall management and development of the Estate and have the stature to build strong relationships with major supporting companies at the

£35.000-£40.000

most senior level. Key attributes will be energy, enthusiasm, subtle persuasiveness and the personal chemistry required to establish affinity with the staff and residents of The Cottage Homes as well as work effectively with the Board. A knowledge of, or demonstrable interest in care and welfare would be ideal.

■ With your curriculum vitae, which should include current remuneration, also comment on your understanding of the issues confronting The Cottage Homes in the 1990s and how you would address them. Please quote Reference CA 387 and apply to Carrie Andrews at Ernst & Young Corporate Resources, Becket House, 1 Lambeth Palace Road,

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Bill Cooks, Head of Administration and Personnel, Council Offices, Famborough, Hants. GU14 7JU (Tel. 0252 516222 ext 4585 or 0252 373474 Closing date: Friday 7th February, 1992.

USHMOOR BOROUGH COUNCIL

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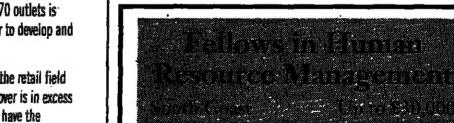
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depolition of the nave and sisk
(but not the jower) of the redundant church of St Thomas a\*
Bocket, Penstord Beith and Wells
diocase! and the incorporation of
the site Into the churchyard.
Copies of the draft scheme may be
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WORD WATCHING WINDING NOVE A

Augusts from page 14

FANTASSIN (c) An infantry soldier in the 17th and 18th centuries, from the diminstive of the Italian fante a foot-soldier: "Quaint fantassins with match-lock, musket, tuiwar, and bow."

Proofe steps:

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ANSLOW are LPTON. EDITH ELIZA ANSLOW otherwise excitation."

ELIZA ANSLOW of the cleaning or wiping of any body) increased its ansceptibility of electric excitation."

(a) A keeper of greyhounds, a corruption of the Gaulish Latin vertragum a greyhound, hence figuratively a worthless fellow who is not fussy about the company he keeps: "A dry nurse to his coughs, a fewterer/ To such a nosty fellow."

SISERARA (c) A severe rebuke or scolding, a sharp blow, a torrent of language, a popular corruption of the writ of a certioreri: "Master Holdenough attacked it with such a siserary of Latin as mig have scared the devil himself."

merely shortened the agony. How should white have finished off here? Solution below M MINIST 数 素品数 数 死 死 死 死 

By Raymond Keene,

This position is a variation from the game Speelman — Chandler, Foreign & Colonial Hastings Premier 1997. Black lost the game by time forfeit before reaching this position, but this margher shortened the account

Schulion: 1 Oxd7+1 Bxd7 2 Poxc8+ meting

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#### CONCISE CROSSWORD NO 2701

ACROSS 3 Irish Republic (4) 5 Chowder molluse (4) & Great surprise (5) 16 Capricious (9) 12 Female sheep (3) 13 Put off (5) 14 In the future (4,3) 16 Sweep (7) 18 Ulceranive skin disease (5) 20 Monkey (3)

26 Legend (4) DOWN

1 Go up (6) 2 Wicketkeeper back-up (8) 3 Nicholas II execution site (12)4 Hydrophobia (6) 6 Cargo (4)

45

7 "Help" call (6) **SOLUTION TO NO 2700** 

17 Without difficulty (6) 15 Tactful type (8) 19 Odorous (6)

ACROSS: 1 Brahms 5 Schuss 8 Tum 9 Guinea 19 Armour 11 Idle 12 Tell tale 14 Croix de Guerre 17 Wishbone 19 Silk 21 Obtain 23 Airing 24 Cad 25 Swerve 26 Earner

DOWN: 2 Round 3 Hindernith 4 Started 5 Small 6 Hum 7 Squalor 13 Tres-surer 15 Rainbow 16 Grenade 18 Ounce 20 Lance 22 Air

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9.50 Hot Chefs. Ruth Rogers and Rose Gray prepare sea bass with salsa verde (2091547)

10.00 News, regional news and weather (1210491) 10.05 Playdays (s) (3992363) 10.25 Stoppit and Tidyup (r) (4565568) 10.35 No Kidding, Mike Smith hosts the family quiz (s) (1754566) 11.80 News, regional news and weather 11.05 Castreise. Gloria

Hunniford counts the cost of running a car (s) (7384547) 11.30 People Today with Minam Stoppard and Adrian Mills (8846905), including at 12.00 News, regional news and weather 12.20 Pebble Mill Lunchtime entertainment with Alan Titchmarsh (s) 2683517) 12.55 Regional news and weather (72377127)

1.00 One O'Clock News and weather (99978) 1.30 Neighbours. (Ceelax) (s) (52526158)

 1.50 Going for Gold. Henry Kelly hosts the European quiz (58926194)
 2.15 Film: Came a Hot Friday (1984). Lively comedy set in 1949 New Zealand staming Philip Gordon and Peter Bland as two commen. whose luck runs out at the race track. Directed by lan Mune

(331105)
3.50 Children's BBC: Melvin and Maureen's Music-a-Grams (s) (6171059) 4.05 Mr Nobody's Eyes. Joss Ackland reads the fourth of a five-part story for Jackanory (9359189) 4.20 The Further Adventures of SuperTed. Cartoon (r) (1386856) 4.30 Kevin's Cousins. Fourth of a six-part comedy drama series (9773106) 4.55 Newsround (5921194) 5.05 Blue Peter. (Caefax) (s) (6227059) 5.35 Neighbours (r). (Caefax) (s) (878160). Northern Ireland: Inside

5.00 Six O'Clock News with Anna Ford and Andrew Harvey. (Ceelax) Weather (363) 5.30 Regional news magazines (943). Northern Iraland: Neighbours

7.00 Top of the Pops (8721) 7.30 EastEnders. (Ceelax) (s) (127) 8.00 Last of the Summer Wine: That's Not Ceptain Zero. Sprightly comedy with the Yorkshire pensioners. Starring Bill Owen, Brian Wilde and Pater Sallis (r). (Ceefax) (s) (4769)

8.30 The Britiss Empire: Mums and Dads, Teclious comedy about the irritating manager of a leisure centre. With Chris Barrie (3276) 9.00 Nine O'Clock News with Martyn Lewis. (Ceefax) Weather (1276)



Birds: Pauline Quirke, Lesley Joseph, Linda Robson (9.30pm)

6.30 Birds of a Feather: Falling in Love Again. The Christmas 1990 edition of the comedy series about two prison widows. Sharon's husband faces mounting gambling debts. Starring Pauline Culrie, Linda Robson and Lesley Joseph (r). (Casfax) (1012419) 10.45 Question Time. Peter Sissons chairs the debate from London's

Queen Elizabeth II Conference Centra. He is joined by Kenneth Baker, the home secretary; Ann Taylor, MP, Labour's environment spokesperson; businessman Sir John Harvey-Jones; and barrister Christina Goma (297914). Northern Ireland: Spotlight (300108); 11.10 Spenser for Hire (768059)

11.45 Spenser for Mre: Trial and Error. Robert Urich stars as the former cop turned private eye (367092). Northern Ireland: 11.55

Question Time (116672)

12.35am Weather (6248054) 12.40 Close (5751054)

1.00 RCN Nursing Update. Education units on "Helping Patients and Clients to Benefit from Social Security" and "A Healthy Skin: Not

se Common as You Think" (21783) 2.00 The Way Ahead (r) (8879561). Ends at 2.15

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8.00 News (1955924) 8.15 Westminster (5679653) 9.00 Daytime on Two, Educational programmes

Deli on the

2.00 News and weather (18003924); You and Me (r) (70525818) 2.15 Advice Shop reports on the archaic visiting procedures for children of prisoners (7114721) 3.00 News and weather (4329295) followed by Westminster Live.

Including prime minister's questions (6125672) 3.50 News, regional news and weather (8949837) 4.00 Catchword (s) (856) 4.30 Behind the Headlines (740)

5.00 Cricket: Second Test - New Zealand v England. Peler Williams introduces highlights of the first day's play from Auckland (6127) 5.30 Food and Drink (r) (s) (932) 6.00 Film: The Wild Wild West Revisited (1979). Tongue-in-cheek

western drama starring Robert Conrad and Ross Martin as secret government agents on the trail of a cunning adversary. Directed by Burt Kennedy. (Ceefax) (84301). Wales: See Hearl; 6.30 Deutsch Direkt; 6.55 Advice Shop Extral; 7.00 Bazaar; 7.25 Experiment 7.30 First Sight: Simpler, Fairer, Cheaper? Reporter Terry Dignan puts Michael Heseltine's description of his new Council Tax to the lest (769). East: Matter of Fact; Midlands: Midlands Report; North Northeast, Northwest: Close Up North; South: Southern Eyed; Southwest. Western Approach; West: Current Account 8.00 Redundant: Clesing for Christmas? The first of four programm

about redundancy explores the fate of the staff of Tills of Battle, Britain's oldest ironmongers. (Ceelax) (5011)

8.30 Perpetual Motion: The Enfield Bullet Motorcycle

CHOICE: The transport classics series comes up with another delectable subject and one that will be deeply nostalgic to those of

a certain age. Younger viewers may simply be astonished that Britain once had the world's biggest motorcycle industry, replete with names such as BSA, Triumph and Norton, Royal Enfield of Redditch was a smeller company but no less distinguished. The Bullet was launched soon after the second world war and cost £171. Proving itself in thals, it become a treasured possession before first the spread of cheap cars and then Japanese competition sunk the industry and Royal Enfield with it. But the bide fives on in the 1950s Royal Enfield eat up a cleant in Marken. bike lives on. In the 1950s Royal Enfield set up a plant in Madras and it continues to flourish. The story is helped along with black and white clips and the memories of now elderly enthusiasts.

9.00 A Bit of Fry and Laurie. Comedy series. (Ceefax) (s) (9818)
9.30 Fire in the Blood: Consuming Passions

CHOICE: lan Gibson presents a lively six-part series on Spain to

mark the year of the Seville World Fair and the Barcelona Olympics. An Irish historian who settled in Spain in the late 1970s and took Spanish nationality, Gibson is an excellent choice. As he says, he is in the country but not of it. Mixing autobiography with shrewd observation, he is soon getting to the heart of the Spanish character. He proporats a passion for excess, which makes Spain one of the noisiest countries in the world and one with some of the hairiest car drivers. Gibson has no time for podgy little Franco, who held the Spanish down, and a lot for the tall and elegant King Juan Carlos, a monarch who pays his taxes. An entertaining programme is rounded off in Valencia, where elaborate effigies of Woody Alien and Madonna are set on fire as part of the town's annual testival.



Making a song and a dance about Spain: (an Gibson (9.30pm)

10.20 Talking To Myself: Eather Rantzen CHOICE: Trick photography and two sets of clothing enable.
 Esther Rantzen to put herself on the spot in the first of a new series. of self-interviews. Once the novelty of the format has worn off the credibility of the show depends on the toughness of the questions. Rantzen does not disappoint. Is Childline, her children's help charity, merely an ego trip? Does a busy life as a television personatry and charity campaigner mean that she is a neglectful mother? If so, does she feet guilty? You can say that Rantzen the intendement has rejective to think up the answers. She still interviewee has plenty of time to think up the answers. She still manages to give the impression that her replies are spontaneous. The only grumble is that ten minutes go by too quickly. It is a pity

that a good idea cannot be given more time. (Ceatax) (345479) 10.30 Newsnight (348069) 11.15 The Late Show (a) (950978) 11.55 Behind the Headlines (r) (755160) 12.25cm Weather (6880764) 12.30-12.40 Weekend Outlook. Open University Draview (3571870)

9.25 Keynotes. Musical quiz (6901092) 9.55 Thames News (6583818) 10.00 The Time ... The Place. Topical discussion programme

ITV

10.40 This Morning. Judy Finnigen and Richard Madeley host the family magazine programme (3714837), including at 10.55 ITN News headines, and at 11.55 Thames News

12.10 The Riddlers. Puppet series (9109634) 12.30 ITN News with John Suchet. (Oracle) Weather (5767450) 1.10 Thames News (39304450) 1.20 Home and Away. (Oracle) (61749363)

1.50 A Country Practice. Australian medical drama (s) (60716837) 2.20 TV Weekly. Anne Diamond with news and views about ITV and Channel 4 programmes (79284009)
2.50 Take the High Road (2652063) 3.15 ITN News headines (4339672) 3.20 Thumes News (4336585)

3.25 The Young Doctors. Today's third Australian scap (6695924) 3.55 Children's ITV: Toucan Tecs. Carloon (8935634) 4.05 Runaway Bay. Caribbean adventure series (4322059) 4.35 Dangermouse. (Cracle) (s) (9767547) 5.00 Porky Pig. Carloon (r) (1220498) 5.10 Blockbusters. Bob Holness hos

teenagers (6211498)

teenagers (6211498)
5.40 ITN News with Fiona Armstrong. (Oracle) Weather (368081)
5.55 Thames Help with Jackie Spreckley (r) (355160)
6.00 Home and Away (r). (Oracle) (229)
6.30 Thames News. (Oracle) (951)
7.00 Emmerdise. The villagers line up for a photograph. (Oracle) (2419)
7.30 Fresh Fields: The Naked Truth. A repeat showing of John Chapman's amiable cornedy series. Heater is alarmed when William asks her to entertain a client-from the Middle East. Starring help Medianzia and Actor Rockers (r) (205) Julia McKenzie and Anton Rodgers (r) (295)

Julia Michenzie and Anton Hoogers (?) (255)

8.00 The Bill: Not Weving. A student nurse is assaulted. Is the clavious suspect guilty? (Oracle) (9837)

8.30 This Week: The Second Siege of Leningrad. St Petersburg, formerly Leningrad, is facing its worst tood crisis since the second world war. This Week reports on attempts by European officials to get emergency food aid into the city's shops. What will happen if President Vallein's combine to shorten rates controls and to

President Yeltain's gamble, to abandon price controls and to encourage the creation of a Western market economy, fails? (Oracle) (1672)



Not a lot of smiles: Macpherson, Duff and McMamos (9.00pm)

9.00 Taggert: Double Exposure, Mark McManus stars as the tough. detective in the first of a three-part investigation. (Oracle) (8295)

10.00 News at Ten with Trevor McDoneld and Alastair Stewart. (Oracle). Weather (39127) 10.30 Thames News (986189) 10.40 Prisoner: Cell Block H (447789)

11.30 01. The entertainment magazine reviews the film Double impact starring Jean-Claude Van Damme, and attends the opening night of The Cotton Club at the Aldwych Thestra. Music is from They

Might Be Giants (s)(64740) 12.00 A Problem Aired. Dr John Cobb talks to a women who has a phobia about mice (19431)

phobia about mice (19431)

12.30em Alfred Hitchcock Presents: Muscler in Mind. A mystery writer lets her imagination run riot. With Melissa Anderson (50290)

1.00 Film: How to Be an Honest Cop (1967). French comedy about a burnoling policemen in St Tropez. Sterring Louis de Funés. With English dialogue. Directed by Jean Girault (86035)

3.00 The Truth About Women. Eve Pollard telies to Diane Abbott, Maseve Haran and Kate Saunders about feminism (66783)

3.30 Murphy's Law. Lighthearted drama sterring George Segal as an insurance investinator (6 (94412)

insurance investigator (r) (94412)

4.30 America's Top Ten (r) (s) (67412) 5.00 Videofashion (r) (20493) 5.30 ITN Marsing News with Tim Neiso

CHANNEL 4

6.00 Channel 4 Delly (6132740)

9.25 Schools (87188586) 12.00 The Parliament Programm ent Programme. Nicholas Owen with news from both Houses (29740) 12.30 Business Delly (55653) 1.00 Sesame Street. The guests are American film critics Siskel and

Ebert (50108) 2.00 Film: George White's 1935 Scandele (1935, b/w). Vintage musical, directed by and starting George White as an eminent Broadway producer who discovers a small-town star (Alice Faye)

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Table Bar

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W. Car Language Page

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3.45 Post Impressions. Film about the foor startips issu commemorate the 250th anniversary of the birth of Sir Ric Arkwright, a leading figure in the history of British textiles

4.00 A Brush with Art: Brichem Herbour, in the less programme of the series. Alwyn Crawshew paints boats and reflections of distant buildings (924) 4.30 Countdown: Richard Whiteley and Carol Vordennes host the word

game. With Philip Frank in the dictionary corner (s) (108): 5.00 The Oprah Winfray Show, Demi Moore. The astress take about her forthcoming film. The Butcher's Wife, her mentage to Bruce Willis, and her controversial nude cover for Vanity Fair, telent while she was pregnant (1538634)

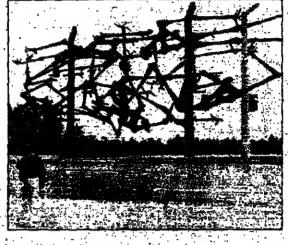
5.55 Lauret and Hardy, Cartoon (r) (386030)

8.00 The Crystal Muze. Pichard O'Brieff Guides she committees

8.00 The Crystal Maze. - Ischard O'cherr guides are curreculars through the maze (1) (s) (63672)
7.00 Channel 4 News with Jon Snow and Zeinab Badain. (Telelari) Weather (42011) 7.50 Comment (632301)
8.80 Free for All, Viewers produce their own programme. (7479)
8.30 Vic Reeves Big Night Out. Anarchic comedy with Vio Reeves and collaborators Bob Mortimer and Graham Lister (1) (e) (5214) Paris Kinde gar. S ares -

CHOICE: Alan Watson launches a four-part portrait of the strongest nation in Figure as it feets.

strongest nation in Europe as it faces up to the opportunities and difficulties of reunification. Tonight's episode is by way of background briefing. The treatment is cool and detached, as if determined not to ruffle feathers. Watson packs in history, geography, religion and culture. He stresses Germany's regional differences, the Protestant north and Catholic south, Prussian



Lest they lorget a remembrance sculpture at Dachan (9.00pm)

respect for sumority and Beverian tack of it. He offers a useful sketch of Luther and the Reformation, and a potted history of Germany from Bismarck to Hitler. The only contentious note is the use of Goethe's Faust as a metaphor for 20th century Germany selling its soul to the devil. Otherwise the film is as imposuous as a actions broadcast. But there is the hint of a sharper edge in future programmes which tackle democracy, the economy and the rest

programmes which tackle democracy, the echnomy and the next generation (Teletext) (a) (6937).

10.00 Bridge of Christ: Frances. Second of a stripert Australian drams about life in a Sydney convent in the 1900s. A new girl (Naomi Watte) hides a guilty secret (Teletext) (a) (3317214).

11.05 Just for Laughs: Fame and Fortune. Roseance Barr and Kats and Alfe's Jane Curtin perform at the Montreal comedy testival (354295).

(354225)

11.35 Russian New Massic. Leo Feigin presents the first of ten programmes on musical developments in the former Soviet Union, beginning with the planist Sergey Keryokhin and his entourage, known as Pop Mechanics (111127)

12.35em The Street: One Crazy Night. American police drama series (1788219). Ends at 1.50

ok. Open University preview (3571670)

ITV VARIATIONS

is I marine except: 5.10cm-5.40 Who's the Na London exemple 3.1094-5-4 Will 1898 Bose? (8211499) 8.25-7.00 Anglin News B22(160) 7.30-8.00 In Time of Wir (295) 10.40 Anglin Tonight (319856) 11.10 Wi-deangle (355824) 11.40-12.35mm Prisoner: deangle (355924) 11,4 Call Block H (471011) CENTRAL

As London escept: 2.50pm-3.15 The Young Doctors (2652063) 3.25-5.25 Take the High Road (6695924) 5.10-5.40 Block-busters (6211498) 6.25-7.00 Central News (825160) 7.30-8.00 in Time of Wer (256) 10.40 Central Lobby (319856) 11.10 First Night (359524) 11.40 Named. With Children (785030) 12.10 mm Murch's Law (3103489) regnt (359629) 11,40 Alemed: With Checker (786030) 12-0 fam Murphy's Lew (3103989) 1.05 Video View (2841815) 2.05 America's Top. Ten (6507073) 2.35 Vivid (5882899) 3.05 Constitue (4719054) 4,00 Raw Power (1063529) 4.55-5.30 Jobinder '92 (3101463) GRANADA

As London exc Tenight (951) 7:30-6:00 in Time of War (295) 10:40 Families (154547) 11:35 Mamed with Children (794059) 12:05am Film; Lone Woli AcOunts (48661948) 2.10 America's Top ey Kesem's Rock in Roll Goldmi 3.55 Pilm: The Great Che 5.25-5.30 Jobilinder (9536977)

HTV WALES

As London except: 1.50pm-2.20 The Young Doctors (60716837) 3.25-3.55 A Country Practice (6685924) 5.10-5.40 Home and Away (6211488) 6.00 HTV News (289) 6.30-7.00 Blookbusters (951) 7.30-8.00 in 6.30-7.00 Blockbusters (951) 7.30-8.00 in Time of War (295) 10.40 The West This West (319856) 11.10 Police 25 (355824) over: Cell Block H (3501)

As HTV West to at St. 7.30-8.00 Wales and Westminste 10.40 Wales This Week 11.10-11.40 Voyag er ~ the World of National Geographic TSW

As London except: 2.50pm-9.15 The Young Dectors (2652063) 9.29-9.55 Home and Away (6562063) 5.10-5.40 Take the High Road (6211498) 6.00 TSW Today (734653) 6.20-7.00 Blockbusters (951) 7.30-(734853) 6.30-7.00 Blockbusters (951) 7.30-8.00 in Time of War (295) 10.40 Soep (319856) 11.10 Presoner: Cell Block H (841721) 12.05em Film: Lone Wolf McQuede (46861946) 2.10 America's Top Ten (6606344) 2.40 Videofeshion (5881967) 3.10 Cesey Kasen'is Rock 'n' Roll Goldmine (258041) 3.55 Film: The Great Classe (9886325) 5.25-5.30 Jobsfinder (9836877)

As London except: 1.50pm-2.20 The Young Doctors (60716837) 3.25-3.55 Sons

and Away (\$211495) 8.00 Coast to Coast (289) 8.30-7.00 Blockbusters (951) 10.40 Shape. Up. Ship Out (319859) 11.10 Prisoner: Call Block H (841721) 12.05am-

(285) 11.10 Money Isree (62225) 11.30 Cassaic Rabying Success (33556) 12.05err Firm Lone Wolf McClusde (46661946) 2.10 America's Top Ten (856344) 2.40 Videots-shlorn (581967) 3.10 Cassey Kasem's Rock 'n' Rolf Goldmine (2550141) 3.55 Firm: The Great Chase (885325) 5.25-5.30 Joblinder (8536677)

YORKSHIRE

As London except: 1.50pm-2.20 Sone and Daughters (60716837) 3.25-3.55 Bon Voyage (6665924) 5.10-5.40 Home and Away (5211496) 6.00 Sk Tonight (289) 6.30-7.00 Glonros (951) 7.30-8.00 Opening Nights (285) 11.10 Money Talts (52225) 11.30 Cancil Relations Sciences (525255) 11.30 Cancil Relations Sciences (525255) 11.30 Cancil Relations Sciences (525255) 12.05 Cancil R

YURNSPIRIE
A& London except 5.10pm-5.40 Home and
Away (8211489) 6.00 Celender (289) 6.307.00 Blookousters (951) 7.30-8.00 in Time of
Wer (285) 10.40 Celender Commentary
(319859) 11.10 Time Please (356824) 11.40
Fam: The Gumball Relay (787160) 1.40am
Night Heat (886344) 2.40 America's Top
Ten (9861957) 3.10 Celender Commentarisctions
(68697529) 3.40 Music Box (4818696) 4.408.30 Jobfincier (1851696)

Staris: 12,10pm Oyeechtsa Repor

Starta: 12.10pm Oyreachtas Report (82575030) 12.30 Look Here (3251062) 1.00 News (1444011) 1.30 Aertel Francie Prages (84528160) 1.40 Science, Technology and Everyday Lile 1870-1957 (85219853) 2.05 The Love Boot (8775540) 3.00 Live at Three (2478295) 4.00 News (5590496) totiowed by Emmerchais (55977594) 3.00 Live at Three (2478295) 4.00 News (5590496) totiowed by Emmerchais (55977592) 4.30 South Faforg (5507382) 5.30 A Country Practice (3708189) 6.00 The Angelus (5055498) 6.01 Str.-One (8595493) 6.45 Garde Patrol (52073917) 7.00 Top of the Paps (4595295) 7.30 Opening Nights (3718366) 8.00 Secret Heistry: Bloody Sunday (5758491) 9.00 News (2441009) 9.25 A Budget Broadcast on Behaff of the Government (1122127) 9.25 Today Torigit (676491) 9.00 News (244009) 9.20 A Budget Broadcast on Behalf of the Government (1132127) 9.85 Today Tonight (5262905) 10.15 Challenging Times (2181740) 10.45 Bookines (3180011) 11.15 Love at First Sight (6076108) 11.40 News (3178011) 11.50 Close

**NETWORK 2** NE. TWO FIX. 2 Starts: 12.30pm Bosco (16075301) 3.00 The Den (16732950) 6.30 Home and Away (90520127) 7.00 Nuscht (96516961) 7.05 Cursa (14769256) 7.25 Glernor (98335392) 8.00 News (75184045) followed by Market-place (41316450) 8.30 Visions of Europe (23620522) 9.00 Marphy Brown (72518740) 9.30 News (37393924) followed by Knots Landing (43449566) 10.30 Nighthesids (18048818) 11.00 News (15286276) 11.20 Otrascritise Report (15297824) 11.45 Close

4.45 Short Story: A Day at the Seaside, by Linda Kempton 5.00 PM

6.30 Looking Forward to the Past: Robert Booth and guests dip into the past (a) (r)

7.00 News
7.05 The Archers
7.20 Death of a Kind Gentlemen
(PM only):

CHOICE: Simon Callow was

spelibound by Micheel MacLiammoir, the subject of this radio tribute. We recall

that he also hero-worshipped

Charles Laughton, the subject of his 1967 book We also

recall that his Laughton biography was idolatry withou gush, which is true of his life of MacLiammoir, an actor

arger then life only to those whose artistic vision was

Surprisingly, then, Glelgud sniffly dismisses him in a sentence. Yeats thought he was the definitive reader of his words. Orson Welles thought

Naughtie talks to Lawrence Eagleburger, deputy secretary et the State Department, who says: "We muddle through. We're not efficient as a

he was the greatest lago ever fits Oscar Wilde is part of theatneal mythology (s) (r) 7.20 Woman's Hour (LW only) (r) 8.00 The Power and the Glory?: In the last of the series, James Naunthie tells by Leverson

8.45 Truth to Tell: The Real Robinson Crusoe. Anthony

Smith tells an extraordina

narrower than his.

5.56 Shipping 5.55 Weather 6.00 News

Reed in Edger Allen Poe myetery (2345352) 2.40 Regeven (1985): Anthology Senteny picture (8564081) SATELLITE 4.00 Listen To Me (1997): College a Vis the Astra and Marcopolo sat THE MOVIE CHANNEL Vis the Astra and Marcopolo sat The No. Angel (1955); Classic Mee West movie (955493) 8.15 Windwalter (1961); A dying Chayenne hee yet to avenge the murder of his wife and child. He returns after death (765623) 10.15 Classron (1960); Oscar-vehning len

w vin time Assis and Registration Sessition, 6.00em The DJ Ket Show (25637561) 8.40 Mrs Pepperpol (6396257) 8.56 Playabout (3479699) 9.10 Cartone (9236764) 9.30 What A Country (73290) 10.00 Meude (1885) 10.30 The Young Doctors (74431) 11.00 The Bold And The Beauthul (27257) 11.30 The Vound And The Beauthul (27257) 11.30 The Vound And The Beauthul (27257) 11.00 The Bold And The Beauthul (27257)
11.30 The Young And The Residess (52431)
12.30 pm Berneby Jones (\$4035) 1.30
Another World (2043325) 2.20 Santa Barbena (80134628) 2.45 Wife Of The Week
(181412) 3.15 The Brady Brides (188325)
3.45 The DJ Kat Show (7025851) 5.00
Diffrent Strokes (7677) 5.30 Bewitched
(9677) 6.00 Facts Of Use (\$290) 6.30 Candid
Camera (3870) 7.00 Loun at Feet State Carriera (3870) 7.00 Love At First Sight (821) 7.30 Parker Lewis Can't Lose (9054) 8.00 Rape To Riches (13832) 9.00 Hunter (33886) 10.00 W.W.F. Superstars Of Wree-

tiling (36783) 11.00 Film: The Fugi Samurai (23677) SKY NEWS

Vie the Astra and Marcopolo sa ws on the hour. 6.00am News (4095832) 9.30 Nightline (33412) 10.30 Retro 1970-1991 (72073) 11.00 Dayline 11.30 Newsline (90073) 12.30pr 1970-1991 (72073) 11:00 Dayline (27239) 11:30 Newstime (90073) 12:30 pm Good Morning America (93977) 1:30 Good Morning America (93977) 1:30 Good Morning America (93906) 2:30 Partistrent Live (25986) 3:30 The Lords (20948) 4:30 Retrospective 1970-1991 (9387) 5:00 Live Al Five (78034) 6:30 Newstime (82054) 6:30 Newstime (82054) 6:30 Newstime (77985) 11:30 ABC News (48529) 12:30 aim Newstime (31130) 1:30 ABC News (25517) 2:30 Holiday Destruations (33485) 3:30 Holiday Destruations (33485) 3:30 ABC News (39913) 4:30 Those Were The Degri (70225) 5:30 Newstime (44197)

SKY MOVIES+ B Via the Astra and Marcopolo satellites. Case (3147734)

10.00 Little Monsters (1989) A young bey behends a monster (89122) 12.00 The Mirror Crack'd (1980): Agaths

12.00 The Mirror Crack of (1980): Againa Christie Itsiliar (20783) 2.00pm Paim Springs Weekend (1983): A group of leanagers plan a weekend of fun on the beach (27035) 4.00 The Detective IOId (1989): Youthful adventure (852)8431) 5-40 Entaristment Tronight (847677) 6.00 Eliminators (1986): An unitively team of heroes go on an advisiture (47989) 80,0 The Fourth War (1990): Roy Scheder in post-Cold War thrifter (4786412) 9-40 US Toy Ten (622219) 10.00 Windom (1987): Emilio Estevaz in modern-day Robin Hood tale (623632) 11.40 The Punisher (1990) Poligh Lundgren in Cartoon-hero adventure (583702)

Cartoon-hero adventure (583702) 19am House Of Usher (1990): Oliver

British Rugby League (55246) FM Stereo and MW. 4.00am Gary King (FM only) 6.00 Simon Mayo 9.00 Simon Bates 12.30pm Newsbeet 12.45 Gary Davies Says:

stes at the prano 9.00 Listen to the Bend: Poy Ne phony Half and The Pocket Dream at Nottingham Playhouse in a pre-West End run 12.05am Jazz Parade

World Service. Newsclast 6.30 Morning Edition
9.00 Schools: Topic Resources: 9.10 History.
35 The Music Box. 9.45 Something to Think About, 10.00 Music Workshop 10.25 1,2,3,4,5 10,40 Johnne Walker with the AM Alternative 12,30cm Caribbean Macroine 1.15 1,23,3,5 1.30 BFBS Worldwide Simon and the Souad 2.30 World Service: Global Concerns: 2.45 The ternational Money Programme, 3.05 Outlook, 3.30 Pocks on Patht, 4.05 Network LX 4.35 we Aside 7.15 Visit the Dracula Returns. In the final apisode, Visit gets kidnimped 7.50 King treet Junior 8.00 Multitrack I 8.30 Vibe

EUROSPORT EUHRAGE-CHRIS

O Vis the Astra schelline.
Bulletin Beslestinit (2005) 9.30 Fined TeAlbert-Min (4558) 10.00 Euro Fun Mingachi
(4559) 11.30 Trens World. Spot. (3219)
11.30 Footbal (2714) 12.30pg Motosspot.
News (46549 1.00 Ndck Boling (9034) 2.30
Termis (770055) 8.30 Eurospot. News.
(855) 9.00 Bosing (33122) 10.30 Termis.
David Cup singles (51280) 12.00 Eurosport.
News. (7055)

SCREENSPORT Via the Asira extellite.
7.005m Eurobice (851227.30 LS Men's Pro
5005m Eurobice (851227.30 LS Men's Pro
1501/2 (95947) 8.00 German
Langue Beskettell (41505) 9.30 Eurobice
(41702) 10.00 Frankfurt Interretional Horse
Show (93141) 11.00 N-L to Hockey (93412)
1.000m Interretional Stockers (64020)
1.000m Interretional Stockers (64020)

Show (93141) 11.00 Nm. Ioz Fritory (0374.) 1.00pm International Showjumping (40073) 2.00 Eurobics (2054) 2.30 World Cup Sid Report (9073) 3.00 Luge (37943) 4.00 Territe (2275) 4.30 Fillots (6508) 5.00 Ford. Sid Report (5141) 6.00 NBA Action 1932 (7342) 6.30 NHRA: Drag. Fiscing (84509) 7.30 Gilletta World Sports Special (7239) 6.00 Go

- Informational - Molecupport (84344) 2.00 Formats. One General Prix Films (46957) 9.30 NSA Basketinai (70948) 11.00 Top Parix Braing (7239) -12.30 pre World Cup Shi Riport (2401) 1.00 Go - International Motocoport (71082) 2.00 MHz. Ice Hockey (80081) 4.00 World Secolar Classical 193335

LIFESTYLE

LIFESTYLE

• Vis the Astra satellite:
10,00sto The Great American Garmenhore
(827635) 10,50 Lifestyle Coffee Break (8287439) 10,55 Self-A-Valon (200878)
11,25 Great Chies: Of New Opens (1013437) 12,00-Selfy Jessy Rephadi (408307) 12,50pm Star Time (4618289)
12,55 Search For Tonsomow (9472431) 1,20 Skyways (3330870) 2,20 Lifestyle Plas (40519054) 2,30 Power Hits USA (380870)
3,25 Self-A-Vision (1510325) 3,50 Lifestyle
Tea Break (8330561) 4,30 Dict, Van Dylos Show (5463) 4,30 The Great American Garmenholte: (5507442) 5,25 The Tony Plandal Show (2917054) 8,00 The Self-A-Vision Shopping Programme (741590) 9,00 Autobiec Music Victore (8872988)

chame (865265) 8.20 The Killer Ellis (1975): Herd-hitting action (725994), To 5.20 THE COMEDY CHANNEL

lly epic (75599561) 12.45pm Laser Teless All (1956): Gwabling

couple (\$20832)
2.15 lehter (1987): Corangy advanture starring Werren Bestly and Custin Hollman

(309561) 4.15 The Brave Little Toester (1987); Animated adventures (28014628) 8.05 The Tall Men (1956); Epic western

8.15 Fresh Horses (1988): Plesionese teenage romance about an ill-quiled couple

12397561) 0.06 Internal Affairs (1990): Thriller ste

1.45 Dealers (1969): Paul McGarm in City

THE COMMEDT CHAPTREL

• Via the Asira satisfies.

4.00pm Mr Ed (4783) 4.30 Petitional
Junction (4257) 5.00 The New Leave it To
Beaver (7764) 5.30 Giveneores (1219) 6.00

McHele's Nevy (7528) 7.30 The Addess
Family (1889) 8.00 Are You Being Servict?
(3946) 8.00 Beines (5783) 9.00 Hogen's
Heroes (72035) 9.30 Here's Lucy (88122)
10.00 in Living Color (30122) 10.30—The
Addess Family (49670) SKY SPORTS

Why the Astra and Memopolo astallines.
6.30am Aerobicles (34141) 7.00 Rupby
Lengus Classic (33764) 9.00 Aerobicles
(82561) 9.30 Networker (2264616) 9.55
Ford Snow Raport (5698999) 10.00 Red Line
(96829) 11.00 fron Man (82095) 12.00
Aerobicles (14275) 12.30pm Rupby Lengus
Classic (77218) 2.30 World OI Advenure
(S9848) 3.30 Sid Benott (70298) 4.30 Street
(S9848) 3.30 Sid Benott (70298) 4.30 Street (19848) 3.30 Sid Report (19838) 4.30 Super-Trax (198580) 5.30 Motor World (19219) 6.00° Sixy Soccer Weekend (19957) 7.00 Figure Skeiting - The Lefique (19957) 7.00 Figure 11.00 FA Cup Special (17509) 1.00am-British Budul Inscription (18728)

News and Sport on the hour to-7.00cm, 6.004st

RADIO 1 

RADIO 2 FM Stereo. 4,00em Steve Madden 8.30 Edan Hayes 9.30 Ken Bruce 11.30 Jenny Yourg 2,00pm Glore Humiliord 3.30 Ed Stevenis 5.05 John Dunn 7.00 Mind Your Own Business! 7.30 Enday Night is Music Night 8.45 Penelops he RAF under Wing Commender Berrie Hingley 10.00 Radio 2 Arts Program inchmarsh presents the programme live from Birminghem, including the Royal Bal

RADIO 5

Street Junior 8.00 Multitrack 1 8.30 Vibe-line 9.30 Room 101 10.10 Rave.

All times in GMT 4.30am World Business Report 4.40 Travel and weather news 4.48 News and Press Review in German 5.00 Room 101 10.10 Rave.

Morgeninagazin 5.20 Tips hur Touristen 5.24 News and Press Review in German 5.00 Weather 8.30 News and Press Review in German 5.00 Weather 8.30 News 10.50 Europe Today 8.39 Weather 9.00 News 10.50 News 10.50 Europe Today 8.39 Weather 7.00 World News 8.09 World Street Inchession points Dracula's last (8) artisement 2.27 Weather 2.00 World News 9.00 World News 10.00 News Summery 10.01 Focus on Feith 10.30 World Renker 11.00 Newsdesk 11.30 Londress Mad 11.45 Mittagarangation 11.59 Weather 12.00 World News 2.00 World News 2.00 News about Britain 12.15 The Problem of et 812.45 Sports Roundup 1.00 Newsdesk 11.30 Londress Mad 11.45 Mittagarangation 11.59 Weather 12.00 World News 2.00 World News 2.00 Newsdesk 12.15 The Problem of et 812.45 Sports Roundup 1.00 Newsdesk 12.30 World News 2.00 World News 4.00 Newsdesk 12.15 The World News 3.00 World News 2.00 World News 4.00 Newsdesk 12.00 World News 4.00 Newsdesk 12.00 World News 4.00 Newsdesk 12.00 World News 1.00 World News 8.15 Londres Deriver 8.30 Europe Tomogra 9.00 Newsdesk 12.00 World News 9.10.05 Replace a Description of the Summan Report 11.15 Worldshert 1.30 Newsdesk 12.30 Europe Tomogra 9.00 Newsdesk

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RADIO 3

6.55am Weather; News headlines
7.00 Morning Concert: Haydri
(Baryton Trio in D. HX164);
Salieri (Fitute and Oboe
Concerto in C) 7.30 News
7.35 Morning Concert cont:
Janáčsk (Prelude: The
Mekropulos Affair): Chopin
(Spring: The Sad Fitver Op 74
Nos 2 and 3); Rossani (String
Sonata No 6 in D); Beethoven
(Piano Trio in D, Ghost, Op 70
No 1)
8.30 News

8.30 News 8.36 Composers of the Week: Gustav Holst (Hammersmith Pretude and Scherzo: Lyric Movement: Three Pieces for oboe and string quartet;

Egdon Heath) 9.35 Solo Clarinet Plus: Steve Bennett plays works for unaccompanied clemet by Stadler, Bach, Uhi, Genzmer and Karg-Elert, interspersed with Zelenka (Capriccio, No 1): Mozart (Six Notturni), Bach arpsicherds and strings BWV 1063): Chopin (Etudes Op 10, No 5, Black Keys; No Revolutionary, with Vladimir Horovitz on pieno);

Vaughan Williams (Fantasia a Thems by Thomas Tallis): Karg-Elert (March triomphale 11.25 BBC Philhamonic under Joh Hopkins with Karin Adam. violin. Vaughan Williams ymphony No 6 in E minor); belius (Violin Concerto in D minor); Elgar (Overture, in the South, Alassio) (1)

1.QOpm News Concert: The Raphael Ensemble plays Schubert (Trio in B flat, D471) and Bruckner (Quintet in F), live from Pebble 2.00 Dots for Tots: BBC Northern

Singers under Stephen Wilkinson with Robin Ireland, viola, and Martin Roscos vius, and manner regiscole, pland, performs Petr Eben (Upravy Narodnich Pisni — Uk premiere); Schumenn (Album for the Young, Op 68, Nos 1, 2, 8, 10, 16, 23, 26, 12); Janarek (Bitarria), and a En Polly James reads A Pottle of Brains, 2.55 Pedro de Zulvets (The Walnus and the Carpenter); Schumann

3.50 B9C Conert Orchestre under
Jari Stårek plays Novåk
(Ovarture: Marysa, Op 18);
Weinberger (Under the
Spreading Chestmut Tree)
4.25 Britten String Clustrat with
Duncan McTier, double base,
plays Schubert (Quartet in E
Tal, D 87); Richard Ellyn Jones
(Ouintet, first broadcast);
Dvoråk (Quintet in G, Op 77)
5.30 Mainly for Pleasure, with
Jeremy Nicholas
5.55 News
7.00 Le Duaña (FM ordy from 8.25)

© CHOICE: Radio 3 isn't going
to allow us to forget that 1982
is Madrid's turn to be culture
capital of Europe. No one capital of Europe. No one should complain about this so long as Radio 3 transmits high-quality events such as

high-quanty evenine such as tonight's live relay from Madrid's Zazzueta Theatre of Roberto Gerhard's three-act opera which, except for a couple of concert performances, has never been staged. Astonishingly, the cast is 95 per cent British, and includes Richard van Allan

and Felicity Palmer. Antoni Ros Merha conducts
-5.00em Test Match Special
(aRW only): New Zealand v
England. Second day of the
second Test from Auckland
Second Second (FM second 1est from Auckland 10.00 Snapshots of Medrid (FM only): in the third of four sound postcards, Maria Lozano and Carmen Rico-Godoy talk to Isabel Sotto about the

ethoven (FM only): Allan Schiller, piano, plays 12 Variations on a Russian Dance, WoO 71; Sonata minor and in G, Op 49 Nos 1 and 2. Begatelles, Op 119 (r) 11.00 Jazz By Arrangement (FM only): In the last of the series, John Dankworth plays records by Duke Ellington and John

wornen in both public and

Kirby (r) 11.30 News (FM only) 11.35 Composition News (FM only)
S Composers of the Week (FM only): Berlioz (Chant sacré: Cuerens me; Lacrymosa; Offertorium and Hostias; Offertorium and Hostias; Méditation religiouse, Tristia; The Flight into Egypt, The Childhood of Chinst) (r)
Dem Night School (FM only), Not Scotland. As R5 this morning

RADIO 4 News Briefing, Incl 6.30 Weather 6.19 Farming Today 6.25 Prayer for the Day 6.30 Today, Incl 6.30, 7.90, 7.30, 8.00, 8.30 News 6.55, 7.55 Weather, 7.25, 8.25 Sport .40 Yesterday in Parliament

9.05 Face the Facts: With John Waite (r)
9.30 Never the Same Again: The story of a couple, Helen and John, who had been foster parents for sox years when they were told that a child had been sexually abused while in

their care, allegedly by John's own lather 10.00-10.30 No Commitments (FM only): Fourth in a six-part series by Simon Brett (s) 10.00 News: An Act of Worship (LW

10.15 The Bible (LW only): Hannah 10.30 Woman's Hour: Marya Burgess assesses the psychic power of children; Oxfam's Jenny Borden on lamine in Africa; interviews with Alex the guitarist Nicola Hall and women thatcher, incl 11.00

1.30 From Our Own Correspondent 12.00pm News: You and Yours 12.25 Galehad at Blandings: A dramatisation of P. G Wodehouse's classic novel, starring lan Carmichael, Richard Vernon and Elizabeth Spriggs (2 of 4) (s)

1.00 News 1.40 The Archers (r)
2.00 News, Australian in Donegal,
by Harry Barton. An Australia discovers the true story of his great grandfather's ransportation (s)

reviews of Bhen Finers In Faith Healer at the Royal Court and Alan Bennett's

12.00am News 12.27 Weather 12.33 Shipping 12.43 FM closes/LW joins World Service

smith teas an excusionary true story (r) 9.00 Does He Take Sugar?: The magazine for disabled isteners 9.30 Kaleidoscope (s) (r) 9.45 The Financial World Tonight 3.00 Down Your Way (FM only) (r) 3.40 Poetry Please (FM only) (s) 3.00 News: Prime Minister's Questions (LW only) leatures on the Bristol Old Vic and the Bristol New Vic; and reviews of Brien Friel's The

11.00 Dracula: In the final episode, Renfield's confession points the way to Dracula's law (s) 11.30 Today in Parliament ng Heads at the Comedy

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m,FM-97 6-99 8 Radio 2: FM-89-90 2: Radio 3: 1215kHz/ 247m, FM-90 2-92.4 Radio 4: 198kHz/1515m;FM-92 4-94 6 Radio 5: 653kHz/433m, 908kHz/330m, LBC: 1152kHz/251m; FM 97.3 Capital: 1548kHz/194m FM 95.8 GLR: 1458kHz/205m, FM 94.9; World Service: MW 648kHz/453m